

Nuziveedu Seeds Limited

March 31, 2026

Facilities/Instruments	Amount (₹ crore)	Rating ¹	Rating Action
Long-term bank facilities	100.00	CARE A+; Stable	Reaffirmed

Details of instruments/facilities in Annexure-1.

Rationale and key rating drivers

Reaffirmation of the rating assigned to bank facilities of Nuziveedu Seeds Limited (NSL) considers strong and experienced promoters supported by professional and qualified management, robust internal research and development (R&D) capabilities, and an extensive distribution network covering major crop-growing regions across India. The company benefits from its own germplasm base, which supports its ongoing seed development programmes. In addition, NSL has demonstrated sustained growth in total operating income (TOI) and profitability levels, it maintains a healthy financial risk profile supported by strong liquidity and negligible debt and holds an established position as a leading player in the hybrid cotton seed segment and field crops. NSL also enjoys a geographically diversified product portfolio and production footprint. However, the rating remains constrained by the company's significant and increasing exposure to group entities, an elongated operating cycle driven by high inventory requirements, and its inherent dependence on agro-climatic conditions.

Rating sensitivities: Factors likely to lead to rating actions

Positive factors

- Significant increase in scale of operations and improvement in the profit before interest, lease rentals, depreciation and tax (PBILDT) margins over 22% on a sustained basis.
- Reduction in product concentration with no single variety of seed contributing over 30%.
- Significant reduction of inventory days.

Negative factors

- Total debt/PBILDT going beyond 0.75x on a sustained basis.
- Total outside liabilities/ adjusted tangible net worth (TOL/Adj. TNW) exceeding 2.5x.
- Any further investment in subsidiaries or associate companies from the cash flows generated from the company, causing liquidity strain.

Analytical approach: Consolidated

CARE Ratings Limited (CareEdge Ratings) has adopted a consolidated approach for arriving at the rating of NSL given its strong operational linkages among its subsidiaries. Most of its subsidiaries are in similar line of business of production of seeds and are managed by same promoters. Topnotch Projects Private Limited, Garden City Avenues Private Limited, and Jubilee Real Projects (India) Private Limited are subsidiaries with no operations and primarily investment companies of promoters. Consolidated subsidiaries are given in Annexure-6.

Outlook: Stable

The 'Stable' outlook reflects CareEdge Ratings' expectation that NSL will maintain a healthy operational profile supported by its established production capabilities, strong distribution network, and robust liquidity. With no long-term debt, the company's capital structure is expected to remain comfortable over the medium term.

Detailed description of key rating drivers:

Key strengths

Established track record supported by professional and qualified management

The NSL group has over five decades of presence in the Indian seeds industry. Cotton hybrid seeds are the major products and NSL has a diverse portfolio of approved hybrid commercial cotton seeds sanctioned by the Genetic Engineering Approval Committee (GEAC) under the Ministry of Environment and Forests, Government of India (GoI). NSL has a professionally managed board, governed by a seven-member board with three of them belonging to the promoter's family, one whole-time director and two independent directors. All the directors are highly qualified professionals with extensive industry experience. The board is further assisted by qualified professionals down the hierarchy.

¹Complete definition of ratings assigned are available at www.careratings.com and other CARE Ratings Limited's publications.

