

Brief Rationale

March 27, 2014

CARE ASSIGNS 'CARE BBB' AND 'CARE A3' RATINGS TO THE BANK FACILITIES OF TAYLOR RUBBER PRIVATE LIMITED

Ratings			
Facilities	Amount	Ratings ¹	Remarks
	(Rs. crore)		
Long-term Bank Facilities	4.56	CARE BBB	Assigned
		(Triple B)	
Short-term Bank Facilities	2.85	CARE A3	Assigned
		(A Three)	
Total Facilities	7.41		

Rating Rationale

The ratings assigned to the bank facilities of Taylor Rubber Private Limited (TRPL) derive strength from the vast experience of the promoters, being part of the TTK family which is a renowned business group in South India, the long operational track record of the company, critical application of its product range in end-user industries, TRPL being a supplier of critical rubber gaskets to TTK Prestige Limited and the consistent growth in sales to TTK Prestige. The ratings further derive strength from the company's established relationship with the suppliers and other customers, healthy growth in its income and profitability as well as its comfortable capital structure and healthy debt coverage indicators.

The rating is, however, constrained by the small scale of operations and the susceptibility of the profitability to the volatile raw material prices.

Going forward, the ability of the company to improve and sustain its profitability, grow its scale of operations and maintain a comfortable capital structure would be the key rating sensitivities.

Background

Taylor Rubber Private Limited (TRPL), incorporated in 1998, is mainly engaged in the manufacture and export of rubber gaskets and custom made rubber moulded parts which have application in kitchenware, automotive and various other end user segments. The promoters of TRPL are Mr TT Ashok, his wife Ms Ranjitha Ashok and his mother Ms Malathy Rangaswamy, who are part of Mr TT Krishnamachari's family, which runs the reputed TTK group. Mr TT Ashok is related to Mr TT Jagannathan, executive chairman of TTK Prestige Limited. TRPL is an associate of the TTK group. The TTK group has varied business interests in manufacturing and marketing consumer durables and pharmaceuticals among others.

TRPL was established in April 1980 as a partnership firm to manufacture domestic pressure cooker gaskets. Initially, the products were supplied to TTK Prestige Limited. In 1996, TRPL started producing automotive moulded rubber parts, rubber to metal bonded parts, etc. TRPL's products find critical application in home appliance, automobile, industrial, electrical, electronic, oil & gas exploration and energy industries. Presently, TRPL exports its products to Europe, USA, UK and the Far East countries. Exports account for 40% of the total revenues in FY13 (refers to the period April 1 to March 31).

TRPL has three manufacturing units in and around Thirumudivakkam, Chennai. Almost the entire gasket requirement of TTK Prestige Limited is met by TRPL, given the criticality of the component. The company is ISO/TS 16949:2009 and ISO 9001:2000 certified.

¹ Complete definitions of the ratings assigned are available at <u>www.careratings.com</u> and in other CARE publications



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Rubber gaskets contribute to around 53% of the total revenues and the remaining revenue is contributed by non-cookware business in FY13. A small proportion of the total revenue is from the supply of metal and plastic components as per the customer requirements.

Apart from TTK Prestige Limited, the company's clients include Panasonic Home Appliances India Company Limited, Parker Hanifin India Private Limited, Visteon Automative (India) Private Limited, etc.

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