



TATA Communications Payment Solutions Limited

November 25, 2021

| Facilities* | Amount (Rs. crore) | Rating ¹ | Rating Action |
|---|--|--|--|
| Long-term / Short- term Bank Facilities [#] | - | - | Withdrawn |
| Long-term Bank Facilities [@] | 300.00 | CARE AA+ (CE); Stable [Double A Plus (Credit Enhancement); Outlook: Stable] | Reaffirmed |
| Long-term Bank Facilities^ | 200.00 | CARE AA- (CE); Stable [Double A Minus (Credit Enhancement); Outlook: Stable] | Reaffirmed |
| Long-term / Short- term Bank Facilities^ | 4.00 (Reduced from 14.00) | CARE AA- (CE); Stable / CARE A1+ (CE) [Double A Minus (Credit Enhancement); Outlook: Stable/ A One Plus (Credit Enhancement)] | Revised from CARE A1+ (CE) [A One Plus (Credit Enhancement)] |
| Long-term / Short- term Bank Facilities^ | 60.00 | CARE AA- (CE); Stable / CARE A1+ (CE) [Double A Minus (Credit Enhancement); Outlook: Stable/ A One Plus (Credit Enhancement)] | Revised from CARE AA- (CE); Stable [Double A Minus (Credit Enhancement); Outlook: Stable] |
| Short-term Bank Facilities^ | 4.00 | CARE A1+ (CE) [A One Plus (Credit Enhancement)] | Reaffirmed |
| Total Bank Facilities | 568.00 (Rs. Five hundred sixty eight crore only) | | |

* Details of facilities in Annexure-1

Dating

@ backed by credit enhancement in the form of unconditional and irrevocable corporate guarantee from TATA Communications Limited (TCL, rated 'CARE AA+; Stable/ CARE AA+ (Is); Stable / CARE A1+').

^ backed by credit enhancement in the form of Letter of Comfort (LoC) from TATA Communications Limited (TCL, rated 'CARE AA+; Stable/ CARE AA+ (Is); Stable / CARE A1+').

CARE Ratings Ltd. has withdrawn the ratings assigned to the long-term/ short-term bank facilities proposed by TATA Communications Payment Solutions Limited (TCPSL) with immediate effect as the facility has not been raised and the LoC has not been issued yet.

| Un-Supported Ratings | CARE A- (Single A Minus)/ CARE A2+ (A Two Plus) [Reaffirmed] |
|--------------------------------------|--|
| Note: Unsupported Ratings do not fac | tor in the explicit credit enhancement |

Note: Onsupported hadings do not jactor in the expirit creat enhancemen

Detailed Rationale & Key Rating Drivers for the credit enhanced debt

The ratings of the bank facilities of TATA Communications Payment Solutions Limited (TCPSL) factor in the credit enhancement in the form of unconditional and irrevocable corporate guarantee and LoC extended by TCL.

Detailed Rationale & Key Rating Drivers of TCL (CE provider)

The reaffirmation of the long-term and short-term ratings assigned to the instrument and bank facilities of TCL takes into account the improvement in the company's consolidated financial risk profile leading to comfortable total debt/PBILDT ratio and debt coverage metrics. The ratings also factor in the improved operational and financial performance of the company majorly driven by growth in Data Management Services (DMS) amid Covid-19 pandemic, which is further expected to grow in the medium term especially in the enterprise business. With sale of 26% stake held by the Government of India (GoI), the limitation to raise additional funds by way of infusion of equity going forward is also mitigated to a large extent.

The ratings continue to factor in the financial flexibility it enjoys being a part of the resourceful TATA group (shareholding increased from around 49% to around 59% as on September 30, 2021), TCL's vast global presence in diversified geographical area, extensive customer base and refinancing of debt obligations, as envisaged, leading to shift in the bulky debt repayments due in FY21 and FY22 (refers to the period April 1 to March 31).

The aforementioned rating strengths are, however, tempered by continuous decline in revenues and profitability from voice segment, exposure to regulatory uncertainties, and inherent technological risks in the telecom industry. Significant portion of future earnings are envisaged to be invested in augmenting the existing network and product offerings of the company over the next 3-5 years. Any debt-funded capex leading to deterioration in capital structure would be a key rating sensitivity.

