

A-One Footarts Private Limited

October 03, 2025

| Facilities/Instruments | Amount (₹ crore) | Rating ¹ | Rating Action |
|--|-----------------------------|-----------------------------|---|
| Long Term Bank Facilities | 12.00 | CARE BBB; Stable | Upgraded from CARE BBB-; Stable |
| Long Term / Short Term Bank Facilities | 4.00 (Reduced from 4.75) | CARE BBB; Stable / CARE A3+ | Upgraded from CARE BBB-; Stable / CARE A3 |

Details of instruments/facilities in Annexure-1.

Rationale and key rating drivers

The revision in the ratings assigned to the bank facilities of A-one Footarts Private Limited (AFAPL) is on account of significant improvement in profitability in FY25 (refers to period from April 01 to March 31) resulting in improvement in debt coverage indicators.

The ratings further continue to derive strength from experienced management with its long track record of operations in the footwear industry and established marketing network. The ratings, further, derive strength from its comfortable capital structure and adequate liquidity.

The ratings, however, continues to remain constrained on account of its moderate scale of operations, susceptibility of profitability to volatile raw material prices and foreign exchange rate and its presence in the highly fragmented and competitive footwear industry.

Rating sensitivities: Factors likely to lead to rating actions

Positive factors

- Substantial growth in scale of operations beyond Rs.300 cr. alongwith sustenance of PBILDT margin at current level.
- Improvement in overall gearing below 0.25x alongwith Total debt/GCA of below 0.75x

Negative factors

- Any debt-funded project or working capital requirement resulting in moderation in Overall Gearing above 0.75x
- Decline in scale of operations from present level or decline in PBILDT margin below 7% on sustained basis
- Deterioration in liquidity with elongation in operating cycle beyond 130 days

Analytical approach: Standalone

Outlook: Stable

Stable outlook reflects CARE Ratings Limited (CareEdge Ratings) expectation that AFAPL shall continue to benefit from experienced promoters and established brand name in the footwear industry over the medium term.

Detailed description of key rating drivers:

Key strengths

Experienced management with long track record of operations and established marketing network

Being present in the industry since 1999, the group has long track record of operations and has established its presence in the domestic market. Further, the group has also promoted other entities which include A-One Footwears Private Limited (AFWPL; engaged in manufacturing of ladies and children footwears; rated CARE BBB; Stable/ CARE A3+), Indus Fine Arts Private Limited (engaged in manufacturing of sports shoes and sandals under same brand name "Indus"), Balaji Industries (engaged into manufacturing of hawai chappal under the brand name of Indus Lite) and Indus Footprints Limited (IFPL) which is engaged into marketing of all footwear. The group sells its product under the brand name of "Indus" which is well known brand in footwear segment in tier II and tier III cities and rural markets and has established strong marketing network through more than 380 dealers spread across all over India. The company also exports its products to some gulf countries and neighbouring countries. Overall affairs of this company are looked by Mr. Govind Kumar, Director, who is associated with this group since 1999. Marketing and finance function of the company are managed by other directors, Mr. Shankar Lal Agarwal and Mr. Ravi Kumar respectively.

¹Complete definition of ratings assigned are available at www.careratings.com and other CARE Ratings Limited's publications.

Comfortable capital structure and improvement in debt coverage indicators

Capital structure of the company remained comfortable marked by overall gearing of 0.36x at FY25 end as against 0.39x at FY24 end as company has no major external long-term debt. The debt profile mainly consists of working capital borrowings and unsecured loans. The debt coverage indicators also improved marked by PBILDT interest coverage of 18.18x at FY25 end as against 6.47x at FY24 end. Also, TD/GCA improved to 1.30x at FY25 end as against 2.07x at FY24 end.

