

TATA Communications Payment Solutions Limited

July 29, 2022

| Rating | L |
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| i ter ci i i g | |

| Facilities* | Amount (₹ crore) | Rating ¹ | Rating Action |
|--|---|--|--|
| Long-term bank facilities | 300.00 | CARE AA+ (CE)^; Positive [Double A Plus (Credit Enhancement); Outlook: Positive] | Reaffirmed; Outlook revised from Stable |
| Long-term bank facilities | 200.00 | CARE AA- (CE) [@] ; Positive [Double A Minus (Credit Enhancement); Outlook: Positive] | Reaffirmed; Outlook revised from Stable |
| Long-term/Short- term bank facilities | 64.00 | CARE AA- (CE) [@] ; Positive/CARE A1+ (CE) [@] [Double A Minus (Credit Enhancement); Outlook: Positive/ A One Plus (Credit Enhancement)] | Reaffirmed; Outlook revised from Stable |
| Short-term bank facilities | 0.19 (Reduced from 4.00) | CARE A1+ (CE) [@] [A One Plus (Credit Enhancement)] | Reaffirmed |
| Total bank facilities | 564.19 (₹ Five hundred sixty- four crore and nineteen lakh only) | | |

*Details of facilities in Annexure-1.

^backed by credit enhancement in the form of an unconditional and irrevocable corporate guarantee from TATA Communications Limited (TCL, rated 'CARE AA+; Positive/CARE AA+ (Is); Positive/CARE A1+').

@backed by credit enhancement in the form of Letter of Comfort (LoC) from TCL.

Unsupported rating² CARE A-/CARE A2+ [Single A Minus/A Two Plus] [Reaffirmed]

Note: Unsupported ratings do not factor in the explicit credit enhancement.

Detailed rationale and key rating drivers for the credit enhanced debt

The ratings of the bank facilities of TATA Communications Payment Solutions Limited (TCPSL) factor in the credit enhancement in the form of an unconditional and irrevocable corporate guarantee and LoC extended by TCL.

Detailed rationale and key rating drivers of TCL (CE Provider)

The reaffirmation of the ratings assigned to the bank facilities and instruments of TCL takes into account the continual improvement in the company's financial risk profile, leading to a comfortable capital structure and debt coverage metrics, the stable operational and financial performance of the company, and a strong liquidity position. The ratings continue to factor in TCL's global presence in core connectivity, the diversified business operations with an established customer base, and the refinancing of debt, leading to elongation of the bulky repayments, which were due in FY23 (refers to the period from April 01 to March 31), to FY25 and beyond. Furthermore, pursuant to the Government of India's (GoI's) stake sale during FY21, the majority shareholding has been transferred to the TATA group (58.86% as on March 31, 2022), by virtue of which, TCL enjoys enhanced financial flexibility, wider access to capital markets as the limitation to raise funds by way of equity infusion also stands assuaged.

The ratings also take cognisance of an improving industry scenario on the back of growing data usage, cultural changes in the work environment, and content consumption, necessitating an increased thrust on uninterrupted connectivity.

The rating strengths are, however, tempered by the continuous decline in the revenue from the voice segment, though partially compensated by the growth in the data management services (DMS) segment, and the subdued performance of certain subsidiaries. The ratings remain underpinned by the company's exposure to global regulatory and political uncertainties, the capital-intensive nature of operations, the inherent technological risks, and the increasing competition in the industry. Furthermore, a significant portion of future earnings is envisaged to be re-invested in augmenting the existing network and product offerings of the company over the medium term. Thus, any major debt-funded capital expenditure (capex), leading to a weakening in the capital structure of TCL, will remain a key rating sensitivity.

Outlook: Positive

The outlook for the long-term rating of TCL has been revised from 'Stable' to 'Positive' on account of the improvement in the capital structure of the company and sustenance of the PBILDT margin at around 25% level. CARE Ratings Limited (CARE Ratings) expects growth in the revenues of the company amid the rising demand for data following a favourable industry

¹Complete definition of the ratings assigned are available at <u>www.careedge.in</u> and other CARE Ratings Ltd.'s publications

²As stipulated vide SEBI circular no SEBI/ HO/ MIRSD/ DOS3/ CIR/ P/ 2019/ 70 dated June 13, 2019. As per this circular, the suffix 'CE' (Credit Enhancement) is assigned to the ratings with explicit external credit enhancement, against the earlier used suffix 'SO' (Structured Obligation).



outlook. The outlook may be revised to 'Stable' if the company is unable to leverage the improving demand scenario to increase its total operating income (TOI) with sustenance in the PBILDT margin above 25% or pursues aggressive debt-funded capex, deteriorating its net debt/PBILDT ratio beyond 2.0x.

