

Animala Wind Power Private Limited

October 3, 2024

Facilities/Instruments	Amount (₹ crore)	Rating ¹	Rating Action
Long Term Bank Facilities	456.25	Provisional CARE A; Stable	Assigned

Details of instruments/facilities in Annexure-1.

Rating in the absence of the pending steps/ documents	CARE BBB+

Rationale and key rating drivers

In order to arrive at the rating of the proposed long-term debt facility of the captioned entity, CARE Ratings has adopted a combined approach for the 25 entities of the Greenko Group mentioned in Annexure 6. The proposed co-borrower agreement between these entities mandates them to be jointly and severally responsible for servicing the combined debt obligation. All the entities propose pooling of surplus cash flows from the individual entities to service shortfall in debt servicing, if any, in any of these entities. The arrangement is proposed to be unconditional, irrevocable, valid for full tenure of rated debt facilities and characterised by presence of t-minus structured payment mechanism and cross-default clause between the given entities. CARE Ratings also notes that these entities are currently part of a restricted group known as Greenko RG-III and have outstanding offshore NCDs maturing in January 2025 and June 2026. As articulated by the Greenko Group, the prevailing NCDs in these entities will be refinanced through the proposed debt borrowings and 25 out of the 27 existing entities would continue to operate as co-obligors, whereas the remaining two entities will be refinanced separately. CARE Ratings notes that the proposed debt borrowings have already been sanctioned by the lender, however, the documentation is yet to be completed.

The rating action on the proposed debt facilities of the RG, which is operating a total capacity of 1,242 MW (AC), factors in long track record of ~8 years and satisfactory operating performance as reflected by FY24 PLF of 23.1% vis-à-vis FY23 PLF of 24.3% and improvement in receivable position on an annual basis. The rating is supported by the presence of medium to long-term PPAs for the entire 1,242 MW capacity with multiple central, state, and C&I counterparties. Further, the RG structure also benefits on account of geographical and technological diversification as the assets are spread across 8 states in the country and capacity is split between solar, wind, and hydro.

Moreover, the rating also factors in comfortable debt coverage metrics of the RG, as reflected by average DSCR being above 1.3x for the tenor of the debt. CARE Ratings notes that the proposed debt has a requirement to maintain two quarters debt service reserve account (DSRA) as well as an additional liquidity reserve amounting to Rs. 100 crore on a consolidated basis. Further, CARE Ratings also takes into cognizance, the stated posture of the Greenko Group towards these entities, as is reflected by proposed promoter undertaking which will remain valid until the final settlement date and is supposed to cover all operational expenses over and above lender's base case plan.

Nevertheless, the rating strengths are tempered by leveraged capital structure as reflected by Total External Debt/ EBITDA above 6.0x for FY24 end. Further, the RG is exposed to counterparty related risks as \sim 70% of the capacity under the portfolio is contracted with state discoms which have weak to moderate credit risk profiles. The rating is also constrained on account of vulnerability of cash flows to variations in weather conditions.

Further, as these entities are yet to formally enter into an intercompany agreement for pooling of cash flows, rating for the proposed debt facilities is provisional and will be confirmed once the documentation is completed. CARE Ratings believes that this co-obligor agreement is central to the rating being assigned on the proposed term loan and hence the rating would be finalized only upon its execution.

¹Complete definition of ratings assigned are available at <u>www.careedge.in</u> and other CARE Ratings Limited's publications.



Rating sensitivities: Factors likely to lead to rating actions

Positive factors

- Achievement of generation levels better than envisaged levels as per CARE Ratings base case on a sustained basis, thereby
 positively impacting the debt coverage indicators above 1.30x
- Faster than expected deleveraging of the portfolio

Negative factors

- Significant deterioration in the generation profile on a sustained basis or significant increase in debt levels leading to moderation of DSCR below 1.15x
- Elongation in receivable cycle beyond 270 days on a sustained basis
- Weakening of the credit profile of the ultimate parent, i.e., GEPL, or any change in linkages/support philosophy between the parent and entities in the proposed co-borrower structure

Analytical approach: Combined

CARE Ratings has applied a combined approach for rating the proposed debt facility of the entity, on account of the draft intercompany agreement for pooling of surplus cash flows from the individual entities to service shortfall in debt servicing, if any, in any of these entities. The draft agreement is unconditional, irrevocable, valid for the full tenor of the rated debt facilities and is characterised by the presence of t-minus structured payment mechanism and cross-default clause between all the 25 entities.

