Design and Manufacturing Vista Electronics Private Limited

April 06, 2026

Facilities/Instruments	Amount (₹ crore)	Rating[1]	Rating Action
Long-term / Short-term bank facilities	20.00	CARE BBB; Stable / CARE A3; ISSUER NOT COOPERATING*	Downgraded from CARE BBB+; Stable / CARE A3+ and moved to ISSUER NOT COOPERATING category

Details of instruments/facilities in Annexure-1.

*Issuer did not cooperate; based on best available information.

Rationale and key rating drivers

CARE Ratings Limited (CareEdge Ratings) has been seeking information from Design and Manufacturing Vista Electronics Private Limited (DMPL) to monitor ratings, vide email communications dated January 05, 2026, February 06, 2026, March 03, 2026, March 06, 2026, March 09, 2026, March 16, 2026, and numerous phone calls. However, despite repeated requests, the company has not provided the requisite information for monitoring ratings. In line with the extant Securities and Exchange Board of India (SEBI) guidelines, CareEdge Ratings has reviewed the rating on the basis of best available information, which however, in CareEdge Ratings' opinion, is not sufficient to arrive at fair ratings. Ratings on DMPL's bank facilities will now be denoted as CARE BBB; Stable/ CARE A3; ISSUER NOT COOPERATING*.

Users of these ratings (including investors, lenders and, public at large) are hence requested to exercise caution while using these rating(s).

Ratings have been downgraded considering non-availability of requisite information due to non-cooperation by DMPL with CareEdge Ratings efforts to undertake a review of the rating outstanding. CareEdge Ratings views information availability risk as a key factor in its assessment of credit risk.

CareEdge Ratings has considered a combined view on the Vista Information Systems Private Limited (VIPL) and Design and Manufacturing Vista Electronics Private Limited (DMPL; together known as the Vista Group). Ratings assigned to bank facilities of the group derives strength from sustenance in scale of operations, healthy profitability margins and strong capital structure backed by sufficient liquidity position. Ratings also derive strength from the experienced and resourceful promoters and reputed clientele.

However, ratings continue to remain constrained by the high reliance of revenue on few major orders, customer concentration risk and business risk associated with request for proposal (RfP) based orders.

Analytical approach: Combined

Financial and business risk profiles of VIPL and DMPL are combined considering both companies are engaged in a same line of business, have common promoters and common management personnel and strong operational linkages. Entities combined are mentioned under Annexure-6.

Outlook: Stable

Detailed description of key rating drivers:

At the time of last rating on February 20, 2025, following were rating strengths and weaknesses (updated for the information available from Registrar of Companies).

Key strengths

Experienced and resourceful promoters

DMPL is promoted by Vivek Agarwal. Vivek Agarwal is an entrepreneur and has done IT business across the globe. He has considerable experience of more than three decades in the IT sector. The promoter is well supported by an experienced and well qualified management and technical team.

Moderate scale of operations and healthy profitability margins

The Vista group's scale of operations has grown with compounded annual growth rate (CAGR) of 6.24% in the last four years ending FY25 (refer period from April 01 to March 31). However, in FY25, the group's total income moderated to ₹193.23 crore (PY: ₹227.20 crore). The group's gross cash accruals (GCA) moderated in FY25, at ₹48.75 crore against ₹66.37 crore in FY24.

[1]Complete definition of ratings assigned are available at www.careratings.com and other CARE Ratings Limited's publications.

The group's profitability margins remained healthy but slightly moderated as reflected through profit before interest, lease rentals, depreciation and taxation (PBILDT) and profit after taxation (PAT) margins of 27.23% and 24.75% respectively in FY25 against 32.75% and 28.77% respectively in FY24.

Growing order book position

As on January 08, 2025, Vista Group (VG) has unexecuted order book position of ~₹400 crore which is largely to be executed in FY25 which is 1.76x of FY24 total operating income (TOI). Moreover, group has also participated in various bids targeting various up-coming projects for Indian Railways, Metros and Defence among others, which will be majorly executed in FY26 & FY27. Moreover, some of these projects are extension of previously completed projects for additional routes of Indian Railways.

