

## **Somi Conveyor Beltings Limited**

June 16, 2023

| Facilities/Instruments                    | Amount<br>(₹ crore) | Ratings <sup>1</sup>                                       | Rating Action  |
|---|---------------------|--|--|
| Long Term / Short Term<br>Bank Facilities | 20.00               | CARE BB+; Stable / CARE<br>A4+; ISSUER NOT<br>COOPERATING* | Rating continues to remain under ISSUER NOT COOPERATING category |
| Short Term Bank Facilities                | 26.00               | CARE A4+; ISSUER NOT<br>COOPERATING*                       | Rating continues to remain under ISSUER NOT COOPERATING category |

Details of instruments/facilities in Annexure-1.

### Rationale and key rating drivers

CARE Ratings Ltd. had, vide its press release dated March 28, 2022, had moved the ratings of Somi Conveyor Beltings Limited (SCBL) under the 'issuer non-cooperating' category as SCBL had failed to provide surveillance fees for carrying out rating exercise. SCBL continues to be non-cooperative despite repeated requests for submission of information through e-mails dated April 26, 2023, April 27, 2023, May 01, 2023, May 02, 2023 and phone calls. In line with the extent SEBI guidelines, CARE Ratings Ltd. has reviewed the ratings on the basis of the best available information which however, in CARE Ratings Ltd.'s opinion is not sufficient to arrive at a fair rating.

Users of this rating (including investors, lenders and the public at large) are hence requested to exercise caution while the above rating(s).

Analytical approach: Standalone

## **Detailed description of the key rating drivers:**

#### **Key Rating Weaknesses**

### Modest scale of operations in highly competitive industry

During FY23, Total operating income improved by 63.90% and remained moderate at Rs.93.93 crore as against Rs.57.31 crore in FY22.

#### Moderate debt coverage indicators

Debt coverage indicators remained modest marked by interest coverage of 2.95 times during FY23 as against 2.06 times during FY22.TDGCA remained moderate at 3.82 years as on March 31, 2023.

### Susceptibility of profitability to volatility in raw material prices and foreign currency fluctuation risk

Majority of the raw materials required by SCBL are highly volatile and hence SCBL's profitability is susceptible to sudden changes in prices of raw material. Further, SCBL is exposed to foreign exchange fluctuation risk as the company also exports the products. SCBL keeps its export receivables un-hedged which exposes it to foreign currency fluctuation risk.

### **Key Rating Strengths**

## **Experienced management team**

Mr. O. P. Bhansali, Chairman & Managing Director, who have more than 30 years of experience in the conveyor belt industry looks after overall business activities who is assisted by his sons Mr. Vimal Bhansali and Mr. Gaurav Bhansali having healthy experience in same line of business. Further, top management is assisted by senior level management team and functional heads of Marketing, Finance, Operations, Commercial and Administration.

### Established track record of operations with diversified and reputed customer base

The company has established its track record of operations in the industry being present more than two decades. It has established customer and supplier base in the market. The company mainly gets the orders from reputed customers namely Bharat Heavy Electricals Limited (BHEL), Rajasthan Rajya Vidyut Utpadan Nigam Ltd (RRVUNL), Maharashtra State Power Generation Company (MAHAGENCO), Steel Authority of India Limited (SAIL), National Thermal Power Corporation Limited (NTPC), National Mineral Development Corporation (NMDC) as well as from cement manufacturer and metal industry.

<sup>&</sup>lt;sup>1</sup>Complete definition of the ratings assigned are available at <a href="www.careedge.in">www.careedge.in</a> and other CARE Ratings Ltd.'s publications



#### Moderate profitability position

PBILDT margin deteriorated however remained moderate at 8.52% during FY23 as against 11.18% during FY22 with increase in cost of material consumed. However, PAT margin improved during FY23 and remained moderate at 3.69 times during FY23 as against 2.99 times during FY22.

#### **Comfortable capital structure**

Capital structure remained comfortable with overall gearing of 0.26 times as on March 31, 2023 as against 0,44 times as on March 31, 2022 mainly on account of reduction in overall debt.