Strong R&D facilities

NSL operates advanced R&D infrastructure encompassing biotechnology, seed phenotyping, and quality assurance laboratories across six geographical nodes within the country. The primary research facility situated at Kompally, Hyderabad, holds accreditation from International Seed Testing Association (ISTA). The company maintains multi-location experimental trial stations and Grow-out Test (GoT) agronomic plots (spanning ~800 acres) to assess the genetic integrity and varietal purity of seed specimens. Significant investments in Biotechnology spanning from molecular markers to genetically modified crops to genome editing is set up to boost innovation across key crops. NSL has established collaborative frameworks with premier crop science institutions, including the International Rice Research Institute (IRRI) Philippines, Indian Council of Agricultural Research, CIMMYT, International Crops Research Institute for the Semi-Arid Tropics (ICRISAT), NABI (Mohali), ICGEB, and World Veg, facilitating advanced scientific investigations. Additionally, NSL operates 11 seed processing facilities engineered to optimise operational throughput and processing efficiency. The company directs its R&D initiatives toward developing novel germplasm and bridging critical technological gaps by integrating classical plant breeding methodologies with contemporary molecular and genomic technologies. NSL prioritises enhanced agronomic yield potential, morphological product quality, biotic stress tolerance encompassing insect herbivory and pathogenic resistance, abiotic drought resilience, and accelerated experimental outcomes.

Strong and efficient marketing network and existence of own germplasm

The company has strong sales and marketing network consisting of 12 regional offices, 4 carrying and forwarding (C&F) agents, 10,342 distributors and over 81,000 dealers and sub-dealers spread across 21 states of the country. This apart, NSL has tie-up with agricultural institutions and has partnered with several institutions, such as Krishak Bharati Cooperative Limited, ICRISAT, National Seed Corporation, ITC, Hariyali, and Coromandel International Limited to increase its presence. The major raw material for hybridisation process is germplasm (stored as seed collection), genetic pool of seeds, which includes varieties of plants with varying DNA characteristics adapting to different agro-climatic conditions. Once desired traits are achieved, the hybrid seeds are multiplied by cultivating them in fields. NSL has developed its own germplasm for the different varieties of hybrid seeds.

Geographically diversified production centres and market presence

NSL benefits from strong geographic diversification across both its production base and sales footprint, which helps mitigate agro-climatic and region-specific operational risks. The company's seed production centres are spread across multiple agro-climatic zones, including Gujarat, Andhra Pradesh, Telangana, Odisha, Maharashtra, Uttarakhand, and Uttar Pradesh, supported by an extensive production network spanning ~1,24,700 acres and ~53,000 seed growers partnering with the company. On the marketing side, NSL maintains a presence across 21 states, enabling a wider demand base. Geographic dispersion of revenue has improved, with Telangana, Maharashtra, Andhra Pradesh, Uttar Pradesh, and Madhya Pradesh together contributing ~44% of total sales in FY25, compared to 56% in FY24, indicating gradual broad basing of revenue across other regions.

Increase in TOI and stable profitability in FY25 and 9MFY26

NSL's consolidated TOI increased by ~20%, rising from ₹1,088 crore in FY24 to ₹1,301 crore in FY25, supported by improved realisations across key product segments, including cotton, paddy (hybrid), maize (SX), and other field crops. The favourable monsoon further aided demand for cotton and paddy. This growth momentum has continued into 9MFY26, with the company already achieving ₹1,320 crore revenue, reflecting healthy traction across major crop categories.

At the consolidated level, the PBILDT margin remained stable at 19% in FY25 (FY24: 19.3%). Pricing flexibility remains limited due to competitive pressures and policy linked constraints in the agricultural sector. NSL's ongoing diversification beyond cotton, particularly into paddy, vegetables, and other field crops, continues to support overall profitability. The margin trend has slightly improved in the current year, with PBILDT margins of ~20% in 9MFY26, indicating improved operational performance and a more favourable product mix.

Comfortable financial risk profile

NSL maintains a strong net worth of ~₹1,257 crore as on March 31, 2025 (PY: ~₹941 crore). The company does not avail long-term borrowings for capex or expansion and instead relies on internal accruals. Its debt primarily comprises an interest-free term loan from Biotechnology Industry Research Assistance Council (BIRAC), GoI, and lease liabilities, resulting in a comfortable financial risk profile with no major external borrowings. Working capital needs are also met through internal accruals, supported by customer advances and supplier credit, as the company does not avail working capital limits from banks. With negligible debt on the balance sheet, no significant borrowing is expected going forward. The PBILDT interest coverage remained robust at 88.04x in FY25 (57.46x in FY24) and is expected to stay strong over the medium term, supported by low leverage and sustained profitability.