Key weaknesses**Moderate scale of operations with improvement in profitability**

During FY25, AFAPL registered y-o-y growth of 28.21% in TOI to Rs.153.88 crore as against Rs. 120.03 crore in FY24. The increase in TOI was on account of increase in sales volume of no. of pairs sold. It increased with company's focus on production of slightly superior quality products post applicability of BIS in the industry. Further, company registered scale of Rs.64.21 cr. in 5MFY26. The profitability of the company improved significantly in FY25 with operating margin of 10.97% in FY25 as against 7.71% in FY24. The improvement in margin is mainly driven by moderation in the raw material cost and addition of value added products (like soft sole footwears), which has better realisations. As indicated by the management, operating profitability is expected to remain in the range of 10-11% in near term.

Susceptibility of profitability to raw material prices and foreign exchange rate

The major raw material for the company is PVC resin which is a crude oil derivative. Over the years, price of crude oil has been volatile and so is the price of polymers. Considering the volatility associated with the raw material prices, timing difference arising in procurement of raw material and realization of sales, and competitive landscape resulting in market driven end-product pricing exposes the company's operating margin to raw material price fluctuation. Further, the company also imports raw material which contributes 39% of raw material consumption in FY25 (27% in FY24). The company exports a small portion which provides natural hedge to that extent. However, in absence of any active hedging policy, profitability is exposed to foreign exchange rate.

Highly fragmented and competitive nature of footwear industry

The domestic footwear industry is highly fragmented and is characterized by large number of unorganized players. The organized segment caters to ~ 25-30% of the market while unorganized players fetch the remaining market which essentially falls under micro, small and medium enterprises. These players largely target the low/middle-income segment and thereby fetch low margin. The industry is also labour intensive and requires low capital investment which results in low entry barriers. Further, the company faces stiff competition from other reputed players in the industry and also faces competition from cheap imports (China) in this segment. AFAPL also remains susceptible to continuous changes in manufacturing style and design and pricing from other footwear manufacturing players.

Liquidity: Adequate

The liquidity profile of the company remained adequate, marked by moderate cash accruals against minimal Car loan repayment, and low utilization of working capital limits. The operating cycle however remains elongated though remain stable at 80 days in FY25 as against 81 days in FY24. Inventory period reduced from 33 days to 22 days in FY25 and is expected to reduce further in FY26 as there is change in policy of storing finished goods inventory directly at Indus Footprints Limited on regular basis. Average utilization of fund-based limits remained low at 27% for the past 12 months ending August 2025.

Applicable criteria

[Definition of Default](#)

[Liquidity Analysis of Non-financial sector entities](#)

[Rating Outlook and Rating Watch](#)

[Manufacturing Companies](#)

[Financial Ratios – Non financial Sector](#)

[Short Term Instruments](#)

About the company and industry

Industry classification

| Macroeconomic indicator | Sector | Industry | Basic industry |
|-------------------------|-------------------|-------------------|----------------|
| Consumer Discretionary | Consumer Durables | Consumer Durables | Footwear |

A-One Footarts Private Limited (AFAPL) based out at Alwar (Rajasthan) and was promoted by a group of friends. Initially, the group was running business in proprietorship firm under A-One Footwears (AFW) since 1999 and was engaged into manufacturing of both ladies' and men's footwear. Subsequently, in 2011, the promoters decided to segregate the ladies' and men's segment and formed two companies for each segment i.e. AFWPL for ladies & children footwear and AFAPL for men's footwear. Further, the group also incorporated another company i.e., Indus Footprints Limited (IFPL) in August 2018 for marketing products of both AFWPL and AFAPL under the common brand name, 'INDUS'. AFAPL is mainly engaged into manufacturing of Polyurethan (PU) based men's footwear. The manufacturing facility of the company is located at Khairthal, Alwar having overall installed capacity of 40,000 pairs per day of PU footwear as on March 31, 2025.

| Brief Financials (₹ crore) | March 31, 2024 (A) | March 31, 2025 (A) | 5MFY26 (Prov.) |
|----------------------------|--------------------|--------------------|----------------|
| Total operating income | 120.03 | 153.88 | 64.21 |
| PBILDT | 9.26 | 16.88 | NA |
| PAT | 4.47 | 11.59 | NA |
| Overall gearing (times) | 0.39 | 0.36 | NA |
| Interest coverage (times) | 6.47 | 18.18 | NA |

