Sayaji Industries Limited

June 23, 2026

Facilities/Instruments	Amount (₹ crore)	Rating[1]	Rating Action
Long Term Bank Facilities	58.80	CARE BB+; Stable	Reaffirmed; Outlook revised from Negative
Long Term / Short Term Bank Facilities	135.00	CARE BB+; Stable / CARE A4+	Reaffirmed; Outlook revised from Negative
Short Term Bank Facilities	23.50	CARE A4+	Reaffirmed
Fixed Deposit	40.00	CARE BB+; Stable	Reaffirmed; Outlook revised from Negative

Details of instruments/facilities in Annexure-1.

The list of facilities / instruments falling under the purview of various financial sector regulators (FSRs), along with the names of respective FSRs has been disclosed under Annexure-7.

Rationale and key rating drivers

Ratings assigned to the bank facilities/instruments of Sayaji Industries Limited (SIL) continue to remain constrained on account its moderate capital structure and debt coverage indicators and stretched liquidity. Ratings also consider vulnerability of SIL's profitability to volatile raw material prices and foreign exchange fluctuations along with company's presence in the highly competitive agro-processing industry. CARE Ratings Limited (CareEdge Ratings) takes cognisance of improved profitability in FY26 (FY refers the period from April 01 to March 31) supported by benign raw material prices, stable demand and rationalisation of power cost.

Ratings, however, continue to derive strength from experienced promoters, along with established track record of over eight decades in maize processing industry, strong product profile, and established sales network with diversified clientele. Ratings continue to factor its moderate scale of operations and lean operating cycle.

Rating sensitivities: Factors likely to lead to rating actions

Positive factors

- Total debt to profit before interest, depreciation and tax (PBILDT) below 4x on sustained basis
- PBILDT interest coverage above 2.5x on sustained basis

Negative factors: Factors that could individually or collectively lead to negative rating action/downgrade:

- Total debt to PBILDT above 7x on sustained basis.
- PBILDT interest coverage below 1.5x on a sustained basis

Analytical approach: Consolidated

SIL had extended corporate guarantee (CG) to one of its subsidiaries, Sayaji Seeds Private Limited. Details of subsidiaries consolidated are shown in **Annexure-6**.

Outlook: Stable

CareEdge Ratings believes that SIL will continue to benefit from its experienced promoters and its long presence of over eight decades in the maize processing industry, long relations with customers. Also, CareEdge Ratings believes that the company is expected to sustain moderate profitability and financial risk profile in the near term.

Detailed description of key rating drivers:

Key weaknesses

Modest profitability

Over last three years ended FY26, SIL's profitability was adversely impacted on account of significant increase in the key raw material prices (maize), subdue by-product prices along with certain operational disruption. Profitability continued to remain subdue in H1FY26 as well, however, it improved in H2FY26 followed by benign raw material prices and rationalisation of power cost. Despite muted H1FY26, SIL reported PBILDT and profit after tax margin of 4.20% (FY25: -0.83%) and 0.14% (FY25: -1.10%) respectively in FY26. Subsequently, GCA also grew from ~₹2 crore in FY25 to ₹20 crore in FY26.

SIL commenced 4.5 MW gas turbine in Q3FY25 and solar power of 6.1 MW in Q2FY26. Resultantly, ~86% of its power requirement is being met through captive sources. Considering the stabilised raw material prices, contracted procurement arrangements at

[1]Complete definition of ratings assigned are available at www.careratings.com and other CARE Ratings Limited's publications.

favourable rates, growing exports, and the full-year benefit of the solar power plant, envisaged improvement in the PBILDT margins remains crucial for the credit risk profile of SIL.

Moderate capital structure and debt coverage indicators

Moderation in the profitability and limited gross cash accruals (GCA) increased the reliance on external debt for SIL during FY25-FY26 period. Nevertheless, with improvement in profitability during H2FY26, capital structure improved marked by overall gearing of 2.37x as on March 31, 2026, as compared to 3.34x as on September 30, 2025.

Debt coverage indicators of SIL marked by PBILDT interest coverage and total debt to GCA (TDGCA) improved on a y-o-y basis in FY26, supported by improved profitability.