Environment, social, and governance (ESG) risk: Not Applicable

## **Applicable criteria**

Policy in respect of Non-cooperation by issuer
Policy on default recognition
Financial Ratios – Non financial Sector
Liquidity Analysis of Non-financial sector entities
Rating Outlook and Credit Watch
Short Term Instruments
Manufacturing Companies
Policy on Withdrawal of Ratings

#### About the company and industry

# **Industry classification**

| Macro Economic<br>Indicator | Sector        | Industry            | Basic Industry            |
|-----------------------------|---------------|---------------------|---------------------------|
| Industrials                 | Capital Goods | Industrial Products | Other Industrial Products |

Jodhpur (Rajasthan) based Somi Conveyor Beltings Limited (SCBL) was incorporated in 2000 and is engaged in the manufacturing of rubber and steel cord conveyor belts. The company manufactures various grades of conveyor belts used for industrial applications including material handling and transportation in various industries like mining, power, cement, fertilizer, steel and sugar among others. SCBL caters to the domestic as well as the export market under the brand name 'SOMIFLEX'. The company has two plants located at Sangaria and Tanwara, Jodhpur certified as ISO 9001: 2008 for quality management systems.

| Brief Financials (₹ crore) | March 31, 2022 (A) | March 31, 2023 (A) |
|----------------------------|--------------------|--------------------|
| Total operating income     | 57.31              | 93.93              |
| PBILDT                     | 6.41               | 8.00               |
| PAT                        | 1.72               | 3.47               |
| Overall gearing (times)    | 0.44               | 0.26               |
| Interest coverage (times)  | 2.06               | 2.95               |

Status of non-cooperation with previous CRA: Not Applicable

Any other information: Not Applicable

Rating history for last three years: Please refer Annexure-2

**Covenants of rated instrument / facility:** Detailed explanation of covenants of the rated instruments/facilities is given in Annexure-3



**Complexity level of various instruments rated**: Annexure-4

Lender details: Annexure-5

**Annexure-1: Details of instruments/facilities** 

| Name of the<br>Instrument                     | ISIN | Date of Issuance (DD-MM- YYYY) | Coupon<br>Rate (%) | Maturity<br>Date (DD-<br>MM-YYYY) | Size of the<br>Issue<br>(₹ crore) | Rating<br>Assigned<br>along with<br>Rating<br>Outlook            |
|---|------|--------------------------------|--------------------|-----------------------------------|-----------------------------------|--|
| Fund-based -<br>LT/ ST-Cash<br>Credit         |      | -                              | -                  | -                                 | 20.00                             | CARE BB+;<br>Stable / CARE<br>A4+; ISSUER<br>NOT<br>COOPERATING* |
| Non-fund-<br>based - ST-<br>Bank<br>Guarantee |      | -                              | -                  | -                                 | 18.00                             | CARE A4+;<br>ISSUER NOT<br>COOPERATING*                          |
| Non-fund-<br>based - ST-<br>ILC/FLC           |      | -                              | -                  | -                                 | 8.00                              | CARE A4+;<br>ISSUER NOT<br>COOPERATING*                          |

<sup>\*</sup>Issuer did not cooperate; based on best available information.



Annexure-2: Rating history for the last three years

|           |   | nistory for the last three years  Current Ratings |                                     |  | Rating History  |   |   |   |
|-----------|---|---|-------------------------------------|--|---|---|---|---|
| Sr.<br>No | Name of the<br>Instrument/Ba<br>nk Facilities | Туре  | Amount<br>Outstandin<br>g (₹ crore) | Rating   | Date(s)<br>and<br>Rating(<br>s)<br>assigne<br>d in<br>2023-<br>2024 | Date(s)<br>and<br>Rating(<br>s)<br>assigne<br>d in<br>2022-<br>2023 | Date(s) and<br>Rating(s)<br>assigned in<br>2021-2022  | Date(s) and<br>Rating(s)<br>assigned in<br>2020-2021  |
| 1         | Fund-based - LT/<br>ST-Cash Credit            | LT/ST<br>*  | 20.00                               | CARE BB+;<br>Stable / CARE<br>A4+; ISSUER<br>NOT<br>COOPERATIN<br>G* | -   | -   | 1)CARE BB+;<br>Stable / CARE<br>A4+; ISSUER<br>NOT<br>COOPERATIN<br>G*<br>(28-Mar-22)<br>2)CARE BB+;<br>Stable / CARE<br>A4+<br>(17-Sep-21) | 1)CARE BB+;<br>Stable / CARE<br>A4+<br>(30-Mar-21)<br>2)CARE BB+;<br>Stable / CARE<br>A4+; ISSUER<br>NOT<br>COOPERATIN<br>G*<br>(29-Apr-20) |
| 2         | Non-fund-based -<br>ST-ILC/FLC                | ST  | 8.00                                | CARE A4+;<br>ISSUER NOT<br>COOPERATIN<br>G*                          | -   | -   | 1)CARE A4+;<br>ISSUER NOT<br>COOPERATIN<br>G*<br>(28-Mar-22)<br>2)CARE A4+<br>(17-Sep-21)   | 1)CARE A4+ (30-Mar-21)  2)CARE A4+; ISSUER NOT COOPERATIN G* (29-Apr-20)  |
| 3         | Non-fund-based -<br>ST-Bank<br>Guarantee      | ST  | 18.00                               | CARE A4+;<br>ISSUER NOT<br>COOPERATIN<br>G*                          | -   | -   | 1)CARE A4+;<br>ISSUER NOT<br>COOPERATIN<br>G*<br>(28-Mar-22)<br>2)CARE A4+<br>(17-Sep-21)   | 1)CARE A4+ (30-Mar-21)  2)CARE A4+; ISSUER NOT COOPERATIN G* (29-Apr-20)  |

<sup>\*</sup>Issuer did not cooperate; based on best available information.

