

Shriram Transport Finance Company Limited (Revised)

March 26, 2021

Ratings

Instruments	Amount (Rs. crore)	Ratings ¹	Rating Action
Non-Convertible Debentures	2,178.19	CARE AA+; Stable [Double A Plus; Outlook: Stable]	Reaffirmed and Outlook Revised from Negative
Subordinated Debt	1,424.49	CARE AA+; Stable [Double A Plus; Outlook: Stable]	Reaffirmed and Outlook Revised from Negative
Non-convertible debentures (Public Issue)	10,000.00	CARE AA+; Stable [Double A Plus; Outlook: Stable]	Reaffirmed and Outlook Revised from Negative
Commercial Paper	7,500.00	CARE A1+ [A One Plus]	Reaffirmed
Total	21,102.68 (Rs. Twenty-One Thousand One Hundred Two Crore and Sixty-Eight Lakh only)		

Details of instruments/facilities in Annexure-1

Detailed Rationale & Key Rating Drivers

The revision in the outlook to 'Stable' from 'Negative' reflects STFCL's continued recovery in asset quality metrics as depicted by collection efficiencies reaching pre-COVID levels. This exhibits STFCL's long operating history with market leadership in used commercial vehicles (CV) segment and its solid customer relationships in the sector. Further, the company's ability to raise funds from diversified resources despite the challenges in the operating environment has been demonstrated in the last few months; incremental cost of funding has exhibited a gradual decline month-on-month and is expected to improve in the medium term. Additionally, CARE's expectation for the CV business post COVID has improved led by visible signs of recovery in the overall economic activity as well as the sector itself.

Earlier, on June 22, 2020, CARE had changed the outlook to 'Negative' from 'Stable' on account of CARE's expectations of adverse impact on the CV business and challenges in maintaining the normal levels of collections in the near term. CARE anticipated that the slowdown in economic activity due to the extended lockdown imposed by the government would likely weaken the asset quality and lead to challenges in the fund-raising environment for NBFCs.

The reaffirmation of the ratings of STFCL is supported by the company's dominant franchise in the used CV financing segment and its proven ability and experience in navigating through multiple cyclical downturns in its ~4 decade-long operational history. The rating derives strength from a management team which has the required experience in the used CV financing business. Adequate capital buffers and demonstrated ability to moderately diversify its resource profile at better rates are positive factors contributing to the ratings. Further, while the company's earnings are expected to remain slightly subdued in FY21, the company's ability to generate consistent and sustainable profits through various economic cycles remains a core component underpinning its relative credit strength.

The ratings remain constrained on account of its modest asset quality metrics which despite sequential improvement over the last three quarters, remain elevated as compared to industry peers. The underlying borrowers are perceived to be economically weak whose income is closely linked to performance of the overall economy.

Additionally, while STFCL has provided sufficient evidence of its access to capital markets along with ability to raise funds from a diversified pool of banks and Financial Institutions (FIs), the overall cost of funding remains higher as compared to similar rated peers. While the company's focus towards the same has led to a month-on-month narrowing of the spread as observed over Apr 2020-Feb 2021, going forward, the decline in funding costs on a sustained basis will remain a key monitorable.

RATING SENSITIVITIES

Positive factors - Factors that could lead to positive rating action/upgrade:

¹ Complete definitions of the ratings assigned are available at <u>www.careratings.com</u> and other CARE publications.



- Continuous improvement in asset quality on a sustained basis
- Strengthening of capital position resulting in increased capacity to absorb losses
- A well-diversified resource profile with evident decline in borrowing costs better than similar rated peers on a sustained basis

Negative factors: Factors that could lead to negative rating action/downgrade:

- Deterioration in asset quality metrics with Gross Stage 3 ratio above 10%;
- Inability/Reduced ability to raise and diversify resources at competitive rates leading to constrained liquidity buffers;
 Visible signs of weakening of STFCL's leading market position in the used vehicle financing business.

Detailed description of the key rating drivers Key Rating Strengths

Strong Competitive Position Led by Dominant Market Share and Long Operational History: As at Dec 31, 2020, STFCL had Assets Under Management (AUM) of Rs. 114,933 crore (Financial Year Ended (FYE20)): Rs.109,749 crore) of which used CV comprised 88% (FYE20: 86%) thereby translating into ~80% market share in the consolidated segment. In CVs, STFCL mainly has presence in HCV (46%), M&LCV (24%), Passenger Vehicles (22%) and Tractors (3%). New CV constituted 7% of its AUM as at Dec 31, 2020. Operational in the sector since 1979, STFCL benefits from its understanding of the market and its borrowers which is evident from its established market position, customer relationships and relative pricing power. About 60% of the company's borrowers are repeat customers, the remaining being sourced through a reference-based model, wherein the existing clients of STFCL provide references to the new customers. This testifies to the focus of the company towards client engagement.