¹Complete definition of the ratings assigned are available at <u>www.careratings.com</u> and other CARE publications



Key Rating Drivers of TCPSL

The reaffirmation of the ratings assigned to the bank facilities of TCPSL derives comfort from the strong support from experienced promoter (TCL) and the favourable market for White Label ATM operators (WLAOs) with hike in interchange fee by the Reserve Bank of India (RBI), consolidation of the industry and rationalization of the company's business portfolio. The rating strengths are, however, tempered by the company's subdued financial and operational performance during FY21 and H1FY22, capital intensive nature of operations, exposure to adverse regulatory and technological changes and competition from banks and payment solutions service providers. The company has rationalised its portfolio by closure of non-profitable ATMs and is now a pure WLAO from FY22 onwards with the focus on building up of a franchise model, which is expected to lower fixed costs. Going forward, the ability of the company to successfully turnaround its business and achieve sustained profitability will be a key rating monitorable.

Rating Sensitivities (TCL)

Positive Factors – Factors that could lead to positive rating action/upgrade:

• Sustained PBILDT margins of around 25% coupled with significant improvement in the capital structure.

Negative Factors – Factors that could lead to negative rating action/downgrade:

- Any significant additional liabilities than envisaged by the company arising out of the ongoing AGR dispute and other regulatory matters resulting in deterioration in the financial risk profile.
- Any major debt-funded capex/investment leading to increase in Total Debt/PBILDT above three times on sustained basis and deterioration in capital structure.
- Continued losses in subsidiaries and overall revenue degrowth, impacting the profitability margins.

Detailed description of the key rating drivers – TCL (consolidated) Key Rating Strengths

Strong and resourceful promoter group

TCL is a part of over USD 100 billion TATA group, which comprises over 100 operating companies in several business sectors, namely, communications and information technology, engineering, materials, services, steel, auto, financial services, energy, consumer products and chemicals. The group has operations in more than 100 countries across six continents, and its companies export products and services to 85 countries. TCL is one of the largest telecommunication service providers and strategically important company within the TATA group, being one the oldest businesses. Being a part of the TATA group, TCL continues to enjoy high level of financial flexibility and ability to raise funds from the capital market.

During FY21, the Gol divested its entire shareholding, resulting in the combined stake of TATA Sons Limited in TCL increasing from 48.86% to 58.86%, and balance with 41.14% is held by public. With the Gol divesting the entire shareholding, the limitation to raise additional funds by way of infusion of equity going forward is also mitigated to a large extent, in case of any significant capex to augment the technological advancement or any other suitable business opportunity.

Dominant position in the global network with diversified business risk profile and established customer base

The company has presence in multiple segments like Data segment (which includes Innovation, Growth and Traditional Services), Voice segment, Payment solutions business, transformation services and others. TCL owns and operates the world's only wholly-owned fibre optic sub-sea network ring around the globe, the TATA Communications' Global Network (TGN), which consists of 700,000 kilometres of terrestrial and subsea network fibre, which shares around 30% of the world's internet routes and connects businesses to 80% of the world's cloud giants and enables businesses to reach more than 190 countries and territories. Furthermore, through its signalling services, TCL connects four out of five global mobile subscribers. This global reach, combined with strong Pan-India presence, allows TCL to be a market leader in many of the services it offers.

The company has a well-diversified and established customer and supplier base with contribution of top five customers at 17%, during FY21 resulting in low concentration risk. The total revenue generated is well spread across various geographies around the globe mainly including US (around 16%), India (around 41%), United Kingdom (around 7%), Rest of Europe (around 10%), Singapore (around 5%) and balance from other markets.

Improved operational performance during FY21 driven by growth in Data Management Services business segment

During FY21, revenue share of DMS segment to total consolidated revenue increased to 81% (77% in FY20). This segment registered a revenue growth of 5.60% in FY21 on y-o-y basis. The growth in DMS segment was partially offset with declining voice business resulting in a marginal increase in total revenues to Rs.17,100 crore (PY: Rs.17,068 crore). Due to continuous innovation in designing and adapting the product as per client requirements, streamlining of operations, focus on operation efficiency, PBILDT on consolidated basis grew by 28% in FY21 over the last year with a 530 bps rise in PBILDT margins at 24.57% during the FY21. Furthermore, on back of strong operational performance, TCL reported PAT of Rs.1,251 crore in

Press Release



FY21 as against a loss after tax of Rs.86 crore in FY20.

