

Bala Balaji Srinivasa Poultry Complex (Revised)

March 30, 2022

Ratings

| Facilities | Amount (Rs. crore) | Rating ¹ | Rating Action | | |
|---------------------------|---|----------------------|---|--|--|
| Long Term Bank Facilities | 17.97 (Reduced from 19.75) | CARE D (Single D) | Revised from CARE B+; Stable (Single B Plus; Outlook: Stable) | | |
| Total Facilities | 17.97 (Rs. Seventeen Crore and Ninety-Seven Lakhs Only) | | | | |

Details of instruments/facilities in Annexure-1

Detailed Rationale & Key Rating Drivers

The revision in rating assigned to the bank facilities of Bala Balaji Srinivasa Poultry Complex (BBSPC) takes into consideration the on-going delays in servicing interest and instalment repayment of term loans.

Rating Sensitivities

Positive Factors

• Delay free track record of 90 days in servicing of debt obligations

Detailed description of the key rating drivers

Key Rating Weaknesses

On-going delays in debt servicing

As per verbal feedback from lender, there are on-going delays interest servicing as well as installment payment in Term loan since February 2022 due to liquidity stress as a result of adverse poultry market conditions and varying prices of eggs and other material.

Liquidity Analysis: Poor

Liquidity is poor as indicated by ongoing delays in debt servicing do cash flow mismatch from operation as a result of adverse poultry market conditions and varying prices of eggs and other material. Net cash flow from operating activities remained negative at Rs. 0.18 crore during FY21. Working capital cycle remained elongated at 109 days during FY21 due to higher inventory period which was due to its nature of business operations where in the company is required to keep high inventory level of parent bird and raw material stock to feed the birds in different growing stages and to mitigate fluctuation in raw material prices. Further, average utilization of its working capital limit also remained high at 98% for past one year ended February 2022.

Analytical approach: Standalone

Applicable criteria

CARE's Policy on Default Recognition
Rating Outlook and credit watch
Financial ratios-Non-Financial Sector
Liquidity Analysis of Non-Financial Sector Entities
Rating Methodology-Manufacturing Companies

About the Company

Bala Balaji Srinivasa Poultry Complex (BBSPC) was established on October 25, 2018 by Dr. G.V.Subramaniam (Managing Partner), Mr. G.V. Subramanyam (Managing Partner) and other family members. The firm started its commercial operations from August 2019 onwords. BBSPCis engaged in farming of egg, laying poultry birds (chickens) and trading of eggs, cull birds and their manure. The firm sells its products such as eggs and cull birds to retailers through own sales personnel and dealers, across the southern and Kolkata region.

| Brief Financials (Rs. crore) | 31-03-2020 (A) | 31-03-2021 (A) | 11MFY22 (Prov.) |
|-------------------------------------|----------------|----------------|-----------------|
| Total operating income | 8.44 | 34.62 | 38.00 |
| PBILDT | 2.63 | 4.22 | NA |
| PAT | -0.81 | 0.14 | NA |
| Overall gearing (times) | 3.61 | 2.83 | NA |
| Interest coverage (times) | 2.65 | 2.02 | NA |

A: Audited, Prov.: Provisional; NA: Not Available

¹Complete definitions of the ratings assigned are available at www.careedge.in and in other CARE Ratings Ltd.'s publications.

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Status of non-cooperation with previous CRA: Not Applicable

Any other information: Not Applicable

Rating History for last three years: Please refer Annexure-2

Covenants of rated instrument/facility: Please refer Annexure-3

Complexity level of various instruments rated for this firm: Please refer Annexure-4

Annexure-1: Details of Instruments / Facilities

| Name of the Instrument | ISIN | Date of Issuance | Coupon Rate | Maturity Date | Size of the Issue (Rs. crore) | Rating assigned along with Rating Outlook |
|---------------------------------|------|---------------------|----------------|------------------|----------------------------------|--|
| Fund-based - LT- Term Loan | | - | - | March- 2028 | 8.72 | CARE D |
| Fund-based - LT- Cash Credit | | - | - | - | 9.25 | CARE D |

Annexure-2: Rating History of last three years

| | Name of the Instrument/ Bank Facilities | Current Ratings | | | Rating history | | | |
|------------|--|-----------------|--------------------------------------|-----------|--|--|--|--|
| Sr. No. | | Туре | Amount Outstanding (Rs. crore) | Rating | Date(s) & Rating(s) assigned in 2021-2022 | Date(s) & Rating(s) assigned in 2020-2021 | Date(s) & Rating(s) assigned in 2019-2020 | Date(s) & Rating(s) assigned in 2018-2019 |
| 1 | Fund-based - LT-Term Loan | LT | 8.72 | CARE D | 1)CARE B+; Stable (05-Apr-21) | - | 1)CARE B+; Stable (23-Mar-20) 2)CARE B+; Stable (13-May-19) | - |
| 2 | Fund-based - LT-Cash Credit | LT | 9.25 | CARE D | 1)CARE B+; Stable (05-Apr-21) | - | 1)CARE B+; Stable (23-Mar-20) 2)CARE B+; Stable (13-May-19) | - |

Annexure-3: Detailed explanation of covenants of the rated instrument / facilities - Not applicable

Annexure 4: Complexity level of various instruments rated for this firm

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|-------------------|---|------------------|--|--|--|--|--|
| Sr. No | Name of instrument | Complexity level | | | | | |
| 1 | Fund-based - LT-Cash Credit | Simple | | | | | |
| 2 | Fund-based - LT-Term Loan | Simple | | | | | |

Annexure 5: Bank Lender Details for this company

To view the lender wise details of bank facilities please click here

Note on complexity levels of the rated instrument: CARE Ratings Ltd. has classified instruments rated by it on the basis of complexity. Investors/market intermediaries/regulators or others are welcome to write to care@careedge.in for any clarifications.

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