Key rating drivers of TCPSL

The reaffirmation of the ratings assigned to the bank facilities of TCPSL derives comfort from the strong support from experienced promoter (TCL), improving profitability, favourable market for White Label ATM operators (WLAOs) and consolidation of the industry. The rating strengths are, however, tempered by the company's subdued financial and operational performance during FY22 and Q1FY23 (refers to the period April 01 to June 30), capital intensive nature of operations, exposure to adverse regulatory and technological changes and competition from banks and other payment solution service providers. The company is currently focussing on scaling its franchise model, which is expected to lower fixed costs and improve profitability. Going forward, the ability of the company to successfully turnaround its business and achieve sustained profitability will be a key rating monitorable.

Rating sensitivities (TCL)

Positive factors – Factors that could lead to positive rating action/ upgrade:

- Growth in the TOI of more than 10% with the sustenance of the PBILDT margin at 25%.
- Sustenance of the net debt to PBILDT level (including leased liabilities as part of the debt) below 2.0x.

Negative factors – Factors that could lead to negative rating action/ downgrade:

- Any significant additional liabilities than envisaged by the company arising out of the ongoing adjusted gross revenue (AGR) dispute and other regulatory matters, resulting in deterioration in the financial risk profile.
- Any major debt-funded capex or investment, leading to an increase in the net debt/PBILDT (including leased liabilities as part of debt) ratio above 2.50x on a sustained basis and deterioration in the capital structure.
- Overall revenue degrowth, impacting the profitability levels and cash accruals.
- Weakening of linkages with TATA Sons Private Limited (TSPL).

Detailed description of the key rating drivers – TCL (Consolidated) <u>Key rating strengths</u>

Strong and resourceful promoter group: TCL is a part of the over US\$ 100-billion TATA group, which comprises over 100 operating companies in several business sectors, namely, communications and information technology, engineering, materials, services, steel, auto, financial services, energy, consumer products, and chemicals. The group has operations in more than 100 countries across six continents, and its companies export products and services to 85 countries. TCL is one of the largest telecommunication service providers and strategically important companies within the TATA group, being one of the oldest businesses. By virtue of being a part of the TATA group, with TSPL holding a 58.86% stake (directly and indirectly), TCL continues to enjoy a high level of financial flexibility including the ability to raise funds from the capital market. Furthermore, post divestment of the GoI's entire shareholding of TCL in FY21, the limitation to raise additional funds by way of equity infusion, in case of any significant capex or investment for suitable business opportunities, is also mitigated.

The company's Board of Directors constitutes industry veterans, including Ms. Renuka Ramnath, Chairperson, who has an experience of over 35 years in financial services across private equity (PE), investment banking, and structured finance; and Mr. AS Lakshminarayanan, MD and CEO, who is a global techno-commercial leader with over 35 years of industry experience across regions and industries.

Dominant position in the global network with a diversified business profile and an established customer base:

The company has a presence in multiple segments, broadly classified into five segments, namely, data, voice, transformation services, payment solutions, and rental business. TCL owns and operates the world's only wholly-owned fibre optic sub-sea network ring around the globe – the TATA Communications' Global Network (TGN). With a presence in more than 190 countries/territories, TCL handles one out of every seven international calls and connects more than 70% of the world's mobile carriers. It is the world's largest wholesale voice provider and powers over 30% of the world's internet routes. It is also the world's largest wholesale voice provider submarine cable owner on-net mobile signalling and serves over 7,000 customers globally, representing over 300 of the Fortune 500 companies. This global reach, combined with a strong pan-India presence, allows TCL to be a market leader in many of the services it offers.

The focus of the company remains on the data segment in line with industry trends of increasing data consumption. The DMS segment continues to contribute around 76% to the TOI, followed by the voice segment at 14% in FY22. While the business seems concentrated in the data segment, the company offers abundant services in the segment, partly mitigating the risk. TCL has a well-diversified and established customer base and does not earn revenues from any single customer exceeding 10% of the TOI. Furthermore, on a standalone basis, no single customer contributed more than 10% to the DMS revenue, and the five major customers in the voice segment contributed around 2.5% of the segment revenue during FY22. The business of the company is spread across geographies, mainly including India (around 43%), the US (around 14%), the UK (around 6%), and Singapore (around 5%).

