

PRG International Electricals Private Limited

August 01, 2025

| Facilities/Instruments | Amount (₹ crore) | Rating1 | Rating Action |
|---------------------------|------------------|---------|---|
| Long Term Bank Facilities | - | - | Reaffirmed at CARE BB; Stable and withdrawn |

Details of instruments/facilities in Annexure-1.

Rationale and key rating drivers

CARE Ratings Ltd. has reaffirmed and withdrawn the outstanding ratings of 'CARE BB; Stable' assigned to the bank facilities of PRG International Electricals Private Limited (PRG) with immediate effect. The above action has been taken at the request of PRG, 'No Objection Certificate' and 'No Dues Certificate' received from the respective banks that have extended the facilities rated by CARE Ratings Ltd.

The reaffirmation to the ratings assigned to the bank facilities of PRG take into cognizance the moderate operational performance as well as the financial risk profile of the company resulting from raw material price fluctuation and the inability of the company to pass on the same to its customers. The ratings are further constrained by the working capital-intensive nature of operations. The ratings also factor in the company's presence in a competitive and fragmented industry coupled with exposure towards foreign exchange fluctuation risk. However, the ratings draw strength from the long-standing experience of promoters in the electrical stamping industry which is reflected by the reputed clientele of the company.

Analytical approach: Standalone

Outlook: Stable

CARE Ratings believes that the entity shall benefit from its reputed clientele as well as the experience of its promoters.

Detailed description of key rating drivers:

Key weaknesses

Moderate Scale of Operations: The total operating income (TOI) of the company witnessed a marginal improvement of 2.37% to ₹311.01 crore in FY25 as against ₹303.82 crore in FY24. The company derives ~45% of its revenue from sale of electrical stampings and laminations to well-established clients such as Havells India Limited (CARE AAA; Stable/ CARE A1+), Crompton Greaves Limited), and CG Power and Industrial Solutions Limited. The balance revenue is contributed by die cast rotors, wound stators, and ceiling fan parts.

Moderate Financial Risk Profile: The capital structure of the company remains moderately leveraged with an overall gearing of 2.28x as on March 31, 2025 (PY: 2.06x) and debt-to-equity of 1.60x (PY: 1.12x). The marginal deterioration was on account of higher reliance on term loans and unsecured borrowings. While the PBILDT margin improved to 7.70% in FY25 (PY: 5.13%), profitability remains susceptible due to fluctuating input prices. Debt coverage indicators continue to remain moderate with PBILDT interest coverage of 1.66x and Total Debt to GCA at 12.16x as on March 31, 2025 (PY: 1.17x and 38.82x respectively).

Working Capital Intensive Nature of Operations: The company's operations remain working capital intensive as reflected by an elongated operating cycle of 69 days in FY25 (PY: 66 days). The collection period increased to 69 days (PY: 60 days) due to continued credit period of 45–90 days to customers, with some exceptions such as ABB India Limited (credit period of up to 180 days). The current ratio improved to 1.27x as on March 31, 2025 (PY: 0.85x), although average utilization of working capital limits remained high.

Exposure to Raw Material Price Volatility and Competitive Industry: The company remains exposed to raw material price volatility, especially steel, aluminum, copper, and nickel, which impacts its profitability due to limited bargaining power. However, the company has now shifted to monthly pricing negotiations with its key clients, which is expected to offer better protection from raw material price fluctuations. Furthermore, PRG operates in a highly competitive and fragmented electrical manufacturing industry marked by the presence of large, organized players as well as numerous small unorganized players, thereby limiting pricing power.

Exposure to Foreign Exchange Fluctuation Risk: The company imports approximately 26% of its raw materials from China (Rs. 66.88 crores), while the products manufactured by the company are sold domestically. Hence the company faces foreign

 $Complete \ definition \ of \ ratings \ assigned \ are \ available \ at \ \underline{www.careratings.com} \ and \ other \ CARE \ Ratings \ Limited's \ publications$



exchange fluctuation risk, since there is an absence of any natural hedge. Also, the company does not book any forward contracts. Furthermore, the company booked a foreign exchange gain of Rs.0.11 crores as on March 31, 2024.

Key strengths

Established Clientele albeit revenue concentration risk: The long withstanding of PRG International private limited in the electrical stamping industry has led to the development of an established client base. PRG International does job work for Havells India Limited (CARE AAA; Stable/CARE A1+), Crompton Greaves Consumer Electricals Limited, ABB India Limited. During FY24, PRG International electrical Private limited was generating ~70% of its revenue from its top 5 clients and 83.20% of its revenue from its top 10 clients.