Key weaknesses

Sizeable exposure to group companies

The promoters have historically supported weaker group entities, and NSL continues to carry sizeable exposure toward its group companies. As of FY25, NSL held ~₹448 crore of investments in the form of non-convertible redeemable preference shares—~₹133 crore in NSL Energy Ventures Private Limited (NEVPL), ~₹115 crore in Golden Tower Infratech Private Limited (GTIPL), ~₹100 crore in NSL Estates Private Limited (NEPL), and ~₹100 crore in Serene Estates Private Limited (SEPL). There were no new investments in FY25 or expected in FY26. In addition, NSL had extended inter-corporate loans of ~₹212 crore, to NEVPL, NEPL, and GTIPL. Consequently, total group exposure (investments + inter-corporate loans) stood high at ~₹660 crore as on March 31, 2025 (PY: ~₹615 crore), representing ~53% of NSL's consolidated net worth. Management has indicated that this

exposure may increase further in FY26 (in the form of inter-corporate loans), making additional support to group entities a key credit monitorable.

Elongated operating cycle considering high inventory levels

NSL operates in a segment where maintaining relatively high inventory levels is an industry norm. However, the inventory levels have significantly increased as on March 01, 2025 when compared to the previous year. The company was unable to meet demand in FY24 due to inadequate stock; therefore, it built a substantial buffer of cotton seeds in Q4FY25 to ensure sufficient availability for the strong demand at the start of the Kharif season (April to July). This strategy also helps NSL mitigate the risks associated with unexpected or unseasonal monsoon fluctuations. As a result of the same, operating cycle at consolidated level remained elongated at 222 days in FY25 (217 days in FY24). The average inventory holding increased and remained elevated at 303 days in FY25, compared to 244 days in FY24.

Dependent on vagaries of nature

NSL's business is seasonal and extremely dependent on the rainfall and other climatic conditions (necessary for cultivation of cotton and other crops). Cotton seed, one of the major revenue earner, is an agricultural seasonal commodity with major portion of revenue (~65%) accruing in the first quarter of the year. As such the profitability is susceptible to crop failure in any particular season. However, the company has presence in about 21 states and in areas which are well irrigated, which insulates it against the monsoon risk to a certain extent.

Liquidity: Strong

Liquidity remains strong, supported by a healthy gross cash accruals (GCA) of ₹289 crore in FY25 (excluding notional interest income) against negligible repayment obligations of only ₹0.03 crore in FY26 (excluding lease liabilities). NSL maintains substantial liquid investments, with ~₹285 crore as on March 31, 2025 and ~₹109 crore as on December 30, 2025, primarily parked in mutual funds.

With negligible debt on its books (other than lease liabilities), NSL has significant gearing headroom to raise additional borrowings for future capex, if required. The company largely meets its working capital requirements through internal accruals, supported by customer advances and supplier credit and it has no major external borrowings to date, reflecting a robust liquidity profile.

Assumptions/Covenants: Not applicable

Environment, social, and governance (ESG) risks: Not applicable

Applicable criteria

[Consolidation](#)

[Definition of Default](#)

[Liquidity Analysis of Non-financial sector entities](#)

[Rating Outlook and Rating Watch](#)

[Manufacturing Companies](#)

[Financial Ratios – Non financial Sector](#)

About the company and industry

Industry classification

Macroeconomic indicator	Sector	Industry	Basic industry
Fast-moving consumer goods	Fast-moving consumer goods	Agricultural food and other products	Other agricultural products

Incorporated in March 2008, NSL belongs to the NSL group of Hyderabad. The NSL group was promoted by M Prabhakara Rao who has over three decades of experience in the seed business and has been on advisory board of several major seed industry associations operating in the country. NSL is engaged in producing, processing, and selling hybrid/ open pollinated seeds of crops (cotton, maize, paddy, jowar, bajra, sunflower, wheat, and mustard, among others) and vegetables.

