

Inani Securities Limited

May 23, 2022

Ratings

Facilities/Instruments	Amount (Rs. crore)	Rating ¹	Rating Action
Long Term Bank Facilities	0.25	CARE B; Stable; ISSUER NOT COOPERATING* (Single B; Outlook: Stable ISSUER NOT COOPERATING*)	Rating continues to remain under ISSUER NOT COOPERATING category and Revised from CARE B+; Stable; (Single B Plus; Outlook: Stable)
Short Term Bank Facilities	6.25	CARE A4; ISSUER NOT COOPERATING* (A Four ISSUER NOT COOPERATING*)	Rating continues to remain under ISSUER NOT COOPERATING category
Total Bank Facilities (Rs. Six Crore and Fifty Lakh			

Details of instruments/facilities in Annexure-1

Detailed Rationale & Key Rating Drivers

CARE Ratings Ltd. had, vide its press release dated August 12, 2021, placed the rating(s) of Inani Securities Limited (ISL) under the 'issuer non-cooperating' category as ISL had failed to provide information for monitoring of the rating. ISL continues to be non-cooperative despite repeated requests for submission of information through e-mails, phone calls and a email dated May 17, 2022. In line with the extant SEBI guidelines, CARE Ratings Ltd. has reviewed the rating on the basis of the best available information which however, in CARE Ratings Ltd.'s opinion is not sufficient to arrive at a fair rating.

Users of this rating (including investors, lenders and the public at large) are hence requested to exercise caution while using the above rating(s).

The ratings have been revised on account of significant decrease in profit levels during Q4FY22.

Detailed description of the key rating drivers

At the time of last rating on August 12, 2021 the following were the rating strengths and weaknesses (updated for the information available from BSE

Detailed description of the key rating drivers Key rating weakness

Decrease in profit level during Q4FY22

The profit level of the company decreased significantly during Q4FY22 by 70% as compared to Q3FY22 and by 50% corresponding quarter of the previous financial year

Small scale of operations

The scale of operations of the company marked by TOI remained small although increased from Rs.2.58 crore in FY21 to Rs.2.83 crore in FY22.

High creditor days

The operating cycle of the company remained comfortable during review period. However, the creditor days of the company remained high at 696 days in FY21.

Highly fragmented industry with intense competition from large number of players

ISL faces stiff competition in the stock broking industry with large number of organized players like Angel broking, Share khan among others.

Key rating strengths

Experience of the promoters for three decades in capital markets and long track record of the Company

ISL was incorporated in the year 1995 and promoted by Mr. Venu Gopal Inani, Mr. Ramakanth Inani and Mr. Lakshmikanth Inani. The management team of ISL led by Mr. Lakshmikanth Inani (Managing Director) and Mr. Ramakanth Inani (Director) who has three decades of experience in capital markets and Mr. Vishnukanth Inani (WTD) has two decades of experience in capital markets along with well experienced executive team. Through their experience in this industry, they have established healthy relationship with large number of clients.

¹Complete definition of the ratings assigned are available at www.careedge.in and other CARE Ratings Ltd.'s publications



Satisfactory profitability margins

The profitability margins marked by PBILDT and PAT stood satisfactory during the review period. The PBILDT and PAT margin stood at 44.17% and 17.67% in FY22

Comfortable capital structure and debt coverage indicators

The capital structure of the company marked by gearing ratio stood satisfactory at 0.06x as on 31st March 2021. The debt coverage indicators marked by TD/GCA and PBIDT/interest coverage ratio stood 1.40x and 3.19x in FY21

Analytical approach: Standalone

Applicable Criteria

Policy in respect of Non-cooperation by issuer
Policy on default recognition
Financial Ratios – Non financial Sector
Liquidity Analysis of Non-financial sector entities
Rating Outlook and Credit Watch

<u>Short Term Instruments</u> <u>Service Sector Companies</u>

About the Company

Hyderabad based, Inani Securities Private limited (ISPL) was incorporated on May 19th, 1994. Later on, the said company was converted into Inani securities Limited (ISL) on April 26, 1995 and listed in BSE. ISL was promoted by Inani family members i.e. Mr. Venu Gopal Inani, Mr. Ramakanth Inani and Mr. Lakshmikanth Inani. ISL is one of the old integrated capital intermediaries in the financial sector. Currently, ISL offers customized, end to end wealth management services and research services to its clients.