In FY27, company is planning automation and product upgradation capex of ~₹34 crore which is expected to be funded through D: E mix of 3.25x. The same is envisaged to be completed by Q2FY28.

Susceptibility of profitability to volatile raw material price and foreign exchange fluctuation risk

Raw material (Maize seeds) is the major cost which decreased from ~78% in FY25 to 74% in FY26. Maize being an agriculture commodity; operations of players such as SIL are vulnerable to inherent risks associated with volatility in agri-based inputs prices arising from vagaries of monsoon, acreage under cultivation, crop yield level and global demand-supply mismatches. Furthermore, the prices of agricultural commodities are also controlled by the government through setting of minimum support price (MSP). The government has raised MSP of Maize from ₹2400 per quintal for 2025-26 to ₹2410 per quintal in 2026-27.

SIL derived ~87% of its TOI from domestic market in FY26 (FY25: 85%) and balance from the export market (majorly middle East countries). SIL hedges around 50- 60% of its foreign exchange exposure through forward contracts, while balance remains un-hedged.

Presence in a competitive agriculture processing industry

Maize processing industry is highly competitive with presence of few large players and large number of unorganised players. The industry has witnessed capacity addition in the last 3-4 years by major players, limiting pricing flexibility to a certain extent. However, overall demand of maize starch and its derivatives is growing steadily from multiple end-used industries.

Key strengths

Experienced promoters and established track record of eight decades in the manufacturing of maize processing industry

Established in 1941, SIL is one of the oldest maize processing companies in the country with a track record of over eight decades. SIL is promoted by Mehta family and is presently managed by Priyam Mehta along with his sons, Varun Mehta and Vishal Mehta, who have vast experience in the industry. Promoters are resourceful and historically supported the company's operations through infusion of funds by way of monetisation of non-core assets and inter corporate deposit.

Furthermore, the team is assisted by tier-II staff that has been associated with the company since long. Promoters have also set-up other entities namely Alland and Sayaji LLP (ASL; CARE BBB-; Stable/CARE A3), and Sayaji Seeds Private Limited (SSPL; CARE BB; Stable/CARE A4). ASL is engaged in manufacturing of oleoresin of gum arabica. SSPL is engaged in the production and marketing of various seeds such as maize, castor, paddy and wheat among others.

Strong product profile and established sales network with diversified clientele

SIL is among the few plyers having presence in entire value-chain of starch and its derivative, with installed capacity of 950 tons per day (TPD). Apart from starch, it manufactures various derivatives such as liquid glucose and value-added products such as dextrose monohydrate (DMH), anhydrous dextrose (ADH), and sorbitol among others. The process yields by-products (~22-27% of its standalone TOI) such as hydrol, maize gluten, maize germs, among others. The proportion of byproducts in standalone sales remained ~24% in FY26 (FY25: 20%, FY24: 22%). SIL also manufactures dry food powder primarily tomato powder. The products being manufactured by SIL have diverse industrial applications such as pharmaceutical, food and confectionery, cosmetic, paint, textile, paper, as well as for poultry and animal feed. It has reputed and diversified clientele, with top 10 customers forms ~26% of its net sales in FY26 (FY25: 24%).

SIL has established marketing and procurement network with its long presence in the industry.

Moderate scale of operation with lean operating cycle

SIL has moderate base with TOI of ₹1074.57 crore in FY26 (₹1005.81 in FY25). It reported volume backed TOI growth of ~7% y-o-y basis. SIL's standalone TOI (₹1010 crore in FY26) continue to remain a major contributor to its consolidated TOI (₹1074.57 crore in FY26), with ~94% share in FY25 (FY24: 96% share). With focus on optimum capacity utilisation, SIL is likely to sustain its scale of operations for FY27 in line with the FY26.

SSPL, a subsidiary of SIL, reported TOI of ₹64.73 crore in FY26 (FY25: ₹46.38 crore) with net profit of ₹0.28 crore (FY25: ₹0.29 crore). ASL reported TOI of ₹67.45 crore in FY26 (FY25: ₹58.32 crore) with PAT of ₹9.13 crore (FY25: ₹8.42 crore).

SIL generally keeps maize inventory of ~20-25 days and avails credit period of 50-60 days. Debtor's days remained lean at ~20-25 days. Payable days and inventory days in past three years remained high mainly owing to purchase of inventory near year end.