Stable operational performance: The DMS segment of the company displayed growth of 1.43% during FY22 on a y-o-y basis. Although most of the sub-segments under DMS displayed growth in revenue, the overall growth was muted on account of a decline in the revenue generated by the Collaborations and Communications Platform as a Service (CPaaS) sub-segment.



While this business received a major boost during FY21 on account of the pandemic and remote working culture, during FY22, the traffic got redistributed and moved towards other channels. The company continues to witness an impact on Session Initiation Protocol (SIP) traffic due to a decrease in the usage, and intra-segment cannibalisation in line with the management's expectations. While the company displayed growth in revenues in the Indian market, revenue from other parts of the world declined as it faced a high churn of employees, slow order conversions with an average conversion time for large deals increasing by around two months, and price erosion in the international markets, which has impacted the overall revenue generation capabilities of the company.

Other offerings in the DMS segment, such as Cloud and security solutions, media services and incubation, have displayed growth and are expected to grow on account of healthy demand in the industry. TCL renewed its partnership with the Fédération Internationale de l'Automobile (FiA) in March 2022 and became the official broadcast partner for Formula 1. Furthermore, the company has partnered with the Eclat Media group to distribute their newly launched channels pan-Asia and has entered into a strategic engagement in the Middle East for providing smart city solutions.

Comfortable financial risk profile: The TOI of the company marginally declined from ₹17,100 crore during FY21 to ₹16,737 crore during FY22 (a decline of around 2%). The same has been on account of a decline in the revenue generated by the voice segment, which displayed a degrowth of around 18% to ₹2,286 crore during FY22 (PY: ₹2,791 crore). The revenue from other segments, namely, payment solutions and the transformation business, also declined on account of the pandemic and other issues.

However, the profitability of the company improved during FY22. The PBILDT margin of TCL increased to 25.27% during FY22, an increase of 70 bps over FY21, on the back of pandemic-related cost savings and operational efficiencies. Although with the PBILDT margin expected to hover between 23% and 24% due to a return to normalcy in working and an increase in the operational costs, the same is likely to normalise.

The capital structure of the company steadily improved at the end of FY22, following the accretion of profits and scheduled repayments of loans. The total debt of TCL, excluding lease liabilities, stood at ₹7,900 crore as on March 31, 2022, as compared with ₹9,960 crore as on March 31, 2021. Although the debt levels of the company are moderately high, the average cost of borrowing is low, at around 3%-4%, as the majority of the debt is in foreign currency raised by international subsidiaries. Furthermore, the company has a natural hedge due to significant revenue and profit in foreign currencies, which helps in saving hedging costs. Post refinancing debt amounting to US\$ 850 million in FY21 (earlier repayments due in FY21-22) with a longer tenor (repayments due in FY23-26), the company has now refinanced US\$ 150 million (earlier repayment in May 2022) with a longer tenor (repayments in FY25-27) and prepaid US\$ 50 million in June 2022, which has led to comfortable debt coverage metrics. The net debt (including lease liabilities) to PBILDT ratio improved from 2.19x as on March 31, 2021, to 1.88x as on March 31, 2022, and the total debt (including lease liabilities) to PBILDT from 2.71x to 2.16x. With the GoI's sale of a stake in FY21, there is no limitation on raising equity as the TATA group (through TSPL holding 58.86% stake, directly and indirectly), became the majority shareholder in the company.

Stable, albeit improving demand outlook: The key factor for the growth of the industry is data; with an average data consumption per subscriber per month displaying a strong growth after the COVID-19 pandemic-induced cultural changes and adoption of work-from-home culture and virtual education, among others. Furthermore, Indian consumers are increasingly shifting towards internet-driven applications, such as over-the-top (OTT), internet protocol television (IPTV), etc, which is boosting investments towards optical fibre cable (OFC) network expansion throughout the country. While mobile networks are constrained by spectrum availability and coverage issues, optical fibre has fewer restrictions. Consequently, the growth opportunity remains very high in the market.

In June 2022, the Union Cabinet approved the proposal for the enterprises to acquire spectrum directly from the Department of Telecommunications (DoT) for setting their own isolated captive non-public network (CNPN), the pricing and other modalities for which are yet to be decided. This presents a new set of opportunities for TCL and is expected to provide avenues for the growth of the business. However, the current global economic scenario is volatile and is signalling a slowdown triggered by the Russia-Ukraine war. The same has led to a disruption in the already-strained global supply chain and resulted in inflation globally. Furthermore, there are production shortages globally being elevated by geopolitical instability, which has created obstacles in obtaining components, leading to input cost escalations.