The growth in PBILDT is majorly contributed by improvement in performance of data segment, which is a high-margin business. The EBIDTA in this segment stood at Rs.4,088 crore as against Rs.3,026 crore thereby registering a growth of 35% during the year with an EBIDTA margin of 28.6% in FY21 (margin expansion by 650bps in FY21 over FY20). The management continues to focus on this segment and has taken up various branding and marketing initiatives which are expected to translate into revenue going forward. TCL believes that DMS segment will continue to grow further as improvement in FY21 was below the optimal expectations owing to slow deal conversion cycle majorly impacted by Covid-19. Enterprise customers have been driving the growth, in both India as well as international markets, with increasing adaption of cloud technology and other services. Going forward, the ability of the company to sustain its healthy profitability margins along with sustained growth in the overall revenues would be a key rating monitorable.

Comfortable financial risk profile and strong liquidity position

The company's financial risk profile is marked by comfortable gross debt/PBILDT of 2.37x which have improved significantly as compared with 3.26x as on March 31, 2020, respectively at consolidated basis. The interest coverage also improved from 6.99x in FY20 to 10x in FY21. Furthermore, the networth of TCL, which was impacted due to past losses and write-off of investment in a group entity, turned positive in FY21 at Rs.33.3 crore as against negative net worth of Rs.1,365.45 crore during FY20 on account of profits earned during the year at a consolidated level.

On borrowing front, gross debt has reduced by around Rs.760 crore with total gross debt as on March 31, 2021 at Rs.9,960 crore as against Rs.10,721 crore last year. Though the debt levels of the company are high, the average cost of borrowings is low at an average borrowing cost of around 3% in FY21 as majority of the debt is foreign currency debt raised by international subsidiaries. Furthermore, the company has natural hedge due to significant revenue and profit in dollars which helps in saving hedging cost.

During FY21, debt amounting around USD 850 million with repayments due in FY21 and FY22 have been refinanced thereby leading to comfortable debt coverage indicators. Furthermore, with cash and cash equivalent of Rs.2,280 crore as on March 31, 2021, the net debt to PBILDT has also improved from 2.8x in FY20 to 1.8x in FY21.

Key Rating Weaknesses

Continued decline in the Voice Segment

Though TCL is one of the largest carriers of international wholesale voice traffic, TCL reported an approximate 19% decline in voice traffic at 18.2 billion minutes globally in FY21 from 23.2 billion minutes in FY20 (30 billion minutes in FY19). The decline in the voice segment continues to be largely attributed to the shrinking market for the company as a result of higher usage of over-the-top (OTT) services and pricing pressures due to competition. The segment is mature and highly commoditized. Although during FY21, data segment registered a revenue growth of around 5.6%, the total revenue growth remained muted at around 0.2% on account of decline in the revenue majorly from voice segment by around 17%. Revenue share from the voice segment declined to 16% as against 20% last year. Furthermore, the PBILDT margins from this segment continue to decline from 8.7% in FY19 to 6.20% in FY21 (7.8% in FY20). Performance of voice business of TCL is expected to remain subdued going forward.

Subdued operating performance of subsidiaries business

Subsidiaries comprise payment solution business and transformation services. The Payment solution business of managing the ATM (Automated Teller Machine) network of TCL is carried out by TCL's wholly-owned subsidiary TATA Communications Payment Solutions Limited (TCPSL, rated 'CARE AA+ (CE)/CARE AA-(CE); Stable/CARE A1+(CE)'). Though in FY21, TCL has managed to discontinue loss-making ATMs, which were under contractual obligation with the Ministry of Finance, the segment continues to get plagued due to lower footfalls and the average daily transactions owing to Covid. As on March 31, 2021, TCPSL operated 6,184 ATMs (only white-label ATMs) as against 12,240 ATMs last year. Though the company was able to turn-around its operational performance during FY20 and reported operational profits, due to the impact of Covid, the operating profits have reduced drastically from Rs.84 crore in FY20 to Rs.6 crore in FY21. Reduction in the number of ATMs managed has also impacted the revenue generation from the segment. CARE Ratings understands from the company management that with limited number of players in the segment, the segment revenue recorded EBIDTA of Rs.9 crore in FY21 as against a loss of Rs.25 crore in FY20, the same is still low as against past operating profits (EBIDTA of Rs.105 crore and Rs.160 crore in FY19 and FY18, respectively). With the healthy international order book for FY22, the business is expected to recover to some extent and would be a key rating monitorable.

