

Presstonic Engineering Limited

June 10, 2025

Facilities/Instruments	Amount (₹ crore)	Rating1	Rating Action
Long Term Bank Facilities	-	-	Reaffirmed at CARE BB; Stable and Withdrawn
Short Term Bank Facilities	-	-	Reaffirmed at CARE A4 and Withdrawn

Details of instruments/facilities in Annexure-1.

Rationale and key rating drivers

CARE Ratings Limited (CareEdge Ratings) has reaffirmed and withdrawn the outstanding ratings of 'CARE BB; Stable/CARE A4' assigned to the bank facilities of Presstonic Engineering Limited (PEL) with immediate effect. The above action has been taken at the request of PEL. and 'No Objection Certificate' received from the banks that have extended the facilities rated by CareEdge Ratings.

Ratings assigned to bank facilities of PEL continues to factor in its small net worth base and scale of operations despite being in the business for over two decades, customer and sector concentration risk with almost entire revenues being earned from metro rail segment and working capital intensive business operations. Rating weaknesses are partially offset by its experienced management, satisfactory orderbook position, high profitability margins aided by strong positioning in supplying seats and other interior items in metro rail and improvement comfortable capital structure post Initial Public Offer (IPO) by the company.

Analytical approach: Standalone

Detailed description of key rating drivers:

Key weaknesses

Small net worth and scale of operations

PEL's net worth stood at ₹25.66 crore as of March 31, 2025. It's small net worth and scale of operations limits the company's financial flexibility and ability to scale up faster.

Customer concentration risk

In FY24, the top five customers accounted for ~98% of TOI. Majority revenues are earned from metro rail segment. It exposes the company to high customer and sector concentration risk. However, CareEdge Ratings notes that these are large and reputed companies, which reduces counterparty risk. The company is also entering new sectors such as commercial kitchen oven products, aluminium products for EVs, stainless steel solutions with low life cycle cost, which would mitigate its dependence on metro rail segment to a certain extent.

Working capital intensive business

PEL operates in a working capital intensive business with its gross operating cycle at 425 days as of March 31, 2025 (PYE: 238 days). It has high inventory days due to minimum order quantity policy, while procurement of raw materials and delays from the customers to procure goods in case of delays in metro rail projects.

Key strengths

Experienced management

H. Poornachandra Kedilaya (BE) and Giridhar Rao Y (M. Tech) are PEL's directors, bringing 26 years of industrial leadership across diverse domains such as metro rail, solar, HVAC, and domestic household accessories. They have grown the company from a modest 400 square feet workspace with two employees to a 65,000 square feet workshop with ~200 employees. Their extensive experience in leading a small-scale industry has provided them with a comprehensive understanding of the industry's intricacies.

Moderation in profitability and sales

The company's operating margins have consistently been above 20%. In FY25, it moderated to 21.99% (PY: 23.06%) whereas its sales moderated to ₹21.04 crore in FY25 (PY: ₹26.20 crore) due to lower orders executed in H1FY25 amid general elections in India.

¹Complete definition of ratings assigned are available at <u>www.careratings.com</u> and other CARE Ratings Limited's publications



Satisfactory orderbook position

The company has a satisfactory order book to improve its otherwise modest revenues. These orders are from reputed clientele such as Alstom, BEML, and Siemens Mobility Austria, among others, which provides visibility to grow from FY26 onwards. However, revenues in FY25 declined due to lower order execution in H1FY25 amid general elections in India.

Comfortable capital structure with adequate debt coverage indicators

PEL has a comfortable capital structure, marked by overall gearing of 0.62x as on March 31, 2025 (PYE: 0.57x) largely due to the IPO funds raise in FY24. Debt coverage indicators, marked by ICR stood at 1.95x in FY25 (PY: 1.92x).

Liquidity: Stretched

Small scale of operations and net worth base constrains the company's financial flexibility. Nevertheless, company is expected to generate cash accruals which would cover its debt repayments. The company holds a cash balance of ₹2.92 crore as on March 31, 2025. The company's current ratio stood at 1.97x as on March 31, 2025.

Applicable criteria

Definition of Default

Liquidity Analysis of Non-financial sector entities Rating Outlook and Rating Watch Manufacturing Companies Financial Ratios – Non financial Sector Withdrawal Policy Short Term Instruments

About the company and industry

Industry classification

Macroeconomic indicator	Sector	Industry	Basic industry
Industrials	Capital Goods	Industrial Manufacturing	Industrial Products

PEL was originally formed as a Partnership Firm in 1996 and has its registered office in Bengaluru, Karnataka, India. It is engaged in manufacturing Metro Rail Rolling Stock Products, Metro Rail Signalling Products, and Infrastructure Products such as seats, handrails, and handles among others.

Brief Financials (₹ crore)	March 31, 2024 (A)	March 31, 2025 (A)
Total operating income	26.21	21.04
PBILDT	6.04	4.63
PAT	2.53	0.86
Overall gearing (times)	0.57	0.62
Interest coverage (times)	1.92	1.95

A: Audited; Note: these are latest available financial results

Status of non-cooperation with previous CRA: Not Applicable

Any other information: Not applicable

Rating history for last three years: Annexure-2

Detailed explanation of covenants of rated instrument / facility: Annexure-3

Complexity level of instruments rated: Annexure-4

Lender details: Annexure-5



Annexure-1: Details of instruments/facilities

Name of the Instrument	ISIN	Date of Issuance	Coupon Rate (%)	Maturity Date	Size of the Issue (₹ crore)	Rating Assigned and Rating Outlook
Fund-based - LT-Term Loan	-	-	-	February 2027	0.00	Withdrawn
Fund-based - ST-Bill Discounting/ Bills Purchasing	-	-	-	-	0.00	Withdrawn
Non-fund- based - LT- Bank Guarantee	-	-	-	-	0.00	Withdrawn

Annexure-2: Rating history for last three years

		Current Ratings			Rating History			
Sr. No.	Name of the Instrument/Bank Facilities	Туре	Amount Outstanding (₹ crore)	Rating	Date(s) and Rating(s) assigned in 2025- 2026	Date(s) and Rating(s) assigned in 2024- 2025	Date(s) and Rating(s) assigned in 2023- 2024	Date(s) and Rating(s) assigned in 2022- 2023
1	Non-fund-based - LT-Bank Guarantee	LT	-	-	1)CARE BB; Stable (10-Jun- 25)	1)CARE BB; Stable (27-Dec- 24)	-	-
2	Fund-based - ST- Bill Discounting/ Bills Purchasing	ST	-	-	1)CARE A4 (10-Jun- 25)	1)CARE A4 (27-Dec- 24)	-	-
3	Fund-based - LT- Term Loan	LT	-	-	1)CARE BB; Stable (10-Jun- 25)	1)CARE BB; Stable (27-Dec- 24)	-	-

LT: Long term; ST: Short term;

Annexure-3: Detailed explanation of covenants of rated instruments/facilities: Not applicable

Annexure-4: Complexity level of instruments rated

Sr. No.	Name of the Instrument	Complexity Level
1	Fund-based - LT-Term Loan	Simple
2	Fund-based - ST-Bill Discounting/ Bills Purchasing	Simple
3	Non-fund-based - LT-Bank Guarantee	Simple

Annexure-5: Lender details

To view the lender wise details of bank facilities please <u>click here</u>

Note on complexity levels of rated instruments: CARE Ratings has classified instruments rated by it based on complexity. Investors/market intermediaries/regulators or others are welcome to write to care@careedge.in for clarifications.



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