Driven by increase in rural demand, STFCL has expanded its outreach during the nine months ended December 2020 (9MFY21), adding 41 branches mainly in the rural areas which now constitutes 49% of the AUM (FYE20: 41%). CARE estimates the potential for growth opportunities in this sector to be wide considering the overall used CV market is unorganised and much larger. Also, the inherent weakness of the borrowers of the used CV segment which is partly mitigated by an innate understanding of the borrower requires other companies to invest both manpower and considerable time to form longstanding relationships with customers. This acts as a barrier to entry for other financial institutions especially banks.

STFCL has also been building its new CV loan portfolio which is currently 7% of the AUM and will likely remain a focus area for the company. Going forward, CARE expects STFCL's market standing to remain resilient based on the strength of its competitive advantages and improved growth prospects for the segment.

Noticeable Progress on Resource Diversification and Incremental Funding Rates: Retail deposits increased to 14.8% of the total funding as at Dec 31, 2020 as compared to 12.6% as at Mar 31, 2020. The improved traction is the result of a strategized focus on relatively low-cost deposits by providing the liability product in almost all its branches. STFCL being a deposit taking NBFC, has over the years, developed a strong depositor base of over 2 lakh depositors till date. Going forward, STFCL's ability to increase its retail depositor base will be a key monitorable. As on Dec 31, 2020, STFCL's resource profile remains moderately diversified as reflected by the composite mix – Bonds (21.3%); Foreign currency borrowings (17.1%); term loans & working capital from banks (15.8%), retail deposits (14.8%); foreign currency borrowings (17.1%), subordinated debt (4.9%) and other borrowings (2%.3). The borrowing profile is also supported by securitization which constituted 23.8% of the total borrowings.

STFCL's incremental borrowing rates have improved sequentially quarter-on-quarter as seen over Apr 2020-Feb 2021. CARE understands that the company is making a conscious effort to reduce its borrowing rates. Nevertheless, overall cost of funding still remains high and will only improve with newer lower-rate borrowings over the medium term. Cost of borrowings will remain a critical parameter for the company's rating in the medium term. Furthermore, the volatility in bond spreads in the secondary capital market will be closely monitored.

Steady Profitability; Albeit Likely to Remain Relatively Subdued: 9MFY21 earnings were muted primarily due to elevated credit costs on account of the pandemic-related stress coupled with higher borrowing costs. During 9MFY21, Net Interest Margin (NIM) compressed to 6.9% (annualized; FY20: 7.3%) on account of rise in cost of funding by ~40 bps. Subsequently, ROTA decreased to 2.0% (FY20: 2.3%). This was partly offset by increase in operational efficiencies as reflected by Cost/Income of 22.5% (FY20: 24.4%) also a factor of reduced operating costs during the nationwide lockdown. Consequently, PPOP/Average Assets marginally contracted to 5.4% (annualised; FY20: 5.7%). Provisioning for Loan Losses/Average Assets ticked upwards due to rise in provisioning amounting to Rs. 1,597 crore for COVID-related stress. As a result, ROTA declined to 2.0% (annualized) from 2.3% in FY20.



CARE estimates profitability to remain slightly impacted by high credit costs in FY21 with ROTA of ~2.0%. In CARE's baseline scenario of an almost complete recovery in economic activity, stabilisation of credit costs will lead to a likely improvement in ROTA in FY22; improvement in funding costs, maintaining stable operating costs and decline in credit costs being key factors. CARE also notes that STFCL has demonstrated its ability to maintain a moderately stable and consistent earnings profile benefitting from its leading market position, despite economic and sector headwinds in the last few decades.

Sufficient Capitalization Levels: STFCL's tangible net-worth stood at Rs. 20,512 crore (Mar 31, 202: Rs.17,941 crore) as at Dec 31, 2020 mainly led by Rs. 1,493 crore raised in equity capital in August 2020. This resulted in strengthening of capital buffers leading to a total Capital Adequacy Ratio (CAR) of 23.61% (Mar 31, 2020: 21.99%) and Tier 1 ratio of 20.51% (Mar 31, 2020: 18.13%). The management plans to maintain Tier I capital above 14% on a steady state basis to augment further business growth and maintain operating leverage levels. The company's overall gearing (Debt/Tangible Networth) improved to 4.7x (Mar 31, 2020: 5.2x) as at Dec 31, 2020 on the back of increased capital levels. Looking ahead, CARE expects capital levels to remain effectively supported by its ability to generate healthy internal accruals.