Susceptibility to regulatory uncertainties and technology risks

The telecommunication sector globally is surrounded by regulatory uncertainties and TCL remains susceptible to adverse regulatory changes. During Q2FY20, DOT has demanded Rs.6,633 crore from the company towards license fee and spectrum charges on its AGR dues for the previous 12 years from FY07 to FY18. The above amount also included Rs.5,433 crore which



were disallowed by DoT towards the cost adjusted on accrual basis instead of actual payments to the gross revenues; against which the company has already submitted a revised statement based on actual payments. The company appeal on the above charges has not been included in the AGR ruling declared by Hon'ble Supreme Court on October 24, 2019. Furthermore, the company believes that these licenses are different from Unified Access Service License (UASL), which was the subject matter of Supreme Court Judgement. The company has responded to DoT denying and disputing the amounts claimed by the DoT in the demand cum Show Cause Notice. The company has not received any response from the DoT after the submission. During FY21, the company has made a payment of Rs.379.51 crore under protest to DOT. As on March 31, 2021, total contingent liability towards all AGR dues including above demands stood at Rs.2,235.52 crore.

TCL's business segments carry an inherent technological risk. The under-sea cable systems, which carry the network traffic, may require upgradation for technological advancements or alternative cables towards the end of their life, for continuity of network traffic, which entail huge investments and require long gestation period. Suitable replacement strategies would be required to be in place at appropriate time so that the services are not impacted.

The telecom Industry continues to face challenges on account of technological upgradation risks. As such, TCL may be required to adapt to future changes in technology and continued investments in R&D activities, which will be a key rating monitorable.

Liquidity: Strong (TCL-consolidated)

The liquidity position of the company continues to be strong with cash and cash equivalents (including investments) amounting to around Rs.739 crore as on September 30, 2021. Owing to its strong liquidity position, the company has prepaid the debt of USD 100 million (pertaining to FY23) in June 2021. The average working capital utilization of the company continues to remain quite low during the 12-month period ending May 2021 thereby providing cushion for contingencies. CARE Ratings takes note of the refinancing of total debt amounting to around USD 850 million in FY21 for repayments due in FY21 and FY22, which has since been shifted and would now be repaid during FY23 to FY26. The company envisages to fund its future capital expenditure towards augmenting its existing network and product offerings largely through its internal accruals. As a result, no significant increase in debt levels is envisaged, which is expected to be at around Rs.10,000 crore. By virtue of being part of the TATA group, the company continues to enjoy significant level of financial flexibility and access to capital markets.

Liquidity: Adequate (TCPSL)

TCPSL is utilizing its working capital facilities mainly to load cash in ATMs. At any point in time, company's WC borrowing is secured by ATM cash balance, cash in transit and National Payments Corporation of India (NPCI) receivable. The other day-today working capital requirement remains low during the year. The company has adequate liquidity profile with free cash and bank balances of Rs.317.36 crore (including Rs.267.78 crore in ATMs) against a total debt of Rs.355.87 crore (including Rs.124.03 crore financial lease liabilities and Rs.231.84 crore working capital borrowings) and no external long-term debt as on September 30, 2021. The average utilization of the fund-based facilities stood at around 48% for the 12-month period ended August 2021 leaving additional liquidity buffer. Furthermore, the company also enjoys financial flexibility being a part of the TATA group.

Analytical approach:

Credit Enhancement rating: The ratings of the bank facilities of TCPSL are based on credit enhancement in the form of unconditional and irrevocable corporate guarantee and LoC provided by TCL. TCL has been assessed on a consolidated basis on account of operational and financial linkages among entities. The list of entities whose financials have been consolidated is mentioned in Annexure 6.

Unsupported rating: Standalone. However, linkages with TCL, which are integral to the operations of TCPSL, have been considered.

