Abdos Lamitubes Private Limited

March 06, 2026

Facilities/Instruments	Amount (₹ crore)	Rating[1]	Rating Action
Long-term bank facilities	15.00	CARE A-; Stable	Reaffirmed

Details of instruments/facilities in Annexure-1.

Rationale and key rating drivers

Reaffirmation of the rating assigned to bank facilities of Abdos Lamitubes Private Limited (ALPL) factors in the company's stable financial performance and satisfactory financial risk profile in FY25 (refers to period April 01 to March 31) and 9MFY26 (refers to period April 01 to December 31) majorly owing to negligible reliance on external debt. The rating continues to derive strength from the company being part of the Albea group, France, a leading multinational player in packaging industry, experienced promoters with established presence in the laminated tubes industry, reputed client base despite customer concentration risk, presence in diversified segments, strategic location of the manufacturing facilities and efficient management of working capital.

However, these strengths remain partially offset by limited bargaining power with customers and exposure to volatility in prices of raw material.

Rating sensitivities: Factors likely to lead to rating actions

Positive factors

- Improvement in scale of operations marked by total operating income (TOI) of above ₹350 crore while maintaining profit before interest, lease rentals, depreciation and taxation (PBILDT) margin at 22% on a sustained basis.

Negative factors

- Deterioration in TOI and PBILDT margin below ₹200 crore and 15% respectively on a sustained basis.
- Discontinuance/termination of contract with its major customer Hindustan Unilever Limited.
- Significant debt laden capex leading to deterioration of overall gearing beyond unity.

Analytical approach: Consolidated

ALPL's consolidated financials have been considered for analytical purposes, owing to financial and operational linkages between the company and its foreign subsidiaries. Companies considered in consolidation are listed under Annexure-6.

Outlook: Stable

The stable outlook indicates the company's capability to maintain its operating performance and financial risk profile, supported by healthy cash flow generation from operations and the absence of significant debt-funded capital expenditures or acquisition plans in the near-to-medium term.

Detailed description of key rating drivers:

Key strengths

Experienced promoters with established presence in the laminated tubes industry

Established in 2004, ALPL is a leading manufacturer of laminated tubes in India, offering innovative design and packaging solutions to meet clients' evolving needs. The Albea group is a prominent multinational player in the packaging industry with a global presence and acquired ~60% stake in ALPL in FY22. The Albea group has a long-standing track record of around two decades in the packaging industry. Despite the partnership with the Albea group, day-to-day operations continue to be managed by the promoter, Kamal Agarwal, who has over two decades of experience in trading, contract manufacturing, and packaging. The Board of Directors includes three representatives from the Albea group – Maya Bruni Dias, Lester Pinto and Derek James Eaton and Kamal Agarwal and Bijay Agarwal.

[1]Complete definition of ratings assigned are available at www.careratings.com and other CARE Ratings Limited's publications.

Reputed client base despite customer concentration

ALPL serves a prestigious client base for its packaging needs. The company has built a long-standing relationship with Hindustan Unilever (HUL), a leading FMCG company, which underscores reliable product delivery and results in repeat orders. ALPL caters to other FMCG clients such as Emami Limited (CARE AA+; Stable/ A1+) and Dabur India Limited (within India), while its subsidiaries also serve international players like P&G and Colgate.

The company's long-term associations with major players bode well for its growth prospects in an expanding market. The involvement of the Albea group and transfer of quality technology from them to ALPL has further enhanced ALPL's brand image. Although ALPL has been working to diversify its customer base, with HUL still accounting for ~80% of its sales (at standalone level), it remains exposed to customer concentration risk.

Strategic location of manufacturing facilities

ALPL has installed capacity in north-east India and is eligible for subsidies in Assam, which includes indirect tax refund of 100% of SGST and 29%/58% of the IGST/CGST amount up to 10 years from date of inception (DOI: Unit I -2004, Unit II-2015 and Unit III-2017). ALPL usually receives the subsidy dues within a time span of around one year from application, as stated by the company.

Catering to diversified segment

ALPL caters to oral care, skin/personal care and pharmaceutical segments which are unrelated segments by and large, hence reducing risk of being adversely impacted by a particular product segment/category. On a standalone basis, the skin care segment contributed ~53% (PY: 52%) to the company's total revenue followed by the oral care segment. Standalone TOI saw a steady improvement of ~2%, marked by steady increase in sales volumes in skin care segment. Through its subsidiaries in Nigeria and Dubai, the company has been trying to establish its foothold across the Middle East and African regions catering to clients there. In FY25, subsidiaries contributed to ~27% to TOI.