Competent Management Team: STFCL is a part of the Shriram group and its Board of Director is headed by Mr. S. Lakshminarayanan (Chairman) who is an ex-IAS officer and has served at senior positions in Ministry of Home Affairs and Ministry of Communication & IT. The operations of the company are led by Mr. Umesh Revankar (Managing Director), who has been with the Shriram group for more than 28 years. The management team includes Mr. Parag Sharma (Executive Director and Chief Financial Officer) and several others, who have been associated with STFCL for several years. The senior management of the company is equipped with a rich experience of operating in the CV financing business.

Sequential Recovery Witnessed in CV Sales Volumes: Demand for CV has started picking up as reflected by the data of companies like Tata Motors Limited (TML), Ashok Leyland Limited etc. CV sales saw substantial improvement in Q3FY21 visà-vis Q2FY21 led by revival in demand in agricultural goods transportation, e-commerce, consumer durables, MHCV cargo and construction segment. Fleet owners' capacity utilization has increased to ~85% now as compared to 70% in November 2020. However, full year sales numbers will remain lower than the previous year due to the negative impact of the lockdown period. CARE also notes that the demand for CV passenger has not picked up yet as schools, business travel and leisure segments are yet to normalize.

Key Rating Weaknesses

Modest Asset Quality Metrics; Collections Back at Historical Levels: Collections (including overdues) improved over Sep 2020 – Dec 2020 with collection efficiency gradually increasing to 95%-104%. This ability for substantial recovery from its overdue accounts reflects STFCL's solid client relationship engagements and underlines the company's understanding of its borrower profile. STFCL reported Gross Stage 3 ratio of 7.1% at Dec 31, 2020, down from 8.4% at Mar 31, 2020. Gross Stage 3 ratio is inclusive of the accounts which were not a Non-Performing Asset (NPA) as on Aug 31, 2020, not considering the Supreme Court directive. The improved ratio is partly led by amortisation of STFCL's legacy loan book which had contributed to the elevated NPA numbers in the last few years. Provision Coverage Ratio increased to 41.2% (FYE20: 34.7%).

STFCL had identified Rs. 2,200 crore for restructuring (~2% of AUM), of which Rs. 309 crore was restructured. These were school and office transportation vehicles, aggregator vehicles and Ola & Uber vehicles. Post the reopening of the economy, ~60-70% of the borrowers on these accounts started repaying resulting in expectations of reduction in the actual restructuring required as compared to earlier estimates. CARE believes that while another round of lockdowns have been put in place in some regions, a complete shutdown of economic activity is questionable which partially offsets the pressure on the borrowers in this segment, barring school and office buses. Still, asset quality indicators, although back at pre-COVID levels remain weaker than peers and will remain a key monitorable.

Underlying Industry Risk Associated With Its Borrower Segment: The underlying borrowers in this segment are viewed as an economically weaker class who are susceptible to economic downturns. In an environment of economic slowdown, STFCL's asset quality comes under pressure since it has high exposure to small fleet operators and first-time buyers who are more vulnerable to the negative effects of an economic downturn. However, these are mainly owner operators with ~1-2 vehicles operating mainly in the transport of agricultural and agri-related goods, mining, e-commerce etc. which although facing disruption during the lockdown period have bounced back post the restart of economic activities. This is evidenced in the increased capacity utilisation and ability to pass on the on the rise in freight rates on the back of improved demand and rise in fuel prices. Additionally, past cyclical behaviour suggests that the used CV sales recover earlier than new CV sales in an improving cycle.



Liquidity - Adequate

The structural liquidity statement for Dec 2021 reported cumulative surplus in all maturity time periods till one year. STFCL had cash and bank balances of Rs. 7,791 crore as at Dec 31, 2020 sufficient to cover debt repayments of Rs. 6,179 crore over the three months ending March 2021. Even in an adverse scenario of stressed collections to the extent of ~50%, the structural liquidity statement remained positive across all maturity buckets. Further, STFCL had sanctioned, committed undrawn bank lines including cash credit of Rs. 9,369 crore as at Dec 31, 2020. CARE expects liquidity profile to be adequately supported by the company's ability to securitise along with improving collections.

