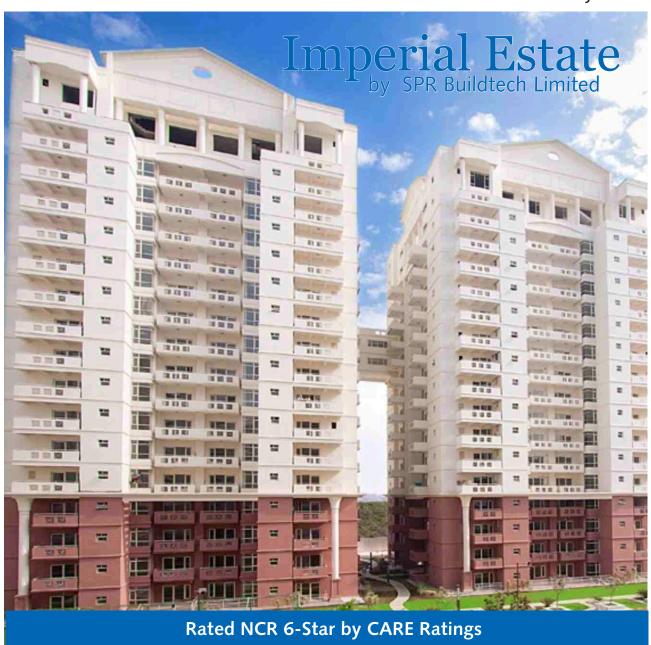




July 2013





# Project Star Rating – "Star Rating" Project Star Rating Rationale

#### Project developer quality

SPR was incorporated in 2007 and 'Imperial Estate' is the first real estate project of this company and its promoters. The promoters of SPR have experience in automobile dealership, education sector, real estate brokerage and real estate development (small scale). SPR is developing the project in three phases comprising of a total of seven towers. SPR has given possession for seven towers (4.28 lakh square feet [lsf], saleable area) launched under phase I and proposes to offer possession for another 3 towers (4.28 lack square feet [lsf] saleable area) under phase II in December 2013. The revised building plan approval for the seventh tower (do) under phase III is yet to be applied for. Imperial Estate is the first project of the promoters, the phase I of project has been offered for possession within the stipulated schedule and phase II of the project is also progressing as per schedule.

#### Project location, construction quality and amenities

SPR has appointed M/s CP Kukreja & Associates as the architect, civil and structural consultant, which is a renowned architect firm with an experience of more than 40 years. The civil construction for the project is done by SPR through its in-house team of engineers and contract labourers. Apart from this, SPR has appointed consultants for activities like STP, WTP, elevator & ventilation. The project has amenities and recreational facilities such as club house, fitness centre, swimming pool, children's play area etc. Also, there is a provision for rain water harvesting and about 39% of the area has been reserved for lawns, parks, landscaped greens and other open area. The project comprises of basement and stilt parking for 677 cars along with guest parking.

#### Project legal quality

The Developer has acquired land through outright purchase from farmers. The project's land title is clear and marketable as per the title search (done by Grover & Associates) for the entire land (admeasuring 10.256 acres) for 12 years. Besides, the project has received all the required clearances for the construction of group housing society for towers 1-6. For the tower 7, SPR is in the process of applying for revised building plan approval.

#### Project financial quality

As per the current plans of the company, major construction funding is dependent on customer receivables and realization of sales from remaining inventory. The promoters have infused 85% of the total equity commitment and the entire debt is already sanctioned and disbursed. The balance project cost of Rs. 50 crore (22% of total project cost) shall be funded by customer receivables (from sold inventory) of Rs. 26 crore and remaining Rs. 24 crore from the sale of remaining inventory in phase I and II and launch of phase III.



