

# **Reliance Jio Infocomm Limited**

September 23, 2025

Facilities/Instruments	Amount (₹ crore)	Rating <sup>1</sup>	Rating Action
Long-term bank facilities	46,700	CARE AAA; Stable	Reaffirmed
Short-term bank facilities	3,300	CARE A1+	Reaffirmed
Non-convertible debentures	5,000	CARE AAA; Stable	Reaffirmed
Commercial paper	35,000	CARE A1+	Reaffirmed

Details of instruments/facilities in Annexure-1

### Rationale and key rating drivers

Ratings assigned to bank facilities and instruments of Reliance Jio Infocomm Limited (RJIL) continue to draw significant comfort from its market-leading position in Indian telecom and broadband market with a large spectrum holding, leading to consistent improvement in operating performance, since commencement of its commercial operations, which also continued in FY25 (refers to April 01 to March 31) and Q1FY26. Ratings also derive comfort from RJIL's comfortable capital structure, debt coverage metrics and strong liquidity.

RJIL's strong and resourceful ultimate parent – Reliance Industries Limited (RIL, rated 'CARE AAA; Stable/CARE A1+'), holding majority shareholding in RJIL through its subsidiary, Jio Platforms Limited (JPL), and strategic importance of digital services business vertical in RIL group's future growth plans, further underpin its ratings.

Rating strengths largely offset RJIL's exposure to inherent risks owing to its presence in highly regulated telecom sector and competitive business environment. In the last few years, RJIL has acquired large quantum of spectrum to provide 5G services in India and has incurred large-size capital expenditure for 5G deployment across the country. Timely and adequate monetisation of these large investments will be a key monitorable.

# Rating sensitivities: Factors likely to lead to rating actions

# **Positive factors:**

Not applicable

# **Negative factors:**

- Significant decline in return on capital employed (ROCE) on a sustained basis, arising from weakening of its business risk profile.
- Total debt/PBILDT exceeding 5x on a sustained basis.

### Analytical approach: Standalone

#### Outlook: Stable

CARE Ratings Limited (CareEdge Ratings) believes that RJIL's leadership position in Indian telecom and broadband market with its improving operating performance shall lead to sustenance of its strong credit profile.

# Detailed description of key rating drivers Key strengths

#### **Leadership position in Indian telecom sector**

RJIL has been able to steadily grow its subscriber base, resulting in 498.1 million subscribers on Jio's telecom network as on June 30, 2025, against 481.8 million subscribers as on March 31, 2024. In the wireless telecom segment, RJIL has a leading market share of 41.04% as on July 31, 2025, per latest Telecom Regulatory Authority of India (TRAI) report and continues to be the industry leader in terms of network capacity and performance. In the last few years, the company also launched Fibre-to-the-Home (FTTH) and Fixed Wireless Access (FWA) services, where it has a leading market share of 50.62% as on July 31, 2025.

## Large and liberalised spectrum holding

RJIL's total spectrum footprint has increased significantly from 1,732 MHz to 26,801 MHz (uplink and downlink) through acquisition of spectrum, for 20 years, at a total consideration of ₹87,947 crore and ₹974 crore via auction conducted by Department of Telecommunication in July 2022 and June 2024 respectively. RJIL has its spectrum holding in 700 MHz, 800 MHz, 1800 MHz, 2,300 MHz and 26 GHz bands across 22 telecom circles. This spectrum footprint ensures availability of spectrum in all

<sup>&</sup>lt;sup>1</sup>Complete definition of ratings assigned are available at <a href="www.careedge.in">www.careedge.in</a> and other CARE Ratings Limited's publications.



three bands (low-band, mid-band, and high-band) across the country. This spectrum holding can be used for rolling out technology without regulatory restriction. This and access to extensive fibre infrastructure and fiberised towers enables the company to deliver services with faster speeds, lower latency, and enhanced coverage in dense areas.

#### Strong and resourceful parentage

RJIL is the telecom arm of Reliance group. RIL held 66.43% equity stake in RJIL as on June 30, 2025, through Jio Platforms Limited. RJIL derives significant comfort and flexibility from its strong and resourceful ultimate parent, RIL, which is India's largest private sector enterprise with businesses across energy, materials value chain, and leadership position in consumer-facing Indian retail and telecom sectors. RIL is the flagship company of the Reliance (Mukesh D. Ambani) group. RJIL's management is represented by Board of Directors comprising eminent personalities with vast experience in their respective fields.