Analytical approach: Standalone

Applicable Criteria:

Carteria on assigning Outlook to Credit Ratings
Care Policy on Default Recognition

CARE's criteria on Short Term Instruments

Rating Methodology- Non-Banking Finance Companies

Financial ratios - Financial Sector

About the Company

Shriram Transport Finance Company Ltd (STFCL) is the flagship company of the Chennai-based Shriram Group and was founded by Mr R. Thyagarajan, Mr T. Jayaraman and Mr. A. V. S. Raja. It is classified as a deposit-taking Asset Financing NBFC. The company was incorporated in 1979, with an objective to provide hire purchase and lease finance for the medium and heavy commercial vehicles to individual truck operators. It is the largest asset financing NBFC in India, concentrated mainly in the used vehicle financing business. Presently, STFCL has a network of 1,799 branches with a mix of 984 in rural, 224 in urban and 591 in semi-urban areas.

Brief Financials (Rs. crore) (as per IndAS)	FY19 (A)	FY20 (A)
Total income	15,557	16,583
PAT	2,564	2,502
Interest coverage (times)	1.50	1.42
Total Assets (tangible)	1,05,215	1,14,063
Net NPA (%)	5.65	5.62
ROTA (%)	2.53	2.28

A: Audited

Status of non-cooperation with previous CRA: Not Applicable

Any other information: Not Applicable

Rating History for last three years: Please refer Annexure-2

Covenants of rated instrument / facility: Detailed explanation of covenants of the rated instruments/facilities is given in

Annexure-3

Complexity level of various instruments rated for this company: Annexure 4

Annexure-1: Details of Instruments/Facilities

Name of the	ISIN	Date of	Coupon	Maturity	Size of the Issue	Rating assigned along with Rating
Instrument			Rate	Date	(Rs. crore)	Outlook
Debentures-Non Convertible Debentures	INE721A07FT9	05-Jul-13	9.60%	05-Jul-23	50	CARE AA+; Stable



Debentures-Non	INE721A07FZ6	15-Jul-13	9.60%	15-Jul-23	10	CARE AA+; Stable
Convertible Debentures	INE/ZIAU/FZ0	12-101-13	9.00%	15-Jui-25	10	CARE AAT, Stable
Debentures-Non Convertible Debentures	INE721A07GD1	14-Aug-13	10.50%	14-Aug-23	30	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE721A07HG2	28-Mar-14	10.50%	28-Mar-21	20	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE721A07HF4	28-Mar-14	10.60%	28-Mar-24	20	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE721A07GC3	14-Aug-13	10.50%	14-Aug-23	15	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE721A07GF6	27-Aug-13	10.50%	27-Aug-23	19	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE721A07GH2 *	13-Sep-13	10.60%	13-Sep-20	5	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE721A07GN0	30-Sep-13	10.75%	30-Sep-23	10	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE721A07GO8	30-Sep-13	10.75%	30-Sep-23	15	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE721A07GQ3	09-Oct-13	10.75%	09-Oct-23	10	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE721A07HE7	28-Mar-14	10.60%	28-Mar-24	10	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE721A07HY5	18-Sep-14	10.25%	18-Sep-24	300	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE721A07IA3	19-Sep-14	9.85%	19-Sep-21	50	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE721A07IB1	19-Sep-14	9.85%	19-Sep-21	25	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE721A07IC9	19-Sep-14	10.00%	19-Sep-24	25	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE721A07IG0	10-Oct-14	10.25%	10-Oct-24	475	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE721A07IO4	13-Nov-14	10.00%	13-Nov-24	358	CARE AA+; Stable