A: Audited, Prov.: Provisional, NA: Not Available; Note: these are latest available financial results

Status of non-cooperation with previous CRA: Crisil has reaffirmed the ratings assigned to the bank facilities of AFAPL to CRISIL B; Stable/CRISIL A4; INC and continues to be under non-cooperation category due to non-submission of requisite information by the company vide press release dated November 21, 2024

Any other information: Not Applicable

Rating history for last three years: Annexure-2

Detailed explanation of covenants of rated instrument / facility: Annexure-3

Complexity level of instruments rated: Annexure-4

Lender details: Annexure-5

Annexure-1: Details of instruments/facilities

| Name of the Instrument | ISIN | Date of Issuance (DD-MM-YYYY) | Coupon Rate (%) | Maturity Date (DD-MM-YYYY) | Size of the Issue (₹ crore) | Rating Assigned and Rating Outlook |
|-------------------------------|------|-------------------------------|-----------------|----------------------------|-----------------------------|------------------------------------|
| Fund-based - LT-Cash Credit | | - | - | - | 12.00 | CARE BBB; Stable |
| Non-fund-based - LT/ ST-BG/LC | | - | - | - | 4.00 | CARE BBB; Stable / CARE A3+ |

Annexure-2: Rating history for last three years

| Sr. No. | Name of the Instrument/Bank Facilities | Current Ratings | | | Rating History | | | |
|---------|--|-----------------|------------------------------|-----------------------------|---|---|---|---|
| | | Type | Amount Outstanding (₹ crore) | Rating | Date(s) and Rating(s) assigned in 2025-2026 | Date(s) and Rating(s) assigned in 2024-2025 | Date(s) and Rating(s) assigned in 2023-2024 | Date(s) and Rating(s) assigned in 2022-2023 |
| 1 | Fund-based - LT-Cash Credit | LT | 12.00 | CARE BBB; Stable | - | 1)CARE BBB-; Stable (05-Nov-24) | 1)CARE BBB-; Stable (01-Nov-23) | 1)CARE BBB-; Stable (17-Nov-22) 2)CARE BBB-; Stable; ISSUER NOT COOPERATING* (17-May-22) |
| 2 | Non-fund-based - LT/ ST-BG/LC | LT/ST | 4.00 | CARE BBB; Stable / CARE A3+ | - | 1)CARE BBB-; Stable / CARE A3 (05-Nov-24) | 1)CARE BBB-; Stable / CARE A3 (01-Nov-23) | 1)CARE BBB-; Stable / CARE A3 (17-Nov-22) 2)CARE BBB-; Stable / CARE A3; ISSUER NOT COOPERATING* (17-May-22) |

*Issuer did not cooperate; based on best available information.

LT: Long term; ST: Short term; LT/ST: Long term/Short term

Annexure-3: Detailed explanation of covenants of rated instruments/facilities: Not Applicable

Annexure-4: Complexity level of instruments rated

| Sr. No. | Name of the Instrument | Complexity Level |
|---------|-------------------------------|------------------|
| 1 | Fund-based - LT-Cash Credit | Simple |
| 2 | Non-fund-based - LT/ ST-BG/LC | Simple |

Annexure-5: Lender details

To view lender-wise details of bank facilities please [click here](#)

Note on complexity levels of rated instruments: CareEdge Ratings has classified instruments rated by it based on complexity. Investors/market intermediaries/regulators or others are welcome to write to care@careedge.in for clarifications.