Efficient management of working capital cycle

ALPL has a large list of stock-keeping units (SKUs) due to varying product categories and sizes. As a policy, on a consolidated basis, ALPL maintains an inventory of ~1.5 months and has a transit inventory of ~7-10 days. This resulted in inventory period in the range of 55-60 days in the last three years. ALPL's major sales are to HUL from where it receives payment in ~30 days. For its other customers it has a slightly higher receivables period. Thereby, collection period varied from 25-30 days in the last three years. On the supply side, ALPL receives a credit of 1-2 months and accordingly the creditors period ranged between 45-50 days in the last three years. On a consolidated basis, the operating cycle in FY25 stood at 39 days (PY: 38 days).

Stable financial performance in FY25 (consol) and 9MFY26 (standalone)

The company's TOI on a consolidated basis remained stable in FY25 (FY refers to April 01 to March 31) at ₹276 crore compared to ₹280 crore in FY24. However, fluctuation in raw material prices and the lack of ability to pass this to its clients on an immediate basis affected profitability margins. The profit before interest, lease rentals, depreciation, and taxation (PBILDT) margin for FY25 stood at 18% (PY: 19.45%).

On a standalone basis, revenue remained stable, with TOI of ₹201 crore in FY25 (PY: ₹198 crore), and PBILDT margins of 17.77% (PY: 18.81%). In 9MFY26, on a standalone basis, the company reported PBILDT of ₹41 crore on TOI of ₹137 crore compared to PBILDT of ₹26 crore on TOI of ₹149 crore.

The scale of operations is expected to improve gradually in the near-to-medium-term while maintaining profitability.

Satisfactory capital structure and debt coverage indicators

On a consolidated basis, the capital structure remained satisfactory marked by overall gearing of 0.21x on March 31, 2025 (PY: 0.27x) considering negligible reliance on external debt and accretion of profits to reserves. Similarly, total debt to gross cash accruals (TD/GCA) remained satisfactory with lower debt levels and stable cash profits in FY25. The PBILDT interest coverage ratio on a consolidated basis stood at a comfortable level of 14.81x for FY25 despite moderating from 22.82x in the previous year with moderation in operating margin.

On a standalone basis, overall gearing improved to 0.11x on March 31, 2025, from 0.14x in the previous year and interest coverage improved to 17.74x in FY25 from 15.90x in FY24.

Going forward, capital structure and debt coverage indicators are expected to remain satisfactory as the company does not plan to incur debt-funded capital expenditure in the short-to-midterm.

Key weaknesses

Limited bargaining power with customers

ALPL caters to a reputed client base having a large market and association with wide network of suppliers for its packaging needs. ALPL needs to remain competitive both in terms of quality and pricing to get repeat orders. This limits its ability to increase its margins to an extent.

Exposure to raw material price volatility

The principal raw material consumed is polymer granules which are a derivative of crude oil and are highly sensitive to volatility in crude oil prices. However, with acquisition of production units of Abdos Polymers Limited, in Guwahati, the company's reliance on market suppliers for caps and shoulders has reduced substantially.

Liquidity: Adequate

The entity's liquidity position on a consolidated basis remained adequate with gross cash accruals of ₹49.70 crore compared to nil debt repayment obligations in FY25 (FY refers to April 01 to March 31). Average utilisation of fund-based limits stood low at less than 1% for 12-months ended December 2025. Liquidity remained supported by moderate free cash and liquid investments of ₹39.31 crore as on March 31, 2025. In FY26, the company has nil debt repayment obligations and only needs to meet lease liability.

Applicable criteria

Definition of Default
Liquidity Analysis of Non-financial sector entities
Consolidation
Rating Outlook and Rating Watch
Manufacturing Companies
Financial Ratios – Non financial Sector

About the company and industry

Industry classification

Macroeconomic indicator	Sector	Industry	Basic industry
Industrials	Capital goods	Industrial products	Packaging

Incorporated in 2004, ALPL is the flagship company of the Abdos group and is engaged in manufacturing multi-layered laminated tubes which find application in oral care, skin care, and pharma, among others. The company and its subsidiaries has manufacturing facilities in India, Nigeria and Dubai with a combined capacity of over 1.90 billion tubes per annum. The Albea group, which is leading multinational player in the packaging industry with global presence has acquired ~60% stake in ALPL in FY21. The company is BRCIOP certified - Grade A; Global Standard for packaging. ALPL had also acquired two manufacturing units in Guwahati from its group company Abdos Polymers Limited, which is engaged in production of PP/HDPE caps and shoulders as part of its backward integration strategy.