Debentures-Non Convertible Debentures	INE721A07IR7	28-Nov-14	9.90%	28-Nov-24	100	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE721A07IS5*	28-Nov-14	9.95%	28-Nov-19	75	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE721A07IT3	28-Nov-14	9.80%	28-Nov-24	50	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE721A07JC7*	19-Jan-15	9.35%	17-Jan-20	15	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE468M07229	27-Feb-15	9.90%	27-Feb-25	80	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE468M07229	27-Feb-15	9.90%	27-Feb-25	30	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE468M07344	16-Apr-15	9.90%	16-Apr-25	25	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE721A07GT7*	24-Oct-13	Individual - 11.75% and Non- Individual 10.75%	24-Oct-20	78	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE721A07GW1 *	24-Oct-13	-	24-Oct-20	14	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE721A07HJ6	15-Jul-14	10.15%	15-Jul-21	136	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE721A07HL2	15-Jul-14	9.71%	15-Jul-21	35	CARE AA+; Stable
Debentures-Non Convertible Debentures	INE721A07HO6	15-Jul-14	-	15-Jul-21	28	CARE AA+; Stable
Debentures-Non Convertible Debentures - Proposed					67	CARE AA+; Stable
Debt-Subordinate Debt	INE721A08760*	31-Oct-09	10.35%	31-Oct-19	29	CARE AA+; Stable
Debt-Subordinate Debt	INE721A08778*	24-Nov-09	10.35%	22-Nov-19	21	CARE AA+; Stable
Debt-Subordinate Debt	INE721A08786*	31-Dec-09	10.25%	31-Dec-19	5	CARE AA+; Stable
Debt-Subordinate Debt	INE721A08836*	29-Jan-10	10.25%	29-Jan-20	9	CARE AA+; Stable



