

## Samurai Tradex

December 17, 2025

Facilities/Instruments	Amount (₹ crore)	Rating <sup>1</sup>	Rating Action
Long Term Bank Facilities	3.61	CARE BB-; Stable; ISSUER NOT COOPERATING*	Rating moved to ISSUER NOT COOPERATING category
Long Term / Short Term Bank Facilities	29.00	CARE BB-; Stable / CARE A4; ISSUER NOT COOPERATING*	Rating moved to ISSUER NOT COOPERATING category
Short Term Bank Facilities	0.60	CARE A4; ISSUER NOT COOPERATING*	Rating moved to ISSUER NOT COOPERATING category

Details of instruments/facilities in Annexure-1

*\*Issuer did not cooperate; based on best available information*

### Rationale & Key Rating Drivers

CARE Ratings Limited (CareEdge Ratings) has been seeking information from Samurai Tradex (Samurai) to monitor the rating vide e-mail communications dated August 12, 2025, August 20, 2025, September 18, 2025, September 30, 2025, October 14, 2025 and November 13, 2025, November 21, 2025, December 04, 2025 and December 12, 2025 among others and numerous phone calls. However, despite our repeated requests, the company has not provided the requisite information for monitoring the ratings. In line with the extant SEBI guidelines, CARE Ratings Limited (CareEdge Ratings) has reviewed the rating on the basis of the best available information which however, in CARE Ratings Limited (CareEdge Ratings)'s opinion is not sufficient to arrive at a fair rating. The ratings on Samurai's bank facilities will now be denoted as '**CARE BB-; Stable; ISSUER NOT COOPERATING/ CARE A4; ISSUER NOT COOPERATING**'.

**Users of this rating (including investors, lenders and the public at large) are hence requested to exercise caution while using the above rating(s).**

The ratings assigned to the bank facilities of Samurai Tradex (Samurai) continues to be constrained on account of moderate scale of operations, thin profitability, highly leveraged capital structure, weak debt coverage indicators and elongated working capital cycle. The ratings, further, continues to be constrained on account of proprietorship nature of its constitution, fragmented nature of industry with low entry barriers along with foreign exchange fluctuation risk. The ratings, however, continue to derive comfort from extensive experience of promoters in same line of business.

**Analytical approach:** Standalone

**Outlook:** Stable

### Detailed description of key rating drivers:

At the time of last rating on October 29, 2024 the following were the rating strengths and weaknesses. (Updated based on information available from client).

#### Key weaknesses

##### Moderate scale of operations with thin profit margins

Samurai's scale of operations marked by total operating income reduced over previous year and continued to remain moderate to Rs. 247.02 crore in FY25 (Provisional) as against Rs. 323.69 crore in FY24.

Further, The profitability continues to remain thin owing to its trading nature of operations with PBILDT margin of 1.89% in FY25 (Provisional) against 1.62% in FY24 and below unity PAT margin of 0.69% in FY25 (Provisional) 0.63% in FY24.

##### Highly leveraged capital structure and weak debt coverage indicators:

Capital Structure of Samurai has marginally improved but remained leveraged owing to low capital base marked by overall gearing of 12.70 times as on March 31, 2025, against 16.95 as on March 31, 2024.

Due to thin profitability and highly leverage gearing level, the debt coverage indicators also stood weak, marked by interest coverage of 1.43x in FY25 as against 1.51x in FY24 and high total debt to gross current assets (GCA) at 39.25 years as on March 31, 2025 against 37.95 years as on March 31, 2024.

<sup>1</sup>Complete definition of ratings assigned are available at [www.careratings.com](http://www.careratings.com) and other CARE Ratings Limited's publications.

### **Elongated working capital cycle:**

Collection period increased to 68 days in FY25 as against 51 days in FY24 due to delay in the payments from the domestic customers. Further, The inventory period has also increased to 26 days in FY25 from 18 days in FY24. On the other hand, entity receives limited credit period from its suppliers leading to creditors period of 26 days in FY25 (vis-à-vis 21 days in FY24). The same has led to elongation in the working capital cycle at 68 days in FY25 as against 48 days in FY24.

### **Fragmented nature of industry with low entry barriers along with foreign exchange fluctuation risk:**

The industry is highly fragmented with large number of organized and unorganized players with low entry barriers. Also, the price of raw materials is highly volatile in nature due to vagaries of nature such as monsoon, cultivation process, etc. and government intervention such as MSP and demand supply scenario. Also, Samurai exports as well as imports its products, which makes its profitability susceptible to fluctuation in foreign exchange rates since it keeps its forex exposure unhedged.

### **Proprietorship nature of constitution:**

Samurai's constitution as a proprietorship concern with low net worth base restricts its overall financial flexibility in terms of limited access to external funds for any future expansion plans. Further, there is inherent risk of possibility of withdrawal of capital and dissolution of the firm in case of death/insolvency of proprietor.

### **Key strengths**

#### **Experienced promoters**

Samurai Tradex (Samurai) was established as a proprietorship firm in 2019 by Mr. Rakesh Pancholi who looks after overall functioning of the firm supported by his brother Mr. Rahul Pancholi (proprietor of Rahul Agro Industries). Promoter holds an experience of more than one and half decade in trading business.