Liquidity: Stretched

SIL's liquidity position remained stretched, marked by moderate GCA, high average working capital utilisation of ~88% for 12-months ended April 2026 and below unity liquidity ratios. Promoters have infused ~₹9 crore in the form of public deposits in FY26 aiding its liquidity. Debt obligations for FY26 have been met partially through GCA and partially through funds infusion by promoter group supporting liquidity.

SIL is expected to achieve GCA of ~₹35-36 crore as against debt repayment obligation of ~₹21 crore (including FD maturity) in FY27. The total repayment obligation includes fixed deposits of about ₹8 crore, of which ₹5 crore pertains to deposits from a director. Notably, the director's fixed deposit has already been renewed in May 2026. SIL's cashflow from operations improved from negative ₹22.58 crore in FY25 to ₹40.35 crore in FY26. SIL had cash and cash equivalents of ₹4.51 crore as on March 31, 2026 (₹4.88 crore as on March 31, 2025). SIL has lean operating cycle of 2 days in FY26 (FY25: 2 days). Historically, capex related to process improvement was funded from internal accruals and partly from working capital, leading to below unity current ratio.

Environment, social, and governance (ESG) risks: Not mandatory.

Applicable criteria

[Consolidation](#)
[Definition of Default](#)
[Liquidity Analysis of Non-financial sector entities](#)
[Rating Outlook and Rating Watch](#)
[Manufacturing Companies](#)
[Financial Ratios – Non financial Sector](#)
[Short Term Instruments](#)

About the company and industry

Industry classification

Macroeconomic indicator	Sector	Industry	Basic industry
Fast Moving Consumer Goods	Fast Moving Consumer Goods	Food Products	Other Food Products

Incorporated in 1941, SIL (CIN: L99999GJ1941PLC000471) is one of the oldest maize processing companies in India. SIL is engaged in the manufacturing of maize starch and its downstream value-added products, which find application in diverse industries. Its manufacturing facility is located at Kathwada, Ahmedabad, having installed capacity of 950 TPD (increased from 930 TPD as on March 31, 2025) of maize processing as on March 31, 2026.

Brief Financials (₹ crore) - Consolidated	March 31, 2025 (A)	March 31, 2026 (Ab)
Total operating income	1005.81	1074.57
PBILDT*	-8.32	45.15
Profit after tax (PAT)	-11.10	1.50
Overall gearing (x)	2.34	2.37
Interest coverage (x)	NM	1.81

A: Audited Ab: Abridged; NM: Not meaningful; Note: these are latest available financial results

*PBILDT: Profit before interest, lease rentals, depreciation and tax

Status of non-cooperation with previous CRA: Not applicable

Any other information: Not applicable

Rating history for last three years: Annexure-2

Detailed explanation of covenants of rated instrument / facility: Annexure-3

Complexity level of instruments rated: Annexure-4

Lender details: Annexure-5

Annexure-1: Details of instruments/facilities

Name of the Instrument	ISIN	Date of Issuance	Coupon Rate (%)	Maturity Date	Size of the Issue (₹ crore)	Rating Assigned and Rating Outlook
Fixed Deposit	-	-	7-9%	12-36 months	40.00	CARE BB+; Stable
Fund-based - LT-Term Loan	-	-	-	March 2031	58.80	CARE BB+; Stable
Fund-based - ST-Bill Discounting/ Bills Purchasing	-	-	-	-	23.50	CARE A4+
LT/ST Fund-based/non-fund-based-EPC / PCFC / FBP / FBD / WCDL / OD / BG / SBLC	-	-	-	-	135.00	CARE BB+; Stable / CARE A4+

