



Oxyzo Financial Services Private Limited

September 03, 2021

| Ratings | | | | | | |
|--------------------------------|-----------------------|---------------------------------|------------------------|--|--|--|
| Facilities | Amount (Rs. crore) | Rating1 | Rating Action | | | |
| Partially Credit Enhanced long | 15.00 | CARE A (CE) Stable^ | | | | |
| term Bank Facilities | | (Single A (Credit Enhancement); | Final rating confirmed | | | |
| | | Outlook: Stable) | | | | |
| | 15.00 | | | | | |
| Total Facilities | (Rs. Fifteen crores | | | | | |
| | only) | | | | | |

Details of instruments/facilities in Annexure-1

[^] based on the credit enhancement in the form of unconditional and irrevocable partial guarantee provided by Northern Arc Capital Limited (NACL; rated CARE A1+) to the extent of Rs.2.7 crore, being 18% of the issue size of the long-term bank facility. When due to the amortization of the facility, the Credit Enhancement percentage becomes greater than 50% of the aggregate outstanding principal of the facility, the Guarantee Cap shall be capped to 50% of the aggregate outstanding principal of the said facility.

Detailed Rationale & Key Rating Drivers

CARE had assigned Provisional CARE A (CE); Stable to the Partially Credit Enhanced long term bank facilities aggregating to Rs.15 crores issued by Oxyzo Financial Services Private Limited (Oxyzo) in April 2021.

The rating is now confirmed after receiving signed copies of legal documents (which include Corporate Guarantee deed, facility Agreement, Collection and Payment account agreement, hypothecation agreement) executed in accordance with the structure and a legal opinion taken on the same.

The rating is based on the credit enhancement in the form of unconditional and irrevocable partial guarantee provided by Northern Arc Capital Limited (NACL; rated CARE A1+) to the extent of Rs.2.7 crore, being 18% of the issue size of the long-term bank facility. When due to the amortization of the facility, the Credit Enhancement percentage becomes greater than 50% of the aggregate outstanding principal of the facility, the Guarantee Cap shall be capped to 50% of the aggregate outstanding principal of the facility. Rating Rationale for NACL can be found at this <u>web link</u>.

Rating Sensitivities

Positive Factors - Factors that could lead to positive rating action/upgrade:

• Upward revision in the standalone rating of the issuer

Negative Factors- Factors that could lead to negative rating action/downgrade:

- Downward revision in the standalone rating of the issuer or the Partial Guarantee Provider
- Breach of any negative covenants

Detailed description of the key rating drivers: Not Applicable

Analytical approach

Oxyzo: Standalone, factoring in operational and financial synergies between OFB Tech Private Limited and Oxyzo and same senior management of both the companies.

Applicable Criteria

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<u>Criteria on assigning 'outlook' and 'credit watch' to Credit Ratings</u> <u>CARE's Policy on Default Recognition</u> <u>Rating Methodology - Non Banking Finance Companies (NBFCs)</u> <u>Financial Ratios – Financial Sector</u> <u>Criteria for Rating Credit Enhanced Debt</u> <u>Rating Methodology: Notching by factoring linkages in Ratings</u>

About the Guarantor (NACL)

Northern Arc Capital Limited (NACL) (formerly known as IFMR Capital Finance Limited) is primarily engaged in enabling small and medium sized NBFCs to access debt capital including by way of securitization and debentures. It also provides loans to these NBFCs and invests in the subordinated tranches of securitization pools arranged by it. Over the years, with the players

¹Complete definition of the ratings assigned are available at <u>www.careratings.com</u> and other CARE publications



in the industry growing in size, NACL has also grown its loan book. The share of loans and advances has increased from 46% of total assets as on March 31, 2014 to 66% as on March 31, 2020. Income from syndication/arranger business stood at Rs. 52.18 crores (Rs.26.50 crores in FY14) in FY20 as against net interest income of Rs.231.95 crores (Rs.12.60 crores in FY14). The company is registered with RBI as a non-deposit taking systemically important NBFC and started NBFC activities in 2008 with focus on microfinance sector mainly to small and medium sized MFIs. Later, NACL has expanded scope of its NBFC activities to include AHF (Affordable Housing Finance), Small Business Loans (SBL), Commercial Vehicle Finance (CV), Agricultural Finance (AF) and Corporate Finance (CF).

About the Issuer (Oxyzo)

Oxyzo is a non-deposit accepting, systemically important NBFC belonging to OFB Group and Oxyzo started its operations in November 2017. Oxyzo is a 100% subsidiary of OFB Tech. Oxyzo provides secured and unsecured purchase finance loans to SMEs for financing the purchase of raw materials. As on March 31, 2020, the operations of the company are spread across 12 states with 51% of operations in south India, 26% in north India and 23% in west India.