Contact us

| | |
|---|--|
| <p>Media Contact</p> <p>Mradul Mishra Director CARE Ratings Limited Phone: +91-22-6754 3596 E-mail: mradul.mishra@careedge.in</p> <p>Relationship Contact</p> <p>Pradeep Kumar V Senior Director CARE Ratings Limited Phone: 044-28501001 E-mail: pradeep.kumar@careedge.in</p> | <p>Analytical Contacts</p> <p>Kalpesh Ramanbhai Patel Director CARE Ratings Limited Phone: 079-40265611 E-mail: kalpesh.patel@careedge.in</p> <p>Vipin Bardia Associate Director CARE Ratings Limited Phone: +91-79-40265671 E-mail: Vipin.bardia@careedge.in</p> <p>Twinkle Kishor Manglani Lead Analyst CARE Ratings Limited E-mail: twinkle.manglani@careedge.in</p> |
|---|--|

About us:

Established in 1993, CareEdge Ratings is one of the leading credit rating agencies in India. Registered under the Securities and Exchange Board of India, it has been acknowledged as an External Credit Assessment Institution by the Reserve Bank of India. With an equitable position in the Indian capital market, CareEdge Ratings provides a wide array of credit rating services that help corporates raise capital and enable investors to make informed decisions. With an established track record of rating companies over almost three decades, CareEdge Ratings follows a robust and transparent rating process that leverages its domain and analytical expertise, backed by the methodologies congruent with the international best practices. CareEdge Ratings has played a pivotal role in developing bank debt and capital market instruments, including commercial papers, corporate bonds and debentures, and structured credit. For more information: www.careratings.com

Disclaimer:

This disclaimer pertains to the ratings issued and content published by CARE Ratings Limited ("CareEdge Ratings"). Ratings are opinions on the likelihood of timely payment of the obligations under the rated instrument and are not recommendations to sanction, renew, disburse, or recall the concerned bank facilities or to buy, sell, or hold any security. Any opinions expressed herein are in good faith and are subject to change without notice. The rating reflects the opinions as on the date of the rating. A rating does not convey suitability or price for the investor. The rating agency does not conduct an audit on the rated entity or an independent verification of any information it receives and/or relies on for the rating exercise. CareEdge Ratings has based its ratings/outlook on the information obtained from reliable and credible sources. CareEdge Ratings does not, however, guarantee the accuracy, adequacy, or completeness of any information and is not responsible for any errors or omissions and the results obtained from the use of such information. The users of the rating should rely on their own judgment and may take professional advice while using the rating in any way. CareEdge Ratings shall not be liable for any losses that user may incur or any financial liability whatsoever to the user of the rating. The use or access of the rating does not create a client relationship between CareEdge Ratings and the user.

CAREEDGE RATINGS DISCLAIMS WARRANTY OF ANY KIND, EXPRESS, IMPLIED OR OTHER WARRANTIES OR CONDITIONS, TO THE EXTENT PERMITTED BY APPLICABLE LAWS, INCLUDING WARRANTIES OF MERCHANTABILITY, ACCURACY, COMPLETENESS, ERROR-FREE, NON-INFRINGEMENT, NON-INTERRUPTION, SATISFACTORY QUALITY, FITNESS FOR A PARTICULAR PURPOSE OR INTENDED USAGE.

Most entities whose bank facilities/instruments are rated by CareEdge Ratings have paid a credit rating fee, based on the amount and type of bank facilities/instruments. CareEdge Ratings or its subsidiaries/associates may also be involved with other commercial transactions with the entity. CareEdge Ratings does not act as a fiduciary by providing the rating. The ratings are intended for use only within the jurisdiction of India. The ratings of CareEdge Ratings do not factor in any rating-related trigger clauses as per the terms of the facilities/instruments, which may involve acceleration of payments in case of rating downgrades. However, if any such clauses are introduced and triggered, the ratings may see volatility and sharp downgrades. CareEdge Ratings has established policies and procedures as required under applicable laws and regulations which are available on its website.

Privacy Policy applies. For Privacy Policy please refer to https://www.careratings.com/privacy_policy

© 2025, CARE Ratings Limited. All Rights Reserved.

This content is being published for the purpose of dissemination of information. Any use or reference to the contents herein on an "as-is" basis is permitted with due acknowledgement to CARE Ratings. Reproduction or retransmission in whole or in part is prohibited except with prior written consent from CARE Ratings.

**For detailed Rating Report and subscription information,
please visit www.careratings.com**