#### **Project Profile**

Project Name	Imperial Estate
Project Type	Residential
Project Location	Faridabad
Development Type	Bought out land
Project Start Date	October 2008 (phase I), September 2009 (phase II) and phase III yet to be launched
Scheduled Project Completion Date	October 2012 (phase I), December 2013 (phase II) and December 2016 (phase III)
Agreed upon Possession to the customer	The developer proposes to deliver residential units within 36 months from the date of signing builder buyer agreement. Phase I already handed over on time, phase II to be handed over by (December 2013) and as per the management, phase III to be handed over by 2016.
Total Salable Area	IO lsf
Construction Status	SPR has already incurred 78% (for all three phases) of the total project (three phases) cost. Status is as give below: Phase I – Handed over to customers. Phase II – Civil work completed and internal work is ongoing. Phase III –SPR is yet to apply for the revised building plan approval

#### **Project Developer Profile**

Name of the company developing the project	SPR Buildtech Limited
Project developer group	NA
Development experience of the developer group	First project
No. of years in the industry	5 years
No. of ongoing projects	I
Total area developed till date	8.57 lsf
No. of ongoing projects	I

#### **Project Developer**

SPR is promoted by five individuals namely, Mr Sanjeev Saluja, Mr Sudesh Gupta, Mr Rajesh Nagar, Mr BasantVirmani & Mr Pawan Agarwal. The promoters of SPR have prior experience in automobile dealership, marketing, sales, education, real estate brokerage and other fields. Mr Basant Virmani is the Ex-Dy Mayor of Faridabad. Mr Rajesh Nagar and Mr Pawan Agarwal initially acquired the land and conceived the project. The other three promoters were inducted to provide their expertise in various fields such as marketing, liasoning and sales. Mr Saluja is a renowned businessman in Faridabad with commercial interests in automobile, telecom dealership and petrol pumps. Presently, Mr Saluja and Mr Sudesh Gupta are actively managing the operations of SPR. The promoters do not have an extensive prior experience in the development of real estate projects, and 'Imperial Estate' is their first project. However, the same is mitigated to some extent by the fact that, SPR has already given possession of three out of seven towers. Three other towers in phase II are at the advanced stages of construction and balance building with a saleable area of 1.42 lsf is to be completed in 36 months.



#### **Project Details**

"Imperial Estate" is a high-rise group housing project being developed by SPR Buildtech Limited. The project is spread over land admeasuring approximately 10.25 acres in Sector 82, Faridabad, Haryana for constructing six towers of G+17 storeys. The project uses an FSI of 1.75 and has a total saleable area of 10 lsf.. There are total of 372 apartments and 24 penthouses in the six existing towers of the project. SPR is yet to apply for the revised building plan approval for tower 7. The project site is located in sector 82, Faridabad, Haryana which is in close proximity to the Delhi border and Badarpur metro station.

The average size of each apartment is close to 2,050 sq ft while penthouses have an area of 4,368 sq ft.

The project has various amenities such as club house, fitness centre, swimming pool, children's play area, basketball, tennis, badminton courts and cricket pitch. Also, there is a provision for rain water harvesting and about 39% of the area has been reserved for lawns, parks, open and landscaped greens. The project is certified in the Gold category by the environmental ministry.

Hi	ghlights of the Project
	Landscaped Greens with Children Play Area
	JoggingTracks
	Club with Swimming Pool and Fitness Centre
	Badminton court
	CCTV with 24*7 surveillance and gated community
	Fire-Fighting System with water sprinkler in every flat
	Power back up upto 2 I 00 KVA for entire project expandable upto 2500 KVA
	Overhead tanks for each building
	Provision of solar heating on rooftop
	Rainwater harvesting
	Air conditioned lobbies
	Open air theater
	Water & sewage treatment plants
	The construction activities such as RCC works, brick work, internal plaster, water proofing, electrical, plumbing work for phase II
	has been completed. The interiors of the flats including flooring are in progress. The phase II is proposed to be offered for
	possession in December 2013.The construction for phase III is yet to start.

Brief particulars about various contractors is as follows -

#### I. Architects

The principal architect of the project is M/s CP Kukreja & Associates. The firm was established in 1969 and has worked on several residential projects, commercial, hospitals, industries, institution and others with many established real estate developers of North India. The firm has successfully completed over 500 projects in India and abroad.

#### 2. Structural consultants and civil engineers

The structural and civil work supervision is being managed by CP Kukreja & Associates.

#### 3. Civil Engineers

Entire construction and the civil work is being overseen by the promoter group with an in-house team of engineers, technicians and labour force. SPR has in-house team of 120 engineers, who look after the entire construction work, electrical and other structural activities.