Applicable Criteria

Policy on default recognition Factoring Linkages Parent Sub JV Group Financial Ratios – Non financial Sector Liquidity Analysis of Non-financial sector entities Rating Credit Enhanced Debt Rating Outlook and Credit Watch Infrastructure Sector Ratings Short Term Instruments



About the CE Provider – TCL

TCL was incorporated on March 19, 1986, as Videsh Sanchar Nigam Limited (VSNL), an entity wholly owned by the Gol. The Gol, vide its letter dated March 27, 1986, transferred all assets and liabilities of the Overseas Communications Service (OCS, part of the Department of Telecommunications, Ministry of Communications) to VSNL with effect from April 01, 1986. During 2002, the TATA group acquired 50% stake in the company and in the year 2008, the company changed its name from VSNL to TCL. In March 2021, Gol divested its entire equity shareholding of 26.12% in the company, wherein 16.12% of its stake was sold to the general public by an offer for sale through the stock exchange mechanism and balance shareholding of 10% to Panatone Finvest Limited, a TATA group company, through an off-market inter se transfer of shares between promoters. As on September 30, 2021, the TATA group holds 58.86% stake and balance 41.14% is being held by public.

TCL owns and operates the world's only wholly-owned fibre optic sub-sea network ring around the globe and the world's largest carrier of international wholesale voice traffic. It offers international and national voice and data transmission services, selling and leasing of bandwidth on undersea cable systems, internet dial up and broadband services and other value-added services comprising mainly mobile global roaming and signalling services, transponder lease, telex and telegraph and television up linking. TCL's businesses are primarily divided into the following segments:

- Data Management Services (DMS),
- Voice Services (VS),
- Payment solutions, and,
- Real estate

| Brief Financials – Consolidated (Rs. crore) | FY20 (A) | FY21 (A) | H1FY22 (UA) |
|---|----------|----------|-------------|
| Total operating income | 17,068 | 17,100 | 8,327 |
| PBILDT | 3,289 | 4,202 | 2,149 |
| PAT | -85 | 1252 | 723 |
| Overall gearing (times) | NM | NM | NM |
| Interest coverage (times) | 6.99 | 10 | 11.49 |

A: Audited; UA: Unaudited; NM: Not Meaningful

Note: The financials are classified as per CARE Ratings' internal standards

About the Company – TCPSL

Incorporated on February 28, 2008, TCPSL is a wholly-owned subsidiary of TCL. The company is a banking and financial services organization offering a one stop 'plug-and-play' infrastructure management solution on a pay-per-use model to its clients. Earlier, the company provided payment solutions such as managed ATM services, managed hosted core banking solutions, point of sale (POS) solutions, card issuance and management, and financial inclusion solutions. However, TCPSL exited from all other businesses by December 2020 and is currently a pure WLAO. TCPSL obtained authorization from the RBI to set-up, own and operate WLAS under the Payment and Settlement System Act, 2007, and operates these ATMs under the brand name 'Indicash'.

| Brief Financials (Rs. crore) | FY20 (A) | FY21 (A) | H1FY22 (UA) |
|------------------------------|----------|----------|-------------|
| Total operating income | 343.41 | 216.99 | 78.47 |
| PBILDT | 70.24 | -1.36 | 7.94 |
| PAT | -105.84 | -139.45 | -38.58 |
| Overall gearing (times) | 2.79 | 5.82 | 2.94 |
| Interest coverage (times) | 1.75 | NM | NM |

A: Audited; UA: Unaudited; NM: Not Meaningful

Note: The financials are classified as per CARE Ratings' internal standards

Status of non-cooperation with previous CRA: Not Applicable

Any other information: Not Applicable

Rating History for last three years: Please refer Annexure-2

Covenants of rated instrument / facility: Detailed explanation of covenants of the rated instruments/facilities is given in Annexure-3

Complexity level of various instruments rated for this company: Annexure 4



Annexure-1: Details of Instruments / Facilities

| Name of the Instrument | Date of Issuance | Coupon Rate | Maturity Date | Size of the Issue (Rs. crore) | Rating assigned along with Rating Outlook |
|---|---------------------|----------------|------------------|----------------------------------|--|
| Fund-based - LT/ ST-Bank Overdraft | - | - | - | 4.00 | CARE AA- (CE); Stable / CARE A1+ (CE) |
| Non-fund-based - ST-BG/LC | - | - | - | 4.00 | CARE A1+ (CE) |
| Fund-based - LT-Bank Overdraft | - | - | - | 200.00 | CARE AA- (CE); Stable |
| Fund-based - LT-Bank Overdraft | - | - | - | 300.00 | CARE AA+ (CE); Stable |
| LT/ST Fund-based/Non-fund-based-EPC / PCFC / FBP / FBD / WCDL / OD / BG / SBLC | - | - | - | 0.00 | Withdrawn |
| Fund-based/Non-fund-based-LT/ST | - | - | - | 60.00 | CARE AA- (CE); Stable / CARE A1+ (CE) |
| Un Supported Rating-Un Supported Rating (Long Term) | - | - | - | 0.00 | CARE A- |
| Un Supported Rating-Un Supported Rating (Short Term) | - | - | - | 0.00 | CARE A2+ |

