

Alchemist Hospitals Limited

March 12, 2024

Facilities/Instruments	Amount (₹ crore)	Rating ¹	Rating Action
Long Term Bank Facilities	44.60	CARE BB-; Stable; ISSUER NOT COOPERATING*	Rating continues to remain under ISSUER NOT COOPERATING category and Revised from CARE BB; Stable
Optionally Fully Convertible Debenture	8.93	CARE BB-; Stable; ISSUER NOT COOPERATING*	Rating continues to remain under ISSUER NOT COOPERATING category and Revised from CARE BB; Stable

Details of instruments/facilities in Annexure-1.

*Issuer did not cooperate; based on best available information

Rationale and key rating drivers

CARE Ratings Ltd. had, vide its press release dated December 20, 2022 placed the rating of Alchemist Hospitals Limited under the 'issuer non-cooperating' category as Alchemist Hospitals Limited had failed to provide information for monitoring of the rating. Alchemist Hospitals Limited continues to be non-cooperative despite repeated requests for submission of information through e-mails, phone calls and email dated February 20, 2024, January 17, 2024, November 25, 2023, etc. In line with the extant SEBI guidelines, CARE Ratings Ltd. has reviewed the rating on the basis of the best available information which however, in CARE Ratings Ltd.'s opinion is not sufficient to arrive at a fair rating.

Users of this rating (including investors, lenders and the public at large) are hence requested to exercise caution while using the above rating.

While arriving at the rating of Alchemist Hospitals Limited (AHL), CARE has taken a consolidated view of AHL and Ojas Medical Services Pvt Ltd (OMS), as both companies have common promoters, common management and operational linkages.

The rating is revised on account of non-availability of requisite information due to non-cooperation by Alchemist Hospitals Limited with CARE'S efforts to undertake a review of the rating outstanding. CARE views information availability risk as a key factor in its assessment of credit risk. Further, the ratings continue to remain constrained on account of modest scale of operations and fluctuating profitability margins, limited geographical reach and competition from established players in the region, risks in the healthcare industry associated with the availability and attrition of medical professionals as-well-as the treatments done and stretched liquidity position. The rating, however, continue to derive comfort from established track record of operations, regulatory approvals in place, wide range of specialty services offered & established infrastructure, moderate financial risk profile, healthy occupancy levels leading to improvement in operational performance during H1FY22 and growing demand for healthcare services in India.

Analytical approach:

Consolidated. The financial and business risk profiles of Alchemist Hospitals Limited (AHL) and Ojas Medical Services Private Limited (OMS) have been consolidated since both the entities are engaged in a similar line of business, have operational linkages, guarantee given to its subsidiary (OMS), common promoters and common management personnel.

Outlook: Stable

Detailed description of the key rating drivers:

At the time of last rating on December 20, 2022 the following were the rating strengths and weaknesses (FY22 financials updated)

Key weaknesses

Modest scale of operations and fluctuating profitability margins

The scale of operations of the company remained modest with a total operating income of Rs.197.27 Cr. in FY22. The same, however, increased by 35% on account of increase in the rates of various services offered, leading to revenue growth. Further,

¹Complete definition of the ratings assigned are available at www.careedge.in and other CARE Ratings Ltd.'s publications

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the PBILDT margins slightly improved in FY22 to 16.91% on account of comparatively lower operational expenses. The PAT margins, also improved to 4.75% as on March 31, 2022. Moreover, increase in the bed capacity and higher pricing has led to improvement in the financials. Further the margins are expected to improve backed by healthy demand coupled with stable industry growth aspects.

Risks in the healthcare industry associated with the availability and attrition of medical professionals as-well-as the treatments done

Presence of qualified medical professionals such as doctors, paramedical staff and support staff is one of the important requisites of any hospital to be successful and to get continued patronage from the local population. There is an increasing level of competition and the scarcity of medical specialists in the domestic healthcare industry. Furthermore, healthcare is a highly sensitive sector where any mishandling of a case or negligence on the part of any doctor and/or staff of the unit can damage the reputation of the hospital to a large extent. In such an industry scenario, operations of hospitals like AHL are also therefore, highly dependent on the availability of qualified medical professionals and its ability to retain its current pool.

Limited geographical reach and competition from established players in the region

The company is operating a single hospital in Panchkula (Haryana). This limits the ability to tap opportunities and revenue. Further, though the hospital has an established oncology and cardiology department, it faces stiff competition from several other private hospital chains. This leads to competition not only in acquiring patients, but also in attracting medical professionals.

