

## Insight Business Machines Private Limited

June 07, 2022

### Ratings

Facilities/Instruments	Amount (Rs. crore)	Rating <sup>1</sup>	Rating Action
Long Term Bank Facilities	12.00	<b>CARE BB; Stable; ISSUER NOT COOPERATING* (Double B; Outlook: Stable ISSUER NOT COOPERATING*)</b>	Rating continues to remain under ISSUER NOT COOPERATING category and Revised from CARE BB+; Stable; (Double B Plus; Outlook: Stable)
Short Term Bank Facilities	0.50	<b>CARE A4; ISSUER NOT COOPERATING* (A Four ISSUER NOT COOPERATING*)</b>	Rating continues to remain under ISSUER NOT COOPERATING category and Revised from CARE A4+; (A Four Plus)
<b>Total Bank Facilities</b>	<b>12.50 (Rs. Twelve Crore and Fifty Lakhs Only)</b>		

Details of instruments/facilities in Annexure-1

### Detailed Rationale & Key Rating Drivers

CARE Ratings Ltd. had, vide its press release dated March 12, 2021, placed the rating(s) of Insight Business Machines Private Limited (IBMPL) under the 'issuer non-cooperating' category as IBMPL had failed to provide information for monitoring of the rating and had not paid the surveillance fees for the rating exercise as agreed to in its Rating Agreement. IBMPL continues to be non-cooperative despite repeated requests for submission of information through e-mails, phone calls and a letter/email dated January 26, 2022, February 05, 2022, February 15, 2022.

In line with the extant SEBI guidelines, CARE Ratings Ltd. has reviewed the rating on the basis of the best available information which however, in CARE Ratings Ltd.'s opinion is not sufficient to arrive at a fair rating.

**Users of this rating (including investors, lenders and the public at large) are hence requested to exercise caution while using the above rating(s).**

The ratings assigned to the bank facilities of IBMPL have been revised on account of non-availability of requisite information. The rating also considers a decline in scale of operations and profitability with an increase in overall debt in FY21 over FY20.

### Detailed description of the key rating drivers

Please refer to PR dated [March 12, 2021](#)

**Analytical approach:** Standalone

### Applicable Criteria

[Policy in respect of Non-cooperation by issuer](#)

[Policy on default recognition](#)

[Criteria on assigning outlook and credit watch](#)

### About the Company

Insight Business Machines Private Limited (IBMPL's) was incorporated in the year 1996 as a private limited company by Mr. Neel Shashikant Shah and Mr. Piyush Vipinchandra Vibhakar. The company is engaged in providing various types of infrastructure solutions, network and security solutions, business support services and related services in the field of IT. The company provides various IT system integration solutions & services, various network solutions and professional services. Furthermore, the company also provides turnkey based projects right from designing to installation as per customer's requirement. The company is also a dealer of various products includes server, laptop, desktop, printer, Software Operating Systems, antivirus licenses of International Brands and end point solutions.

<sup>2</sup>Complete definitions of the ratings assigned are available at [www.careedge.in](http://www.careedge.in) and in other CARE publications

\*Issuer did not cooperate; Based on best available information

Brief Financials (Rs. crore)	FY20 (A)	FY21 (A)	FY22 (Prov.)
Total operating income	101.84	76.80	NA
PBILDT	4.14	4.12	NA
PAT	1.19	0.68	NA
Overall gearing (times)	0.39	0.54	NA
Interest coverage (times)	3.99	1.69	NA

A: Audited; Prov.: Provisional; NA: Not Available

**Status of non-cooperation with previous CRA:** Not Applicable

**Any other information:** Not Applicable

**Rating History for last three years:** Please refer Annexure-2

**Covenants of rated instrument/facility:** Please refer Annexure 3

**Complexity level of various instruments rated for this Company:** Please refer Annexure 4

#### Annexure-1: Details of Instruments / Facilities

Name of the Instrument	ISIN	Date of Issuance	Coupon Rate	Maturity Date	Size of the Issue (Rs. crore)	Rating assigned along with Rating Outlook
Fund-based - LT-Cash Credit		-	-	-	4.00	CARE BB; Stable; ISSUER NOT COOPERATING*
Non-fund-based - ST-Forward Contract		-	-	-	0.50	CARE A4; ISSUER NOT COOPERATING*
Non-fund-based - LT-BG/LC		-	-	-	8.00	CARE BB; Stable; ISSUER NOT COOPERATING*

\*Issuer did not cooperate; based on best available information

#### Annexure-2: Rating History of last three years

Sr. No.	Name of the Instrument/Bank Facilities	Current Ratings			Rating history			
		Type	Amount Outstanding (Rs. crore)	Rating	Date(s) & Rating(s) assigned in 2022-2023	Date(s) & Rating(s) assigned in 2021-2022	Date(s) & Rating(s) assigned in 2020-2021	Date(s) & Rating(s) assigned in 2019-2020
1	Fund-based - LT-Cash Credit	LT	4.00	CARE BB; Stable; ISSUER NOT COOPERATING *	-	-	1)CARE BB+; Stable; ISSUER NOT COOPERATING * (12-Mar-21)	1)CARE BBB-; Stable (27-Feb-20)
2	Non-fund-based - ST-Forward Contract	ST	0.50	CARE A4; ISSUER NOT COOPERATING *	-	-	1)CARE A4+; ISSUER NOT COOPERATING * (12-Mar-21)	1)CARE A3 (27-Feb-20)
3	Non-fund-based - LT-BG/LC	LT	8.00	CARE BB; Stable; ISSUER NOT COOPERATING *	-	-	1)CARE BB+; Stable; ISSUER NOT COOPERATING * (12-Mar-21)	1)CARE BBB-; Stable (27-Feb-20)

\*Issuer did not cooperate; based on best available information

**Annexure-3: Detailed explanation of covenants of the rated instrument / facilities:** Not Applicable

**Annexure 4: Complexity level of various instruments rated for this company**

Sr. No	Name of instrument	Complexity level
1	Fund-based - LT-Cash Credit	Simple
2	Non-fund-based - LT-BG/LC	Simple
3	Non-fund-based - ST-Forward Contract	Simple

**Annexure 5: Bank Lender Details for this Company**

To view the lender wise details of bank facilities please [click here](#)

**Note on complexity levels of the rated instrument:** CARE Ratings Ltd. has classified instruments rated by it on the basis of complexity. This classification is available at [www.careedge.in](http://www.careedge.in). Investors/market intermediaries/regulators or others are welcome to write to [care@careedge.in](mailto:care@careedge.in) for any clarifications.

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**About CARE Ratings Limited:**

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With an established track record of rating companies over almost three decades, we follow a robust and transparent rating process that leverages our domain and analytical expertise backed by the methodologies congruent with the international best practices. CARE Ratings Limited has had a pivotal role to play in developing bank debt and capital market instruments including CPs, corporate bonds and debentures, and structured credit.

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