Annexure-2: Rating History of last three years

| | exure-2: Rating History (| | Current Rat | ings | | Ratii | ng history | |
|------------|--|--------|--------------------------------------|---|--|---|--|--|
| Sr. No. | Name of the Instrument/Bank Facilities | Туре | Amount Outstanding (Rs. crore) | Rating | Date(s) & Rating(s) assigned in 2021-2022 | Date(s) & Rating(s) assigned in 2020-2021 | Date(s) & Rating(s) assigned in 2019-2020 | Date(s) & Rating(s) assigned in 2018- 2019 |
| 1 | Fund-based - LT/ ST- Bank Overdraft | LT/ST* | 4.00 | CARE AA- (CE); Stable / CARE A1+ (CE) | - | 1)CARE A1+ (CE) (08-Jan-21) | 1)CARE A1+ (CE) (12-Feb-20) | 1)CARE A1+ (SO) (20-Dec-18) |
| 2 | Non-fund-based - ST- BG/LC | ST | 4.00 | CARE A1+ (CE) | - | 1)CARE A1+ (CE) (08-Jan-21) | 1)CARE A1+ (CE) (12-Feb-20) | 1)CARE A1+ (SO) (20-Dec-18) |
| 3 | Fund-based - LT-Bank Overdraft | LT | 200.00 | CARE AA- (CE); Stable | - | 1)CARE AA- (CE); Stable (08-Jan-21) | 1)CARE AA- (CE); Stable (12-Feb-20) | 1)CARE A1+ (SO) (20-Dec-18) 2)CARE A1+ (SO); Stable (21-Aug-18) |
| 4 | Fund-based - LT-Bank Overdraft | LT | 300.00 | CARE AA+ (CE); Stable | - | 1)CARE AA+ (CE); Stable (08-Jan-21) | 1)CARE AA+ (CE); Stable (12-Feb-20) | 1)CARE AA (SO); Stable (20-Dec-18) |
| 5 | Commercial Paper- Commercial Paper (Standalone) | ST | - | - | - | 1)Withdrawn (08-Jan-21) | 1)Provisional CARE A1+ (CE) (05-Feb-20) | 1)CARE A1+ (SO) (20-Dec-18) |
| 6 | LT/ST Fund- based/Non-fund- based-EPC / PCFC / FBP / FBD / WCDL / OD / BG / SBLC | LT/ST* | - | - | - | 1)Provisional CARE AA- (CE); Stable / CARE A1+ (CE) (08-Jan-21) | 1)Provisional CARE AA- (CE); Stable / CARE A1+ (CE) (12-Feb-20) | 1)Provisional CARE AA (SO); Stable / CARE A1+ (SO) (20-Dec-18) |
| 7 | Commercial Paper- Commercial Paper (Standalone) | ST | - | - | - | 1)Withdrawn (08-Jan-21) | 1)Provisional CARE A1+ (CE) (05-Feb-20) | 1)CARE A1+ (SO) (20-Dec-18) |
| 8 | Commercial Paper- Commercial Paper (Standalone) | ST | - | - | - | 1)Withdrawn (08-Jan-21) | 1)Provisional CARE A1+ (CE) | 1)Provisional CARE A1+ (SO) (20-Dec-18) |