### Significant importance of telecom venture in overall group strategy of RIL

RIL has made large investments in its telecom venture (RJIL), which is treated as a key business segment for the Reliance group. Moreover, there is significant synergy between the group's digital services business with its retail and media business. RJIL's day-to-day operations are closely monitored by RIL's management, and both entities also have common board members. RIL group intends to further cement its leadership position in its consumer-facing businesses, in which its telecom venture, RJIL, plays a major role.

### Strong operating performance leading to consistent growth in revenue and profitability

RJIL reported a total operating income (TOI) of ₹114,141 crore in FY25 and ₹30,882 crore in Q1FY26, up by 14% & 17% y-o-y respectively. This improvement is mainly due to significant growth in average revenue per user (ARPU) and improvement in subscriber base. ARPU continued to improve from ₹181.7 per month in Q4FY24 to ₹208.8 per month in Q1FY26. Improvement in ARPU was primarily driven by tariff hikes undertaken by the company of ~13-25% across its recharge plans in July 2024 and increased data usage on its network and focus on postpaid, FTTH, FWA and enterprise segments. The company reported PBILDT margin of 52.86% and 54.04% in FY25 (52.40% in FY24) and Q1FY26, respectively. RJIL's APRU is expected to gradually strengthen, in the medium term, aided by monetisation of its 5G services.

### **Comfortable capital structure**

RJIL has incurred large capex of over ₹2 trillion, for initial rollout of 5G network, funded through deferred payment liabilities, term debt and internal accruals. RJIL's capital structure remained comfortable, despite substantial addition of term debt and deferred payment liabilities of ₹80,082 crore post spectrum purchase in July 2022, aided by strong equity capital base. Consequently, net overall gearing, remained comfortable at 0.69x as on March 31, 2025 (0.78x as on March 31, 2024). Its debt coverage indicators marked by net debt/PBILDT also remained comfortable at 2.98x in FY25 (gross debt/PBILDT at 3.36x in FY25). RJIL's leverage is expected to improve gradually, considering monetisation of its 5G services and expected reduction in capex requirements, in the medium term.

## **Liquidity:** Strong

RJIL's strong liquidity is marked by strong cash accruals against repayment obligations with respect to its term debt and deferred payment liabilities. RJIL has demonstrated healthy revenues and superior profitability since its launch, which is expected to demonstrate steady improvement going forward. It had cash and liquid investments of ₹23,104 crore as on March 31, 2025, and large unutilised bank limits. Being part of the Reliance group, it has superior financial flexibility.

### **Key weaknesses**

### Exposure to inherent regulatory risks and intense competition in Indian telecom sector

The company is exposed to competitive and regulatory risks associated with Indian telecom industry. Despite significant consolidation of market position of major players, industry continues to remain competitive, underlined by inability of telecom companies to raise tariff timely and adequately, despite incurring substantial investment on rapid technological upgrades. Consequently, further growth in RJIL's market share at reasonable ARPU levels would remain a key monitorable in the long term.

# Large size investment incurred to rollout 5G service

RJIL has incurred large capex of over ₹2 trillion to roll-out its 5G services across the country, funded through deferred payment liabilities, long tenor debt, and internal accruals. RJIL acquired 5G spectrum across bands for a total value of ₹87,947 crore in July 2022. Accordingly, timely monetisation of these investments and adequate returns will be a key monitorable in the medium term.



# **Applicable criteria**

Rating Outlook and Rating Watch
Definition of Default
Mobile Service Providers
Financial Ratios – Non financial Sector
Liquidity Analysis of Non-financial Sector Entities
Short Term Instruments

# About the company and industry Industry classification

Macroeconomic Indicator	Sector	Industry	Basic Industry
Telecommunication	Telecommunication	Telecom - services	Telecom - cellular & fixed line services

RJIL was incorporated in 2007 for becoming a pan-India service provider for telecom market in India. RJIL is a wholly owned subsidiary of JPL, which is majority held by RIL (66.43% stake as on June 30, 2025). RJIL has built an all-IP data network with latest 4G LTE/5G technology. This network can be easily upgraded to support even more data, as technologies advance to 6G and beyond. Apart from telecom network, the company has worked with partners to set-up an eco-system of devices, applications, and content.