About issuer's parent (OFB Tech Private Limited)

OFB Tech Private Limited is a private limited company incorporated in India on August 24, 2015. As an online portal, OFB has developed its own raw material aggregation technology platform (OASYS) which helps SMEs from across the country in procuring raw materials. Currently the company deals into various sub-industries including capital goods and PEB, consumer durables, steel, polymer, cement, auto and auto ancillaries, power, solar and small equipment, paper, polymer and industrial chemicals and finished garments through its technology platform. As on March 31, 2020, around 31% of the entire shareholding of OFB Tech is with promoters, 68% held by PE investors such as Matrix Partners India (17.14%), Creation Investments (16.28%), Zodius Technologies (9.45%), Falcon Edge (9.16%), Norwest Ventures (11.29%) and 5% being held by Angel Investors and the ESOP holders and remaining 1% by key management personnel.

| Brief Financials (Rs. crore)-Oxyzo | FY20 (A) | FY21 (A) |
|------------------------------------|----------|----------|
| | IND AS | IND AS |
| Total income | 135.20 | 197.57 |
| PAT | 21.06 | 39.94 |
| Interest coverage (times) | 1.47 | 1.60 |
| Total Assets | 962.93 | 1,640.11 |
| Net NPA (%) | 0.29 | 0.50 |
| ROTA (%) | 3.14 | 3.07 |

Status of non-cooperation with previous CRA: Not Applicable

Any other information: Not Applicable

Rating History for last three years: Please refer Annexure-2

Covenants of rated instrument / facility: Detailed explanation of covenants of the rated instruments/facilities is given in *Annexure-3*

Complexity level of various instruments rated for this company: Annexure 4

Annexure-1: Details of Instruments/Facilities

| Name of the Instrument | Date of Issuance | Coupon Rate | Maturity Date | Size of the Issue (Rs. crore) | Rating assigned along with Rating Outlook | |
|---------------------------|---------------------|----------------|------------------|-------------------------------------|---|--|
| Fund-based - LT-Term - | | - | Feb 2024 | 15.00 | CARE A (CE); Stable | |



| | Current Ratings | | | Rating history | | | | |
|------------|--|-------|--------------------------------------|---|--|--|--|--|
| Sr. No. | Name of the Instrument/Bank Facilities | Туре | Amount Outstanding (Rs. crore) | Rating | Date(s) & Rating(s) assigned in 2021-2022 | Date(s) & Rating(s) assigned in 2020- 2021 | Date(s) & Rating(s) assigned in 2019- 2020 | Date(s) & Rating(s) assigned in 2018- 2019 |
| 1. | Debentures-Non Convertible Debentures | LT | 50.00 | CARE BBB+; Stable | - | 1)CARE BBB+; Stable (13-Oct- 20) | 1)CARE BBB; Stable (14-Oct- 19) | - |
| 2. | Fund-based - LT/ ST- Term loan | LT/ST | 200.00 | CARE BBB+; Stable / CARE A2 | - | 1)CARE BBB+; Stable / CARE A2 (19-Nov- 20) 2)CARE BBB+; Stable / CARE A2 (13-Oct- 20) | 1)CARE BBB; Stable / CARE A2 (18-Nov- 19) | - |
| 3. | Debentures-Non Convertible Debentures | LT | 200.00 | CARE BBB+; Stable | - | 1)CARE BBB+; Stable (19-Nov- 20) | - | - |
| 4. | Fund-based - LT- Term Loan | LT | 15.00 | CARE A (CE); Stable | 1)Provisional CARE A (CE); Stable (01-Apr-21) | - | - | - |

Annexure-2: Rating History of last three years

Annexure-3: Detailed explanation of covenants of the rated instrument / facilities: Not Applicable

Annexure 4: Complexity level of various instruments rated for this company

| Sr. No | Name of the Instrument | Complexity Level | |
|-----------|---------------------------|------------------|--|
| 1. | Fund-based - LT-Term Loan | Complex | |

Annexure 5: Bank Lender Details

Click here to view Bank Lender Details

Note on complexity levels of the rated instrument: CARE has classified instruments rated by it on the basis of complexity. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.



Contact us

Media Contact Mradul Mishra Contact no. – +91-22-6754 3573 Email ID – mradul.mishra@careratings.com

Analyst Contact

Group Head Name – Gaurav Dixit Group Head Contact no.- 011-45333235 Group Head Email ID- gaurav.dixit@careratings.com

Business Development Contact

Name: Swati Agrawal Contact no. : +91-11-4533 3200 Email ID : <u>swati.agrawal@careratings.com</u>

About CARE Ratings:

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