

## **Can Fin Homes Limited**

September 25, 2024

Facilities/Instruments	Amount (₹ crore)	Rating¹	Rating Action
Long-term bank facilities	5,000.00	CARE AAA; Stable	Reaffirmed
Non-convertible debentures	1,375.00 (Reduced from 1,650.00)	CARE AAA; Stable	Reaffirmed
Non-convertible debentures	2,500.00	CARE AAA; Stable	Reaffirmed
Non-convertible debentures	3,000.00	CARE AAA; Stable	Reaffirmed
Tier II bonds	300.00	CARE AAA; Stable	Reaffirmed
Commercial paper	4,500.00	CARE A1+	Reaffirmed

Details of instruments/facilities in Annexure-1.

#### **Rationale & Key Rating Drivers**

The ratings of the long-term bank facilities and various debt instruments of Can Fin Homes Limited (CFHL) continue to draw comfort from the strong parentage of Canara Bank (rated 'CARE AAA; Stable'; primary shareholder of CFHL) resulting in Board level guidance and sharing of the common brand name. Canara Bank views CHFL as an important entity and has expressed its resolve to extend support to CFHL irrespective of its modest shareholding and its intent to maintain the equity holding. On the back of the parentage and CHFL's robust performance, it enjoys strong financial flexibility and has been able to raise funds through diversified sources at competitive rates. The ratings also factor the relatively low risk portfolio of CFHL with loans predominantly extended to the salaried class, continuation of healthy financial performance with stable profitability while maintaining strong asset quality and adequate capitalization. The rating strengths far out-weigh the credit challenges of high leverage and regional concentration of its loan portfolio.

# Rating Sensitivities - Factors likely to lead to rating actions Positive Factors - Factors that could, individually or collectively, lead to positive rating action/upgrade:

Not applicable

## Negative Factors- Factors that could, individually or collectively, lead to negative rating action/downgrade:

- Weakening of the credit profile of Canara Bank.
- Change in Canara Bank's philosophy towards CFHL or announcement of stake sale.
- Increase in gearing (Total debt/Net-worth) beyond 10x levels.
- Weakening of asset quality with gross stressed assets of above 5% on a sustained basis.

**Analytical approach**: Standalone, factoring in the parentage in Canara Bank, with whom, CFHL shares the brand name and derives managerial and financial support. Though the ownership is fragmented with Canara Bank's stake only at 29.99%, the bank's management has expressed strong resolve to support the entity and articulated to maintain this stake.

#### Outlook: Stable

The 'Stable' outlook reflects the strong parentage backing, low risk portfolio resulting in healthy asset quality and stable profitability.

#### **Detailed description of key rating drivers**

**Key Strengths** 

## Strong parentage

<sup>1</sup>Complete definition of ratings assigned are available at <a href="www.careedge.in">www.careedge.in</a> and other CARE Ratings Limited's publications



CFHL is promoted by Canara Bank (rated CARE AAA; Stable), which holds majority stake of 29.99% in the company as on June 30, 2024. Canara Bank being its sponsor, the company enjoys management and board guidance, and sharing of the brand name, besides strong financial flexibility. Canara Bank has deputed three of its senior-level officers as representatives on the board of CFHL including, Mr. K Satyanarayana Raju, Managing Director & CEO, Canara Bank. Canara Bank views CFHL as an important entity and has expressed its resolve to support CHFL irrespective of its modest shareholding, and its intent to maintain the stake. CARE Ratings Limited (CARE Ratings) expects the support from the parent to continue going forward.

## Healthy asset quality despite moderation in FY24 aided by low-risk portfolio dominated by housing loans to salaried class

CFHL mainly focuses on loans to salaried and professional class, which constituted 71.7% of the total outstanding loan portfolio as on June 30, 2024. Around 79% of the overall portfolio constitutes of housing loans, while the balance is made of mortgage loan/ loan against property (LAP) and other top-up loans, and personal loans, among others. Loans to salaried customers forming the major share of the loan portfolio, has resulted in comfortable asset quality parameters over the years. Furthermore, all the loans in both housing and non-housing segments are backed by adequate security leading to healthy asset quality.