Brief Financials (₹ crore)	FY24 (A)	FY25 (A)	Q1FY26 (UA)
Total operating income	1,00,119	1,14,141	30,882
PBILDT	52,467	60,337	16,690
PAT	20,466	24,795	6,711
Overall gearing (times)	0.80	0.78	NA
Interest coverage (times)	13.01	12.42	8.02

A: Audited; UA: Unaudited; NA: Not available; Note: these are latest available financial result

Status of non-cooperation with previous CRA: Not applicable

Any other information: Not applicable

Rating history for last three years: Annexure-2

Detailed explanation of covenants of rated instrument/facility: Annexure-3

Complexity level of instruments rated: Annexure-4

Lender details: Annexure-5

## Annexure-1: Details of instruments/facilities

Name of the Instrument	ISIN	Date of Issuance (DD-MM- YYYY)	Coupon Rate (%)	Maturity Date (DD-MM- YYYY)	Size of the Issue (₹ crore)	Rating Assigned along with Rating Outlook
	INE110L14UC3	17-07-2025	5.85%	16-10-2025	400	
	INE110L14UE9	18-07-2025	5.85%	17-10-2025	500	
	INE110L14UE9	18-07-2025	5.85%	17-10-2025	100	
	INE110L14UE9	18-07-2025	5.85%	17-10-2025	450	
C	INE110L14UE9	18-07-2025	5.85%	17-10-2025	500	
Commercial paper-	INE110L14UE9	18-07-2025	5.85%	17-10-2025	500	
	INE110L14UE9	18-07-2025	5.85%	17-10-2025	100	CARE A1+
Commercial	INE110L14UE9	18-07-2025	5.85%	17-10-2025	150	CARE AI+
paper (Standalone)	INE110L14UE9	18-07-2025	5.85%	17-10-2025	250	
(Stariuaione)	INE110L14UD1	21-07-2025	5.85%	20-10-2025	1,500	
	INE110L14UD1	21-07-2025	5.85%	20-10-2025	200	
	INE110L14UD1	21-07-2025	5.85%	20-10-2025	200	
	INE110L14UE9	22-07-2025	5.85%	17-10-2025	300	
	INE110L14UE9	22-07-2025	5.85%	17-10-2025	500	



Name of the Instrument	ISIN	Date of Issuance (DD-MM- YYYY)	Coupon Rate (%)	Maturity Date (DD-MM- YYYY)	Size of the Issue (₹ crore)	Rating Assigned along with Rating Outlook
	INE110L14UD1	22-07-2025	5.85%	20-10-2025	500	
	INE110L14UE9	23-07-2025	5.85%	17-10-2025	100	
	INE110L14UF6	25-07-2025	5.85%	24-10-2025	750	
	INE110L14UF6	25-07-2025	5.85%	24-10-2025	100	
	INE110L14UF6	25-07-2025	5.85%	24-10-2025	500	
	INE110L14UF6	25-07-2025	5.85%	24-10-2025	100	
	Proposed	-	-	-	27,300	
Debentures- Non- convertible debentures	Proposed	-	-	-	5,000	CARE AAA; Stable
Fund-based - LT-External commercial borrowings	-	-	-	June 2028	7,104.36	CARE AAA; Stable
Fund-based - LT-Term loan	-	-	-	February 2027	2,800	CARE AAA; Stable
Fund-based - LT-Working capital limits	-	-	-	-	24,112.64	CARE AAA; Stable
Fund-based - ST-Daylight Overdraft Credit Facility	-	-	-	-	3,300	CARE A1+
Non-fund- based - LT- BG/LC	-	-	-	-	12,683	CARE AAA; Stable

