

J and B Engineering and Construction Company

March 19, 2025

Facilities/Instruments	Amount (₹ crore)	Rating ¹	Rating Action
Long Term Bank Facilities	14.00	CARE B+; Stable; ISSUER NOT COOPERATING*	Downgraded from CARE BB-; Stable and moved to ISSUER NOT COOPERATING category
Short Term Bank Facilities	12.00	CARE A4; ISSUER NOT COOPERATING*	Rating moved to ISSUER NOT COOPERATING category

Details of instruments/facilities in Annexure-1.

Rationale and key rating drivers

CARE Ratings Limited (CARE Ratings) has been seeking information from J and B Engineering and Construction Company (JBEC) to monitor the ratings vide e-mail communications/letters dated January 30, 2025, March 13, 2025, among others and numerous phone calls. However, despite our repeated requests, the firm has not provided the requisite information for monitoring the ratings.

In line with the extant SEBI guidelines, CARE Ratings has reviewed the rating on the basis of the best available information which however, in CARE Ratings Ltd.'s opinion is not sufficient to arrive at a fair rating. The rating on JBEC's bank facilities will now be denoted as **CARE B+/CARE A4; ISSUER NOT COOPERATING***.

Users of this rating (including investors, lenders and the public at large) are hence requested to exercise caution while using the above ratings.

The ratings have been revised on account of non-availability of requisite information due to non-cooperation by JBEC with CARE's efforts to undertake a review of the outstanding ratings as CARE views information availability risk as key factor in its assessment of credit risk profile.

The ratings assigned to bank facilities of JBEC continue to be constrained by small scale of operations with moderate and concentrated order book position, elongated operating cycle, profitability margins susceptible to fluctuation in raw material prices, tender driven nature of business with highly competitive intensity and partnership nature of business constitution with inherent risk of withdrawal of capital. The ratings continue to derive strength from experienced promoters with long track record of operations.

Analytical approach: Standalone

Outlook: Stable

Detailed description of key rating drivers:

At the time of last rating on February 02, 2024, the following were the rating strengths and weaknesses.

Key weaknesses

Small scale of operations:

The scale of operation in FY23 (refers to the period from April 01 to March 31) had moderated with operating income declining to Rs. 29.79 crore from Rs. 54.16 crore in FY22, due to slowdown in execution of orders following delayed collection of receipts from Kerala Water Authority (KWA).

Moderate and geographically concentrated order book position:

The order book of the firm stood moderate of Rs. 85.30 crore which translates to 2.86x of FY23's revenue as on January 17, 2024, which is executable before August 2026. The order book is geographically concentrated with 100% of orders in Kerala which exposes the firm to changes in state government's policy on infrastructure and political conditions in that region.

^{*}Issuer did not cooperate; based on best available information.

¹Complete definition of ratings assigned are available at www.careedge.in and other CARE Ratings Limited's publications.



Moderate capital structure and debt coverage indicators:

The capital structure of the firm remained moderate with overall gearing of 2.04x as of March 31, 2023, as against 2.20x as of March 31, 2022. The debt coverage indicators had deteriorated marked with Total debt/GCA increasing to 11.04x as of March 31, 2023, from 5.68x as of March 31, 2022, on account of reduced accruals. The interest coverage declined to 1.83x in FY23 as against 2.38x in FY22.

Profitability margins are susceptible to fluctuation in raw material prices:

The basic input materials for execution of contracts are steel, bitumen and cement, the prices of which are highly volatile. Hence, the operating margin of the firm is exposed to any sudden spurt in the input material prices along with an increase in labor prices being in labor intensive industry. The absence of price escalation clause leads to raw material fluctuation risk.

Tender driven nature of business with highly competitive intensity:

The firm receives 100% work orders from the State Government of Kerala. All these are tender-based, and the revenues are dependent on the firm's ability to bid successfully for these tenders. Profitability margins come under pressure because of the competitive nature of the industry. However, the promoter's vast experience in a similar industry for than two decades mitigates this risk to some extent. JBEC operates in a highly fragmented and competitive industry having a presence of a large number of medium-sized players. Also, the presence of big-sized players with an established track record and network results in intense competition in the industry.

Partnership nature of business constitution with inherent risk of withdrawal of capital:

JBEC is a partnership nature of business wherein the inherent risk of withdrawal of capital by the partners at the time of their personal contingencies resulting in erosion of capital base leading to adverse effect on capital structure. It is witnessed that the partners had withdrawn Rs. 1.77 crore in FY22 and Rs. 0.11 crore in FY23.