Annexure-2: Rating history for last three years

Sr. No.	Name of the Instrument/Bank Facilities	Current Ratings			Rating History			
		Type	Amount Outstanding (₹ crore)	Rating	Date(s) and Rating(s) assigned in 2026-2027	Date(s) and Rating(s) assigned in 2025-2026	Date(s) and Rating(s) assigned in 2024-2025	Date(s) and Rating(s) assigned in 2023-2024
1	Fund-based - LT-Term Loan	LT	58.80	CARE BB+; Stable	-	1)CARE BB+; Negative (25-Nov-25) 2)CARE BBB-; Negative (06-Jun-25)	1)CARE BBB-; Negative (06-Jun-24)	1)CARE BBB; Negative (19-Feb-24) 2)CARE BBB+; Stable (05-Jul-23)
2	LT/ST Fund-based/Non-fund-based-EPC / PCFC / FBP / FBD / WCDL / OD / BG / SBLC	LT/ST	135.00	CARE BB+; Stable / CARE A4+	-	1)CARE BB+; Negative / CARE A4+ (25-Nov-25) 2)CARE BBB-; Negative / CARE A3 (06-Jun-25)	1)CARE BBB-; Negative / CARE A3 (06-Jun-24)	1)CARE BBB; Negative / CARE A3 (19-Feb-24) 2)CARE BBB+; Stable / CARE A3+ (05-Jul-23)

3	Fund-based - ST-Bill Discounting/ Bills Purchasing	ST	23.50	CARE A4+	-	1)CARE A4+ (25-Nov-25) 2)CARE A3 (06-Jun-25)	1)CARE A3 (06-Jun-24)	1)CARE A3 (19-Feb-24) 2)CARE A3+ (05-Jul-23)
4	Fixed Deposit	LT	40.00	CARE BB+; Stable	-	1)CARE BB+; Negative (25-Nov-25) 2)CARE BBB-; Negative (06-Jun-25)	1)CARE BBB-; Negative (06-Jun-24)	1)CARE BBB; Negative (19-Feb-24) 2)CARE BBB+; Stable (05-Jul-23)

LT: Long term; LT/ST: Long term/Short term

Annexure-3: Detailed explanation of covenants of rated instruments/facilities: Not applicable

Annexure-4: Complexity level of instruments rated

Sr. No.	Name of the Instrument	Complexity Level
1	Fixed Deposit	Simple
2	Fund-based - LT-Term Loan	Simple
3	Fund-based - ST-Bill Discounting/ Bills Purchasing	Simple
4	LT/ST Fund-based/Non-fund-based-EPC / PCFC / FBP / FBD / WCDL / OD / BG / SBLC	Simple

Annexure-5: Lender details

To view lender-wise details of bank facilities please click here

Annexure-6: List of entities consolidated

Sr No	Name of the entity	Extent of consolidation	Rationale for consolidation
1	Sayaji Seeds Private Limited	Full	Subsidiary
2	Sayaji Ingritech Private Limited	Full	Subsidiary
3	Sayaji Industries FZC	Full	Subsidiary
4	Alland & Sayaji LLP	Moderate	JV

Annexure-7: List of Facilities/Instruments and FSRs

As required by SEBI Circular dated February 10, 2026 to Credit Rating Agencies (CRAs), the list of activities or instruments falling under the purview of various FSRs, along with the names of respective FSRs, is being disclosed below:

Sr. No.	Facilities/Instruments Name	Regulator of the Instruments[2]
1.	Listed / Proposed to be Listed Bonds / Debentures / Preference Shares (All Securities)	SEBI
2.	Unlisted / Proposed to be Unlisted Bonds / Debentures / Preference Shares (All Securities)	MCA
3.	Listed PTCs / Securitisation Notes (Originated by Entities Regulated by RBI) *	SEBI
4.	Listed PTCs / Securitisation Notes (Originated by Entities Not Regulated by RBI) *	SEBI
5.	Unlisted PTCs / Securitisation Notes (Originated by Entities Regulated by RBI) *	RBI
6.	Listed Commercial Paper and NCDs with Original Maturity Less Than 1 Year	RBI
7.	Unlisted Commercial Paper and NCDs with Original Maturity Less Than 1 Year	RBI
8.	Loan Facilities (Fund / Non-Fund Based) From Banks / NBFCs / NHB / FIs ^	RBI
9.	External Commercial Borrowings and Other Similar Borrowings	RBI
10.	Certificates of Deposit	RBI

[2]SEBI: Securities and Exchange Board of India; RBI: Reserve Bank of India; MCA: Ministry of Corporate Affairs; IRDAI: Insurance Regulatory and Development Authority of India; PFRDA: Pension Fund Regulatory and Development Authority