| | | | Current Rat | ings | | Ratii | ng history | |
|------------|---|--------|--------------------------------------|---|--|--|--|--|
| Sr. No. | Name of the Instrument/Bank Facilities | Туре | Amount Outstanding (Rs. crore) | Rating | Date(s) & Rating(s) assigned in 2021-2022 | Date(s) & Rating(s) assigned in 2020-2021 | Date(s) & Rating(s) assigned in 2019-2020 | Date(s) & Rating(s) assigned in 2018- 2019 |
| | | | | | | | (05-Feb-20) | |
| 9 | Fund-based/Non- fund-based-Long Term | LT | - | - | - | - | - | 1)CARE AA (SO); Stable (20-Dec-18) 2)CARE AA (SO); Stable (21-Aug-18) |
| 10 | Fund-based/Non- fund-based-LT/ST | LT/ST* | 60.00 | CARE AA- (CE); Stable / CARE A1+ (CE) | - | 1)CARE AA- (CE); Stable (08-Jan-21) | 1)CARE AA- (CE); Stable (12-Feb-20) | - |
| 11 | Un Supported Rating- Un Supported Rating (Long Term) | LT | 0.00 | CARE A- | - | 1)CARE A- (08-Jan-21) | 1)CARE A- (12-Feb-20) | - |
| 12 | Un Supported Rating- Un Supported Rating (Short Term) | ST | 0.00 | CARE A2+ | - | 1)CARE A2+ (08-Jan-21) | 1)CARE A2+ (12-Feb-20) | - |

* LT: Long Term; ST: Short Term

Annexure-3: Detailed explanation of covenants of the rated instrument / facilities

| Particulars | Detailed explanation |
|----------------------------|---|
| A. Non-financial covenants | |
| Minimum Shareholding | TCL to continue to retain majority ownership and control in the company and retain at least 51% shareholding. |
| Management Control | TCL to retain management control directly or indirectly. |
| Insurance Cover | Comprehensive insurance cover against all risks for loss of cash in ATMs |

Annexure 4: Complexity level of various instruments rated for this company

| Sr. No. | Name of instrument | Complexity level |
|---------|--|------------------|
| 1 | Fund-based - LT-Bank Overdraft | Simple |
| 2 | Fund-based - LT/ ST-Bank Overdraft | Simple |
| 3 | Fund-based/Non-fund-based-LT/ST | Simple |
| 4 | LT/ST Fund-based/Non-fund-based-EPC / PCFC / FBP / FBD / WCDL / OD / BG / SBLC | Simple |
| 5 | Non-fund-based - ST-BG/LC | Simple |
| 6 | Un Supported Rating-Un Supported Rating (Long Term) | Simple |
| 7 | Un Supported Rating-Un Supported Rating (Short Term) | Simple |

Annexure 5: Bank Lender Details for this Company

To view the lender-wise details of bank facilities please click here

Annexure 6: List of entities forming part of TCL's consolidated financials (as on March 31, 2021)

| Sr. No. | Name of the company | % shareholding |
|---------|--|----------------|
| | Subsidiaries | |
| 1 | TATA COMMUNICATIONS (AUSTRALIA) PTY LIMITED | 100% |
| 2 | TATA COMMUNICATIONS (AMERICA) INC. | 100% |
| 3 | TCPOP COMMUNICATION GMBH | 100% |
| 4 | TATA COMMUNICATIONS (BELGIUM) SPRL | 100% |
| 5 | TATA COMMUNICATIONS (BERMUDA) LIMITED | 100% |
| 6 | TATA COMMUNICATIONS SVCS PTE LIMITED | 100% |
| 7 | TATA COMMUNICATIONS (BEIJING) TECHNOLOGY LIMITED | 100% |



