

Mellbro Sugars Private Limited

February 05, 2025

Facilities/Instruments	Amount (₹ crore)	Rating ¹	Rating Action
Short Term Bank Facilities	25.00	CARE A4; ISSUER NOT COOPERATING*	Rating moved to ISSUER NOT COOPERATING category

Details of instruments/facilities in Annexure-1.

Rationale and key rating drivers

CARE Ratings Ltd. (CARE Ratings) has been seeking No default statement (NDS) from Mellbro Sugars Private Limited (MSPL) to monitor the rating vide e-mail communications/ letters dated December 17, 2024, January 20, 2025, February 03, 2025, and numerous phone calls. However, despite our repeated requests, the Company has not provided the NDS for monitoring the ratings. In line with the extant SEBI guidelines, CARE Ratings has reviewed the rating on the basis of the best available information which however, in CARE Ratings' opinion is not sufficient to arrive at a fair rating.

Users of this rating (including investors, lenders and the public at large) are hence requested to exercise caution while using the above rating(s).

Analytical approach: Standalone

Outlook: Not Applicable

Detailed description of the key rating drivers:

At the time of the last rating on April 23, 2024, the following were the rating strengths and weaknesses:

Key weaknesses

Leveraged capital structure and weak coverage indicators

MSPL's weak capital structure is marked by substantially high debt levels due to ongoing capex and negative net worth on account of losses reported during FY23. As on March 31, 2023, the company's net worth was negative at Rs. 14.24 crore. The interest coverage ratio for FY23 was below unity at 0.95x.

Stabilization related issues

FY23 being first full year of operations, MSPL faced stabilization related challenges and could not operate the plant at optimum levels. PBILDT margin of the company stood at 12.77% but incurred net loss because of higher interest costs translating into negative networth. MSPL expects it to turn positive beginning FY26 once, MSPL starts receiving full-fledged benefits from its ongoing capex of sugar expansion and ethanol production.

Low vintage of business operations

MSPL has started its commercial operations beginning financial year FY23 with 5000 TCD of sugar and 25.6 MW of co-generation. The company has ongoing capex for expansion of sugar capacity from 5000 TCD to 8000 TCD, and fresh addition of 200 KLPD ethanol which exposes the company to stabilisation, profitability, and operational risk. The timely completion of ongoing capex and satisfactory revenue contribution from ethanol would be keep area monitorable.

Cyclical and highly regulated industry

The entire value chain of sugar industry is subject to control of the Government. Sugarcane, the key raw material, prices of which is regulated by government and also determined by volatility of market, makes the profitability of sugar industries susceptible. Both the raw material prices and distribution of end product (sugar) are regulated by the government. In addition to this, sale and distribution of by-products (molasses and power) also regulated at different levels in different States. Sugar industry is also impacted by vagaries of monsoon and prevailing agro climatic condition. Integrated players are in a better position to counter cyclicality of the sugar business. Further, cyclical nature of the sugar industry significantly impacts the operating performance and cash flow generation of the sugar companies.

Key strengths

^{*}Issuer did not cooperate; based on best available information.

 $^{^1}$ Complete definition of ratings assigned are available at <u>www.careedge.in</u> and other CARE Ratings Limited's publications.



Increase in sugarcane crushing during SS24

The company has witnessed improvement in turnover during FY24 aided by increase in sugarcane crushing during the season. Company had total sugarcane crushing of ~7.75 MT during SS224 as compared to ~5.75 MT during SS23. In FY23, the total turnover of the company was Rs. 173.87 crores which increased to Rs. 230.35 crores during 11MFY24 and the company is expected to achieve near to Rs. 300 crores of revenue in FY24. Further, the company is expected to commence its enhanced sugar capacity and ethanol production during Q3FY25 which will enable the company to generate additional revenue. The fullfledged benefits of revenue contribution from capacity addition and ethanol is likely to start from FY26.

Diversified business operations

MSPL has diversified source of revenue. The company generates revenue majorly from sugar, molasses, and co-gen. It generates monthly revenue of Rs. 4-4.5 crores during crushing season (Nov-March) from power generation. Furthermore, the entity has ongoing capex for ethanol production which would operate from sugar juice and molasses. However, MSPL is also planning to add multi-feed ethanol production capacity to produce ethanol during off season. Same will be implemented once the ongoing ethanol capacity starts operations and reaches optimum utilisation level.

Applicable criteria

Definition of Default
Policy in respect of non-cooperation by issuers
Rating Outlook and Rating Watch
Manufacturing Companies
Sugar
Financial Ratios – Non financial Sector
Short Term Instruments

About the company and industry

Industry classification

Macroeconomic indicator	Sector	Industry	Basic industry
Fast Moving Consumer	Fast Moving Consumer	Agricultural Food & other	Sugar
Goods	Goods	Products	

MSPL was set up by Shivanand S Melligeri and Santosh S Melligeri. MSPL is engaged in the crushing of sugarcane and has a sugar mill located at Shirur, Bagalkot Taluk, Karnataka with an installed crushing capacity of 5,000 TCD (tons of cane per day) and a co-generation plant of 25.6 MW. Currently, MSPL has ongoing capex for further enhancing the sugar capacity from 5,000 TCD to 8,000 TCD and ethanol (molasses & juice based) of 200 KLPD.

Brief Financials (₹ crore)	March 31, 2022 (A)	March 31, 2023 (A)	December 31, 2023 (UA)
Total operating income	0.00	173.87	110.65
PBILDT	0.00	22.21	26.76
PAT	0.00	-39.07	-16.00
Overall gearing (times)	7.58	NM	NA
Interest coverage (times)	0.00	0.95	1.12

A: Audited UA: Unaudited NM: Not Meaningful NA: Not Available; Note: 'the above results are latest financial results available'

Status of non-cooperation with previous CRA: Not Applicable

Any other information: Not Applicable

Rating history for last three years: Annexure-2

Detailed explanation of covenants of rated instrument / facility: Annexure-3

Complexity level of instruments rated: Annexure-4

Lender details: Annexure-5



Annexure-1: Details of instruments/facilities

Name of the Instrument	ISIN	Date of Issuance	Coupon Rate (%)	Maturity Date	Size of the Issue (₹ crore)	Rating Assigned and Rating Outlook
Fund-based - ST-Working Capital Limits	-	-	-	-	25.00	CARE A4; ISSUER NOT COOPERATING*

^{*}Issuer did not cooperate; based on best available information.

Annexure-2: Rating history for last three years

			Current Ratings		Rating History			
Sr. No.	Name of the Instrument/Bank Facilities	Туре	Amount Outstanding (₹ crore)	Rating	Date(s) and Rating(s) assigned in 2024- 2025	Date(s) and Rating(s) assigned in 2023- 2024	Date(s) and Rating(s) assigned in 2022- 2023	Date(s) and Rating(s) assigned in 2021- 2022
1	Fund-based - ST- Working Capital Limits	ST	25.00	CARE A4; ISSUER NOT COOPERATING*	1)CARE A4 (23-Apr- 24)	-	-	-

^{*}Issuer did not cooperate; based on best available information.

Annexure-3: Detailed explanation of covenants of rated instruments/facilities: Not Applicable

Annexure-4: Complexity level of instruments rated

Sr. No.	Name of the Instrument	Complexity Level	
1	Fund-based - ST-Working Capital Limits	Simple	

Annexure-5: Lender details

To view the lender wise details of bank facilities please click here

Note on complexity levels of rated instruments: CARE Ratings has classified instruments rated by it based on complexity. Investors/market intermediaries/regulators or others are welcome to write to care@careedge.in for clarifications.

ST: Short term.



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About us:

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