Sr. No.	Facilities/Instruments Name	Regulator of the Instruments[2]
11.	Fixed Deposits Raised by Banks, NBFCs, HFCs, FIs	RBI
12.	Fixed Deposits Raised by Corporates Other Than Banks, NBFCs, HFCs, FIs	MCA
13.	Inter Corporate Deposits / Loans Extended by Corporates	MCA
14.	Borrowing Programme ~	-
15.	Issuer Ratings #	-
16.	Credit Ratings for Capital Protection Oriented Schemes (By Mutal Funds and AIFs)	SEBI
17.	Credit Quality Ratings (CQRs) for Mutual Fund Schemes and Schemes of AIFs	SEBI
18.	Listed Security Receipts	SEBI
19.	Unlisted Security Receipts	RBI
20.	Independent Credit Evaluation (ICE)	RBI
21.	Expected Loss Ratings (For Loan Facilities (Fund / Non-Fund Based) from Banks / NBFCs / NHB / FIs)	RBI
22.	Expected Loss Ratings (Listed / Proposed to be Listed Bonds / Debentures / Preference Shares (All Securities))	SEBI
23.	Expected Loss Ratings (Unlisted / Proposed to be Unlisted Bonds / Debentures / Preference Shares (All Securities))	MCA
24.	Unlisted PTCs / Securitisation Notes (Originated by Entities Not Regulated by RBI) *	Investor-side regulator such as IRDAI, PFRDA @

* Includes securitisation transactions involving assignee payout, acquirer's payout.

~ The rated instrument may involve issuance of different instruments such as debt securities (listed or otherwise), bank loans, commercial paper (listed or otherwise), etc. The regulator of the instrument may accordingly be SEBI, RBI or MCA and can only be determined upon issuance. In the press releases subsequent to issuance(s), CareEdge Ratings shall separately capture the rated quantum details along with names of respective regulators.

^ Includes bank facilities such as liquidity facility, second loss facility that are part of securitisation transactions.

There is no instrument being rated and hence, Regulator of the Instrument is not applicable. The rating scale and definitions are being followed as stipulated in SEBI Master Circular for CRAs.

@ These ratings were assigned during regulatory regime prior to introduction of SEBI CRA Circular dated February 10, 2026 and the investor side regulators have accordingly been included.

Note: For facilities / instruments falling under the purview of FSRs other than SEBI, the grievance / dispute redressal mechanisms and investor protection mechanisms provided by SEBI shall not be available.

Note on complexity levels of rated instruments: CareEdge Ratings has classified instruments rated by it based on complexity. Investors/market intermediaries/regulators or others are welcome to write to care@careedge.in for clarifications.

Contact us

Media Contact	Analytical Contacts
Mradul Mishra Director **CARE Ratings Limited** Phone: +91-22-6754 3596 E-mail: mradul.mishra@careedge.in **Relationship Contact** Ankur Sachdeva Senior Director **CARE Ratings Limited** Phone: 912267543444 E-mail: Ankur.sachdeva@careedge.in	Kalpesh Ramanbhai Patel Director **CARE Ratings Limited** Phone: 079-40265611 E-mail: kalpesh.patel@careedge.in Jignesh Trivedi Associate Director **CARE Ratings Limited** Phone: 079-40265631 E-mail: jignesh.trivedi@careedge.in Darshini Shah Lead Analyst **CARE Ratings Limited** E-mail: Darshini.Shah@careedge.in

About us:
Established in 1993, CareEdge Ratings is one of the leading credit rating agencies in India. Registered under the Securities and Exchange Board of India, it has been acknowledged as an External Credit Assessment Institution by the Reserve Bank of India. With an equitable position in the Indian capital market, CareEdge Ratings provides a wide array of credit rating services that help corporates raise capital and enable investors to make informed decisions. With an established track record of rating companies over almost three decades, CareEdge Ratings follows a robust and transparent rating process that leverages its domain and analytical expertise, backed by the methodologies congruent with the international best practices. CareEdge Ratings has played a pivotal role in developing bank debt and capital market instruments, including commercial papers, corporate bonds and debentures, and structured credit. For more information: www.careratings.com

For detailed Rating Report and subscription information,
please visit www.careratings.com