

Hariom Pipe Industries Limited

August 25, 2025

Facilities/Instruments	Amount (₹ crore)	Rating ¹	Rating Action
Long Term Bank Facilities	-	-	Rating continues to remain under ISSUER NOT COOPERATING category; Reaffirmed at CARE BB; Stable; ISSUER NOT COOPERATING* and Withdrawn
Short Term Bank Facilities	-	-	Rating continues to remain under ISSUER NOT COOPERATING category; Reaffirmed at CARE A4; ISSUER NOT COOPERATING* and Withdrawn

Details of instruments/facilities in Annexure-1.

*Issuer did not cooperate; based on best available information

Rationale and key rating drivers

CARE Ratings Limited (CareEdge Ratings) has reaffirmed and withdrawn the outstanding ratings of CARE BB; Stable; ISSUER NOT COOPERATING / CARE A4; ISSUER NOT COOPERATING (Double B; Outlook: Stable; ISSUER NOT COOPERATING / A Four; ISSUER NOT COOPERATING) assigned to the bank facilities of Hariom Pipe Industries Limited (HPIL) with immediate effect. The above action has been taken at the request of HPIL along with No Objection Certificate received from the bank that has extended the facilities rated by CARE.

The ratings assigned to the bank facilities of HPIL remained constrained on account of moderate profitability margins and working capital-intensive nature of operations during FY25 (Abridged) (FY refers to the period from April 01 to March 31). However, the ratings derive strength from increase in scale of operations, comfortable capital structure with satisfactory debt coverage indicators and moderate track record and experienced and resourceful promoters in iron and steel industry.

Analytical approach: Standalone

Outlook: Stable

Detailed description of the key rating drivers:

At the time of last rating on December 31, 2024 the following were the rating strengths and weaknesses (updated based on information available from stock exchange filings).

Key Weaknesses

Moderate profitability margins and working capital intensive nature of operations

Profit margins remained moderate during FY25 (Abridged) The PBILDT margin has marginally increased from 12.12% in FY24(A) to 12.93% in FY25 (AB) due to reduced power and fuel costs. However, PAT margin has marginally reduced to 4.55% during FY25 (AB) as against 4.92% during FY24 (A) due to higher depreciation and interest costs. Further, during Q1FY26 (UA), the PBILDT margin and PAT margin remained moderate at 12.75% and 5.11% respectively.

The operations of the company remains working capital intensive as marked by elongated operating cycle due to blockages of funds in inventory. Operating cycle days of the company has elongated to 122 days in FY25 (AB) as against 117 days during FY24 (A) due to higher inventory holding period.

Key Strengths

Increase in Scale of Operations

HPIL has reported growth of 17.55% in its TOI and remained of Rs. 1357.05 crore during FY25 (AB) as against Rs. 1154.48 crore during FY24 (A). Further, during Q1FY26 (UA), HPIL has reported TOI of Rs.462.34 crore.

Comfortable capital structure with satisfactory debt coverage indicators

As on March 31, 2025 (AB), Overall gearing ratio improved marginally due to improved network base on account of accretion of profit and remained comfortable at 0.70x improved from 0.81x as on March 31, 2024 (A). Debt coverage indicators remained

¹Complete definition of ratings assigned are available at www.careratings.com and other CARE Ratings Limited's publications

satisfactory marked by Total debt to GCA (TDGCA) of 3.52 years as on March 31, 2025 (AB) as against 3.94 years as on March 31, 2024 (A), the improvement was due to improved GCA. Interest coverage, however, has reduced to 3.91x during FY25 (AB) as against 4.30x during FY24 (A) due to higher interest costs.

Moderate track record and experienced and resourceful promoters in iron and steel industry

HPIL was promoted by Mr Roopesh Kr Gupta, Mr Shailesh Kr Gupta and Mr Rakesh Kr Gupta in 2007. All the promoters are graduates in different fields i.e. commerce and arts, having experience of more than three decades in steel industry. Prior to incorporating HPIL, the promoters also worked in family owned companies engaged in steel industry. Long and satisfactory track record of operation has helped the company to establish satisfactory relationship with the customer and suppliers and has helped the company to grow its business over the years. Furthermore, promoters are resourceful and have been bringing in need based funds in the company in the form of preference share capital and unsecured loans to manage business operations.

Assumptions/Covenants: Not Applicable

Environment, social, and governance (ESG) risks: Not Applicable

Applicable criteria

[Withdrawal Policy](#)

[Definition of Default](#)

[Information Adequacy Risk and Issuer Non-Cooperation](#)

[Rating Outlook and Rating Watch](#)

[Manufacturing Companies](#)

[Financial Ratios – Non financial Sector](#)

[Short Term Instruments](#)

[Iron & Steel](#)

About the company

Hyderabad-based, Hariom Pipe Industries Limited (HPIL) (ISIN No.: INE00EV01017), erstwhile Hariom Concast & Steels Private Limited, was incorporated in 2007. HPIL is promoted by Mr Roopesh Kumar Gupta (Managing Director), Mr Shailesh Kumar Gupta (Whole-time Director) and Mr Rakesh Kr Gupta (Director). The company is engaged in manufacturing various steel products such as Mild Steel Billets, Hot Rolled Strips, Mild Steel Tubes and Scaffolding, at its manufacturing unit located in Balanagar Mandal, Mahbubnagar District, and Telangana State. The company is an ISO 9001:2015 and IS 2830:2012 certified company and sells its products under the brand name of 'HARIOM'.