In a 'Combined Approach', CARE Ratings evaluates the group of entities as if it were a single entity and combines the financials and business risk profiles of these entities to take a view on the ratings. All the 25 entities are part of the Greenko Group and are engaged in similar lines of business.

Outlook: Stable

CARE Ratings believes that the Greenko RG would continue to benefit on account of long term PPAs for the portfolio under the RG. The operational performance of the assets is likely to remain in line with the existing trend which supports the outlook.

Detailed description of key rating drivers:

Key strengths

Strong and resourceful parentage by virtue of being part of the Greenko Group

GEH is the ultimate holding company of the Greenko group. The major shareholders in GEH include GIC which holds 57.1% through its subsidiary Cambourne Investment Pte Ltd, followed by Orix at 20.2%, ADIA at 14.3%, and balance 8.4% is held by the founders Mr Anil Kumar Chalamalasetty and Mr Mahesh Kolli through various entities.

Greenko Group is a leading player in renewable energy space in India with the current operational capacity of ~5.3 GW spanning across solar, wind, hydel and biomass energy projects and an additional ~34% investment in 1.2 GW Teesta Hydro project with balance majority stake resting with Govt of Sikkim. The major shareholder, GIC, is fully involved in the group's strategy, including investment plans and oversight of operations, and continues to strengthen the company's risk management practices. GIC continues as a strategic long-term investor in the platform and its stake is expected to remain above 51% in the group. Moreover, GIC has the maximum board representation at the GEH level with 5 out 15 members being GIC representatives. While finalising the rating outcome, CARE Ratings considers the strong financial flexibility for the Greenko group given the parentage of GIC and the high importance of Greenko for GIC.

Moreover, the stated posture of the group towards the RG remains strong as reflected by proposed promoter undertaking which will remain valid until the final settlement date and is supposed to cover all operational expenses over and above lender's base case plan.



Presence of a co-borrower arrangement for assets under the RG

The 25 SPVs of Greenko Group have proposed to form an RG wherein these entities would be jointly and severally servicing the combined debt obligations. The shortfall in meeting the debt obligations by one entity shall be met through surplus cash flows from the other entities in the structure. The proposed agreement is unconditional, irrevocable, valid for the full tenor of the rated debt facilities and is characterised by the presence of t-minus structured payment and invocation mechanism as well as cross-default clause between all the 25 entities.

Revenue visibility on account of PPAs for the entire capacity

CARE Ratings factors in the presence of medium to long-term PPAs for the entire capacity under the RG with tariffs ranging from Rs. 3.74/kWh to Rs. 5.93/kWh, thereby providing revenue visibility. The cost competitiveness of the RG on a combined basis is moderate as reflected by capacity weighted average tariff of Rs. 4.70/kWh. Further, CARE Ratings notes that $\sim 15\%$ of the capacity is tied up with central counterparties, viz SECI, NTPC etc.

Long track record along with satisfactory generation performance

The operational track record of the RG varies between 4.8 to 12.2 years, with entire capacity having a weighted average track record of around 8 years. On an overall basis, the generation performance of the portfolio stood at 23.1% for FY24 vis-à-vis 24.3% for FY23.

Improving collection cycle on account of discoms clearing long standing dues

The counterparty credit risk profile of the RG is moderate, as major proportion of the capacity is tied up with state discoms. On an average, the debtor days witnessed a steady decline since FY23, as reflected by debtor days of 227 as on FY24 end as against 282 days as on FY23 end and 365 days as on FY22 end. The improvement is primarily on account of discoms opting for EMI scheme and clearing dues in certain specified number of instalments. Moreover, the current billing is serviced regularly, with payments being cleared in 60-90 days of raising an invoice for all the SPVs.