Brief Consolidated financials (₹ crore)	March 31, 2024 (A)	March 31, 2025 (A)
Total operating income	279.53	276.01
PBILDT*	54.38	49.67
PAT	36.62	34.96
Overall gearing (times)	0.27	0.21
Interest coverage (times)	22.82	14.81

A: Audited; Note: these are latest available financial results
*PBILDT: Profit before interest, lease rentals, depreciation and tax

Brief Standalone Financials (₹ crore)	March 31, 2024 (A)	March 31, 2025 (A)	9MFY26 (UA)
Total operating income	197.72	200.76	137.49
PBILDT*	37.20	35.67	40.99
Profit after tax (PAT)	21.83	26.83	28.37
Overall gearing (x)	0.14	0.11	-
Interest coverage (x)	15.90	17.74	-

A: Audited UA: Unaudited; Note: these are latest available financial results
*PBILDT: Profit before interest, lease rentals, depreciation and tax

Status of non-cooperation with previous CRA:
CRISIL Ratings has conducted the review on the basis of best available information and has classified ALPL as "Not cooperating" vide its press release dated July 10, 2025. The reason provided by CRISIL Ratings is non-furnishing of any information for monitoring of ratings.

Any other information: Not applicable

Rating history for last three years: Annexure-2

Detailed explanation of covenants of rated instrument / facility: Annexure-3

Complexity level of instruments rated: Annexure-4

Lender details: Annexure-5

Annexure-1: Details of instruments/facilities

Name of the Instrument	ISIN	Date of Issuance	Coupon Rate (%)	Maturity Date	Size of the Issue (₹ crore)	Rating Assigned and Rating Outlook
Fund-based - LT-Cash Credit		-	-	-	15.00	CARE A-; Stable

Annexure-2: Rating history for last three years

Sr. No.	Name of the Instrument/Bank Facilities	Current Ratings			Rating History			
		Type	Amount Outstanding (₹ crore)	Rating	Date(s) and Rating(s) assigned in 2025-2026	Date(s) and Rating(s) assigned in 2024-2025	Date(s) and Rating(s) assigned in 2023-2024	Date(s) and Rating(s) assigned in 2022-2023
1	Non-fund-based - LT/ ST-Bank Guarantee	LT/ST	-	-	1)Withdrawn (04-Apr-25)	-	1)CARE A-; Stable / CARE A2+ (04-Mar-24)	1)CARE A-; Stable / CARE A2+ (31-Jan-23)
2	Fund-based - LT-Cash Credit	LT	15.00	CARE A-; Stable	1)CARE A-; Stable (04-Apr-25)	-	1)CARE A-; Stable (04-Mar-24)	1)CARE A-; Stable (31-Jan-23)
3	Fund-based - LT/ ST-Working Capital Limits	LT/ST	-	-	1)Withdrawn (04-Apr-25)	-	1)CARE A-; Stable / CARE A2+ (04-Mar-24)	1)CARE A-; Stable / CARE A2+ (31-Jan-23)
4	Term Loan-Long Term	LT	-	-	-	-	-	1)Withdrawn (31-Jan-23)

LT: Long term; ST: Short term; LT/ST: Long term/Short term

Annexure-3: Detailed explanation of covenants of rated instruments/facilities: Not applicable.

Annexure-4: Complexity level of instruments rated

Sr. No.	Name of the Instrument	Complexity Level
1	Fund-based - LT-Cash Credit	Simple

Annexure-5: Lender details

To view lender-wise details of bank facilities please click here

Annexure-6: List of entities consolidated

Sr No	Name of the entity	Extent of consolidation	Rationale for consolidation
1	Abdos Lamitubes Nigeria Limited	Full	Wholly owned subsidiary
2	Abdos Lamitubes Holding FZCO	Full	Wholly owned subsidiary
3	Abdos Lamitubes Manufacturing LLC	Full	Step down subsidiary

Note on complexity levels of rated instruments: CareEdge Ratings has classified instruments rated by it based on complexity. Investors/market intermediaries/regulators or others are welcome to write to care@careedge.in for clarifications.

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