

ROCKSAND MINERALS PRIVATE LIMITED

December 30, 2025

Facilities/Instruments	Amount (₹ crore)	Rating ¹	Rating Action
Issuer rating	0.00	CARE BBB-; Stable	Reaffirmed

Details of instruments/facilities in Annexure-1.

Rationale and key rating drivers

The rating assigned to Rocksand Minerals Private Limited (RMPL) continues to derive strength from experienced promoters, moderate profitability, comfortable capital structure and moderate debt coverage indicators, and established clientele. However, the rating strengths are partly offset by moderate scale of operations and moderate working capital intensity. The rating is further constrained by operations in a competitive and fragmented industry, cyclical nature of the industry, and vulnerability to government regulations.

Rating sensitivities: Factors likely to lead to rating actions

Positive factors

- Significant improvement in scale of operations while maintaining profitability.
- Improvement in overall gearing below 0.50x on a sustained basis.

Negative factors

- Deterioration in overall gearing above 1.00x on a sustained basis.
- Deterioration in the operating cycle above 90 days on a sustained basis impacting liquidity.

Analytical approach: Standalone

Outlook: Stable

The 'Stable' outlook on the rating reflects CARE Ratings Limited's (CareEdge Ratings') expectation that RMPL will continue to benefit from its experienced and resourceful promoters, long track record and established customer base.

Detailed description of key rating drivers:

Key strengths

Experienced and resourceful promoters

The company has a strong operational track record spanning over two decades. RMPL is promoted by P. Purnachand, who is a qualified postgraduate and oversees finance and overall company operations. The other directors, P. Spandana and P. Anirudh, are also qualified postgraduates with over 10 years of experience and manage operations and marketing functions.

Moderate profitability

In FY25 (FY refers to April 1 to March 31), the profit before interest, lease rentals, depreciation and taxation (PBILDT) margin continued to remain moderate and declining by 265 bps to 8.14%, compared to 10.79% in FY24, owing to higher employee cost and other manufacturing expenses. Further, RMPL offered high discounts to its customers because of intense price competition in the market, putting pressure on operating margins. The profit after tax (PAT) margin also declined in line to PBILDT margin along with higher finance cost, declining by 102 bps to 2.91% in FY25, compared to 3.93% in FY24.

Comfortable capital structure and moderate debt coverage indicators

RMPL's capital structure continues to remain comfortable with overall gearing at 0.76x and a net worth base of ₹54.05 crore as on March 31, 2025 (0.82x as on March 31, 2024), supported by term loan repayments. Further, RMPL intends to expand its operations by setting up crushing plants in Nagpur, Hyderabad, and Vishakhapatnam. The project is estimated at ~₹10 crore and will be funded through bank term loans. CareEdge Ratings expects the capital structure to remain moderate over the medium term.

Debt coverage indicators continue to remain moderate in FY25 with total debt to gross cash accruals (TD/GCA) and interest coverage at 3.61x and 3.78x, respectively (2.67x and 6.13x in FY24).

¹Complete definition of ratings assigned are available at www.careratings.com and other CARE Ratings Limited's publications.

Reputed clientele

RMPL has a long association with reputed players in the construction materials industry. The company has contracts with well-known clients which help ensure steady business and support future growth. The customer profile is moderately concentrated with the top five customers accounting for ~47% (previous year [PY]: ~45%) of operating income in FY25.

Key weaknesses

Moderate scale of operations

In FY25, RMPL reported a marginal growth in total operating income (TOI), reaching ₹194.75 crore, compared to ₹190.47 crore in FY24. Despite this growth, the company's scale remains moderate. Further, in H1FY26 (H1FY refers to period April 01 to September 30), RMPL generated ₹97.16 crore of TOI. CareEdge Ratings expects the revenue to improve moderately over the medium term, supported by its strong client base and experienced promoters.

Moderate working capital intensity

RMPL's operations remained working capital intensive, primarily due to an elongated receivable cycle. Operating cycle increased to 77 days in FY25, compared to 50 days in FY24. RMPL offers a credit period of 90-120 days to its customers. Vehicle dealers for excavators and transport vehicles outsourced by the company are its primary creditors and typically offer a credit period of 50-60 days.

Operations in competitive and fragmented industry

RMPL operates in the sand manufacturing industry, which primarily caters to the real estate industry. The sector is highly fragmented with numerous independent large-scale companies, and low entry barriers lead to intense competition.