#### **Liquidity:** Stretched

The Liquidity position is stretched marked by low current ratio, moderate quick ratio, tightly matched gross cash accruals to meet its debt repayment obligation and high utilization of its working capital limits. While the current ratio stood at 1.05x, its quick ratio remained at 0.77x as on March 31, 2025. Its working capital utilization remained almost full for past twelve months ended October 2025. However, The cash-flow from operations was moved positive at Rs. 14.38 crore in FY25 (UA) (vis-à-vis negative Rs. 16.68 crore in FY23).

### **Applicable criteria**

[Criteria on Information Adequacy Risk and Issuer Non-Cooperation](#)

[CARE Ratings' Policy on Default Recognition](#)

[Criteria on Assigning 'Outlook' or 'Rating Watch' to Credit Ratings](#)

[Financial Ratios – Non-Financial Sector](#)

[Rating Methodology - Wholesale Trading](#)

[Liquidity Analysis of Non-Financial Sector Entities](#)

[Short Term Instruments](#)

### **About the company and industry**

#### **Industry classification**

Macroeconomic indicator	Sector	Industry	Basic industry
Services	Services	Commercial Services & Supplies	Trading & Distributors

Ajmer (Rajasthan) based, Samurai Tradex (Samurai) was established as a proprietorship firm in 2019 by Mr. Rakesh Pancholi and commenced operations from March 2019. Samurai is engaged in trading of sesame seeds, dals and other agricultural commodities. It also exports its products to Russia, South Korea, Poland, Kenya, Turkey, Dubai and Indonesia. The entity also trades locally in Rajasthan. Samurai procures raw material locally and imports from South African countries as per requirement.

Brief Financials (₹ crore)	March 31, 2024 (CA Certified)	March 31, 2025 (Prov.)
Total operating income	323.69	247.02
PBILDT	5.24	4.66
PAT	2.03	1.71
Overall gearing (times)	16.95	12.70
Interest coverage (times)	1.51	1.43

Prov.: Provisional; Note: these are latest financial results available'

**Status of non-cooperation with previous CRA:** Not Applicable

**Any other information:** Not Applicable

**Rating history for last three years:** Annexure-2

**Covenants of rated instrument / facility:** Annexure-3

**Complexity level of various instruments rated:** Annexure-4

**Lender details:** Annexure-5

**Annexure-1: Details of Instruments/Facilities**

Name of the Instrument	ISIN	Date of Issuance (DD-MM-YYYY)	Coupon Rate (%)	Maturity Date (DD-MM-YYYY)	Size of the Issue (₹ crore)	Rating Assigned and Rating Outlook
Fund-based - LT-Term Loan		-	-	31-10-2026	3.61	CARE BB-; Stable; ISSUER NOT COOPERATING*
Fund-based - LT/ST-Cash Credit		-	-	-	29.00	CARE BB-; Stable / CARE A4; ISSUER NOT COOPERATING*
Fund-based - ST-Forward Contract		-	-	-	0.60	CARE A4; ISSUER NOT COOPERATING*

\*Issuer did not cooperate; based on best available information.

**Annexure-2: Rating history for last three years**

Sr. No.	Name of the Instrument/ Bank Facilities	Current Ratings			Rating History			
		Type	Amount Outstanding (₹ crore)	Rating	Date(s) and Rating(s) assigned in 2025-2026	Date(s) and Rating(s) assigned in 2024-2025	Date(s) and Rating(s) assigned in 2023-2024	Date(s) and Rating(s) assigned in 2022-2023
1	Fund-based - LT/ ST-Cash Credit	LT/ST	29.00	CARE BB-; Stable / CARE A4; ISSUER NOT COOPERATING*	-	1)CARE BB-; Stable / CARE A4 (29-Oct-24)	1)CARE BB-; Stable / CARE A4 (04-Jan-24)	1)CARE BB-; Stable / CARE A4 (09-Jan-23)
2	Fund-based - LT-Proposed fund based limits	LT	-	-	-	-	-	1)Withdrawn (09-Jan-23)
3	Fund-based - LT-Term Loan	LT	3.61	CARE BB-; Stable; ISSUER NOT COOPERATING*	-	1)CARE BB-; Stable (29-Oct-24)	1)CARE BB-; Stable (04-Jan-24)	1)CARE BB-; Stable (09-Jan-23)
4	Fund-based - ST-Forward Contract	ST	0.60	CARE A4; ISSUER NOT COOPERATING*	-	1)CARE A4 (29-Oct-24)	1)CARE A4 (04-Jan-24)	-

\*Issuer did not cooperate; based on best available information.

LT: Long term; ST: Short term; LT/ST: Long term/Short term

**Annexure-3: Detailed explanation of covenants of the rated instruments/facilities: Not Applicable**
**Annexure-4: Complexity level of the various instruments rated**

Sr. No.	Name of the Instrument	Complexity Level
1	Fund-based - LT-Term Loan	Simple
2	Fund-based - LT/ ST-Cash Credit	Simple
3	Fund-based - ST-Forward Contract	Simple

**Annexure-5: Lender details**

To view lender-wise details of bank facilities please [click here](#)

**Note on complexity levels of rated instruments:** CareEdge Ratings has classified instruments rated by it based on complexity. Investors/market intermediaries/regulators or others are welcome to write to [care@careedge.in](mailto:care@careedge.in) for clarifications.