Key weaknesses

Leveraged capital structure of the RG

The capital structure of the RG is leveraged as reflected by Total External Debt/EBITDA of 6.4x as on FY24 end. Going forward, the metric is expected to moderate and remain rangebound within 5.8x and 6.1x over the course of next two years. Nonetheless, the debt protection metrics for the RG are expected to remain comfortable as reflected by a cumulative DSCR being above 1.3x for the tenor of the debt. Further, CARE Ratings notes that the proposed debt has a requirement to maintain two quarters debt service reserve account (DSRA) as well as an additional liquidity reserve amounting to Rs. 100 crore on a consolidated basis providing additional comfort from a credit perspective.

Moderate financial risk profile of off-takers

The RG is exposed to counterparty related risks as \sim 70% of the capacity under the portfolio is contracted with state discoms which have moderate to weak credit risk profiles. Nonetheless, the current receivable cycle remains comfortable as the payments are being cleared within 60-90 days of raising an invoice for almost all the off takers along with clearing of past dues. Going forward, CARE Ratings expects the collection cycle to remain rangebound within 60-90 days for regular billing and the pending dues to be cleared over the near to medium term. Any significant deterioration in the same regard would be a key credit monitorable.

Vulnerability of cash flows to variation in weather conditions

As tariffs are one part in nature, the company may book lesser revenues in the event of non-generation of power due to variation in weather conditions and/or equipment quality. This in turn would affect its cash flows and debt servicing ability.

Liquidity: Adequate

The liquidity of the RG is adequate, as reflected by free cash and bank balances of around Rs. 514 crore and restricted cash and bank balance of ~Rs. 6 crore on a combined basis as on August 2024 end. Going forward, CARE Ratings expects the generation performance of assets to be in-line with the existing trend and collections to improve. The internal accruals from the structure are expected to be adequate to service its proposed debt obligations.

As per CARE Ratings' base case, gross cash accruals (GCA) for FY25 and FY26 is expected to be rangebound between Rs. 363 crore to Rs. 425 crore as against the annual repayments of Rs. 242 crore and Rs. 334 crore respectively.



Applicable criteria

Assignment of Provisional Rating

Consolidation

Definition of Default

Factoring Linkages Parent Sub JV Group

Liquidity Analysis of Non-financial sector entities

Rating Outlook and Rating Watch

Financial Ratios - Non financial Sector

<u>Infrastructure Sector Ratings</u>

Solar Power Projects

Wind Power Projects

Validity of Provisional Rating:

Provisional rating shall be converted into a final rating after receipt of transaction documents duly executed/ completion of mentioned steps within 90 days from the instrument's date of issuance. An extension of 90 days may be granted on a case-to-case basis in line with CARE Ratings' Policy on Assignment of Provisional Ratings.

Risks associated with provisional nature of credit rating:

When a rating is assigned pending execution of certain critical documents or steps to be taken, it is a 'Provisional' rating indicated by prefixing 'Provisional' before the rating symbol. On execution of critical documents to the satisfaction of CARE Ratings, the final rating is assigned. In absence of documents/ completion of steps or where such documents deviate significantly from those considered, provisional rating will be reviewed in line with the Policy on Assignment of Provisional Ratings.

About the company and industry

Industry classification

Macroeconomic indicator	Sector	Industry	Basic industry
Utilities	Power	Power	Power Generation

Animala, incorporated on December 14, 2010, is a wholly owned subsidiary of Greenko Energies Private Limited (GEPL, rated CARE A+; Stable/ CARE A1+). The company is operating an 84.00 MW_{AC} wind power plant in the state of Andhra Pradesh, India, and has signed a long-term PPA with APSPDCL for a period of 25 years, at a fixed tariff of Rs. 4.83 per unit. The project achieved commissioning on March 30, 2017 and thus, has an operational track record of \sim 7.5 years.