Key strengths

Experienced promoters with long track record of operations:

JBEC was established in 1991 as a partnership firm promoted by Mr. K.A. Abraham, the Managing Partner, with extensive experience in the construction industry for over four decades. He is assisted by his family members' viz. Ms. Jessy Abraham, wife of Mr. K.A. Abraham, who has more than two decades of experience in a similar industry and works for the accounts department in JBEC. Mr. Jeby Abraham and Mr. Juby Abraham completed his Bachelor of Engineering and Mr. Jobin Joseph Abraham completed Bachelor of Architecture and Master of Urban Planning; both the partners have an experience in the same line of business for more than a decade. Further, the firm's long track record of operations for three decades and vast experience of the partners benefits the firm in long run.

Assumptions/Covenants: Not applicable

Environment, social, and governance (ESG) risks: Not applicable

Applicable criteria

Definition of Default
Policy in respect of non-cooperation by issuers
Rating Outlook and Rating Watch
Financial Ratios – Non financial Sector
Construction
Infrastructure Sector Ratings
Short Term Instruments

About the company and industry

Industry classification

Macroeconomic indicator	Sector	Industry	Basic industry	
Industrials	Construction	Construction	Civil Construction	

JBEC was established as a partnership firm on April 30, 1991, promoted by Mr. K.A. Abraham along with his family members viz Ms. Jessy Abraham, Mr. Jeby Abraham, Mr. Juby Abraham and Mr. Jobin Joseph Abraham. The firm is engaged in designing and constructing pipelines, water treatment plant for Kerala Water Authority (State Government of Kerala).



Brief Financials (₹ crore)	March 31, 2021 (A)	March 31, 2022 (A)	March 31, 2023 (A)
Total operating income	32.07	54.16	29.79
PBILDT	4.77	6.79	4.54
PAT	1.87	3.40	1.58
Overall gearing (times)	2.23	2.20	2.04
Interest coverage (times)	2.02	2.38	1.83

A: Audited; Note: these are latest available financial results

Status of non-cooperation with previous CRA: Not applicable

Any other information: Not applicable

Rating history for last three years: Annexure-2

Detailed explanation of covenants of rated instrument / facility: Annexure-3

Complexity level of instruments rated: Annexure-4

Lender details: Annexure-5

Annexure-1: Details of instruments/facilities

Name of the Instrument	ISIN	Date of Issuance (DD-MM- YYYY)	Coupon Rate (%)	Maturity Date (DD- MM-YYYY)	Size of the Issue (₹ crore)	Rating Assigned and Rating Outlook
Fund-based - LT- Cash Credit		-	-	-	14.00	CARE B+; Stable; ISSUER NOT COOPERATING*
Non-fund-based - ST-Bank Guarantee		-	-	-	12.00	CARE A4; ISSUER NOT COOPERATING*

^{*}Issuer did not cooperate; based on best available information.

Annexure-2: Rating history for last three years

	Name of the Instrument/Bank Facilities	Current Ratings			Rating History			
Sr. No.		Туре	Amount Outstanding (₹ crore)	Rating	Date(s) and Rating(s) assigned in 2024- 2025	Date(s) and Rating(s) assigned in 2023- 2024	Date(s) and Rating(s) assigned in 2022- 2023	Date(s) and Rating(s) assigned in 2021- 2022
1	Fund-based - LT- Cash Credit	LT	14.00	CARE B+; Stable; ISSUER NOT COOPERATING*	-	1)CARE BB-; Stable (02-Feb- 24)	1)CARE BB-; Stable (24-Jan- 23)	1)CARE BB-; Stable (04-Jan- 22)
2	Non-fund-based - ST-Bank Guarantee	ST	12.00	CARE A4; ISSUER NOT COOPERATING*	-	1)CARE A4 (02-Feb- 24)	1)CARE A4 (24-Jan- 23)	1)CARE A4 (04-Jan- 22)

^{*}Issuer did not cooperate; based on best available information.

LT: Long term; ST: Short term

Annexure-3: Detailed explanation of covenants of rated instruments/facilities: Not applicable



Annexure-4: Complexity level of instruments rated

Sr. No.	Name of the Instrument	Complexity Level		
1	Fund-based - LT-Cash Credit	Simple		
2	Non-fund-based - ST-Bank Guarantee	Simple		

Annexure-5: Lender details

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	o view the lender wise details of bank facilities please <u>click here</u>

Note on complexity levels of rated instruments: CARE Ratings has classified instruments rated by it based on complexity. Investors/market intermediaries/regulators or others are welcome to write to care@careedge.in for clarifications.



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About us:

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