Key strengths

Established track record of operations, regulatory approvals in place and healthy occupancy levels

The company was originally incorporated in 1994 as Kaiser Hospital Limited and operated the single hospital in Panchkula under the name 'Kaiser Hospital'. It was subsequently acquired by the current promoters in 2006 and rechristened as Alchemist Hospitals Limited. The operations of the company are being looked after by its current director, Mr. Karan Deep Singh (son of Mr. Kanwar Deep Singh, Member of Parliament and the founder promoter of the Alchemist Group). He holds an industry experience of more than ten years and is supported by an experienced management team. The hospital has been operational for around two and a half decades now leading to an established track record in the Panchkula, Haryana region. The occupancy levels in the hospital remained healthy and almost at the same level in H1FY22 at ~83%. The hospital holds accreditations from National Accreditation Board for Hospitals and Healthcare Providers (NABH) as well as National Accreditation Board for Testing and Calibration Laboratories (NABL). This leads to an advantage to the company in terms of attracting patients as well as medical professionals. The hospital derives most of its income each year from private patient inflow (~70% in FY21). The hospital also has tie ups with several reputed Third-Party Administrators and private & public institutions. Further, the hospital is also empanelled under the CGHS (Central Government Health Scheme) and ECHS (Ex Servicemen Contributory Health Scheme) schemes of the government.

However on account of absence of latest information; CARE is unable to comment on the current scenario.

Established infrastructure and wide range of services offered

The 200 bedded multi-specialty hospital has medical professionals and associated infrastructure and equipment for various departments like oncology, neurology, cardiology, gynaecology etc. The hospital facilities are equipped with OPD (out-patient department) facilities, operation theatres, pathological lab, catheterization lab etc. along with technologically sound medical equipment and supporting infrastructure like Intensive Care Units, general wards, luxury rooms, blood bank, pharmacy etc. The hospital is associated with several reputed doctors as well as consultants who are supported by a qualified and experienced staff. Most of the doctors are working with the hospital are working exclusively for it, though on consultancy basis.

Moderate financial risk profile

The company has moderate financial risk profile as marked by overall gearing which slightly improved and stood 1.32x in FY22 (PY: 1.54x) mainly on account of repayment of unsecured loans.

Further coverage indicators as marked by interest coverage and Total debt/GCA improved and stood 2.73x (PY: 1.28x) and 5.15x (PY: 12.66x) respectively as on March 31, 2022 on account of improvement in profitability and GCA levels of the company.

Growing demand in the healthcare sector

The long-term prospect of the industry remains positive and continue to grow backed by an increase in demand for modern healthcare facilities, a rise in awareness about diseases, health consciousness among people, increase in per capita income, changing lifestyle, transition in disease profile etc. Although there is increasing competition in the sector, comfort is drawn from

the sizeable presence and established position of AHL. Going forward, AHL's prospects would depend upon its ability to achieve the revenue and profitability as envisaged and will remain a key rating sensitivity.

Liquidity: Stretched

The current ratio and quick ratios of the company stood at 0.84x and 0.67x respectively, as on March 31, 2022. The company had free cash and bank balance of Rs.12.47 crores as on March 31, 2022.

Applicable criteria

[Definition of Default](#)

[Policy in respect of non-cooperation by issuers](#)

[Rating Outlook and Rating Watch](#)

[Hospital](#)

[Financial Ratios – Non financial Sector](#)

[Consolidation](#)

[Factoring Linkages Parent Sub JV Group](#)

[Service Sector Companies](#)

[Liquidity Analysis of Non-financial sector entities](#)

About the company and industry

Industry classification

Macro Economic Indicator	Sector	Industry	Basic Industry
Healthcare	Healthcare	Healthcare Services	Hospital

Alchemist Hospitals Limited (AHL) was initially incorporated under the name Kaiser Hospitals Limited in 1994. The company operated a single hospital property under the name 'Kaiser Hospital' in Panchkula, Haryana. It was subsequently acquired by the current promoters in 2006 and rechristened as AHL. The hospital offers a wide range of services in various specialty segments like: oncology, cardiology, joint replacements, laparoscopic surgery, neurology and neurosurgery, paediatric surgery, endocrinology, plastic surgery etc., along with medicine and general surgery. Subsidiaries/ related parties of the company include various entities of the Alchemist company including Ojas Medical Services Private Limited, Alchemist Limited, Alchemist Realty Limited, etc.