Reputed clientele

Over the years, Vista Group has established good relations with its various reputed customers which has helped them to generate repeat orders and enable them to acquire new business opportunities in various technological fields. VG has offered high quality services/ products which has led to repeat business from key customers. Comfort can be derived as there is lower counter party risk since majority of its customers are large institutions and government organizations and have good credit profile.

Comfortable capital structure with adequate liquidity with sufficient cash margins

The group's capital structure stood comfortable as reflected from debt equity ratio of 0.01x and overall gearing of 0.01x in FY25. Interest coverage indicator stood comfortable at 91.87x (PY: 112.37x). Due to profitable operations, and lower working capital requirement, liquidity position remain strong backed by sufficient free cash and cash equivalents of ₹58.75 crore as of March 31, 2025. The company mainly relies on non-fund-based limits to procure material from its suppliers and doesn't have reliance on fund-based working capital limits.

Key weaknesses

High reliance of revenue on few major orders

The top five orders of the Vista group accounted for more than 90% of the total unexecuted order book, exposing the group to customer concentration risk however same is mitigated as the major revenue contributors of the group are well-established players and government entities and large private sector companies. Any adverse changes, such as reduced spending, may significantly impact the company's revenues. However, the company plays a vital role in providing technology and maintaining infrastructure to ensure the seamless operations of Indian Railways and Metros etc. Further, Vista Group has diversified its product offerings, targeting sectors such as semi-high-speed rail systems, high-speed rail projects, and defence organizations like the Army, Navy, Coast Guard, CRPF, BSF, and oil companies among others to diversify its business profile.

Business risk associated with Request For Proposal (RFP) based orders

Business risks associated with RFP-based orders include intense competition, as multiple companies may bid for them, and it may lead to volatility in profitability margins. Additionally, winning an order doesn't guarantee project success, as execution challenges, cost overruns, or delays may arise. Unpredictable market conditions, fluctuating material costs, and changing client requirements pose uncertainties. Nevertheless, these risks are alleviated by the promoter's nearly three decades of industry experience and the relatively small number of competitors in the specific fields, which strengthens the company's ability to manage challenges and maintain a competitive edge.

Liquidity: Adequate

The Vista group adequate liquidity as reflected through healthy cash accruals generated from business compared to negligible term loans. The group has sufficient cash and bank balance of ₹58.75 crore as on March 31, 2025, to meet near-term working capital requirement. The group invested ₹71.49 crore in group concerns in FY26.

Environment, social, and governance (ESG) risks: Not applicable

CareEdge RATINGS

Applicable criteria

[Information Adequacy Risk and Issuer Non-Cooperation]
[Definition of Default]
[Liquidity Analysis of Non-financial sector entities]
[Rating Outlook and Rating Watch]
[Manufacturing Companies]
[Financial Ratios – Non financial Sector]
[Short Term Instruments]
[Consolidation]

About the company and industry

Industry classification

Macroeconomic indicator	Sector	Industry	Basic industry
Telecommunication	Telecommunication	Telecom - Services	Telecom - Infrastructure

The Vista group started manufacturing blocks of the GSM-R system in India in accordance with the Make in India policy of the Government of India under DMPL, incorporated on February 14, 2020. The Vista group is also a market leader in diagnostics of rail and metros. It has bagged orders for the most sophisticated equipment ever bought by Indian Railways and Indian Metros. Imbibing these technologies helps Indian Railways and Indian Metros operate efficiently and maintain their infrastructure. The Vista group operates with 14+ novel technologies and operations in six eminent market segments including railways telecom networks, statewide rural broadband network, railway diagnostics, oil & gas, broadband networks, metros and defence among others.

