

Empee Hotels Limited

October 01, 2024

Facilities/Instruments	Amount (₹ crore)	Rating ¹	Rating Action
Non-Convertible Debentures	185.00	CARE D; ISSUER NOT COOPERATING*	Rating continues to remain under ISSUER NOT COOPERATING category

Details of instruments/facilities in Annexure-1.

Rationale and key rating drivers

CARE Ratings Ltd. has been seeking information from Empee Hotels Ltd. to monitor the rating(s) vide letter/ e-mail communications dated September 24, 2024, September 02, 2024 & August 23, 2024. However, despite our repeated requests, the company has not provided the requisite information for monitoring the ratings. In line with the extant SEBI guidelines, CARE has reviewed the rating on the basis of the best available information which however, in CARE's opinion is not sufficient to arrive at a fair rating. The rating on Empee Hotels Limited's proposed NCDs will now be denoted **as CARE D; ISSUER NOT COOPERATING*.**

Users of this rating (including investors, lenders and the public at large) are hence requested to exercise caution while using the above ratings.

Analytical approach: Standalone

Outlook: Stable

Detailed description of key rating drivers:

At the time of last rating on July 17, 2023, the following were the rating weaknesses and strengths.

Key weaknesses

Ongoing delays in debt obligations to Edelweiss Asset Reconstruction Company (EARC):

On account of consistent liquidity issues, the company has delayed meeting the debt obligations for the period of FY20, FY21 and FY22. The company entered into one-time settlement (OTS) agreement with the lender (EARC) during March 2022, as per which the company was liable to pay Rs 205 crore, by May 31, 2022. The company could pay only Rs 17 crore out of the total outstanding amount as on date (June 17, 2022). The proceeds from the proposed NCD would be utilized towards settling the amount of OTS and the balance amount is proposed to be paid by promoters. However, EARC filed a petition against Empee Hotels in NCLT invoking Section 7 of the IBC. The final decision of the petition is still pending.

Weak Financial Profile:

The company has a weak financial risk profile characterized by high leverage and poor debt coverage indicators. Going forward, EHL's cash flow from hotel operations would not be sufficient to meet the debt obligations related to proposed NCDs. Hence, there would be significant reliance on promoters for timely fund infusion to repay the quarterly interest obligations and bul let principal repayment at the end of two years. The promoters are expected to monetize some of their assets or develop another land in JV for a commercial real estate project to meet the debt obligations related to proposed NCDs.

Key strengths

Experienced promoters:

EHL is promoted by Mr. MP Purshothaman who is also serving as Chairman of EHL. Mr.MP Purshothaman has extensive experience of over five decades in hospitality business and has also held the position of President of Tamil Nadu Hotels and Restaurants Association for close to 22 years. Mrs. Nisha Purshothaman, who is serving as a Managing Director of EHL also has a rich experience of over 3 decades in hoteling and hospitality business.

Favourable location of hotels and strong Brand image of 'Hilton':

The hotel is located in Ekkaduthangal, which is proximity to the Chennai airport and IT clusters of Chennai. Chennai has the sixth busiest airport in the country (based on passenger traffic in 2021-22), and also enjoys the status of being the second largest

^{*}Issuer did not cooperate; based on best available information.

¹Complete definition of ratings assigned are available at www.careedge.in and other CARE Ratings Limited's publications.



exporter of Information technology and business process outsourcing (BPO) services, after Bengaluru, in India. Thus, owing to the hotel's favorable location, EHL benefits from an influx of business and leisure travellers.

Further, EHL has a long-term association with Hilton group, UK which is one of the largest hospitality brands across the world and has a stellar reputation among the international business and leisure travellers. The hotel is operated by the name 'Hotel Hilton' and is fully managed by the Hilton group. In consideration, Hilton charges from EHL 2% of revenue as management fees and a further 8% of gross operating profit as incentive fees, which is calculated as per defined terms, for managing the hote I. Further EHL also shares 2% of revenue as group service benefit fees (GSB) with Hilton.

Liquidity: Not Applicable

Assumptions/Covenants: Not Applicable

Environment, social, and governance (ESG) risks: Not Applicable

Applicable criteria

Definition of Default
Policy in respect of non-cooperation by issuers
Rating Outlook and Rating Watch
Hotels & Resorts
Financial Ratios – Non financial Sector

About the company and industry

Industry classification

Macroeconomic indicator	Sector	Industry	Basic industry
Consumer Discretionary	Consumer Services	Leisure Services	Hotels & Resorts

Empee Hotels Ltd (EHL) was incorporated in 2004 primarily to develop a 5-star deluxe hotel project in Chennai. The company commenced its operations in 2011. EHL is promoted by Mr.M.P. Purushothaman, Chairman of Empee group of companies. EHL currently owns a 204 rooms 5-star deluxe category hotel in the name of 'Hilton, Chennai' at Ekkaduthangal, located within proximity to Chennai International Airport and IT clusters in Chennai. The major shareholding in EHL is held by Empee International Hotels and Resorts Ltd (EIHRL), a closely held company promoted by the Empee group. The Hotel is fully managed by the Hilton Group, UK in consideration of management, incentive fee and group sharing fees.

