

# Saheb Fibre Private Limited

April 08,2025

Facilities/Instruments	Amount (₹ crore)	<b>Rating</b> <sup>1</sup>	Rating Action
Long Term Bank Facilities	65.00	CARE B; Stable; ISSUER NOT COOPERATING*	Downgraded from CARE B+; Stable and moved to ISSUER NOT COOPERATING category
Short Term Bank Facilities	2.00	CARE A4; ISSUER NOT COOPERATING*	Rating moved to ISSUER NOT COOPERATING category

Details of instruments/facilities in Annexure-1.

\*Issuer did not cooperate; based on best available information.

# **Rationale and key rating drivers**

CARE Ratings Ltd. (CARE Ratings) has been seeking information from Saheb Fibre Private limited (SFPL) to monitor the ratings vide e-mail communications dated December 07,2024, January 08,2025, January 10,2025, January 13,2025, January 16,2025 and February 12,2025, March 16,2025, March 18,2025 and March 20,2025 and March 27,2025 amongst others and numerous phone calls. However, despite our repeated requests, the company has not provided the requisite information for monitoring the ratings. In line with the extant SEBI guidelines, CARE Ratings has reviewed the rating on the basis of the best available information which however, in CARE Ratings' opinion is not sufficient to arrive at a fair rating. Further, SFPL has not paid the surveillance fees for the rating exercise agreed to in its rating agreement. In line with the extant SEBI guidelines, CARE Rating on SFPL's bank facilities will now be denoted as 'CARE B; Stable/ CARE A4;ISSUER NOT COOPERATING'\*.

# Users of this rating (including investors, lenders and the public at large) are hence requested to exercise caution while using the above rating(s).

Ratings have been revised on account of non-availability of the requisite information to conduct the review.

The ratings assigned to the bank facilities of Saheb Fibre Private Limited (SFPL) continues to remain constrained on account of project implementation and stabilization risk associated with on-going debt-funded capex, presence in highly competitive and fragmented polyester staple fibre (PSF) industry with raw material price fluctuation risk along with exposure to volatility in finished goods prices. The ratings, however, continue to derive strength from its experience of promoters through group entities along with benefits from technological advancement and expected government incentives.

#### Analytical approach: Standalone

#### Outlook: Stable

Stable outlook reflects that SFPL is likely to complete its debt funded capex within time and cost parameters and achieve envisaged total operating income (TOI) and profitability.

#### **Detailed description of key rating drivers:**

At the time of last rating on March 05, 2024, the following were the rating strengths and weaknesses considered.

#### Key weaknesses

#### Project implementation and stabilization risk associated with on-going debt-funded capex

SFPL is establishing PSF manufacturing unit in Morbi (Gujarat). Operations were expected to commence from July 2024 with installed capacity of 20338 MTPA. The total cost of project is envisaged to Rs.89.50 crore with project gearing of 1.98 times. Till February 23, 2024, SFPL has incurred cost of Rs.68.85 crore as against costs of Rs.18.09 crore incurred till May 17, 2023. CARE Ratings Limited (CARE Ratings) expects project to be completed within time and costs parameter. With steady progress and  $\sim$ 23% of pending costs to be incurred, project implementation risk is moderated to a certain extent, however, stabilization risk persists. Completion of project within envisaged time and cost parameter along with stabilization of operations are key rating monitorable.

#### Highly competitive and fragmented nature of industry with raw material price fluctuation risk

The company operates in the PSF industry which is highly competitive industry with presence of numerous independent smallscale enterprises owing to low entry barriers leading to high level of competition in the processing segment. Furthermore, PSF industry also faces competition from the low-cost countries like China and Bangladesh. The intense competition in the industry also restricts ability to completely pass on volatility in input cost to its customers, leading to lower profit margins. Further, the basic raw material of the company is Polyethylene terephthalate (PET) bottles which is the downstream petroleum product and hence the prices of which are linked to international crude prices.

<sup>&</sup>lt;sup>1</sup>Complete definition of ratings assigned are available at <u>www.careedge.in</u> and other CARE Ratings Limited's publications.



#### Exposure to volatility in finished goods prices

The price of PSF is benchmarked against the prices of virgin PSF, which in turn, is linked to the prices of Poly Terephthalic acid (PTA) and mono ethylene glycol (MEG) (i.e., derivatives of crude oil). PSF's prices are at a discount (approximately 15-20%) to virgin PSF prices. Any downward movement in crude oil prices makes PSF less attractive vis-à-vis virgin PSF, as the spread between the two gets narrowed. However, the risk is mitigated to an extent as PET waste does not have any other significant usage apart from that in PSF manufacturing. Hence, PSF manufacturers have ability to negotiate input raw material prices in times of declining PSF prices.

#### Key Strengths Experienced Promoters

SFPL is promoted by 5 promoters viz. Mr. Jigar Sitapara, Mr. Harsh Saradava, Mr. Parth Bhatasana, Mr. Sandip Haraniya and Mr. Arjan Haraniya. Mr. Jigar Sitapara has 9 years of experience in ceramic industry, Mr. Harsh Saradava has decade of experience in textile industry, Mr. Parth Bhatasana has 5 years of experience in ceramic industry, Mr. Sandip Haraniya has 12 years of experience in marketing segment of various industries and Mr. Arjan Haraniya has 29 years of experience in diamond industry. All the promoters are involved in various functions of either of the group company or associate company of SFPL and thus possess the knowledge of setting up the manufacturing plant and carrying out its operations. Also, the overall, operations of the company will be supported by another qualified individual namely Mr. Omprakash Tiwari. Mr. Omprakash Tiwari has over 3 decades of industry experience in planning, procurements, marketing and plant management in the field of PSF. Also, the connections build by Mr. Omprakash Tiwari in the textile industry will be helpful for SFPL.