Industry cyclicality and vulnerability to government regulations

The company's business depends on growth in construction activities, particularly the real estate segment, which is vulnerable to economic cycles, industrial growth and regulatory changes. Challenges associated with the cyclical nature of the real estate and construction industry will impact the business. CareEdge Ratings observes that any changes in government policy regarding minor mineral leasing or royalty revision will impact the business.

Liquidity: Adequate

RMPL has adequate liquidity cushion marked by expected cash accruals of ₹11-₹12 crore against annual principal repayment of ₹8-₹9 crore in FY26. Net cashflow from operations stood negative in FY25 primarily due to an increase in inventory and receivables (₹11.53 crore in FY24). Average fund-based working capital utilisation for 12 months ending October 31, 2025, stood at 77.94%. Current and quick ratio stood at 1.52x (previous year [PY]: 1.34x) and 1.43x (PY: 1.31x), respectively, on March 31, 2024. Further, RMPL has cash and liquid investments of ₹5.18 crore on March 31, 2025.

Assumptions/Covenants: Not applicable

Environment, social, and governance (ESG) risks: Not applicable

Applicable criteria

[Definition of Default](#)

[Issuer Rating](#)

[Liquidity Analysis of Non-financial sector entities](#)

[Rating Outlook and Rating Watch](#)

[Manufacturing Companies](#)

[Financial Ratios – Non financial Sector](#)

About the company and industry

Industry classification

Macroeconomic indicator	Sector	Industry	Basic industry
Commodities	Construction Materials	Other Construction Materials	Other Construction Materials

Incorporated in 2002 by P. Purnachand and family, RMPL is engaged in manufacturing rocksand, also termed manufactured sand (M-sand), in sizes 20 mm, 30 mm and 40 mm, produced by crushing rock boulders. RMPL currently owns 82.38 hectares of leased land with a minimum contract period of 12 years and operates 11 crushers across Telangana and Odisha, with an annual production capacity of 1.75 crore metric tonne.

Brief Financials (₹ crore)	March 31, 2024 (A)	March 31, 2025 (A)	H1 FY26 (UA)
Total operating income	190.47	194.75	97.16
PBILDT*	20.55	15.86	9.35
Profit after tax (PAT)	7.48	5.67	NA
Overall gearing (x)	0.82	0.76	0.78
Interest coverage (x)	6.13	3.78	6.74

A: Audited UA: Unaudited; NA: Not available; Note: these are latest available financial results

*PBILDT: Profit before interest, lease rentals, depreciation and tax

Status of non-cooperation with previous CRA: Not applicable

Any other information: Not applicable

Rating history for last three years: Annexure-2

Detailed explanation of covenants of rated instrument / facility: Annexure-3

Complexity level of instruments rated: Annexure-4

Lender details: Annexure-5

Annexure-1: Details of instruments/facilities

Name of the Instrument	ISIN	Date of Issuance (DD-MM-YYYY)	Coupon Rate (%)	Maturity Date (DD-MM-YYYY)	Size of the Issue (₹ crore)	Rating Assigned and Rating Outlook
Issuer Rating-Issuer Ratings		-	-	-	0.00	CARE BBB-; Stable

Annexure-2: Rating history for last three years

Sr. No.	Name of the Instrument/Bank Facilities	Current Ratings			Rating History			
		Type	Amount Outstanding (₹ crore)	Rating	Date(s) and Rating(s) assigned in 2025-2026	Date(s) and Rating(s) assigned in 2024-2025	Date(s) and Rating(s) assigned in 2023-2024	Date(s) and Rating(s) assigned in 2022-2023
1	Issuer Rating-Issuer Ratings	LT	0.00	CARE BBB-; Stable	-	1)CARE BBB-; Stable (05-Mar-25)	-	-

LT: Long term

Annexure-3: Detailed explanation of covenants of rated instruments/facilities: Not applicable

Annexure-4: Complexity level of instruments rated: Not applicable

Annexure-5: Lender details

To view lender-wise details of bank facilities please [click here](#)

Note on complexity levels of rated instruments: CareEdge Ratings has classified instruments rated by it based on complexity. Investors/market intermediaries/regulators or others are welcome to write to care@careedge.in for clarifications.