The average ticket size of loans in the housing loan segment was at ₹15 lakh, with an average loan-to-value (LTV) ratio of about 47%. The asset quality has slightly moderated with the gross non-performing assets (GNPA) of 0.91% as on June 30, 2023, (March 31, 2024: 0.82%) and net NPA (NNPA) at 0.42% (March 31, 2024: 0.49%) as compared to GNPA and NNPA of 0.55% and 0.26% respectively as on March 31, 2023. This is due to slippages from the restructured book. The provision coverage ratio has moderated from 52.29% as on March 31, 2023 to 48.67% as on March 31, 2024. As on June 30, 2024, company's standard restructured loans stood at ₹477 crore (1.34% of gross advances) as compared to ₹672 crore (2.06% of gross advances) as on June 30, 2023. Gross stressed assets stood at 2.26% as on June 30, 2024 (2.30% as on March 31, 2024) as against 2.75% as on March 31, 2023. CARE Ratings expects the asset quality to remain healthy going forward.

#### **Diversified resource profile**

CHFL has access to diversified sources to meet its borrowing requirement including term loans from private and public banks contributing 55.58% (PY: 55.2% as on June 30, 2023), non-convertible debentures contributing 19.71% (PY:15.6%), deposits amounting to 0.68% (PY: 1.2%), commercial paper forming 6.96% (PY: 6.6%) and refinancing from National Housing Bank (NHB) contributing 16.46% (PY: 21.4%) as on June 30, 2024. The company has not availed NHB refinancing in the last FY. As a practice, the company maintains significant amount of undrawn credit lines (including working capital limits) as liquidity buffer. CARE Ratings expects the resource profile to remain diversified considering the strong financial flexibility and the ability of the company to raise funds at competitive rates.

#### **Stable Profitability levels**

Company has reported consistent profits over the years mainly owing to stable net income margin (NIM) coupled with control in operating and credit costs of the company. The yields have improved from 8.96% in FY23 to 10.13% in FY24, however with cost of funds also increasing from 6.31% in FY23 to 7.30% in FY24, NIM has slightly improved from 3.33% in FY23 to 3.62% in FY24. The Opex remained stable at 0.57% (PY: 0.58%) however, the credit cost has increased from 0.14% in FY23 to 0.40% in FY24 on account of moderation in asset quality due to slippages from restructured book. On account of the above, return on total assets (ROTA) has improved marginally from 2.04% in FY23 to 2.16% in FY24. The company has reported a profit after taxes (PAT) of ₹200 crore against a total income of ₹931 crore in Q1FY25. CARE Ratings expects the profitability levels to remain stable with the ability to maintain spreads and the asset quality remaining healthy.

#### Key weaknesses

### Regional concentration of operations:

CHFL has a relatively moderate sized player in the industry with a loan portfolio of ₹35,557 crore as on June 30, 2024. The company remains southern region focused with 133 out of 219 total branches in South India. As on June 30, 2024, 72.3% (PY:71.6%) of the total advances came from the southern states, of which, Karnataka alone contributes to 27.1% of loan portfolio (PY: Karnataka- 26.6%). CARE Ratings expects the regional concentration to continue over the medium term.



#### Adequate capitalization levels and high gearing levels

The healthy profit generation has helped the company to maintain a comfortable capital adequacy ratio (CAR) of 25.23% as on June 30, 2024, as against regulatory requirement of 15%. Despite a 10% growth in the loan book in FY24, the company's overall gearing has improved from 8.09x as on March 31, 2023, to 7.46x as on March 31, 2024. The company has been able to raise funds through diversified sources at lower rates, enabling them to operate at relatively higher leverage levels. CARE Ratings expects the capitalization levels to remain at similar levels over the medium term.

#### Liquidity: Adequate

As per the ALM statement submitted by the company as on June 30, 2024, CFHL's liquidity profile is characterised by no negative cumulative mismatches. As on June 30, 2024, the company had unavailed bank limits of ₹3176 crore besides cash and bank balance of ₹455 crore and investments of ₹1443 crore as against debt repayment obligation of ₹11874 crore for the next one year. The company also has a working capital demand loan (WCDL) limit of ₹4650 crore as on June 30, 2024. Advances inflow for the next one year stood at ₹4,900 crore. CARE Ratings draws comfort from the company's demonstrated ability to raise funds at competitive rates through its diversified resource base considering strong parentage and its robust performance.

