

October 15, 2013

CARE REAFFIRMS THE RATINGS ASSIGNED TO THE BANK FACILITIES OF DB CORP LTD

Ratings

Facilities	Amount (Rs. crore)	Ratings ¹	Remarks
Long-term Bank Facilities (Fund-based)	75.00	CARE AA+ [Double A Plus]	Reaffirmed
Long-term Bank Facilities (Term Loan)	119.56	CARE AA+ [Double A Plus]	Reaffirmed
Short-term Bank Facilities (Non- fund Based)	130.00	CARE A1+ [A One Plus]	Reaffirmed
Total Facilities	324.56		
Commercial Paper (standalone)	50.00	CARE A1+ [A One Plus]	Reaffirmed

Rating Rationale

The ratings continue to derive strength from the experience of the promoters and well-established position of DB Corp Ltd (DBCL) in the print media industry, geographically diversified presence of DBCL's publications with leadership positions in various territories, long track record and strong brand name. The ratings also take into account the comfortable financial risk profile characterized by growth in the scale of operations, low leverage and comfortable debt coverage indicators. The ratings also factor in losses in the newly launched editions, volatility of newsprint prices, foreign currency exposure and high correlation of advertisement revenues with economic cycles.

Furthermore, DBCL's ability to achieve break-even of the newly-launched editions, maintaining profitability margins and low gearing levels are the key rating sensitivities.

Background

DBCL, one of the leading print media companies in India, started operations in 1958, with the launch of its first edition of Hindi newspaper in Bhopal, Madhya Pradesh. Currently (as on March 31, 2013) the company publishes eight newspapers with 65 editions and 199 sub-editions in four languages, ie, Hindi, Gujarati, English and Marathi across 13 states in India. DBCL's newspaper portfolio includes — Dainik Bhaskar (DB), Divya Bhaskar, Saurashtra Samachar, Business Bhaskar, DB Star, DNA, Prabhat Kiran and Dainik Divya Marathi. Other than newspapers, DB also publishes certain magazines & tabloids. DB also has radio licenses for 17 cities across 7 states under the brand name 'My FM'. On a consolidated level, the company derives majority of its revenues from advertisements published in the publications and aired on radio (75.78% of total income in FY13; refers to the period April 01 to March 31) and sale of publications (17.82% of total income in FY13). Apart from printing and publishing and radio business, DBCL also has a presence in the business of wind energy, event management & digital media with four operational portals; however, these businesses form a very minor portion of the total revenue.

The total operating income for FY13 increased by 9.49% on year-on-year basis from Rs.1,463.09 crores in FY12 to Rs.1,601.95 in FY13. The PBILDT margin in FY13 improved to 24.92% from 24.45% in FY12. However, the PAT margin on the other hand has dipped slightly from 13.82% in FY12 to 13.62% in FY13.

¹Complete definition of the ratings assigned are available at <u>www.careratings.com</u> and other CARE publications





In Q1FY14, the profit after tax grew by 74% on year-on-year basis to Rs.76 crore on June 30, 2013 as against Rs.43 crore on June 30, 2012, with the PAT margin improving from 11.57% to 16.92% for the same period.

Analyst Contact

Name: Rashmi Shah Tel: 022 6754 3429 Mobile: +91 9004379172

Email: rashmi.narvankar@careratings.com

CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.

Disclaimer

CARE's ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE has based its ratings on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments.



CARE is headquartered in Mumbai, with Offices all over India. The office addresses and contact numbers are given below:

HEAD OFFICE: MUMBAI

Mr. D.R. Dogra

Managing Director Mobile: +91-98204 16002

E-mail: dr.dogra@careratings.com

Ms. Meenal Sikchi

Vice President -Bank Loan &

Instrument Rating

Mobile: +91-9819009839

mail: meenal.sikchi@careratings.com

Mr. Rajesh Mokashi

Dy. Managing Director Mobile +91-98204 16001

E-mail: rajesh.mokashi@careratings.com

Mr.Ankur Sachdeva

Vice President - Banks & Financial

Services

Mobile: +91-9819698985

E-mail: ankur.sachdeva@careratings.cor

CREDIT ANALYSIS & RESEARCH LTD

HEAD OFFICE 4th Floor, Godrej Coliseum, Somaiya Hospital Road, Off Eastern Express Highway, Sion (East), Mumbai - 400 022 | Tel: +91-022- 6754 3456 | E-mail: care@careratings.com | Fax: +91-022- 6754 3457.

KOLKATA | Ms. Priti Agarwal | Cell: +91-98319 67110 | Tel: +91-33-4018 1600/1602 |

E- mail: priti.agarwal@careratings.com | 3rd Flr., Prasad Chambers (Shagun Mall Bldg), 10A, Shakespeare Sarani, Kolkata -700 071

CHENNAI | **Mr. V Pradeep Kumar** | Cell: +91 9840754521 | Tel: +91-44-2849 7812/2849 0811 | Fax: +91-44-2849 0876 | Email: pradeep.kumar@careratings.com | Unit No. O-509/C, Spencer Plaza, 5th Floor, No. 769, Anna Salai, Chennai - 600 002

AHMEDABAD | Mr. Mehul Pandya | Cell: +91-98242 56265 | Tel: +91-79-40265656 | Fax: +91-79-40265657 | E-mail:mehul.pandya@careratings.com | 32, Titanium, Prahaladnagar Corporate Road, Satellite, Ahmedabad - 380 015.

NEW DELHI | Ms. Swati Agrawal | Cell: +91-98117 45677 | Tel: +91- 11- 2331 8701/ 2371 6199 |

E-mail: swati.agrawal@careratings.com | 3rd Floor, B -47, Inner Circle, Near Plaza Cinema, Connaught Place, New Delhi - 110 001.

BENGALURU | Mr. Dinesh Sharma | Cell: +91 9900041975 | Tel: +91-80-41150445 | 41654529

E-mail: dinesh.sharma@careratings.com | Unit No. 1101-1102, 11th Floor, Prestige Meridian II, No. 30, M.G. Road, Bengaluru- 560 001.

HYDERABAD | **Mr. Saikat Roy** | | Tel: +91-40-40102030 |

E-mail: saikat..roy@careratings.com | 401, Ashoka Scintilla | 3-6-520, Himayat Nagar | Hyderabad - 500 029.

PUNE | Mr. Rahul Patni | Cell: +91-78754 33355 | Tel: +91-20- 4000 9000 |

E-mail: rahul.patni@careratings.com | 9th Floor, Pride Kumar Senate, Plot No. 970, Bhamburda, Senapati Bapat Road, Shivaji Nagar, Pune - 411 015.

JAIPUR | Mr. Rahul Jain | Cell: +91-9314921496 | Tel: +91-0141-4020213/14 |

E-mail: <u>rahul.jain@careratings.com</u> | 304, Pashupati Akshat Height, s Plot No. D-91, Madho Singh Road, Near Collectorate Circle, Bani Park, Jaipur – 302016.