Experienced promoters with long track record of operations: The company is led by Rajeev Goyal who has an experience of more than 30 years in the electrical stamping industry and is supported by a management team of experienced professionals. The company was started by Prem Chand Goel, who was engaged into manufacturing of stamping and lamination from 1978. The promoter and management have long track record of working in the stamping and lamination industry. The company is manufacturing Electrical Stamping & Lamination, Die Cast Rotor and other electrical appliances from 1995. Over the years, PRG has established his name into electrical stamping and lamination industry and has good customer base including Havells India Limited, Crompton Greaves Consumer Electricals Limited, ABB Limited. The promoters of the company were among the first to introduce Schuler presses, leading German electrical machinery in Northern India.

Liquidity: Not applicable

Assumptions/Covenants: Not Applicable

Environment, social, and governance (ESG) risks: Not Applicable

Applicable criteria

Definition of Default
Rating Outlook and Rating Watch
Manufacturing Companies
Financial Ratios – Non financial Sector
Withdrawal Policy

About the company and industry

Industry classification

| Macroeconomic indicator | Sector | Industry | Basic industry |
|-------------------------|-------------|-------------|----------------|
| Diversified | Diversified | Diversified | Diversified |

PRG International Electricals Private Limited was established as a partnership firm in 1995 and later converted into a private limited company with effect from April 1, 2007. The company was set up by Mr. Prem Chand Goel, who was engaged into electrical stamping and lamination business from 1978. Later, the company was inherited by Mr. Rajeev Goyal, son of Prem Chand Goel. The unit was set up in New Delhi as a manufacturing and trading concern and is engaged in the manufacturing of electrical stamping & laminations die cast rotor, wound stator, covers top and bottom, its parts and other domestic appliances.

| 313.44 | 202.02 | |
|--------|-----------------------|---|
| 313.11 | 303.82 | 311.01 |
| 25.14 | 15.60 | 23.96 |
| 4.72 | -3.49 | 2.13 |
| 2.06 | 2.06 | 2.28 |
| 2.01 | 1.17 | 1.66 |
| | 25.14 4.72 2.06 | 25.14 15.60 4.72 -3.49 2.06 2.06 2.01 1.17 |

A: Audited UA: Unaudited; Note: these are latest available financial results

Status of non-cooperation with previous CRA: Brickwork has placed the rating assigned to the bank facilities of PRG International Electricals Private Limited into Issuer Not Cooperating category vide their press release dated February 20, 2025, on account of their inability to carry out a review in the absence of requisite information.

Any other information: Not Applicable

Rating history for last three years: Annexure-2



Detailed explanation of covenants of rated instrument / facility: Annexure-3

Complexity level of instruments rated: Annexure-4

Lender details: Annexure-5

Annexure-1: Details of instruments/facilities

| Name of the Instrument | ISIN | Date of Issuance (DD- MM-YYYY) | Coupon Rate (%) | Maturity Date (DD- MM-YYYY) | Size of the Issue (₹ crore) | Rating Assigned and Rating Outlook |
|---|------|--------------------------------------|-----------------------|-----------------------------------|-----------------------------------|---|
| Fund-based - LT-Term Loan | - | - | - | March 2028 | 0.00 | Withdrawn |
| Fund-based - LT-Working Capital Limits | - | - | - | - | 0.00 | Withdrawn |

Annexure-2: Rating history for last three years

| | Name of the Instrument/ Bank Facilities | Current Ratings | | | Rating History | | | |
|------------|---|-----------------|------------------------------------|--------|---|---|---|--|
| Sr. No. | | Туре | Amount Outstanding (₹ crore) | Rating | Date(s) and Rating(s) assigned in 2025-2026 | Date(s) and Rating(s) assigned in 2024-2025 | Date(s) and Rating(s) assigned in 2023-2024 | Date(s) and Rating(s) assigned in 2022-2023 |
| 1 | Fund-based - LT- Term Loan | LT | - | - | - | - | - | 1)Withdrawn (27-Apr-22) |
| 2 | Fund-based - LT- Cash Credit | LT | - | - | - | - | - | 1)Withdrawn (27-Apr-22) |
| 3 | Fund-based - ST-Others | ST | - | - | - | - | - | 1)Withdrawn (27-Apr-22) |
| 4 | Non-fund-based - ST-BG/LC | ST | - | - | - | - | - | 1)Withdrawn (27-Apr-22) |
| 5 | Fund-based - LT- Working Capital Limits | LT | - | - | 1)CARE BB; Stable (31-Jul-25) | 1)CARE BB; Stable (04-Sep-24) | 1)CARE BB; Stable (01-Nov-23) | - |
| 6 | Fund-based - LT- Term Loan | LT | - | - | 1)CARE BB; Stable (31-Jul-25) | 1)CARE BB; Stable (04-Sep-24) | 1)CARE BB; Stable (01-Nov-23) | - |

LT: Long term; ST: Short term

Annexure-3: Detailed explanation of covenants of rated instruments/facilities: Not Applicable

Annexure-4: Complexity level of instruments rated

| Sr. No. | Name of the Instrument | Complexity Level |
|---------|--|------------------|
| 1 | Fund-based - LT-Term Loan | Simple |
| 2 | Fund-based - LT-Working Capital Limits | Simple |

Annexure-5: Lender details

| To view the lender wise details of bank facilities please <u>click here</u> | |
|---|--|
|---|--|

Note on complexity levels of rated instruments: CARE Ratings has classified instruments rated by it based on complexity. Investors/market intermediaries/regulators or others are welcome to write to care@careedge.in for clarifications.



