

## Sai Surfactants Private Limited

June 14, 2024

Facilities/Instruments	Amount (₹ crore)	Rating <sup>1</sup>	Rating Action
Long Term Bank Facilities	26.70	CARE BB-; Stable; ISSUER NOT COOPERATING*	Rating continues to remain under ISSUER NOT COOPERATING category and Revised from CARE BB; Stable
Long Term / Short Term Bank Facilities	18.00	CARE BB-; Stable / CARE A4; ISSUER NOT COOPERATING*	Rating continues to remain under ISSUER NOT COOPERATING category and Revised from CARE BB; Stable / CARE A4

Details of instruments/facilities in Annexure-1

\*Issuer did not cooperate; based on best available information.

### Rationale and key rating drivers

CARE Ratings Ltd. had, vide its press release dated March 24, 2023, placed the rating(s) of Sai Surfactants Private Limited (SSPL) under the 'issuer non-cooperating' category as SSPL had failed to provide information for monitoring of the rating and had not paid the surveillance fees for the rating exercise as agreed to in its Rating Agreement. SSPL continues to be non-cooperative despite repeated requests for submission of information through e-mails, phone calls and a letter/email dated February 07, 2024, February 17, 2024, February 27, 2024.

In line with the extant SEBI guidelines, CARE Ratings Ltd. has reviewed the rating on the basis of the best available information which however, in CARE Ratings Ltd.'s opinion is not sufficient to arrive at a fair rating.

**Users of this rating (including investors, lenders and the public at large) are hence requested to exercise caution while using the above rating(s).**

The ratings assigned to the bank facilities of SSPL have been revised on account of non-availability of requisite information. the revision also factored in continued net losses, increase in total debt levels leading to deteriorated capital structure and debt coverage indicators during FY23.

### Analytical approach: Standalone

Combined till FY22. CARE had taken combined approach for Sai Industries Private Limited (SIPL), Bhagirathi Packaging Private Limited (BPPL), SSPL & Kamakhya India Limited (KIL) as the above companies operate under common management, are involved in similar lines of business, have operational linkages and exhibit cash flow fungibility. These four companies have been collectively referred as Fogla Packaging Group (FPG). However, updated information is not available to ascertain financial linkages that warrant a continuation of combined approach.

### Outlook: Stable

### Detailed description of the key rating drivers:

Please refer to PR dated [March 24, 2023](#)

### Applicable criteria

[CARE Ratings' criteria on information adequacy risk and issuer non-cooperation](#)

[Policy on default recognition](#)

[Criteria on assigning outlook and credit watch](#)

[CARE Ratings' criteria on consolidation & combined approach](#)

### About the company

Incorporated in November 1987, SSPL belongs to the Kolkata based Fogla Packaging group. The FPG comprises of four companies in the Industrial Packaging segment namely BPPL, KIL, SIPL and SSPL. The group is engaged in manufacturing of industrial chemicals & packaging materials. The group commenced operations four decades ago under the leadership of Mr. Vishnu Fogla and is currently assisted by his son Mr. Rishi Fogla for the day to day operations. Fogla Corp is engaged in manufacturing of PP/ HDPE woven sacks since 30 years. The group has presence in the domestic as well as the international market.

<sup>1</sup>Complete definition of the ratings assigned are available at [www.careedge.in](http://www.careedge.in) and other CARE Ratings Ltd.'s publications

Brief Financials (Rs. crore) - Standalone	March 31, 2022 (A)	March 31, 2023 (A)
Total operating income	100.45	148.18
PBILDT	4.13	2.07
PAT	-3.98	-4.50
Overall gearing (times)	3.47	6.82
Interest coverage (times)	1.09	0.43

A: Audited; Note: 'the above results are latest financial results available'

**Status of non-cooperation with previous CRA:** Not Applicable

**Any other information:** Not Applicable

**Rating history for last three years:** Please refer Annexure-2

**Covenants of rated instrument / facility:** Detailed explanation of covenants of the rated instruments/facilities is given in Annexure-3

**Complexity level of various instruments rated:** Annexure-4

**Lender details:** Annexure-5

#### Annexure-1: Details of instruments/facilities

Name of the Instrument	ISIN	Date of Issuance (DD-MM-YYYY)	Coupon Rate (%)	Maturity Date (DD-MM-YYYY)	Size of the Issue (₹ crore)	Rating Assigned along with Rating Outlook
Fund-based - LT-Term Loan		-	-	March 2028	20.78	CARE BB-; Stable; ISSUER NOT COOPERATING*
Fund-based - LT-Term Loan		-	-	01/10/2026	5.92	CARE BB-; Stable; ISSUER NOT COOPERATING*
Fund-based - LT/ST-Cash Credit		-	-	-	13.00	CARE BB-; Stable / CARE A4; ISSUER NOT COOPERATING*
Non-fund-based - LT/ ST-BG/LC		-	-	-	5.00	CARE BB-; Stable / CARE A4; ISSUER NOT COOPERATING*

\*Issuer did not cooperate; Based on best available information

**Annexure-2: Rating history for the last three years**

Sr. No.	Name of the Instrument/ Bank Facilities	Current Ratings			Rating History			
		Type	Amount Outstanding (₹ crore)	Rating	Date(s) and Rating(s) assigned in 2024-2025	Date(s) and Rating(s) assigned in 2023-2024	Date(s) and Rating(s) assigned in 2022-2023	Date(s) and Rating(s) assigned in 2021-2022
1	Fund-based - LT-Term Loan	LT	20.78	CARE BB-; Stable; ISSUER NOT COOPERATING*	-	-	1)CARE BB; Stable; ISSUER NOT COOPERATING* (24-Mar-23)	1)CARE BBB-; Stable (04-Mar-22)
2	Fund-based - LT/ ST-Cash Credit	LT/ST	13.00	CARE BB-; Stable / CARE A4; ISSUER NOT COOPERATING*	-	-	1)CARE BB; Stable / CARE A4; ISSUER NOT COOPERATING* (24-Mar-23)	1)CARE BBB-; Stable / CARE A3 (04-Mar-22)
3	Non-fund-based - LT/ ST-BG/LC	LT/ST	5.00	CARE BB-; Stable / CARE A4; ISSUER NOT COOPERATING*	-	-	1)CARE BB; Stable / CARE A4; ISSUER NOT COOPERATING* (24-Mar-23)	1)CARE BBB-; Stable / CARE A3 (04-Mar-22)
4	Fund-based - LT-Term Loan	LT	5.92	CARE BB-; Stable; ISSUER NOT COOPERATING*	-	-	1)CARE BB; Stable; ISSUER NOT COOPERATING* (24-Mar-23)	1)CARE BBB-; Stable (04-Mar-22)

\*Issuer did not cooperate; based on best available information.

LT: Long term; LT/ST: Long term/Short term

**Annexure-3: Detailed explanation of covenants of the rated instruments/facilities:** Not Applicable**Annexure-4: Complexity level of the various instruments rated**

Sr. No.	Name of the Instrument	Complexity Level
1	Fund-based - LT-Term Loan	Simple
2	Fund-based - LT/ ST-Cash Credit	Simple
3	Non-fund-based - LT/ ST-BG/LC	Simple

**Annexure-5: Lender details**

To view the lender wise details of bank facilities please [click here](#)

**Note on the complexity levels of the rated instruments:** CARE Ratings has classified instruments rated by it on the basis of complexity. Investors/market intermediaries/regulators or others are welcome to write to [care@careedge.in](mailto:care@careedge.in) for any clarifications.

### Contact us

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### About us:

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