Financial Performance: Combined

Brief Financials (₹ crore)	March 31, 2023 (A)	March 31, 2024 (P)
Total operating income	1,237	1,219
PBILDT	1,064	997
PAT	-73	-74
Overall gearing (times)	6.2	6.3
Interest coverage (times)	1.6	1.5

A: Audited P: Provisional; Note: these are latest available financial results

Financial Performance: Animala

Brief Financials (₹ crore)	March 31, 2023 (A)	March 31, 2024 (P)
Total operating income	84.7	101.2
PBILDT	71.9	85.5
PAT	-29.5	-7.0
Overall gearing (times)	-5.8	-5.2
Interest coverage (times)	1.0	1.2

A: Audited P: Provisional; Note: these are latest available financial results



Status of non-cooperation with previous CRA: Not Applicable

Any other information: Not Applicable

Rating history for last three years: Annexure-2

Detailed explanation of covenants of rated instrument / facility: Annexure-3

Complexity level of instruments rated: Annexure-4

Lender details: Annexure-5

Annexure-1: Details of instruments/facilities

Name of the ISIN Instrument		Date of Issuance (DD-MM- YYYY)	Coupon Rate (%)	Maturity Date (DD- MM-YYYY)	Size of the Issue (₹ crore)	Rating Assigned and Rating Outlook
Term Loan-Long				Max 21 2020	456.25	Provisional
Term		-	_	Mar 31, 2039	430.23	CARE A; Stable

Annexure-2: Rating history for last three years

		Current Ratings		Rating History				
Sr. No.	Name of the Instrument/Bank Facilities	Туре	Amount Outstanding (₹ crore)	Rating	Date(s) and Rating(s) assigned in 2024- 2025	Date(s) and Rating(s) assigned in 2023- 2024	Date(s) and Rating(s) assigned in 2022- 2023	Date(s) and Rating(s) assigned in 2021- 2022
1	Term Loan-Long Term	LT	456.25	Provisional CARE A; Stable				

LT: Long term

Annexure-3: Detailed explanation of covenants of rated instruments/facilities: Not Applicable

Annexure-4: Complexity level of instruments rated

Sr. No.	Name of the Instrument	Complexity Level
1	Term Loan-Long Term	Simple

Annexure-5: Lender details

To view the lender wise details of bank facilities please <u>click here</u>



Annexure-6: List of entities in the co-obligor structure

S.No.	Entity	Abbreviation
1.	Animala Wind Power Private Limited	Animala
2.	Skeiron Renewable Energy Kustagi Private Limited	Kustagi
3.	Greenko Shanay Renewables Limited	Shanay
4.	Greenko Bercha Wind Power Private Limited	Bercha
5.	Greenko Jaisalmer Wind Energy Private Limited	Jaisalmer
6.	Greenko Maha Wind Energy Private Limited	Maha
7.	Greenko DND Wind Power Private Limited	DND
8.	Greenko Mamatkheda Wind Private Limited	Mamatkheda
9.	Greenko Uravakonda Wind Power Private Limited	Uravakonda
10.	Greenko Agar Wind Power Private Limited	Agar
11.	Vyshali Energy Private Limited	Vyshali
12.	Greenko Saroja Renewables Private Limited	Saroja
13.	Jilesh Power Private Limited	Jilesh
14.	Achintya Solar Power Private Limited	Achintya
15.	Vishvarupa Solar Power Private Limited	Vishvarupa
16.	Suvarchas Solar Power Private Limited	Suvarchas
17.	Grinibhrit Solar Power Private Limited	Grinibhrit
18.	Zuka Power Private Limited	Zuka
19.	Greenko Charanka Solar Energy Private Limited	Charanka
20.	Greenko Suvaan Energy Private Limited	Suvaan
21.	SEI Green Flash Private Limited	Green Flash
22.	SEI Sooraj Renewable Energy Private Limited	Sooraj
23.	SEI Solarvana Power Private Limited	Solarvana
24.	SEI Sunshine Power Private Limited	Sunshine
25.	Everest Power Private Limited	Everest

Note on complexity levels of rated instruments: CARE Ratings has classified instruments rated by it based on complexity. Investors/market intermediaries/regulators or others are welcome to write to care@careedge.in for clarifications.



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