Contact us

Media Contact

Mradul Mishra Director

CARE Ratings Limited Phone: +91-22-6754 3596

E-mail: mradul.mishra@careedge.in

Relationship Contact

Ankur Sachdeva Senior Director

CARE Ratings Limited Phone: +91-22-6754 3444

E-mail: Ankur.sachdeva@careedge.in

Analytical Contacts

Puneet Kansal

Director

CARE Ratings Limited Phone: +91-120-4452000

E-mail: puneet.kansal@careedge.in

Rajan Sukhija Associate Director **CARE Ratings Limited** Phone: +91-120-4452000

E-mail: Rajan.Sukhija@careedge.in

Rishabh Sachdeva

Analyst

CARE Ratings Limited

E-mail: Rishabh.sachdeva@careedge.in

About us:

Established in 1993, CARE Ratings is one of the leading credit rating agencies in India. Registered under the Securities and Exchange Board of India, it has been acknowledged as an External Credit Assessment Institution by the Reserve Bank of India. With an equitable position in the Indian capital market, CARE Ratings provides a wide array of credit rating services that help corporates raise capital and enable investors to make informed decisions. With an established track record of rating companies over almost three decades, CARE Ratings follows a robust and transparent rating process that leverages its domain and analytical expertise, backed by the methodologies congruent with the international best practices. CARE Ratings has played a pivotal role in developing bank debt and capital market instruments, including commercial papers, corporate bonds and debentures, and structured credit. For more information: www.careratings.com

Disclaimer:

This disclaimer pertains to the ratings issued and content published by CARE Ratings Limited ("CareEdge Ratings"). Ratings are opinions on the likelihood of timely payment of the obligations under the rated instrument and are not recommendations to sanction, renew, disburse, or recall the concerned bank facilities or to buy, sell, or hold any security. Any opinions expressed herein are in good faith and are subject to change without notice. The rating reflects the opinions as on the date of the rating. A rating does not convey suitability or price for the investor. The rating agency does not conduct an audit on the rated entity or an independent verification of any information it receives and/or relies on for the rating exercise. CareEdge Ratings has based its ratings/outlook on the information obtained from reliable and credible sources. CareEdge Ratings does not, however, guarantee the accuracy, adequacy, or completeness of any information and is not responsible for any errors or omissions and the results obtained from the use of such information. The users of the rating should rely on their own judgment and may take professional advice while using the rating in any way. CareEdge Ratings shall not be liable for any losses that user may incur or any financial liability whatsoever to the user of the rating. The use or access of the rating does not create a client relationship between CARE and the user.

CAREEDGE RATINGS DISCLAIMS WARRANTY OF ANY KIND, EXPRESS, IMPLIED OR OTHER WARRANTIES OR CONDITIONS, TO THE EXTENT PERMITTED BY APPLICABLE LAWS, INCLUDING WARRANTIES OF MERCHANTABILITY, ACCURACY, COMPLETENESS, ERROR-FREE, NON-INFRINGEMENT, NON-INTERRUPTION, SATISFACTORY QUALITY, FITNESS FOR A PARTICULAR PURPOSE OR INTENDED USAGE.

Most entities whose bank facilities/instruments are rated by CareEdge Ratings have paid a credit rating fee, based on the amount and type of bank facilities/instruments. CareEdge Ratings or its subsidiaries/associates may also be involved with other commercial transactions with the entity. CareEdge Ratings does not act as a fiduciary by providing the rating. The ratings are intended for use only within the jurisdiction of India. The ratings of CareEdge Ratings do not factor in any rating-related trigger clauses as per the terms of the facilities/instruments, which may involve acceleration of payments in case of rating downgrades. However, if any such clauses are introduced and triggered, the ratings may see volatility and sharp downgrades. CareEdge Ratings has established policies and procedures as required under applicable laws and regulations which are available on its website.

Privacy Policy applies. For Privacy Policy please refer to https://www.careratings.com/privacy policy

© 2025, CARE Ratings Limited. All Rights Reserved.

This content is being published for the purpose of dissemination of information. Any use or reference to the contents herein on an "as-is" basis is permitted with due acknowledgement to CARE Ratings. Reproduction or retransmission in whole or in part is prohibited except with prior written consent from CARE Ratings.

For detailed Rating Report and subscription information, please visit www.careratings.com