## Environment, social, and governance (ESG) risks

CFHL recognise the importance of energy management and has started quantifying energy consumption in terms of energy units. The company works on installation of solar roof panels in villages and focuses on waste management. CHFL prioritises business model resilience through regular risk assessments, contingency planning, diversification of revenue streams, market monitoring and investment in technology and innovation. Ensuring data security and customer privacy is critical to protecting customer information from cyber-attacks and data breaches. CFHL recognises the importance of fostering a corporate culture that encourages open communication, feedback, and embraces diversity and inclusion. CHFL has established strong corporate governance practices, by adherence to standards and principles of corporate governance, compliance with statutory and regulatory guidelines, strong internal control systems, risk assessments, and providing timely and adequate disclosures of information, among others.

### **Applicable Criteria**

Definition of Default
Rating Outlook and Rating Watch
Financial Ratios - Financial Sector
Housing Finance Companies
Rating Methodology: Notching by factoring linkages in Ratings
Criteria for Short Term Instruments
Withdrawal Policy

#### **About the Company**

#### **Industry classification**

Macroeconomic indicator	Sector	Industry	Basic industry
Financial services	Financial services	Finance	Housing finance company

CFHL was incorporated in 1987 by Canara Bank (rated CARE AAA; Stable) in association with financial institutions including HDFC and UTI. CFHL is the first bank-sponsored housing finance company in India with Canara Bank holding a stake of 29.99% as on June 30, 2024. The company is engaged in the business of providing housing finance to individuals for construction, purchase, repair and upgradation of houses. The company operates mainly in the Southern India with 133 of 219 total branches in South India as on June 30, 2024, with 72% of the total advances from southern states. As on June 30, 2024, CHFL's advances stood at ₹34,999 crore, housing loans account for major share (~79% as on June 30, 2024) of CFHL's portfolio, and overall loans to salaried class form major share of ~71.7% as on June 30, 2024. The company reported GNPA ratio of 0.82% and NNPA at 0.42% as on March 31, 2024, against GNPA ratio of 0.55% and NNPA at 0.26% as on March 31, 2023.



Average ticket size of loan outstanding as on March 31, 2024, was ~₹14.96 lakh for housing loans with average LTV of 47% and ₹10.12 lakhs for non-housing loan, with average LTV of ~24%.

Brief Financials (₹ crore)	31-03-2023 (A)	31-03-2024 (A)	30-06-2024 (UA)
Total operating income	2743	3525	931
PAT	621	751	200
Total Assets	33022	36536	NA
Net NPA (%)	0.26	0.42	0.49
ROTA (%)	2.04	2.16	NA

A: Audited; UA: Unaudited; NA: Not Available. Note: these are latest available financial results

Status of non-cooperation with previous CRA: Not applicable

Any other information: Not applicable

Rating History for last three years: Annexure-2

Detailed explanation of covenants of rated instrument / facility: Annexure-3

Complexity level of instruments rated for this company: Annexure 4

Lender details: Annexure-5

## Annexure -1: Details of instruments/Facilities:

Name of the Instrument	ISIN	Date of Issuance (DD- MM-YYYY)	Coupon Rate (%)	Maturity Date (DD- MM-YYYY)	Size of the Issue (₹ crore)	Rating Assigned and Rating Outlook
Bonds-Tier II Bonds	INE477A08025	03-12-2014	8.94%	03-12-2024	100	CARE AAA; Stable
Bonds-Tier II Bonds	Proposed	-	-	-	200	CARE AAA; Stable
Commercial Paper-Commercial Paper (Standalone)	INE477A14CZ8	10-07-2024	7.14%	20-09-2024	500	CARE A1+
Commercial Paper-Commercial Paper (Standalone)	INE477A14DA9	26-07-2024	7.25%	25-10-2024	250	CARE A1+
Commercial Paper-Commercial Paper (Standalone)	INE477A14DB7	31-07-2024	7.25%	30-10-2024	750	CARE A1+
Commercial Paper-Commercial Paper (Standalone)	INE477A14DC5	13-08-2024	7.29%	12-11-2024	500	CARE A1+
Commercial Paper-Commercial Paper (Standalone)	INE477A14DD3	23-08-2024	7.31%	22-11-2024	1,000	CARE A1+
Commercial Paper-Commercial Paper (Standalone)	Proposed	-	-	-	1,500	CARE A1+
Debentures-Non-Convertible Debentures	INE477A07290*	24-12-2020	6.25%	24-12-2023	0.00	Withdrawn
Debentures-Non-Convertible Debentures	INE477A07308	10-11-2021	6.10%	10-02-2025	275	CARE AAA; Stable