Annexure-2: Rating history for last three years

	Name of the Current Ratin				Rating History				
Sr. No.	Name of the Instrument/Bank Facilities	Туре	Amount Outstanding (₹ crore)	Rating	Date(s) and Rating(s) assigned in 2025-2026	Date(s) and Rating(s) assigned in 2024-2025	Date(s) and Rating(s) assigned in 2023-2024	Date(s) and Rating(s) assigned in 2022-2023	
1	Fund-based - LT-Term Loan	LT	2,800	CARE AAA; Stable	1)CARE AAA; Stable (07-Apr-25)	1)CARE AAA; Stable (03-Oct-24)	1)CARE AAA; Stable (12-Dec-23) 2)CARE AAA; Stable (03-Oct-23) 3)CARE AAA; Stable (20-Apr-23)	1)CARE AAA; Stable (04-Oct-22)	
2	Commercial Paper- Commercial Paper (Standalone)	ST	35,000	CARE A1+	1)CARE A1+ (07-Apr-25)	1)CARE A1+ (03-Oct-24)	1)CARE A1+ (12-Dec-23) 2)CARE A1+ (03-Oct-23)	1)CARE A1+ (04-Oct-22)	
3	Debentures- Non Convertible Debentures	LT	5,000	CARE AAA; Stable	1)CARE AAA; Stable (07-Apr-25)	1)CARE AAA; Stable (03-Oct-24)	1)CARE AAA; Stable (12-Dec-23) 2)CARE AAA; Stable (03-Oct-23)	1)CARE AAA; Stable (04-Oct-22)	
4	Debentures- Non Convertible Debentures	LT	-	-	1)Withdrawn (07-Apr-25)	1)CARE AAA; Stable (03-Oct-24)	1)CARE AAA; Stable (12-Dec-23) 2)CARE AAA; Stable	1)CARE AAA; Stable (04-Oct-22)	



	Name of the	Name of the Current Ratings			Rating History			
Sr. No.	Instrument/ Bank Facilities	Туре	Amount Outstanding (₹ crore)	Rating	Date(s) and Rating(s) assigned in 2025-2026	Date(s) and Rating(s) assigned in 2024-2025	Date(s) and Rating(s) assigned in 2023-2024	Date(s) and Rating(s) assigned in 2022-2023
							(03-Oct-23)	
5	Fund-based - LT-Working Capital Limits	LT	24,112.64	CARE AAA; Stable	1)CARE AAA; Stable (07-Apr-25)	1)CARE AAA; Stable (03-Oct-24)	1)CARE AAA; Stable (12-Dec-23) 2)CARE AAA; Stable (03-Oct-23) 3)CARE AAA; Stable (20-Apr-23)	-
6	Fund-based - LT-External Commercial Borrowings	LT	7,104.36	CARE AAA; Stable	1)CARE AAA; Stable (07-Apr-25)	1)CARE AAA; Stable (03-Oct-24)	1)CARE AAA; Stable (12-Dec-23) 2)CARE AAA; Stable (03-Oct-23) 3)CARE AAA; Stable (20-Apr-23)	-
7	Non-fund- based - LT- BG/LC	LT	12,683	CARE AAA; Stable	1)CARE AAA; Stable (07-Apr-25)	1)CARE AAA; Stable (03-Oct-24)	1)CARE AAA; Stable (12-Dec-23) 2)CARE AAA; Stable (03-Oct-23) 3)CARE AAA; Stable (20-Apr-23)	-
8	Fund-based - ST-Daylight Overdraft Credit Facility	ST	3,300	CARE A1+	1)CARE A1+ (07-Apr-25)	1)CARE A1+ (03-Oct-24)	1)CARE A1+ (12-Dec-23)	-

LT: Long term; ST: Short term

# Annexure-3: Detailed explanation of covenants of rated instruments/facilities: Not applicable

# **Annexure-4: Complexity level of instruments rated**

Sr. No.	Name of the Instrument	Complexity Level
1	Commercial paper - Commercial paper (Standalone)	Simple
2	Debentures - Non-convertible debentures	Simple
3	Fund-based - LT- External commercial borrowings	Simple
4	Fund-based - LT- Term loan	Simple
5	Fund-based - LT- Working capital limits	Simple
6	Fund-based - ST- Daylight overdraft credit facility	Simple
7	Non-fund-based - LT- BG/LC	Simple

# **Annexure-5: Lender details**

To view lender-wise details of bank facilities please click here

**Note on complexity levels of rated instruments:** CareEdge Ratings has classified instruments rated by it based on complexity. Investors/market intermediaries/regulators or others are welcome to write to care@careedge.in for clarifications.



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