### Project legal status ☐ Land has been purchased from farmers on freehold basis. The entire purchase consideration is already paid and there is no amount outstanding to be paid for land purchase. ☐ SPR has got the title search done for 12 years from Grover & Associates and as per their opinion the title of land is clear and free from sorts of encumbrances.\ ☐ SPR has taken project license for development of group housing society and has taken occupation certificate for 3 towers in phase I. ☐ The buyer agreement has been drafted and executed among developer and buyer. The buyer agreement provides details of possession date, key deliverable, payment schedule, escalation clause, penalty on buyer and seller, cancellation terms among other details. The buyer agreement seems comprehensive and includes all the relevant details. **Project Financial Status** ☐ The total estimated project cost of Rs.225 crore, which is being funded by way of equity capital of Rs.13.64 crore, bank loan of Rs.20 crore and balance from customer advances. SPR's promoters have already infused Rs. I 1.64 crore as equity contribution and bank loan is also fully disbursed. The company has already received customer advances of Rs. 144 crore and has receivables of Rs.26 crore from sales already made. Further inventory is available of 20 flats and penthouses from phase I and phase II. Phase III is yet to be launched for sale. ☐ As on February 28, 2013, SPR has already incurred Rs. 175 crore that includes the land cost of Rs. 5 crore, construction cost of Rs. 147 crore and other administrative and selling cost of Rs. 24 crore. For the balance construction cost of Rs. 50 crore, SPR has cash flow visibility from booked units with customer advances receivable amounting to Rs.26 crore from

Analyst Contact Ms Jasmeen Kaur Tel.: 91-11-45333245

Email: jasmeen.kaur@careratings.com

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sold inventory. The remaining cost will be funded by future sale of available inventory.

CARE's star rating of real estate projects is an opinion on the developer's ability to execute the real estate project in timely manner and with the agreed upon quality standards. Besides, it is an opinion of the legal quality of the project. The analysis draws heavily from the information provided by the developer and information obtained from sources  $believed \ by \ CARE \ to \ be \ accurate. \ However, CARE \ does \ not \ guarantee \ the \ accuracy, a dequacy \ or \ completeness \ of$ any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Also, CARE does not guarantee the adequacy of title search done to arrive at the legal quality of the project. CARE's Real Estate Star rating is also not a recommendation to buy, sell or hold the rated real estate property. CARE shall also not be liable for any losses incurred by users from any use of such rating. Most of the developers whose real estate projects are star rated by CARE have paid a rating fee.





## Project Photographs as on May 2013







Phase II Phase I







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#### Credit Analysis & Research Ltd

#### **CORPORATE OFFICE**

4th Floor, Godrej Coliseum, Somaiya Hospital Road, Off Eastern Express Highway, Sion (East), Mumbai 400022 Tel: +91-22-6754 3441, Fax: +91-022- 6754 3457, E-mail: care@careratings.com

503, Kaledonia, Sahar Road, Near Railway Station, Andheri (E), Mumbai - 400069.

Tel.: +91-22-6144 3456

#### **MUMBAI**

Ms. Wirra Dias Cell: +91-9867703030 Tel: +91-22-6144 3528

E-mail: wirra.dias@careratings.com

#### **AHMEDABAD**

Mr Sharad Pandya Cell: +91-8511113904 Tel: +91-79-40265658

E-mail: sharad.pandya@careratings.com

#### **BENGALURU**

Mr. Sandeep Kothapalli Cell: +91-72597 14863 Tel:+91-80-2211 7140

E-mail: sandeep.kothapalli@careratings.com

#### **CHENNAI**

Mr.V Pradeep Kumar Cell: +91 9840754521

Tel: +91-44-2849 7812 / 2849 0811

Fax: +91-44-2849 0876

Email: pradeep.kumar@careratings.com

#### **HYDERABAD**

Mr. Shiva Sanket Cell: +91-90300 60965 Tel: +91-40-40102214

E-mail: shiva.sanket@careratings.com

#### **JAIPUR**

Mr. Rahul Jain Cell: +91-9314921496 Tel: +91-141-4020213/14

E-mail: rahul.jain@careratings.com

#### **KOLKATA**

Ms. Priti Agarwal
Tel: +91-33-4018 1621
E- mail: stick palmal@careratings.

E- mail: atish.palmal@careratings.com

#### **NEW DELHI**

Mr. Puneet Arora Cell: +91-95822 32782 Tel: +91-11-4533 3213

E-mail: puneet.arora@careratings.com

#### **PUNE**

Mr. Rahul Patni Cell: +91-78754 33355 Tel:+91-20-40009000

E-mail: rahul.patni@careratings.com