Key rating weaknesses

Continued decline in the voice segment and subdued performance of subsidiaries: TCL has remained the largest player in the wholesale voice business globally for over two decades. However, the wholesale international voice market is matured and highly commoditised. With respect to Indian markets, consolidation in the telecom industry has eliminated the market for national long distance (NLD) services, and with major operators building their own undersea cable capacities in cable consortiums and partnerships, continued decline is also expected in the international long distance (ILD) service business. During FY22, TCL handled a total of 14.85 billion minutes of voice traffic, including 14.38 billion minutes of international and 0.47 billion minutes of national voice traffic. The performance of the voice segment is expected to decline going forward due to intense competition and the availability of cheaper substitutes, including the gradual movement of global voice traffic to databased calling.

The performance in TCL's subsidiary business [including payment solutions (PS) and transformation services (TS)] declined during FY22. The PS business includes providing infrastructure-managed services and incidental activities to the banking sector and is carried out by TCL's wholly-owned subsidiary, TATA Communications Payment Solutions Limited [TCPSL; rated 'CARE AA+ (CE); Stable/CARE AA- (CE); Stable/CARE A1+ (CE)']. During FY22, the operations of the company continued to remain



affected by the second wave of COVID-19, leading to low footfall and a decrease in the TOI as compared with FY21. However, the profitability improved on account of the closure and exit from the non-profitable Brown Label ATM (BLA), the Ministry of Finance (MoF) business, consolidation of the automated teller machine (ATM) market, remodelling of business operations with the inclusion of a franchise model, and hike in interchange fees. The revenue generation capabilities continue to remain constrained on account of the competition from other payment solution technologies.

The TS business includes business transformation, managed network operations, network outsourcing, and consultancy services to telecommunication companies around the world, which is carried out by TATA Communications Transformation Services Limited [TCTSL; rated 'CARE AA- (CE); Stable/CARE A1+ (CE)']. TCTSL's business was affected in FY20 due to an onerous contract, which affected both, revenue and profitability. While the company got out of this contract and is working towards stabilising the business, the same continued to affect the financials during FY22, leading to a deterioration in profitability with the company making losses at the PBILDT level.

Susceptibility to regulatory and geo-political uncertainties, technology risks and increasing competition: The telecommunication sector globally is surrounded by regulatory uncertainties remaining susceptible to adverse regulatory changes and also continues to face challenges in terms of new technologies being developed. Given the company's global presence, it is subject to geopolitical changes in the countries where the company operates. Any changes in the licensing policy and regulatory framework across regions may adversely affect TCL's business prospects. During FY20, the DoT demanded ₹6,633 crore from the company towards license fee and spectrum charges on its AGR dues for the previous 12 years from FY07 to FY18. The above amount also included ₹5,433 crore that was disallowed by the DoT towards the cost adjusted on an accrual basis instead of actual payments to the gross revenues, against which the company has already submitted a revised statement based on actual payments. The company's appeal on the above charges has not been included in the AGR ruling declared by the Supreme Court on October 24, 2019. Furthermore, the company believes that these licenses are different from the Unified Access Service License (UASL), which was the subject matter of the Supreme Court judgement. The company has not received any response from the DoT after the submission. During FY21, the company made a payment of ₹379.51 crore under protest to the DoT. As on March 31, 2022, the total contingent liability towards all the AGR dues including the above demands stood at ₹2,605.08 crore.

The undersea cable is also susceptible to rips and cuts, which may lead to a loss in connectivity for long periods of time, as specialist repair ships can take days to get to the fault site. However, the aforementioned risk is partly mitigated by the company's round-the-globe cable network, a prominent entry barrier, which routes the traffic through alternate routes in instances of network lapse. Other operators are also building up their terrestrial and undersea cable capacities, which may emerge as a significant threat to TCL's business prospects in the long term.

Capital intensive nature of operations: The under-sea cable systems, which carry significant network traffic, are susceptible to replacement/upgradation for technological advancements or alternative cables towards the end of their life. This entails a huge capex outlay vital for the continuity of network traffic. As undersea cable projects are expensive and have a long gestation period (almost three to four years), suitable replacement strategies will be required to be in place at the appropriate time so that the services are not impacted. Furthermore, the inability to replace ageing undersea cables may disrupt connectivity and adversely impact operations.