Brief Financials (Rs. crore)	31-03-2020 (A)	31-03-2021 (A)	31-03-2022 (UA)*	1MFY23
Total operating income	1.72	1.90	2.83	NA
PBILDT	0.31	0.37	1.25	NA
PAT	0.30	0.39	0.50	NA
Overall gearing (times)	0.06	0.06	NA	NA
Interest coverage (times)	0.74	1.12	4.31	NA

A: Audited: UA: Un audited (published)NA: Not available

Status of non-cooperation with previous CRA: Nil

Any other information: Not Applicable

Rating History for last three years: Please refer Annexure-2

Covenants of rated instrument / facility: Detailed explanation of covenants of the rated instruments/facilities is given in Annexure-3

Complexity level of various instruments rated for this company: Annexure 4

Annexure-1: Details of Instruments / Facilities

Name of the Instrument	ISIN	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs. crore)	Rating assigned along with Rating Outlook
Fund-based - LT-Cash Credit		-	-	-	0.25	CARE B; Stable; ISSUER NOT COOPERATING*
Non-fund-based - ST- Bank Guarantee		-	-	-	6.25	CARE A4; ISSUER NOT COOPERATING*



Annexure-2: Rating History of last three years

		Current Ratings			Rating history			
Sr. No	Name of the Instrument/Ba nk Facilities	Typ e	Amount Outstandin g (Rs. crore)	Rating	Date(s) & Rating(s) assigne d in 2022- 2023	Date(s) & Rating(s) assigned in 2021-2022	Date(s) & Rating(s) assigned in 2020-2021	Date(s) & Rating(s) assigned in 2019-2020
1	Fund-based - LT- Cash Credit	LT	0.25	CARE B; Stable; ISSUER NOT COOPERATIN G*	-	1)CARE B+; Stable; ISSUER NOT COOPERATIN G* (12-Aug-21)	1)CARE B+; Stable; ISSUER NOT COOPERATIN G* (17-Aug-20)	1)CARE B+; Stable; ISSUER NOT COOPERATIN G* (07-Jun-19)
2	Non-fund-based - ST-Bank Guarantee	ST	6.25	CARE A4; ISSUER NOT COOPERATIN G*	-	1)CARE A4; ISSUER NOT COOPERATIN G* (12-Aug-21)	1)CARE A4; ISSUER NOT COOPERATIN G* (17-Aug-20)	1)CARE A4; ISSUER NOT COOPERATIN G* (07-Jun-19)

^{*} Long Term / Short Term

Annexure-3: Detailed explanation of covenants of the rated instrument / facilities:NA

Annexure 4: Complexity level of various instruments rated for this company

Sr. No	Name of instrument	Complexity level
1	Fund-based - LT-Cash Credit	Simple
2	Non-fund-based - ST-Bank Guarantee	Simple

Annexure 5: Bank Lender Details for this Company

To view the lender wise details of bank facilities please click here

Note on complexity levels of the rated instrument: CARE Ratings Ltd. has classified instruments rated by it on the basis of complexity. Investors/market intermediaries/regulators or others are welcome to write to care@careedge.in for any clarifications.



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About CARE Ratings Limited:

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With an established track record of rating companies over almost three decades, we follow a robust and transparent rating process that leverages our domain and analytical expertise backed by the methodologies congruent with the international best practices. CARE Ratings Limited has had a pivotal role to play in developing bank debt and capital market instruments including CPs, corporate bonds and debentures, and structured credit.

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