Brief Financials (₹ crore)- Consolidated	March 31, 2024 (A)	March 31, 2025 (A)	9MFY26 (UA)
Total operating income	1,088.04	1,300.82	1,320.29
PBILDT*	210.12	247.05	269.68
Profit after tax (PAT)	225.49	317.07	304.61
Overall gearing (x)	0.01	0.00	NA
Interest coverage (x)	57.46	88.04	50.69

A: Audited UA: Unaudited; NA: Not available; Note: these are latest available financial results

*PBILDT: Profit before interest, lease rentals, depreciation, and tax

Status of non-cooperation with previous CRA: Not applicable

Any other information: Not applicable

Rating history for last three years: Annexure-2

Detailed explanation of covenants of rated instrument / facility: Annexure-3

Complexity level of instruments rated: Annexure-4

Lender details: Annexure-5

Annexure-1: Details of instruments/facilities

Name of the Instrument	ISIN	Date of Issuance (DD-MM-YYYY)	Coupon Rate (%)	Maturity Date (DD-MM-YYYY)	Size of the Issue (₹ crore)	Rating Assigned and Rating Outlook
Fund-based - LT-Cash Credit	-	-	-	-	100.00	CARE A+; Stable

Annexure-2: Rating history for last three years

Sr. No.	Name of the Instrument/Bank Facilities	Current Ratings			Rating History			
		Type	Amount Outstanding (₹ crore)	Rating	Date(s) and Rating(s) assigned in 2025-2026	Date(s) and Rating(s) assigned in 2024-2025	Date(s) and Rating(s) assigned in 2023-2024	Date(s) and Rating(s) assigned in 2022-2023
1	Fund-based - LT-Cash Credit	LT	100.00	CARE A+; Stable	1)CARE A+; Stable (08-Apr-25)	-	1)CARE A+; Stable (18-Mar-24)	1)CARE A+; Stable (27-Mar-23)

LT: Long term; ST: Short term; LT/ST: Long term/Short term

Annexure-3: Detailed explanation of covenants of rated instruments/facilities: Not applicable

Annexure-4: Complexity level of instruments rated

Sr. No.	Name of the Instrument	Complexity Level
1	Fund-based - LT-Cash Credit	Simple

Annexure-5: Lender details

To view lender-wise details of bank facilities please [click here](#)

Annexure-6: List of entities consolidated

Sr No	Name of the entity	Extent of consolidation	Rationale for consolidation
1	Pravardhan Seeds Private Limited	Full	Subsidiary
2	Asha Agrisciences Private Limited	Full	Wholly owned subsidiary
3	Prabhat Agri Biotech Limited	Full	Wholly owned subsidiary
4	Asian Agri Genetics Limited	Full	Wholly owned subsidiary
5	Fortune Hybrid Seeds Limited	Full	Wholly owned subsidiary
6	Jubilee Real Projects (India) Private Limited	Full	Wholly owned subsidiary
7	Topnotch Projects Private Limited	Full	Wholly owned subsidiary
8	Global Agrigenetics India Private Limited	Full	Wholly owned subsidiary
9	PT Nuziveedu Seeds Indonesia	Full	Wholly owned subsidiary
10	Garden City Avenues Private Limited	Full	Wholly owned subsidiary

Note on complexity levels of rated instruments: CareEdge Ratings has classified instruments rated by it based on complexity. Investors/market intermediaries/regulators or others are welcome to write to care@careedge.in for clarifications.