Liquidity: Strong (TCL – Consolidated)

The liquidity position of TCL continues to remain strong, with unencumbered liquidity of ₹1,174 crore as on March 31, 2022, including ₹741 crore cash and bank balances and ₹433 crore liquid investments in mutual funds. Against this, the company has around ₹500 crore debt repayments scheduled for FY23. CARE Ratings takes note of the refinancing of US\$ 150 million during June 2022, which has since been shifted and will now be repaid during FY25 to FY27. The utilisation of the fund-based working capital limits of the company remained minimal, at 0.29% for the 12-month period ended April 30, 2022, which provides sufficient liquidity buffer for any contingencies that may arise. The average utilisation of the non-fund-based limits also remained low, at 46% for the 12-month period ended April 30, 2022. Furthermore, the company enjoys a significant level of financial flexibility by virtue of being part of the TATA group.

Liquidity: Adequate (TCPSL)

TCPSL utilises its working capital facilities mainly to load cash in the ATMs. At any point in time, the company's working capital borrowings are backed by ATM cash balance, cash in transit and National Payments Corporation of India (NPCI) receivables. The other day-to-day working capital requirements remain low during the year. The liquidity profile of TCPSL remains adequate with free cash and bank balances of ₹334.86 crore (including ₹259.19 crore in ATMs) against a total debt of ₹310.87 crore (including ₹111.86 crore financial lease liabilities and ₹199.00 crore working capital borrowings) and no external long-term debt as on June 30, 2022. The average utilisation of the fund-based facilities stood at around 52% for the 12-month period ended June 2022 leaving additional liquidity buffer. Furthermore, the company also enjoys significant financial flexibility by virtue of being a part of the TATA group.

Analytical approach

Credit Enhanced ratings: The ratings of the bank facilities of TCPSL are based on credit enhancement in the form of an unconditional and irrevocable corporate guarantee and LoC provided by TCL. TCL has been assessed on a consolidated basis on



account of the operational and financial linkages among entities. The list of entities whose financials have been consolidated is mentioned in Annexure-6.

Unsupported ratings: Standalone. However, linkages with TCL, which are integral to the operations of TCPSL, have been considered.

Applicable criteria

Policy on default recognition Factoring linkages parent sub JV group Financial ratios – Non-financial sector Liquidity analysis of non-financial sector entities Rating outlook and credit watch Rating credit enhanced debt Short-term instruments Issuer rating Service sector companies Infrastructure sector ratings

About the CE provider – TCL

The company was incorporated on March 19, 1986, as Videsh Sanchar Nigam Limited (VSNL) (a wholly-owned government entity). After the transfer of all the assets and liabilities of the Overseas Communications Service (OCS) business of DoT to VSNL w.e.f April 01, 1986, the TATA group acquired 50% stake in the company during 2002 and changed its name to TCL during 2008. In March 2021, the GoI divested its entire equity shareholding of 26.12%, of which 16.12% was sold to the general public, while the balance 10% was sold to Panatone Finvest Limited (PFL; a wholly-owned subsidiary of TSPL), through an off-market inter se transfer of shares between the promoters. As on March 31, 2022, the TATA group holds a 58.86% stake, while the balance 41.14% is held by the public.

TCL owns and operates the world's only wholly-owned fibre optic sub-sea network ring around the globe and is the world's largest wholesale voice provider. It offers international and national voice and data transmission services, selling and leasing of bandwidth on undersea cable systems, internet dial up, and broadband services and other value-added services comprising mainly mobile global roaming and signalling services, transponder lease, telex and telegraph, and television up linking.

TCL businesses are primarily divided into the following segments: DMS, voice services (VS), transformation services, payment solutions and real estate.

| Brief Financials (Consolidated; ₹ crore) | March 31, 2021 (A) | March 31, 2022 (A) | Q1FY23 (UA) |
|--|--------------------|--------------------|-------------|
| TOI | 17,100.10 | 16,737.32 | 4,310.52 |
| PBILDT | 4,201.69 | 4,228.75 | 1,077.03 |
| PAT | 1,251.52 | 1,484.67 | 544.82 |
| Overall gearing* (times) | NM | 10.76 | NA |
| Interest coverage (times) | 10.00 | 11.74 | 13.48 |

A: Audited; UA: Unaudited; NA: Not available; NM: Not meaningful.

*including lease liabilities.

Note: The financials have been classified as per CARE Ratings' internal standards.