INE721A08927*	03-May-10	10.75%	03-May-20	48	CARE AA+; Stable
INE721A08950*	10-May-10	10.50%	10-May-20	25	CARE AA+; Stable
INE721A08893*	19-Apr-10	11.00%	19-Apr-20	25	CARE AA+; Stable
INE721A08885*	19-Apr-10	10.90%	19-Apr-20	50	CARE AA+; Stable
INE721A08901*	20-Apr-10	11.00%	20-Apr-20	200	CARE AA+; Stable
INE721A08AD2*	28-May-10	10.75%	28-May-20	50	CARE AA+; Stable
INE721A08AE0*	04-Jun-10	10.60%	04-Jun-20	25	CARE AA+; Stable
INE721A08CH9*	20-May-13	10.40%	20-May-20	25	CARE AA+; Stable
INE721A08CT4*	28-Jul-14	10.65%	28-Jan-20	50	CARE AA+; Stable
INE468M08060	22-Mar-13	10.75%	22-Mar-23	50	CARE AA+; Stable
INE468M08094	03-Jul-13	10.15%	03-Jul-23	12	CARE AA+; Stable
INE721A08AH3	30-Aug-10	11.00%	30-Aug-25	29	CARE AA+; Stable
INE721A08AI1	09-Sep-10	11.00%	09-Sep-25	25	CARE AA+; Stable
INE721A08AJ9	31-Mar-11	11.50%	31-Mar-21	25	CARE AA+; Stable
INE721A08AK7	15-Oct-10	11.05%	15-Oct-28	25	CARE AA+; Stable
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INE721A08BU4	07-Mar-13	10.65%	07-Mar-23	12	CARE AA+; Stable
INE721A08BS8	07-Mar-13	10.65%	07-Mar-23	33	CARE AA+; Stable
INE721A08CC0	28-Mar-13	10.65%	28-Mar-23	1	CARE AA+; Stable
INE721A08CF3	02-May-13	10.65%	02-May-23	20	CARE AA+; Stable
INE721A08CE6	02-May-13	10.65%	02-May-23	24	CARE AA+; Stable
INE721A08CG1*	16-May-13	10.40%	16-May-20	50	CARE AA+; Stable
INE721A08BC2	11-Jun-12	10.75%	10-Jun-22	50	CARE AA+; Stable
INE721A08BE8	20-Jul-12	10.85%	20-Jul-22	65	CARE AA+; Stable
INE721A08BK5	31-Dec-12	10.65%	31-Dec-22	70	CARE AA+; Stable
	INE721A08950* INE721A08893* INE721A08885* INE721A08901* INE721A08AD2* INE721A08AE0* INE721A08CH9* INE721A08CT4* INE468M08060 INE468M08094 INE721A08AH3 INE721A08AH3 INE721A08AH3 INE721A08AH3 INE721A08AG1 INE721A08AG1 INE721A08AG1 INE721A08AG1 INE721A08AG1 INE721A08BS8 INE721A08CC0 INE721A08CC0 INE721A08CC0 INE721A08CC0 INE721A08CC0	INE721A08950* 10-May-10 INE721A08893* 19-Apr-10 INE721A08885* 19-Apr-10 INE721A08901* 20-Apr-10 INE721A08AD2* 28-May-10 INE721A08AE0* 04-Jun-10 INE721A08CH9* 20-May-13 INE721A08CT4* 28-Jul-14 INE468M08060 22-Mar-13 INE721A08AH3 30-Aug-10 INE721A08AH3 30-Aug-10 INE721A08AH3 31-Mar-11 INE721A08AK7 15-Oct-10 INE721A08BS8 07-Mar-13 INE721A08BS8 07-Mar-13 INE721A08CC0 28-Mar-13 INE721A08CC0 28-Mar-13 INE721A08CC0 28-Mar-13 INE721A08CC0 19-May-13	INE721A08950* 10-May-10 10.50% INE721A08893* 19-Apr-10 11.00% INE721A08885* 19-Apr-10 10.90% INE721A08801* 20-Apr-10 11.00% INE721A08AD2* 28-May-10 10.75% INE721A08AE0* 04-Jun-10 10.60% INE721A08CH9* 20-May-13 10.40% INE721A08CT4* 28-Jul-14 10.65% INE468M08060 22-Mar-13 10.75% INE468M08094 03-Jul-13 10.15% INE721A08AH3 30-Aug-10 11.00% INE721A08AH3 30-Aug-10 11.00% INE721A08AH3 31-Mar-11 11.50% INE721A08AK7 15-Oct-10 11.05% INE721A08BS8 07-Mar-13 10.65% INE721A08BS8 07-Mar-13 10.65% INE721A08CC0 28-Mar-13 10.65% INE721A08CF3 02-May-13 10.65% INE721A08CF3 02-May-13 10.65% INE721A08CG1* 16-May-13 10.40% INE721A08BC2 11-Jun-12 10.75% INE721A08BE8 20-Jul-12 10.75% INE721A08BE8 20-Jul-12 10.85% INE721A08BE8 20-Jul-12 20.85% 20-Jul-12 20.85% 20-Jul-12 20.85% 20-Jul-12 2	INE721A08950* 10-May-10 10.50% 10-May-20 INE721A08893* 19-Apr-10 11.00% 19-Apr-20 INE721A08885* 19-Apr-10 10.90% 19-Apr-20 INE721A08801* 20-Apr-10 11.00% 20-Apr-20 INE721A08AD2* 28-May-10 10.75% 28-May-20 INE721A08AE0* 04-Jun-10 10.60% 04-Jun-20 INE721A08CH9* 20-May-13 10.40% 20-May-20 INE721A08CT4* 28-Jul-14 10.65% 28-Jan-20 INE468M08060 22-Mar-13 10.75% 22-Mar-23 INE468M08094 03-Jul-13 10.15% 03-Jul-23 INE721A08AH3 30-Aug-10 11.00% 30-Aug-25 INE721A08AH3 30-Aug-10 11.00% 30-Aug-25 INE721A08AH3 31-Mar-11 11.50% 31-Mar-21 INE721A08AK7 15-Oct-10 11.05% 15-Oct-28 INE721A08BU4 07-Mar-13 10.65% 07-Mar-23 INE721A08CC0 28-Mar-13 10.65% 07-Mar-23 INE721A08CF3 02-May-13 10.65% 02-May-23 INE721A08CG1* 16-May-13 10.40% 16-May-20 INE721A08BE8 20-Jul-12 10.75% 20-Jul-22 INE721A08BE8 20-Jul-12 10.85% 20-Jul-22 INE721A08BE8 20-Jul-	INE721A08950* 10-May-10 10.50% 10-May-20 25 INE721A08893* 19-Apr-10 11.00% 19-Apr-20 25 INE721A08885* 19-Apr-10 10.90% 19-Apr-20 20 INE721A08901* 20-Apr-10 11.00% 20-Apr-20 20 INE721A08AD2* 28-May-10 10.75% 28-May-20 50 INE721A08AE0* 04-Jun-10 10.60% 04-Jun-20 25 INE721A08CH9* 20-May-13 10.40% 20-May-20 25 INE721A08CH4* 28-Jul-14 10.65% 28-Jan-20 50 INE468M08060 22-Mar-13 10.75% 22-Mar-23 50 INE468M08094 03-Jul-13 10.15% 03-Jul-23 12 INE721A08AH3 30-Aug-10 11.00% 30-Aug-25 29 INE721A08AH3 31-Mar-11 11.50% 31-Mar-21 25 INE721A08AH9 31-Mar-11 11.50% 31-Mar-21 25 INE721A08AK7 15-Oct-10 11.05% 15-Oct-28 25 INE721A08BU4 07-Mar-13 10.65% 07-Mar-23 12 INE721A08BC6 02-May-13 10.65% 02-May-23 20 INE721A08C61* 16-May-13 10.65% 02-May-23 24 INE721A08BC8 11-Jun-12 10.75% 10-Jun-22 50 INE721A08BE8 20-Jul-12 10.75% 20-Jul-22 65 INE721A08BE8 20-Jul-12 10.75% 20-Jul-22 65 INE721A08BE8 20-Jul-12 10.85% 20-Jul-22 65 INE721A08BE8 20-Jul-22 20-Jul-22 65 INE721A08BE8 20-Jul-22 20-Jul-22 65 INE721A08BE8 20-Jul-22 20-Jul-22 20-Jul-22 20-Jul-22 20-Jul-22 20-Jul-22 20-Jul-22 20-Jul-22 20-Jul-22 20-Ju