Brief Financials (₹ crore)	March 31, 2024 (A)	March 31, 2025 (AB)	Q1 FY26 (UA)
Total operating income	1154.48	1357.05	462.34
PBILDT	139.89	175.43	58.96
PAT	56.80	61.73	23.61
Overall gearing (times)	0.81	0.70	-
Interest coverage (times)	4.30	3.91	4.74

A: Audited, AB: Abridged; UA: Unaudited, note: 'the above results are latest financial results available'

Status of non-cooperation with previous CRA: Not Applicable

Any other information: Not Applicable

Rating History for last three years: Annexure-2

Covenants of rated instruments/facilities: Annexure-3

Complexity level of various instruments rated: Annexure-4

Lender details: Annexure-5

Annexure-1: Details of instruments/facilities

Name of the Instrument	ISIN	Date of Issuance (DD-MM-YYYY)	Coupon Rate (%)	Maturity Date (DD-MM-YYYY)	Size of the Issue (₹ crore)	Rating Assigned and Rating Outlook
Fund-based - LT-Cash Credit		-	-	-	0.00	Withdrawn
Fund-based - LT-Term Loan		-	-	January-2019	0.00	Withdrawn
Fund-based - LT-Term Loan		-	-	September-2021	0.00	Withdrawn
Non-fund-based - ST-Bank Guarantee		-	-	-	0.00	Withdrawn
Non-fund-based - ST-Letter of credit		-	-	-	0.00	Withdrawn

Annexure-2: Rating history for last three years

Sr. No.	Name of the Instrument/Bank Facilities	Current Ratings			Rating History			
		Type	Amount Outstanding (₹ crore)	Rating	Date(s) and Rating(s) assigned in 2025-2026	Date(s) and Rating(s) assigned in 2024-2025	Date(s) and Rating(s) assigned in 2023-2024	Date(s) and Rating(s) assigned in 2022-2023
1	Fund-based - LT-Term Loan	LT	-	-	1)CARE BB; Stable; ISSUER NOT COOPERATING* (25-Aug-25)	1)CARE BB; Stable; ISSUER NOT COOPERATING* (31-Dec-24)	1)CARE BB; Stable; ISSUER NOT COOPERATING* (24-Nov-23)	1)CARE BB; Stable; ISSUER NOT COOPERATING* (06-Oct-22)
2	Fund-based - LT-Term Loan	LT	-	-	1)CARE BB; Stable; ISSUER NOT COOPERATING* (25-Aug-25)	1)CARE BB; Stable; ISSUER NOT COOPERATING* (31-Dec-24)	1)CARE BB; Stable; ISSUER NOT COOPERATING* (24-Nov-23)	1)CARE BB; Stable; ISSUER NOT COOPERATING* (06-Oct-22)
3	Fund-based - LT-Cash Credit	LT	-	-	1)CARE BB; Stable; ISSUER NOT COOPERATING* (25-Aug-25)	1)CARE BB; Stable; ISSUER NOT COOPERATING* (31-Dec-24)	1)CARE BB; Stable; ISSUER NOT COOPERATING* (24-Nov-23)	1)CARE BB; Stable; ISSUER NOT COOPERATING* (06-Oct-22)
4	Non-fund-based - ST-Bank Guarantee	ST	-	-	1)CARE A4; ISSUER NOT COOPERATING* (25-Aug-25)	1)CARE A4; ISSUER NOT COOPERATING* (31-Dec-24)	1)CARE A4; ISSUER NOT COOPERATING* (24-Nov-23)	1)CARE A4; ISSUER NOT COOPERATING* (06-Oct-22)
5	Non-fund-based - ST-Letter of credit	ST	-	-	1)CARE A4; ISSUER NOT COOPERATING* (25-Aug-25)	1)CARE A4; ISSUER NOT COOPERATING* (31-Dec-24)	1)CARE A4; ISSUER NOT COOPERATING* (24-Nov-23)	1)CARE A4; ISSUER NOT COOPERATING* (06-Oct-22)

*Issuer did not cooperate; based on best available information.

LT: Long term; ST: Short term

Annexure-3: Detailed explanation of covenants of rated instruments/facilities: Not Applicable

Annexure-4: Complexity level of instruments rated

Sr. No.	Name of the Instrument	Complexity Level
1	Fund-based - LT-Cash Credit	Simple
2	Fund-based - LT-Term Loan	Simple
3	Non-fund-based - ST-Bank Guarantee	Simple
4	Non-fund-based - ST-Letter of credit	Simple

Annexure-5: Lender details

To view the lender wise details of bank facilities please [click here](#)

Note on complexity levels of rated instruments: CARE Ratings has classified instruments rated by it based on complexity. Investors/market intermediaries/regulators or others are welcome to write to care@careedge.in for clarifications.

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