About the company – TCPSL

Incorporated on February 28, 2008, TCPSL is a wholly-owned subsidiary of TCL. The company is the second-largest pure WLAO in India in terms of number of ATMs, which stood at 8,161 as per the National Payments Corporation of India (NCPI) data, as on June 30, 2022. TCPSL has obtained authorisation from the Reserve Bank of India (RBI) to set-up, own and operate WLAs under the Payment and Settlement System Act, 2007, and operates these ATMs under the brand name 'Indicash'.

| Brief Financials (Standalone; ₹ crore) | March 31, 2021 (A) | March 31, 2022 (A) | Q1FY23 (UA) |
|--|--------------------|--------------------|-------------|
| TOI | 215.37 | 164.60 | 43.99 |
| PBILDT | -2.98 | 3.23 | -0.60 |
| PAT | -139.45 | -81.71 | -22.70 |
| Overall gearing (times) | 5.82 | 3.42 | 2.69 |
| Interest coverage (times) | NM | 0.12 | NM |

A: Audited; UA: Unaudited; NM: Not meaningful.

Note: The financials have been classified as per CARE Ratings' internal standards.

Status of non-cooperation with previous CRA: Not applicable

Any other information: Not applicable

Rating history for the last three years: Please refer Annexure-2

Covenants of the rated instruments/facilities: Detailed explanation of covenants of the rated instruments/facilities is given in Annexure-3

Complexity level of the various instruments rated for this company: Annexure-4



Annexure-1: Details of instruments/facilities

| Name of the Instrument | Date of Issuance | Coupon Rate | Maturity Date | Size of the Issue (₹ crore) | Rating Assigned along with Rating Outlook |
|--|------------------|----------------|------------------|--------------------------------|--|
| Fund-based - LT/ ST-Bank Overdraft | - | - | - | 4.00 | CARE AA- (CE); Positive / CARE A1+ (CE) |
| Non-fund-based - ST-BG/LC | - | - | - | 0.19 | CARE A1+ (CE) |
| Fund-based - LT-Bank overdraft | - | - | - | 200.00 | CARE AA- (CE); Positive |
| Fund-based - LT-Bank overdraft | - | - | - | 300.00 | CARE AA+ (CE); Positive |
| Fund-based/Non-fund- based-LT/ST | - | - | - | 60.00 | CARE AA- (CE); Positive / CARE A1+ (CE) |
| Unsupported rating- Unsupported rating (Long term) | - | - | - | 0.00 | CARE A- |
| Unsupported rating- Unsupported rating (Short term) | - | - | - | 0.00 | CARE A2+ |

Annexure-2: Rating history for the last three years

| | | | Current Rating | | | Rating | g History | |
|------------|--|--------|------------------------------------|---|---|---|--|--|
| Sr. No. | Name of the Instrument/ Bank Facilities | Туре | Amount Outstanding (₹ crore) | Rating | Date(s) and Rating(s) assigned in 2022- 2023 | Date(s) and Rating(s) assigned in 2021-2022 | Date(s) and Rating(s) assigned in 2020-2021 | Date(s) and Rating(s) assigned in 2019-2020 |
| 1. | Fund-based - LT/ ST- Bank Overdraft | LT/ST* | 4.00 | CARE AA- (CE); Positive / CARE A1+ (CE) | - | 1)CARE AA- (CE); Stable / CARE A1+ (CE) (25-Nov-21) | 1)CARE A1+ (CE) (08-Jan-21) | 1)CARE A1+ (CE) (12-Feb-20) |
| 2. | Non-fund-based - ST-BG/LC | ST | 0.19 | CARE A1+ (CE) | - | 1)CARE A1+ (CE) (25-Nov-21) | 1)CARE A1+ (CE) (08-Jan-21) | 1)CARE A1+ (CE) (12-Feb-20) |
| 3. | Fund-based - LT- Bank overdraft | LT | 200.00 | CARE AA- (CE); Positive | - | 1)CARE AA- (CE); Stable (25-Nov-21) | 1)CARE AA- (CE); Stable (08-Jan-21) | 1)CARE AA- (CE); Stable (12-Feb-20) |
| 4. | Fund-based - LT- Bank overdraft | LT | 300.00 | CARE AA+ (CE); Positive | - | 1)CARE AA+ (CE); Stable (25-Nov-21) | 1)CARE AA+ (CE); Stable (08-Jan-21) | 1)CARE AA+ (CE); Stable (12-Feb-20) |
| 5. | Commercial paper- Commercial paper (Standalone) | ST | - | - | - | - | 1)Withdrawn (08-Jan-21) | 1)Provisional CARE A1+ (CE) (05-Feb-20) |
| 6. | LT/ST Fund- based/Non-fund- based-EPC / PCFC / FBP / FBD / WCDL / OD / BG / SBLC | LT/ST* | - | - | - | 1)Withdrawn (25-Nov-21) | 1)Provisional CARE AA- (CE); Stable / CARE A1+ (CE) (08-Jan-21) | 1)Provisional CARE AA- (CE); Stable / CARE A1+ (CE) (12-Feb-20) |
| 7. | Commercial paper- Commercial paper (Standalone) | ST | - | - | - | - | 1)Withdrawn (08-Jan-21) | 1)Provisional CARE A1+ (CE) (05-Feb-20) |
| 8. | Commercial paper- Commercial paper (Standalone) | ST | - | - | - | - | 1)Withdrawn (08-Jan-21) | 1)Provisional CARE A1+ (CE) (05-Feb-20) |