#### Latest technology benefit along with expected benefits from government incentives

SFPL has purchased PSF production line from Shanghai Pacific Erfanji Fibre Complete Equipment Co. Ltd., which will provide latest technological benefits to production process of SFPL. Also, under the 'PET Bottle Recycling using Indigenous Waste' SFPL will be eligible for financial assistance up to 40% of fixed capital investment in the project and maximum up to Rs.50 crore.

#### Liquidity: Stretched

Project implementation and stabilization along with generation of envisaged cash accruals to meet the debt obligation shall remain crucial from credit perspective. Operations are expected to commence from July 2024 onwards while debt repayment will commence from November 2024. Debt repayment obligation for FY25 remains at Rs.2.40 crore.

#### Assumptions/Covenants: Not applicable

#### Environment, social, and governance (ESG) risks: Not applicable

#### Applicable criteria

Definition of Default Liquidity Analysis of Non-financial sector entities Policy in respect of non-cooperation by issuers Rating Outlook and Rating Watch Manufacturing Companies Financial Ratios – Non financial Sector Project stage companies Short Term Instruments Manmade Yarn-Methodology

# About the company and industry

#### **Industry classification**

Macroeconomic indicator	Sector	Industry	Basic industry
Consumer Discretionary	Textiles	Textiles & Apparels	Other Textile Products

Rajkot, Gujarat based Saheb Fibre Private Limited (SFPL) was incorporated on September 29, 2022, by 5 promoters viz. Mr. Jigar Sitapara, Mr. Harsh Saradava, Mr. Parth Bhatasana, Mr. Sandip Haraniya and Mr. Arjan Haraniya. SFPL is implementing greenfield project to manufacture PSF from post consumed PET bottles with expected project costs of Rs.89.50 crore. SFPL will operate from its sole manufacturing facility at Morbi, Gujarat and expects to commence operations from July 2024 with installed capacity of 20338 MTPA. PSF finds its application in pillows, soft toys, cushions, clothing and home furnishing items like curtains, carpets, wall coverings, sheets, etc.



Brief Financials: Not applicable since it's a project phase entity.

Status of non-cooperation with previous CRA: Not applicable

Any other information: Not appliable

Rating history for last three years: Annexure-2

Detailed explanation of covenants of rated instrument / facility: Annexure-3

Complexity level of instruments rated: Annexure-4

Lender details: Annexure-5

## Annexure-1: Details of instruments/facilities

Name of the Instrument	ISIN	Date of Issuance	Coupon Rate (%)	Maturity Date	Size of the Issue (₹ crore)	Rating Assigned and Rating Outlook
Fund-based - LT-Cash Credit		-	-	-	20.00	CARE B; Stable; ISSUER NOT COOPERATING*
Fund-based - LT-Term			_	31-03-	45.00	CARE B; Stable; ISSUER
Loan		-	-	2032	-5.00	NOT COOPERATING*
Non-fund-based - ST-			_	_	2.00	CARE A4; ISSUER NOT
Bank Guarantee		-	-	_	2.00	COOPERATING*

\*Issuer did not cooperate; based on best available information.



# Annexure-2: Rating history for last three years

		Current Ratings			Rating History			
Sr. No.	Name of the Instrument/Bank Facilities	Туре	Amount Outstanding (₹ crore)	Rating	Date(s) and Rating(s) assigned in 2024- 2025	Date(s) and Rating(s) assigned in 2023- 2024	Date(s) and Rating(s) assigned in 2022- 2023	Date(s) and Rating(s) assigned in 2021- 2022
1	Fund-based - LT- Term Loan	LT	45.00	CARE B; Stable; ISSUER NOT COOPERATING*	-	1)CARE B+; Stable (05-Mar- 24) 2)CARE B+; Stable (30-May- 23)	-	-
2	Fund-based - LT- Cash Credit	LT	20.00	CARE B; Stable; ISSUER NOT COOPERATING*	-	1)CARE B+; Stable (05-Mar- 24) 2)CARE B+; Stable (30-May- 23)	-	-
3	Non-fund-based - ST-Bank Guarantee	ST	2.00	CARE A4; ISSUER NOT COOPERATING*	-	1)CARE A4 (05-Mar- 24) 2)CARE A4 (30-May- 23)	-	-

\*Issuer did not cooperate; based on best available information.

LT: Long term; ST: Short term; LT/ST: Long term/Short term

# Annexure-3: Detailed explanation of covenants of rated instruments/facilities: Not applicable

# Annexure-4: Complexity level of instruments rated

Sr. No.	Name of the Instrument	Complexity Level
1	Fund-based - LT-Cash Credit	Simple
2	Fund-based - LT-Term Loan	Simple
3	Non-fund-based - ST-Bank Guarantee	Simple

# **Annexure-5: Lender details**

To view the lender wise details of bank facilities please click here

**Note on complexity levels of rated instruments:** CARE Ratings has classified instruments rated by it based on complexity. Investors/market intermediaries/regulators or others are welcome to write to care@careedge.in for clarifications.



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#### About us:

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#### **Disclaimer:**

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