## Contact us

<p><b>Media Contact</b></p> <p>Mradul Mishra Director <b>CARE Ratings Limited</b> Phone: +91-22-6754 3596 E-mail: <a href="mailto:mradul.mishra@careedge.in">mradul.mishra@careedge.in</a></p> <p><b>Relationship Contact</b></p> <p>Ankur Sachdeva Senior Director <b>CARE Ratings Limited</b> Phone: +91 22 6754 3444 E-mail: <a href="mailto:Ankur.sachdeva@careedge.in">Ankur.sachdeva@careedge.in</a></p>	<p><b>Analytical Contacts</b></p> <p>Shachee Vyas Assistant Director <b>CARE Ratings Limited</b> Phone: +91-079-40265665 E-mail: <a href="mailto:shachee.tripathi@careedge.in">shachee.tripathi@careedge.in</a></p> <p>Foram Dhruv Joshi Lead Analyst <b>CARE Ratings Limited</b> Phone: 079-40265687 E-mail: <a href="mailto:foram.dave@careedge.in">foram.dave@careedge.in</a></p> <p>Bhumika Baridun Associate Analyst <b>CARE Ratings Limited</b> E-mail: <a href="mailto:Bhumika.baridun@careedge.in">Bhumika.baridun@careedge.in</a></p>
--	--

### About us:

Established in 1993, CARE Ratings is one of the leading credit rating agencies in India. Registered under the Securities and Exchange Board of India, it has been acknowledged as an External Credit Assessment Institution by the Reserve Bank of India. With an equitable position in the Indian capital market, CARE Ratings provides a wide array of credit rating services that help corporates raise capital and enable investors to make informed decisions. With an established track record of rating companies over almost three decades, CARE Ratings follows a robust and transparent rating process that leverages its domain and analytical expertise, backed by the methodologies congruent with the international best practices. CARE Ratings has played a pivotal role in developing bank debt and capital market instruments, including commercial papers, corporate bonds and debentures, and structured credit. For more information: [www.careratings.com](http://www.careratings.com)

### Disclaimer:

This disclaimer pertains to the ratings issued and content published by CARE Ratings Limited ("CareEdge Ratings"). Ratings are opinions on the likelihood of timely payment of the obligations under the rated instrument and are not recommendations to sanction, renew, disburse, or recall the concerned bank facilities or to buy, sell, or hold any security. Any opinions expressed herein are in good faith and are subject to change without notice. The rating reflects the opinions as on the date of the rating. A rating does not convey suitability or price for the investor. The rating agency does not conduct an audit on the rated entity or an independent verification of any information it receives and/or relies on for the rating exercise. CareEdge Ratings has based its ratings/outlook on the information obtained from reliable and credible sources. CareEdge Ratings does not, however, guarantee the accuracy, adequacy, or completeness of any information and is not responsible for any errors or omissions and the results obtained from the use of such information. The users of the rating should rely on their own judgment and may take professional advice while using the rating in any way. CareEdge Ratings shall not be liable for any losses that user may incur or any financial liability whatsoever to the user of the rating. The use or access of the rating does not create a client relationship between CARE and the user.

CAREEDGE RATINGS DISCLAIMS WARRANTY OF ANY KIND, EXPRESS, IMPLIED OR OTHER WARRANTIES OR CONDITIONS, TO THE EXTENT PERMITTED BY APPLICABLE LAWS, INCLUDING WARRANTIES OF MERCHANTABILITY, ACCURACY, COMPLETENESS, ERROR-FREE, NON-INFRINGEMENT, NON-INTERRUPTION, SATISFACTORY QUALITY, FITNESS FOR A PARTICULAR PURPOSE OR INTENDED USAGE.

Most entities whose bank facilities/instruments are rated by CareEdge Ratings have paid a credit rating fee, based on the amount and type of bank facilities/instruments. CareEdge Ratings or its subsidiaries/associates may also be involved with other commercial transactions with the entity. CareEdge Ratings does not act as a fiduciary by providing the rating. The ratings are intended for use only within the jurisdiction of India. The ratings of CareEdge Ratings do not factor in any rating-related trigger clauses as per the terms of the facilities/instruments, which may involve acceleration of payments in case of rating downgrades. However, if any such clauses are introduced and triggered, the ratings may see volatility and sharp downgrades. CareEdge Ratings has established policies and procedures as required under applicable laws and regulations which are available on its website.

Privacy Policy applies. For Privacy Policy please refer to [https://www.careratings.com/privacy\\_policy](https://www.careratings.com/privacy_policy)

© 2025, CARE Ratings Limited. All Rights Reserved.

This content is being published for the purpose of dissemination of information. Any use or reference to the contents herein on an "as-is" basis is permitted with due acknowledgement to CARE Ratings. Reproduction or retransmission in whole or in part is prohibited except with prior written consent from CARE Ratings.