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| | | | Current Rating | S | Rating History | | | |
|------------|---|--------|------------------------------------|---|---|---|---|--|
| Sr. No. | Name of the Instrument/ Bank Facilities | Туре | Amount Outstanding (₹ crore) | Rating | Date(s) and Rating(s) assigned in 2022- 2023 | Date(s) and Rating(s) assigned in 2021-2022 | Date(s) and Rating(s) assigned in 2020-2021 | Date(s) and Rating(s) assigned in 2019-2020 |
| 9. | Fund-based/Non- fund-based-LT/ST | LT/ST* | 60.00 | CARE AA- (CE); Positive / CARE A1+ (CE) | - | 1)CARE AA- (CE); Stable / CARE A1+ (CE) (25-Nov-21) | 1)CARE AA- (CE); Stable (08-Jan-21) | 1)CARE AA- (CE); Stable (12-Feb-20) |
| 10. | Unsupported rating- Unsupported rating (Long term) | LT | 0.00 | CARE A- | - | 1)CARE A- (25-Nov-21) | 1)CARE A- (08-Jan-21) | 1)CARE A- (12-Feb-20) |
| 11. | Unsupported rating- Unsupported rating (Short term) | ST | 0.00 | CARE A2+ | - | 1)CARE A2+ (25-Nov-21) | 1)CARE A2+ (08-Jan-21) | 1)CARE A2+ (12-Feb-20) |

* LT/ST: Long term/short term

Annexure-3: Detailed explanation of the covenants of the rated instruments/facilities

| Name of the Instrument | | Detailed Explanation |
|------------------------|-------------------------|---|
| Α. | Non-financial covenants | |
| I. | Minimum shareholding | TCL to continue to retain majority ownership and control in the company and retain at least 51% shareholding. |
| II. | Management control | TCL to retain management control directly or indirectly. |
| III. | Insurance Cover | Comprehensive insurance cover against all risks for loss of cash in ATMs |

Annexure-4: Complexity level of the various instruments rated for this company

| Sr. No. | Name of Instrument | Complexity Level |
|---------|--|------------------|
| 1. | Fund-based - LT-Bank overdraft | Simple |
| 2. | Fund-based - LT/ ST-Bank overdraft | Simple |
| 3. | Fund-based/Non-fund-based-LT/ST | Simple |
| 4. | Non-fund-based - ST-BG/LC | Simple |
| 5. | Unsupported rating-Unsupported rating (Long term) | Simple |
| 6. | Unsupported rating-Unsupported rating (Short term) | Simple |

Annexure-5: Bank lender details for this company

To view the lender wise details of bank facilities please <u>click here</u>.

Annexure-6: List of entities forming a part of TCL's consolidated financials (as on March 31, 2022)