Standalone:

Brief Financials (₹ crore)	March 31, 2024 (A)	March 31, 2025 (A)
Total operating income	124.46	105.0
PBILDT*	57.89	47.23
Profit after tax (PAT)	51.59	41.04
Overall gearing (x)	0.00	0.00
Interest coverage (x)	165.42	370.44

A: Audited; Note: these are latest available financial results
*PBILDT: Profit before interest, lease rentals, depreciation and tax

Combined:

Brief Financials (₹ crore)	March 31, 2024 (A)	March 31, 2025 (A)
Total operating income	227.20	193.23
PBILDT*	74.41	52.62
Profit after tax (PAT)	65.36	47.82
Overall gearing (x)	0.00*	0.01
Interest coverage (x)	112.37	91.87

A: Audited; Note: these are latest available financial results
#Adjusted Overall gearing considering corporate Guarantee is 0.67x.

Basis of combination: The numbers have been combined through row-by-row addition of all line items of all entities mentioned under Analytical approach after excluding intra-group sales, purchases, investments and loans and advances among others.

Status of non-cooperation with previous CRA: Not applicable

Any other information: Not applicable

Rating history for last three years: Annexure-2

Detailed explanation of covenants of rated instrument / facility: Annexure-3

Complexity level of instruments rated: Annexure-4

Lender details: Annexure-5

Annexure-1: Details of instruments/facilities

Name of the Instrument	ISIN	Date of Issuance (DD-MM-YYYY)	Coupon Rate (%)	Maturity Date (DD-MM-YYYY)	Size of the Issue (₹ crore)	Rating Assigned and Rating Outlook
Non-fund-based - LT/ ST-Bank Guarantee	-	-	-	-	20.00	CARE BBB; Stable / CARE A3; ISSUER NOT COOPERATING*

*Issuer did not cooperate; based on best available information.

Annexure-2: Rating history for last three years

Sr. No.	Name of the Instrument/Bank Facilities	Current Ratings			Rating History			
		Type	Amount Outstanding (₹ crore)	Rating	Date(s) and Rating(s) assigned in 2025-2026	Date(s) and Rating(s) assigned in 2024-2025	Date(s) and Rating(s) assigned in 2023-2024	Date(s) and Rating(s) assigned in 2022-2023
1	Non-fund-based - LT/ ST-Bank Guarantee	LT/ST	20.00	CARE BBB; Stable / CARE A3; ISSUER NOT COOPERATING*	-	1)CARE BBB+; Stable / CARE A3+ (20-Feb-25)	1)CARE BBB+; Stable / CARE A3+ (02-Feb-24)	1)CARE BBB; Stable / CARE A3 (20-Jan-23)

*Issuer did not cooperate; based on best available information.
LT/ST: Long term/Short term

Annexure-3: Detailed explanation of covenants of rated instruments/facilities: Not applicable

Annexure-4: Complexity level of instruments rated

Sr. No.	Name of the Instrument	Complexity Level
1	Non-fund-based - LT/ ST-Bank Guarantee	Simple

Annexure-5: Lender details

To view lender-wise details of bank facilities please click here

Annexure-6: List of entities consolidated

Sr. No.	Name of the entity	Extent of consolidation	Rationale for consolidation
1	Vista Information Systems Private Limited	Full	Operational and financial linkages

Note on complexity levels of rated instruments: CareEdge Ratings has classified instruments rated by it based on complexity. Investors/market intermediaries/regulators or others are welcome to write to care@careedge.in for clarifications.

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Established in 1993, CareEdge Ratings is one of the leading credit rating agencies in India. Registered under the Securities and Exchange Board of India, it has been acknowledged as an External Credit Assessment Institution by the Reserve Bank of India. With an equitable position in the Indian capital market, CareEdge Ratings provides a wide array of credit rating services that help corporates raise capital and enable investors to make informed decisions. With an established track record of rating companies over almost three decades, CareEdge Ratings follows a robust and transparent rating process that leverages its domain and analytical expertise, backed by the methodologies congruent with the international best practices. CareEdge Ratings has played a pivotal role in developing bank debt and capital market instruments, including commercial papers, corporate bonds and debentures, and structured credit. For more information: www.careratings.com

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