Debentures-Non-Convertible Debentures	INE477A07316	25-02-2022	6.70%	25-02-2025	500	CARE AAA; Stable
Debentures-Non-convertible debentures	INE477A07324	10-03-2022	6.80%	10-06-2025	700	CARE AAA; Stable
Debentures-Non-Convertible Debentures	INE477A07332	25-03-2022	6.80%	25-06-2025	260	CARE AAA; Stable
Debentures-Non-Convertible Debentures	INE477A07357	24-08-2022	7.80%	24-11-2025	1000	CARE AAA; Stable
Debentures-Non-convertible debentures	INE477A07340	30-03-2022	6.85%	30-06-2025	400	CARE AAA; Stable
Debentures-Non-Convertible Debentures	INE477A07365	23-12-2022	8.08%	23-03-2026	301	CARE AAA; Stable
Debentures-Non-Convertible Debentures	INE477A07373	27-02-2023	8.45%	27-05-2026	935	CARE AAA; Stable
Debentures-Non-convertible debentures	INE477A07381	23-02-2024	8.25%	21-05-2027	1000	CARE AAA; Stable
Debentures-Non-Convertible Debentures	INE477A07399	03-04-2024	8.18%	03-04-2029	900	CARE AAA; Stable
Debentures-Non-convertible debentures	Proposed	-	-	-	604	CARE AAA; Stable
Fund-based - LT-Term Loan	-	-	-	March 2031	5000	CARE AAA; Stable

<sup>\*</sup> The company has redeemed the instrument

## **Annexure-2: Rating history for last three years**

		Current Ratings			Rating History			
	Name of the Instrument/Bank Facilities	Туре	Amount Outstanding (₹ crore)	Rating	Date(s) and Rating(s) assigned in 2024- 2025	Date(s) and Rating(s) assigned in 2023- 2024	Date(s) and Rating(s) assigned in 2022- 2023	Date(s) and Rating(s) assigned in 2021- 2022
1	Bonds-Tier II Bonds	LT	300.00	CARE AAA; Stable	-	1)CARE AAA; Stable (26-Sep- 23)	1)CARE AAA; Stable (27-Sep- 22)	1)CARE AAA; Stable (28-Sep- 21)
2	Debentures-Non Convertible Debentures	LT	1375.00	CARE AAA; Stable	-	1)CARE AAA; Stable (26-Sep- 23)	1)CARE AAA; Stable (27-Sep- 22)	1)CARE AAA; Stable (28-Sep- 21)
3	Debentures-Non Convertible Debentures	LT	2500.00	CARE AAA; Stable	-	1)CARE AAA; Stable (26-Sep- 23)	1)CARE AAA; Stable (27-Sep- 22)	1)CARE AAA; Stable (28-Sep- 21)



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						1)CARE	1)CARE	1)CARE
	Debentures-Non			CARE		AAA;	AAA;	AAA;
4	Convertible	LT	3000.00	AAA;	-	Stable	Stable	Stable
	Debentures			Stable		(26-Sep-	(27-Sep-	(28-Sep-
						23)	22)	21)
	Commercial Daner					1)CARE	1)CARE	1)CARE
5	Commercial Paper-	CT	4500.00	CARE		A1+	A1+	A1+
)	Commercial Paper	ST	4500.00	A1+	-	(26-Sep-	(27-Sep-	(28-Sep-
	(Standalone)					23)	22)	21)
						1)CARE	1)CARE	1)CARE
	Fund based I.T.			CARE		AAA;	AAA;	AAA;
6	Fund-based - LT-	LT	5000.00	AAA;	-	Stable	Stable	Stable
	Term Loan			Stable		(26-Sep-	(27-Sep-	(28-Sep-
						23)	22)	21)

LT: Long term; ST: Short term

## Annexure-3: Detailed explanation of covenants of rated instruments/facilities - Not applicable

## **Annexure-4: Complexity level of instruments rated**

Sr. No.	Name of the Instrument	Complexity Level
1	Bonds-Tier II Bonds	Complex
2	Commercial Paper-Commercial Paper (Standalone)	Simple
3	Debentures-Non-Convertible Debentures	Simple
4	Fund-based - LT-Term Loan	Simple

## **Annexure-5: Lender details**

To view lender-wise details of bank facilities please click here

**Note on complexity levels of rated instruments:** CARE Ratings has classified instruments rated by it based on complexity. Investors/market intermediaries/regulators or others are welcome to write to care@careedge.in for clarifications.



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#### About us:

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