| Sr. No. | Name of the company | % shareholding |
|---------|---|----------------|
| 8 | TATA COMMUNICATIONS (CANADA) LTD. | 100% |
| 9 | TATA COMMUNICATIONS (FRANCE) SAS | 100% |
| 10 | TATA COMMUNICATIONS DEUTSCHLAND GMBH | 100% |
| 11 | TATA COMMUNICATIONS (GUAM) L.L.C. | 100% |
| 12 | TATA COMMUNICATIONS (HONG KONG) LIMITED | 100% |
| 13 | TATA COMMUNICATIONS (HUNGARY) LLC | 100% |
| 14 | TATA COMMUNICATIONS (IRELAND) DAC | 100% |
| 15 | TATA COMMUNICATIONS (ITALY) S.R.L | 100% |
| 16 | TATA COMMUNICATIONS (JAPAN) K.K. | 100% |
| 17 | ITXC IP HOLDINGS S.A.R.L. | 100% |
| 18 | TATA COMMUNICATIONS (MALAYSIA) SDN. BHD. | 100% |
| 19 | TATA COMMUNICATIONS (NETHERLANDS) B.V. | 100% |
| 20 | TATA COMMUNICATIONS (NEW ZEALAND) LIMITED | 100% |
| 21 | TATA COMMUNICATIONS (NORDIC) AS | 100% |
| 22 | TATA COMMUNICATIONS (POLAND) SP. Z 0. 0. | 100% |
| 23 | TATA COMMUNICATIONS (PORTUGAL) INSTALACAO E MANUTENCAO DE REDES, LOA | 100% |
| 24 | TATA COMMUNICATIONS (PORTUGAL), UNIPESSOAL LDA | 100% |
| 25 | TATA COMMUNICATIONS (FORTOGAL), UNIT ESSORE LDA | 90.90% |
| 26 | TATA COMMUNICATIONS (NOSSIA) EC. | 100% |
| 20 | VSNL SNOSPV PTE. LTD. | 100% |
| 28 | TATA COMMUNICATIONS SERVICES (INTERNATIONAL) PTE. LTD. | 100% |
| 20 | TATA COMMUNICATIONS SERVICES (INTERNATIONAL) FTE: ETD. | 100% |
| 30 | TATA COMMUNICATIONS (SPAIN), S.L. TATA COMMUNICATIONS (SWEDEN) AB | 100% |
| 31 | TATA COMMUNICATIONS (SWEDEN) AB | 100% |
| 32 | TATA COMMUNICATIONS (SWITZERLAND) GMBH TATA COMMUNICATIONS (TAIWAN) LTD | 100% |
| | | 100% |
| 33 | TATA COMMUNICATIONS (THAILAND) LIMITED | |
| 34 | TATA COMMUNICATIONS (MIDDLE EAST) FZ-LLC | 100% |
| 35 | TATA COMMUNICATIONS (UK) LIMITED | 100% |
| 36 | TATA COMMUNICATIONS TRANSFORMATION SERVICES LIMITED | 100% |
| 37 | TATA COMMUNICATIONS PAYMENT SOLUTIONS LIMITED | 100% |
| 38 | TATA COMMUNICATIONS COLLABORATION SERVICES PRIVATE LIMITED | 100% |
| 39 | SEPCO COMMUNICATIONS (PTY) LIMITED | 73.17% |
| 40 | TATA COMMUNICATIONS LANKA LIMITED | 90.00% |
| 41 | TATA COMMUNICATIONS (SOUTH KOREA) LIMITED | 100% |
| 42 | TATA COMMUNICATIONS TRANSFORMATION SERVICES PTE LIMITED | 100% |
| 43 | TATA Communications Transformation Services (Hungary) Kft. | 100% |
| 44 | TATA Communications (Brazil) Participacoes Limitada | 100% |
| 45 | Nexus Connexion (SA) Pty Limited | 100% |
| 46 | TATA Communications Transformation Services (US) Inc | 100% |
| 47 | TATA Communications Transformation Services South Africa (Pty) Ltd | 100% |
| 48 | TATA Communications Comunicacoes E Multimidia (Brazil) Limitada | 100% |
| 49 | TATA Communications MOVE B.V.(Earlier known as Teleena Holding B. V.) | 100% |
| 50 | TATA Communications MOVE Nederland B.V. (Earlier known as Teleena Nederland B.V.) | 100% |
| 51 | TATA Communications MOVE UK Limited (Earlier known as Teleena UK Limited) | 100% |
| 52 | TATA Communications MOVE Singapore Pte. Ltd. (Earlier known as Teleena Singapore Pte. Ltd.) | 100% |
| 53 | MuCoso B.V. | 100% |
| 54 | NetFoundry Inc. | 100% |
| 55 | TC IOT Managed Solutions | 100% |
| 56 | TCTL Senegal Limited | 100% |
| 57 | Oasis Smart E-Sim Pte Ltd | 58% |
| 58 | OASIS Smart SIM Europe SAS | 58% |
| | Associates | |
| 1 | STT GLOBAL DATA CENTERS PRIVATE LTD | 26% |
| 2 | UNITED TELECOM LIMITED | 26.66% |
| 3 | SMART ICT SERVICES PRIVATE LIMITED | 24% |



Note on complexity levels of the rated instrument: CARE Ratings has classified instruments rated by it on the basis of complexity. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.

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