Brief Financials (₹ crore)	March 31, 2022 (A)	March 31, 2023 (A)	March 31, 2024 (A)
Total operating income	42.05	90.94	NA
PBILDT	2.91	21.75	NA
PAT	-11.05	13.67	NA
Overall gearing (times)	-2.79	-2.97	NA
Interest coverage (times)	0.45	23.08	NA

A: Audited UA: Unaudited NA: Not available; Note: these are latest available financial results

Status of non-cooperation with previous CRA: Not Applicable

Any other information: Not Applicable

Rating history for last three years: Annexure-2

Detailed explanation of covenants of rated instrument / facility: Annexure-3

Complexity level of instruments rated: Annexure-4

Lender details: Annexure-5



Annexure-1: Details of instruments/facilities

Name of the Instrument	ISIN	Date of Issuance	Coupon Rate (%)	Maturity Date	Size of the Issue (₹ crore)	Rating Assigned and Rating Outlook
Debentures-Non						CARE D; ISSUER NOT
Convertible	-	NA	21.5	Proposed	185.00	COOPERATING*
Debentures						COOPERATING

^{*}Issuer did not cooperate; based on best available information.

Annexure-2: Rating history for last three years

		Current Ratings			Rating History			
Sr. No.	Name of the Instrument/ Bank Facilities	Туре	Amount Outstanding (₹ crore)	Rating	Date(s) and Rating(s) assigned in 2024- 2025	Date(s) and Rating(s) assigned in 2023-2024	Date(s) and Rating(s) assigned in 2022- 2023	Date(s) and Rating(s) assigned in 2021- 2022
1	Debentures- Non Convertible Debentures	LT	185.00	CARE D; ISSUER NOT COOPERATING*	-	1)CARE D; ISSUER NOT COOPERATING* (17-Jul-23)	1)CARE D (23-Jun- 22)	-

^{*}Issuer did not cooperate; based on best available information.

Annexure-3: Detailed explanation of covenants of rated instruments/facilities: Not Applicable

Annexure-4: Complexity level of instruments rated

Sr. No.	Name of the Instrument	Complexity Level
1	Debentures-Non Convertible Debentures	Simple

Annexure-5: Lender details

To view the lender wise details of bank facilities please <u>click here</u>

Note on complexity levels of rated instruments: CARE Ratings has classified instruments rated by it based on complexity. Investors/market intermediaries/regulators or others are welcome to write to care@careedge.in for clarifications.

LT: Long term



Contact us

Media Contact

Mradul Mishra Director

CARE Ratings Limited Phone: +91-22-6754 3596

E-mail: mradul.mishra@careedge.in

Relationship Contact

Ankur Sachdeva Senior Director

CARE Ratings Limited Phone: 912267543444

E-mail: Ankur.sachdeva@careedge.in

Analytical Contacts

Puneet Kansal

Director

CARE Ratings Limited Phone: 120-4452000

E-mail: puneet.kansal@careedge.in

Rajan Sukhija Assistant Director

CARE Ratings Limited Phone: 91-120-4452000

E-mail: Rajan.Sukhija@careedge.in

Abhay Wanchoo

Analyst

CARE Ratings Limited

E-mail: Abhay.Wanchoo@careedge.in

About us:

Established in 1993, CARE Ratings is one of the leading credit rating agencies in India. Registered under the Securities and Exchange Board of India, it has been acknowledged as an External Credit Assessment Institution by the RBI. With an equitable position in the Indian capital market, CARE Ratings provides a wide array of credit rating services that help corporates raise capital and enable investors to make informed decisions. With an established track record of rating companies over almost three decades, CARE Ratings follows a robust and transparent rating process that leverages its domain and analytical expertise, backed by the methodologies congruent with the international best practices. CARE Ratings has played a pivotal role in developing bank debt and capital market instruments, including commercial papers, corporate bonds and debentures, and structured credit.

Disclaimer:

The ratings issued by CARE Ratings are opinions on the likelihood of timely payment of the obligations under the rated instrument and are not recommendations to sanction, renew, disburse, or recall the concerned bank facilities or to buy, sell, or hold any security. These ratings do not convey suitability or price for the investor. The agency does not constitute an audit on the rated entity. CARE Ratings has based its ratings/outlook based on information obtained from reliable and credible sources. CARE Ratings does not, however, guarantee the accuracy, adequacy, or completeness of any information and is not responsible for any errors or omissions and the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE Ratings have paid a credit rating fee, based on the amount and type of bank facilities/instruments. CARE Ratings or its subsidiaries/associates may also be involved with other commercial transactions with the entity. In case of partnership/proprietary concerns, the rating/outlook assigned by CARE Ratings is, inter-alia, based on the capital deployed by the partners/proprietors and the current financial strength of the firm. The ratings/outlook may change in case of withdrawal of capital, or the unsecured loans brought in by the partners/proprietors in addition to the financial performance and other relevant factors. CARE Ratings is not responsible for any errors and states that it has no financial liability whatsoever to the users of the ratings of CARE Ratings. The ratings of CARE Ratings do not factor in any rating-related trigger clauses as per the terms of the facilities/instruments, which may involve acceleration of payments in case of rating downgrades. However, if any such clauses are introduced and triggered, the ratings may see volatility and sharp downgrades.

For detailed Rationale Report and subscription information, please visit www.careedge.in