| Sr. No. | Name of Company/Entity | % Stake |
|---------|--|---------|
| | Subsidiaries (held directly) | |
| 1. | TATA Communications Transformation Services Ltd | 100.00 |
| 2. | TATA Communications Collaboration Services Pvt Ltd | 100.00 |
| 3. | TATA Communications Payment Solutions Ltd | 100.00 |
| 4. | TATA Communications Lanka Ltd | 90.00 |
| 5. | TATA Communications International Pte. Ltd | 100.00 |
| 6. | TC IOT Managed Solutions Ltd (Struck off w.e.f January 13, 2022) | - |
| | Subsidiaries (held indirectly) | |
| 1. | TATA Communications (Bermuda) Ltd | 100.00 |
| 2. | TATA Communications (Netherlands) BV | 100.00 |
| 3. | TATA Communications (Hong Kong) Ltd | 100.00 |
| 4. | ITXC IP Holdings S.A.R.L. | 100.00 |
| 5. | TATA Communications (America) Inc | 100.00 |
| 6. | TATA Communications Services (International) Pte Ltd | 100.00 |
| 7. | TATA Communications (Canada) Ltd | 100.00 |
| 8. | TATA Communications (Belgium) S.R.L. | 100.00 |
| 9. | TATA Communications (Italy) S.R.L | 100.00 |
| 10. | TATA Communications (Portugal) Unipessoal LDA | 100.00 |



| Sr. No. | Name of Company/Entity | % Stake |
|---------|---|---------|
| 11. | TATA Communications (France) SAS | 100.00 |
| 12. | TATA Communications (Nordic) AS | 100.00 |
| 13. | TATA Communications (Guam) L.L.C. | 100.00 |
| 14. | TATA Communications (Portugal) Instalacao E Manutencao De Redes LDA | 100.00 |
| 15. | TATA Communications (Australia) Pty Ltd | 100.00 |
| 16. | TATA COMMUNICATIONS SVCS PTE Ltd | 100.00 |
| 17. | TATA Communications (Poland) SP.Z.O.O | 100.00 |
| 18. | TATA Communications (Japan) K.K. | 100.00 |
| 19. | TATA Communications (UK) Ltd | 100.00 |
| 20. | TATA Communications Deutschland GMBH | 100.00 |
| 21. | TATA Communications (Middle East) FZ-LLC | 100.00 |
| 22. | TATA Communications (Hungary) KFT | 100.00 |
| 23. | TATA Communications (Ireland) DAC | 100.00 |
| 24. | TATA Communications (Russia) LLC | 99.90 |
| 25. | TATA Communications (Switzerland) GmbH | 100.00 |
| 26. | TATA Communications (Sweden) AB | 100.00 |
| 27. | TCPOP Communication GmbH | 100.00 |
| 28. | TATA Communications (Taiwan) Ltd | 100.00 |
| 29. | TATA Communications (Thailand) Ltd | 100.00 |
| 30. | TATA Communications (Malaysia) Sdn. Bhd. | 100.00 |
| 31. | TATA Communications (New Zealand) Ltd | 100.00 |
| 32. | TATA Communications (Spain) S.L | 100.00 |
| 33. | TATA Communications (Beijing) Technology Ltd | 100.00 |
| 34. | SEPCO Communications (Pty) Ltd | 73.17 |
| 35. | VSNL SNOSPV Pte. Limited (SNOSPV) | 100.00 |
| 36. | TATA Communications (South Korea) Ltd | 100.00 |
| 37. | TATA Communications Transformation Services (Hungary) Kft. | 100.00 |
| 38. | TATA Communications Transformation Services Pte Ltd | 100.00 |
| 39. | TATA Communications Comunicações E Multimídia (Brazil) Limitada | 100.00 |
| 40. | TATA Communications Transformation Services South Africa (Pty) Ltd | 100.00 |
| 41. | TATA Communications Transformation Services (US) Inc | 100.00 |
| 42. | Nexus Connexion (SA) Pty Limited | 100.00 |
| 43. | TATA Communications (Brazil) Participacoes Limitada | 100.00 |
| 44. | TATA Communications MOVE B.V. | 100.00 |
| 45. | TATA Communications MOVE Nederland B.V. | 100.00 |
| 46. | TATA Communications MOVE UK Limited (striked off on March 01, 2022) | - |
| 47. | MuCoso B.V. | 100.00 |
| 48. | NetFoundry Inc. | 100.00 |
| 49. | TCTS Sénégal Limited | 100.00 |
| 50. | OASIS Smart SIM Europe SAS | 58.10 |
| 51. | Oasis Smart E-Sim Pte Ltd | 58.10 |
| 1 | Associates | 26.66 |
| 1. | United Telecom Ltd | 26.66 |
| 2. | STT Global Data Centres India Pvt Ltd. | 26.00 |
| 3. | Smart ICT Services Private Ltd | 24.00 |

Note on complexity levels of the rated instruments: CARE Ratings has classified instruments rated by it on the basis of complexity. Investors/market intermediaries/regulators or others are welcome to write to <u>care@careedge.in</u> for any clarifications.



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