Debt-Subordinate	INE721A08BO7	30-Jan-13	10.65%	30-Jan-23	25	CARE AA+; Stable
Debt						,
Debt-Subordinate Debt	INE721S08BN9	30-Jan-13	10.65%	30-Jan-23	3	CARE AA+; Stable
Debt-Subordinate Debt	INE721A08BZ3	28-Mar-13	10.65%	28-Mar-23	35	CARE AA+; Stable
Debt-Subordinate Debt	INE721A08CI7	20-May-13	10.25%	20-May-23	10	CARE AA+; Stable
Debt-Subordinate Debt	INE721A08CK3	29-May-13	10.00%	29-May-28	15	CARE AA+; Stable
Debt-Subordinate Debt	INE721A08CM9	24-Jun-13	10.15%	24-Jun-23	50	CARE AA+; Stable
Debt-Subordinate Debt	INE721A08CN7	28-Jun-13	10.10%	28-Jun-23	25	CARE AA+; Stable
Debt-Subordinate Debt	INE721A08CQ0	04-Oct-13	11.00%	04-Oct-23	25	CARE AA+; Stable
Debt-Subordinate Debt	INE721A08CU2	30-Sep-15	10.10%	29-Sep-23	67	CARE AA+; Stable
Debt-Subordinate Debt	INE468M08078	25-Jun-13	10.20%	25-Jun-23	25	CARE AA+; Stable
Debt-Subordinate Debt	INE468M08086	28-Jun-13	10.15%	28-Jun-23	20	CARE AA+; Stable
Debt-Subordinate Debt	INE468M08045	13-Jan-12	12.20%	13-Jan-22	25	CARE AA+; Stable
Debt-Subordinate Debt - Proposed					48	CARE AA+; Stable
Debentures-Non Convertible Debentures (Public Issue)	INE721A07OY1	22-Aug-19	9.12%	22-Feb-23	42	CARE AA+; Stable
Debentures-Non Convertible Debentures (Public Issue)	INE721A07OZ8	22-Aug-19	9.22%	22-Aug-24	34	CARE AA+; Stable
Debentures-Non Convertible Debentures (Public Issue)	INE721A07PA8	22-Aug-19	9.31%	22-Aug-26	21	CARE AA+; Stable
Debentures-Non Convertible	INE721A07PB6	22-Aug-19	9.30%	22-Feb-22	53	CARE AA+; Stable
Debentures (Public						
Issue)						
Debentures-Non Convertible Debentures (Public Issue)	INE721A07PC4	22-Aug-19	9.50%	22-Feb-23	56	CARE AA+; Stable
Debentures-Non Convertible Debentures (Public Issue)	INE721A07PD2	22-Aug-19	9.60%	22-Aug-24	47	CARE AA+; Stable