Contact us

Media Contact Mradul Mishra Director CARE Ratings Limited Phone: +91-22-6754 3596 E-mail: mradul.mishra@careedge.in Relationship Contact Saikat Roy Senior Director CARE Ratings Limited Phone: 912267543404 E-mail: saikat.roy@careedge.in	Analytical Contacts Pulkit Agarwal Director CARE Ratings Limited Phone: +91-22-6754 3505 E-mail: pulkit.agarwal@careedge.in Pritesh Rathi Assistant Director CARE Ratings Limited Phone: +91-20-4000 9000 E-mail: pritesh.rathi@careedge.in Nitya Raman Assistant Director CARE Ratings Limited E-mail: nitya.raman@careedge.in
---	---

About us:

Established in 1993, CareEdge Ratings is one of the leading credit rating agencies in India. Registered under the Securities and Exchange Board of India, it has been acknowledged as an External Credit Assessment Institution by the Reserve Bank of India. With an equitable position in the Indian capital market, CareEdge Ratings provides a wide array of credit rating services that help corporates raise capital and enable investors to make informed decisions. With an established track record of rating companies over almost three decades, CareEdge Ratings follows a robust and transparent rating process that leverages its domain and analytical expertise, backed by the methodologies congruent with the international best practices. CareEdge Ratings has played a pivotal role in developing bank debt and capital market instruments, including commercial papers, corporate bonds and debentures, and structured credit. For more information: www.careratings.com

Disclaimer:

This disclaimer pertains to the ratings issued and content published by CARE Ratings Limited ("CareEdge Ratings"). Ratings are opinions on the likelihood of timely payment of the obligations under the rated instrument and are not recommendations to sanction, renew, disburse, or recall the concerned bank facilities or to buy, sell, or hold any security. Any opinions expressed herein are in good faith and are subject to change without notice. The rating reflects the opinions as on the date of the rating. A rating does not convey suitability or price for the investor. The rating agency does not conduct an audit on the rated entity or an independent verification of any information it receives and/or relies on for the rating exercise. CareEdge Ratings has based its ratings/outlook on the information obtained from reliable and credible sources. CareEdge Ratings does not, however, guarantee the accuracy, adequacy, or completeness of any information and is not responsible for any errors or omissions and the results obtained from the use of such information. The users of the rating should rely on their own judgment and may take professional advice while using the rating in any way. CareEdge Ratings shall not be liable for any losses that user may incur or any financial liability whatsoever to the user of the rating. The use or access of the rating does not create a client relationship between CareEdge Ratings and the user.

CAREEDGE RATINGS DISCLAIMS WARRANTY OF ANY KIND, EXPRESS, IMPLIED OR OTHER WARRANTIES OR CONDITIONS, TO THE EXTENT PERMITTED BY APPLICABLE LAWS, INCLUDING WARRANTIES OF MERCHANTABILITY, ACCURACY, COMPLETENESS, ERROR-FREE, NON-INFRINGEMENT, NON-INTERRUPTION, SATISFACTORY QUALITY, FITNESS FOR A PARTICULAR PURPOSE OR INTENDED USAGE.

Most entities whose bank facilities/instruments are rated by CareEdge Ratings have paid a credit rating fee, based on the amount and type of bank facilities/instruments. CareEdge Ratings or its subsidiaries/associates may also be involved with other commercial transactions with the entity. CareEdge Ratings does not act as a fiduciary by providing the rating. The ratings are intended for use only within the jurisdiction of India. The ratings of CareEdge Ratings do not factor in any rating-related trigger clauses as per the terms of the facilities/instruments, which may involve acceleration of payments in case of rating downgrades. However, if any such clauses are introduced and triggered, the ratings may see volatility and sharp downgrades. CareEdge Ratings has established policies and procedures as required under applicable laws and regulations which are available on its website.

Privacy Policy applies. For Privacy Policy please refer to https://www.careratings.com/privacy_policy

© 2026, CARE Ratings Limited. All Rights Reserved.

This content is being published for the purpose of dissemination of information required as per applicable law and regulations and CARE Ratings Limited holds exclusive copyright over the same. Any reproduction, retransmission, modification, derivative works or use or reference to the contents, in whole, in part or in any form, is prohibited except with prior express written consent from CARE Ratings Limited.

**For detailed Rating Report and subscription information,
please visit www.careratings.com**