Contact us

<p>Media Contact</p> <p>Mradul Mishra Director CARE Ratings Limited Phone: +91-22-6754 3596 E-mail: mradul.mishra@careedge.in</p> <p>Relationship Contact</p> <p>Saikat Roy Senior Director CARE Ratings Limited Phone: +91-22-6754 3404 E-mail: saikat.roy@careedge.in</p>	<p>Analytical Contacts</p> <p>Akhil Goyal Director CARE Ratings Limited Phone: +91-22-6754 3590 E-mail: akhil.goyal@careedge.in</p> <p>Ashish Kashalkar Associate Director CARE Ratings Limited Phone: +91-20-4000 9009 E-mail: Ashish.Kashalkar@careedge.in</p> <p>Yash Bhide Rating Analyst CARE Ratings Limited E-mail: Yash.bhide@careedge.in</p>
--	--

About us:

Established in 1993, CareEdge Ratings is one of the leading credit rating agencies in India. Registered under the Securities and Exchange Board of India, it has been acknowledged as an External Credit Assessment Institution by the Reserve Bank of India. With an equitable position in the Indian capital market, CareEdge Ratings provides a wide array of credit rating services that help corporates raise capital and enable investors to make informed decisions. With an established track record of rating companies over almost three decades, CareEdge Ratings follows a robust and transparent rating process that leverages its domain and analytical expertise, backed by the methodologies congruent with the international best practices. CareEdge Ratings has played a pivotal role in developing bank debt and capital market instruments, including commercial papers, corporate bonds and debentures, and structured credit. For more information: www.careratings.com

Disclaimer:

This disclaimer pertains to the ratings issued and content published by CARE Ratings Limited ("CareEdge Ratings"). Ratings are opinions on the likelihood of timely payment of the obligations under the rated instrument and are not recommendations to sanction, renew, disburse, or recall the concerned bank facilities or to buy, sell, or hold any security. Any opinions expressed herein are in good faith and are subject to change without notice. The rating reflects the opinions as on the date of the rating. A rating does not convey suitability or price for the investor. The rating agency does not conduct an audit on the rated entity or an independent verification of any information it receives and/or relies on for the rating exercise. CareEdge Ratings has based its ratings/outlook on the information obtained from reliable and credible sources. CareEdge Ratings does not, however, guarantee the accuracy, adequacy, or completeness of any information and is not responsible for any errors or omissions and the results obtained from the use of such information. The users of the rating should rely on their own judgment and may take professional advice while using the rating in any way. CareEdge Ratings shall not be liable for any losses that user may incur or any financial liability whatsoever to the user of the rating. The use or access of the rating does not create a client relationship between CareEdge Ratings and the user.

CAREEDGE RATINGS DISCLAIMS WARRANTY OF ANY KIND, EXPRESS, IMPLIED OR OTHER WARRANTIES OR CONDITIONS, TO THE EXTENT PERMITTED BY APPLICABLE LAWS, INCLUDING WARRANTIES OF MERCHANTABILITY, ACCURACY, COMPLETENESS, ERROR-FREE, NON-INFRINGEMENT, NON-INTERRUPTION, SATISFACTORY QUALITY, FITNESS FOR A PARTICULAR PURPOSE OR INTENDED USAGE.

Most entities whose bank facilities/instruments are rated by CareEdge Ratings have paid a credit rating fee, based on the amount and type of bank facilities/instruments. CareEdge Ratings or its subsidiaries/associates may also be involved with other commercial transactions with the entity. CareEdge Ratings does not act as a fiduciary by providing the rating. The ratings are intended for use only within the jurisdiction of India. The ratings of CareEdge Ratings do not factor in any rating-related trigger clauses as per the terms of the facilities/instruments, which may involve acceleration of payments in case of rating downgrades. However, if any such clauses are introduced and triggered, the ratings may see volatility and sharp downgrades. CareEdge Ratings has established policies and procedures as required under applicable laws and regulations which are available on its website.

Privacy Policy applies. For Privacy Policy please refer to https://www.careratings.com/privacy_policy

© 2025, CARE Ratings Limited. All Rights Reserved.

This content is being published for the purpose of dissemination of information. Any use or reference to the contents herein on an "as-is" basis is permitted with due acknowledgement to CARE Ratings. Reproduction or retransmission in whole or in part is prohibited except with prior written consent from CARE Ratings.

**For detailed Rating Report and subscription information,
please visit www.careratings.com**