Debentures-Non Convertible Debentures (Public	INE721A07PE0	22-Aug-19	9.70%	22-Aug-26	26	CARE AA+; Stable
Debentures-Non Convertible Debentures (Public Issue)	INE721A07PF7	22-Aug-19	Cumulative	22-Feb-23	28	CARE AA+; Stable
Debentures-Non Convertible Debentures (Public Issue)	INE721A07PG5	22-Aug-19	Cumulative	22-Aug-24	18	CARE AA+; Stable
Debentures-Non Convertible Debentures (Public Issue)	INE721A07PH3	22-Aug-19	Cumulative	22-Aug-26	14	CARE AA+; Stable
Debentures-Non Convertible Debentures (Public Issue)	INE721A07PI1	28-Jan-20	8.52%	28-January- 2023	29	CARE AA+; Stable
Debentures-Non Convertible Debentures (Public Issue)	INE721A07PJ9	28-Jan-20	8.66%	28-January- 2025	16	CARE AA+; Stable
Debentures-Non Convertible Debentures (Public Issue)	INE721A07PK7	28-Jan-20	8.75%	28-January- 2027	14	CARE AA+; Stable
Debentures-Non Convertible Debentures (Public Issue)	INE721A07PL5	28-Jan-20	8.85%	28-January- 2023	51	CARE AA+; Stable
Debentures-Non Convertible Debentures (Public Issue)	INE721A07PM3	28-Jan-20	9.00%	28-January- 2025	35	CARE AA+; Stable
Debentures-Non Convertible Debentures (Public Issue)	INE721A07PN1	28-Jan-20	9.10%	28-January- 2027	13	CARE AA+; Stable
Debentures-Non Convertible Debentures (Public Issue)	INE721A07PO9	28-Jan-20	Cumulative	28-January- 2023	21	CARE AA+; Stable
Debentures-Non Convertible Debentures (Public Issue)	INE721A07PP6	28-Jan-20	Cumulative	28-January- 2025	15	CARE AA+; Stable
Debentures-Non Convertible Debentures (Public Issue)	INE721A07GT7*	24-Oct-13	Individual - 11.75% and Non- Individual 10.75%	24-Oct-20	78	CARE AA+; Stable



Debentures-Non Convertible Debentures (Public Issue)	INE721A07GW1 *	24-Oct-13	-	24-Oct-20	14	CARE AA+; Stable
Debentures-Non Convertible Debentures (Public Issue)	INE721A07HJ6	15-Jul-14	10.15%	15-Jul-21	136	CARE AA+; Stable
Debentures-Non Convertible Debentures (Public Issue)	INE721A07HL2	15-Jul-14	9.71%	15-Jul-21	35	CARE AA+; Stable
Debentures-Non Convertible Debentures (Public Issue)	INE721A07HO6	15-Jul-14	-	15-Jul-21	28	CARE AA+; Stable
Debentures-Non Convertible Debentures (Public Issue) - Proposed					9,176	CARE AA+; Stable
Commercial Paper - Proposed	-	-	-	-	7500	CARE A1+

^{*}The following ISINs were redeemed by the company.



Annexure-2: Rating History of last three years

Sr. No.	Name of the Instrument/Bank		Current Rat	ings		Rating	ghistory	
IVO.	Facilities	Туре	Amount Outstanding (Rs. crore)	Rating	Date(s) & Rating(s) assigned in 2020-2021	Date(s) & Rating(s) assigned in 2019-2020	Date(s) & Rating(s) assigned in 2018-2019	Date(s) & Rating(s) assigned in 2017-2018
1.	Debt-Subordinate Debt	LT	1424.49	CARE AA+; Stable	1)CARE AA+; Negative (22-Jun-20)	1)CARE AA+; Stable (09-Oct19)	1)CARE AA+; Stable (08-Jan19)	1)CARE AA+; Stable (23-Mar-18) 2)CARE AA+; Stable (08-Feb-18) 3)CARE AA+; Stable (04-Oct-17) 4)CARE AA+; Stable (14-Jul-17)
2.	Debentures-Non Convertible Debentures	LT	2178.19	CARE AA+; Stable	1)CARE AA+; Negative (22-Jun-20)	1)CARE AA+; Stable (09-Oct19)	1)CARE AA+; Stable (08-Jan19)	1)CARE AA+; Stable (23-Mar-18) 2)CARE AA+; Stable (08-Feb-18) 3)CARE AA+; Stable (04-Oct-17) 4)CARE AA+; Stable (14-Jul-17)
3.	Commercial Paper	ST	7500.00	CARE A1+	-	1)CARE A1+ (09-Oct19)	1)CARE A1+ (08-Jan19)	1)CARE A1+ (23-Mar-18) 2)CARE A1+ (08-Feb-18) 3)CARE A1+ (04-Oct-17)



4.	Debentures-Non	LT	10000.00	CARE AA+;	1)CARE	1)CARE	-	-
	Convertible			Stable	AA+;	AA+;		
	Debentures				Negative	Stable		
					(22-Jun-20)	(09-Oct-		
						19)		
						2)CARE		
						AA+;		
						Stable		
						(29-Jun19)		
						AA+; Stable		

Annexure-3: Detailed explanation of covenants of the rated instrument / facilities-NA

Annexure 4: Complexity level of various instruments rated for this company

Sr. No	Name of instrument	Complexity level
1	Commercial Paper (Standalone)	Simple
2	Debentures-Non-Convertible Debentures	Simple
3	Debt-Subordinate Debt	Complex

Note on complexity levels of the rated instrument: CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.

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