Brief Financials (₹ crore)	March 31, 2021 (A)	March 31, 2022 (A)
Total operating income	145.33	197.27
PBILDT	16.59	33.36
PAT	-21.24	9.37
Overall gearing (times)	1.54	1.32
Interest coverage (times)	2.03	3.56

A: Audited; Note: 'the above results are latest financial results available'

Status of non-cooperation with previous CRA: India Ratings has placed its rating under non-cooperation due to non-submission of information by the entity as per its press release dated July 23, 2023

Any other information: Not Applicable

Rating history for last three years: Please refer Annexure-2

Covenants of rated instrument / facility: Detailed explanation of covenants of the rated instruments/facilities is given in Annexure-3

Complexity level of various instruments rated: Annexure-4

Lender details: Annexure-5

Annexure-1: Details of instruments/facilities

Name of the Instrument	ISIN	Date of Issuance (DD-MM-YYYY)	Coupon Rate (%)	Maturity Date (DD-MM-YYYY)	Size of the Issue (₹ crore)	Rating Assigned along with Rating Outlook
Debentures-Optionally Fully Convertible Debenture	NA^	21-Aug-2020	6	August 20, 2022	8.93	CARE BB-; Stable; ISSUER NOT COOPERATING*
Fund-based - LT-Term Loan		-	-	December 2025	31.60	CARE BB-; Stable; ISSUER NOT COOPERATING*
Fund-based - LT-Working Capital Limits		-	-	-	13.00	CARE BB-; Stable; ISSUER NOT COOPERATING*

*Issuer did not cooperate; based on best available information.

^Unlisted

Annexure-2: Rating history for the last three years

Sr. No.	Name of the Instrument/Bank Facilities	Current Ratings			Rating History			
		Type	Amount Outstanding (₹ crore)	Rating	Date(s) and Rating(s) assigned in 2023-2024	Date(s) and Rating(s) assigned in 2022-2023	Date(s) and Rating(s) assigned in 2021-2022	Date(s) and Rating(s) assigned in 2020-2021
1	Fund-based - LT-Term Loan	LT	31.60	CARE BB-; Stable; ISSUER NOT COOPERATING *	-	1)CARE BB; Stable; ISSUER NOT COOPERATING * (20-Dec-22)	1)CARE BB+; Positive (15-Dec-21) 2)CARE BB+; Stable (06-Apr-21)	1)CARE BB+ (CW with Negative Implications) (20-Jul-20) 2)CARE BB+; Stable (07-Apr-20)
2	Fund-based - LT-Working Capital Limits	LT	13.00	CARE BB-; Stable; ISSUER NOT COOPERATING *	-	1)CARE BB; Stable; ISSUER NOT COOPERATING * (20-Dec-22)	1)CARE BB+; Positive (15-Dec-21) 2)CARE BB+; Stable (06-Apr-21)	1)CARE BB+ (CW with Negative Implications) (20-Jul-20) 2)CARE BB+; Stable (07-Apr-20)

3	Debentures-Optionally Fully Convertible Debenture	LT	8.93	CARE BB-; Stable; ISSUER NOT COOPERATING *	-	1)CARE BB; Stable; ISSUER NOT COOPERATING * (20-Dec-22)	1)CARE BB+; Positive (15-Dec-21) 2)CARE BB+; Stable (06-Apr-21)	1)Provisional CARE BB+ (CW with Negative Implications) (20-Jul-20)
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Annexure-3: Detailed explanation of covenants of the rated instruments/facilities : Not Applicable

Annexure-4: Complexity level of the various instruments rated

Sr. No.	Name of the Instrument	Complexity Level
1	Debentures-Optionally Fully Convertible Debenture	Highly Complex
2	Fund-based - LT-Term Loan	Simple
3	Fund-based - LT-Working Capital Limits	Simple

Annexure-5: Lender details

To view the lender wise details of bank facilities please [click here](#)

Note on the complexity levels of the rated instruments: CARE Ratings has classified instruments rated by it on the basis of complexity. Investors/market intermediaries/regulators or others are welcome to write to care@careedge.in for any clarifications.

Contact us

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About us:

Established in 1993, CARE Ratings is one of the leading credit rating agencies in India. Registered under the Securities and Exchange Board of India, it has been acknowledged as an External Credit Assessment Institution by the RBI. With an equitable position in the Indian capital market, CARE Ratings provides a wide array of credit rating services that help corporates raise capital and enable investors to make informed decisions. With an established track record of rating companies over almost three decades, CARE Ratings follows a robust and transparent rating process that leverages its domain and analytical expertise, backed by the methodologies congruent with the international best practices. CARE Ratings has played a pivotal role in developing bank debt and capital market instruments, including commercial papers, corporate bonds and debentures, and structured credit.

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