Annexure-3: Detailed explanation of covenants of the rated instruments/facilities: Not Applicable

<sup>\*</sup>Long term/Short term.



Annexure-4: Complexity level of the various instruments rated

| Sr. No. | Name of the Instrument             | Complexity Level |
|---------|------------------------------------|------------------|
| 1       | Fund-based - LT/ ST-Cash Credit    | Simple           |
| 2       | Non-fund-based - ST-Bank Guarantee | Simple           |
| 3       | Non-fund-based - ST-ILC/FLC        | Simple           |

#### **Annexure-5: Lender details**

To view the lender wise details of bank facilities please click here

**Note on complexity levels of the rated instrument:** CARE Ratings Limited has classified instruments rated by it on the basis of complexity. This classification is available at <a href="www.careedge.in">www.careedge.in</a>. Investors/market intermediaries/regulators or others are welcome to write to <a href="careedge.in">care@careedge.in</a> for any clarifications.

#### Contact us

| Media Contact                        | Analytical Contacts               |
|--------------------------------------|-----------------------------------|
| Mradul Mishra                        | Kalpesh Ramanbhai Patel           |
| Director                             | Director                          |
| CARE Ratings Limited                 | CARE Ratings Limited              |
| Phone: +91-22-6754 3596              | Phone: +91-79-4026 5611           |
| E-mail: mradul.mishra@careedge.in    | E-mail: kalpesh.patel@careedge.in |
| Relationship Contact                 | Sajni Shah                        |
|                                      | Lead Analyst                      |
| Deepak Purshottambhai Prajapati      | CARE Ratings Limited              |
| Senior Director                      | Phone: +91-79-4026 5636           |
| CARE Ratings Limited                 | E-mail: Sajni.Shah@careedge.in    |
| Phone: +91-79-4026 5656              |                                   |
| E-mail: deepak.prajapati@careedge.in | Krishna Bhatt                     |
|                                      | Analyst                           |
|                                      | CARE Ratings Limited              |

### About us:

Established in 1993, CARE Ratings is one of the leading credit rating agencies in India. Registered under the Securities and Exchange Board of India, it has been acknowledged as an External Credit Assessment Institution by the RBI. With an equitable position in the Indian capital market, CARE Ratings provides a wide array of credit rating services that help corporates raise capital and enable investors to make informed decisions. With an established track record of rating companies over almost three decades, CARE Ratings follows a robust and transparent rating process that leverages its domain and analytical expertise, backed by the methodologies congruent with the international best practices. CARE Ratings has played a pivotal role in developing bank debt and capital market instruments, including commercial papers, corporate bonds and debentures, and structured credit.

Disclaimer:

E-mail: Krishna.bhatt@careedge.in

The ratings issued by CARE Ratings are opinions on the likelihood of timely payment of the obligations under the rated instrument and are not recommendations to sanction, renew, disburse, or recall the concerned bank facilities or to buy, sell, or hold any security. These ratings do not convey suitability or price for the investor. The agency does not constitute an audit on the rated entity. CARE Ratings has based its ratings/outlook based on information obtained from reliable and credible sources. CARE Ratings does not, however, guarantee the accuracy, adequacy, or completeness of any information and is not responsible for any errors or omissions and the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE Ratings have paid a credit rating fee, based on the amount and type of bank facilities/instruments. CARE Ratings or its subsidiaries/associates may also be involved with other commercial transactions with the entity. In case of partnership/proprietary concerns, the rating/outlook assigned by CARE Ratings is, inter-alia, based on the capital deployed by the partners/proprietors and the current financial strength of the firm. The ratings/outlook may change in case of withdrawal of capital, or the unsecured loans brought in by the partners/proprietors in addition to the financial performance and other relevant factors. CARE Ratings is not responsible for any errors and states that it has no financial liability whatsoever to the users of the ratings of CARE Ratings. The ratings of CARE Ratings do not factor in any rating-related trigger clauses as per the terms of the facilities/instruments, which may involve acceleration of payments in case of rating downgrades. However, if any such clauses are introduced and triggered, the ratings may see volatility and sharp downgrades.

For the detailed Rationale Report and subscription information, please visit <a href="https://www.careedge.in">www.careedge.in</a>