

JULY 30, 2014

CARE ASSIGNS 'CARE A (SO)/CARE A1 (SO)' RATING TO THE BANK FACILITIES OF KAIL LIMITED

Ratings

Facilities	Amount (Rs. crore)	Ratings ¹	Remarks
Long-term Bank Facilities – Term Loan@	55.02	CARE A (SO) [Single A	Assigned
		(Structured Obligation)]	
Long-term Bank Facilities – Working	275	CARE A (SO) [Single A	Assigned
capital@		(Structured Obligation)]	
Short-term Bank Facilities – Working	275	CARE A1 (SO) [A One	Assigned
Capital@		(Structured Obligation)]	
Total Facilities	605.02		

[@] All facilities (except term loan amounting to Rs.55.02 crore) are backed by an unconditional and irrevocable corporate guarantee by Videocon Industries Limited (VIL; rated 'CARE A/ CARE A1') and term loan facilities amounting to Rs.55.02 crore are co-obligated by Videocon Industries Limited.

Rating Rationale

The above rating is based on the credit enhancement in the form of unconditional and irrevocable corporate guarantee extended by Videocon Industries Limited (VIL, Rated CARE 'A/ A1') for the bank facilities amounting to Rs.550 crore of KAIL Limited (KAIL). On invocation of the guarantee, the guarantor, VIL, will pay on demand, the amount due by KAIL to the lenders. The above rating is also based on the 'obligor co-obligor' structure on the term loan of Rs.55.02 crore which is co-obligated by VIL.

The detailed rationale of VIL is attached as Appendix

Going forward, continued support from the Videocon group and CARE's credit rating on VIL are the key rating sensitivities.

Background

Incorporated in 1995 as "Kitchen Appliances India Limited", KAIL Limited (KAIL) is a part of the Videocon Group. The flagship company of the group is Videocon Industries Limited (VIL) (rated 'CARE A/ CARE A1'). KAIL was established by the Videocon group to cater primarily to the eastern region wherein it has its own established dealer and distribution network to supplement Videocon group's presence within that region. KAIL acts as one of the captive production units for the Videocon group. KAIL sells small kitchen appliances like food processors, water purifiers, microwave ovens and air coolers etc. under the "Kenstar" brand and colour televisions and home entertainment systems under the "Sansui" brand through its own dealer and distribution network. The company has set up manufacturing facilities at Salt Lake and Taratola situated at Kolkata.

During the period ended June 30, 2013, reported a loss of Rs.46.62 crore on a total operating income of Rs.1,881.67 crore as compared with loss of Rs.36.94 crore on a total operating income of Rs.1,891.53 crore during the period ended June 30, 2012.

Analyst Contact

Name: Ms. Rajashree Murkute

Tel: 022-6144 3505

Email: rajashree.murkute@careratings.com

CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.

 $^{^{1}}$ Complete definition of the ratings assigned are available at $\underline{www.careratings.com}$ and other CARE publications

Brief Rationale



Disclaimer: CARE's ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE has based its ratings on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments.



CONTACT

Head Office Mumbai

Mr. D.R. Dogra

Managing Director Mobile: +91-98204 16002

E-mail: dr.dogra@carerating.com

Ms. Meenal Sikchi

Vice President - Bank Loan & Instrument Rating

Mobile: +91-9819009839

E-mail: meenal.sikchi@carerating.com

CREDIT ANALYSIS & RESEARCH LIMITED

Corporate Office: 4th Floor, Godrej Coliseum, Somaiya Hospital Road, Off Eastern Express Highway, Sion (East), Mumbai - 400 022

Tel: +91-22-6754 3456 | Fax: +91-22-6754 3457 | E-mail: care@careratings.com

Other Office:

503, Kaledonia, Sahar Road, Near Andheri Railway Station, Andheri (E), Mumbai - 400 069

Tel: +91-22-6144 3456 | Fax: +91-22-6144 3556

AHMEDABAD

Mr. Mehul Pandya

32, Titanium, Prahaladnagar Corporate Road,

Satellite, Ahmedabad - 380 015

Cell: +91-98242 56265 Tel: +91-79-4026 5656

E-mail: mehul.pandya@careratings.com

BENGALURU

Mr. Dinesh Sharma

Unit No. 1101-1102, 11th Floor, Prestige Meridian II,

No. 30, M.G. Road, Bangalore - 560 001.

Cell: +91-99000 41975

Tel: +91-80-4115 0445, 4165 4529

E-mail: dinesh.sharma@careratings.com

CHANDIGARH

Mr. Sajan Goyal

2nd Floor, S.C.O. 196-197, Sector 34-A,

Chandigarh - 160 022.

Cell: +91 99888 05650

Tel: +91-172-5171 100 / 09

Email: sajan.goyal@careratings.com

CHENNAI

Mr. V Pradeep Kumar

Unit No. O-509/C, Spencer Plaza, 5th Floor,

No. 769, Anna Salai, Chennai - 600 002.

Cell: +91 98407 54521

Tel: +91-44-2849 7812 / 0811

Email: pradeep.kumar@careratings.com

HYDERABAD

Mr. Saikat Roy

401, Ashoka Scintilla, 3-6-502, Himayat Nagar,

Hyderabad - 500 029.

Tel: +91-40-4010 2030

E-mail: saikat.roy@careratings.com

JAIPUR

Mr. Rahul Jain

304, Pashupati Akshat Heights, Plot No. D-91,

Madho Singh Road, Near Collectorate Circle,

Bani Park, Jaipur - 302 016.

Cell: +91 – 93149 21496 Tel: +91-141-402 0213 / 14

E-mail: rahul.jain@careratings.com

Mr. Rajesh Mokashi

Dy. Managing Director

Mr. Ankur Sachdeva

Mobile: +91-9819698985

Mobile: +91-98204 16001

E-mail: rajesh.mokashi@careratings.com

E-mail: ankur.sachdeva@careratings.com

Vice President - Bank Loan & Financial Services

KOLKATA

Ms. Priti Agarwal

3rd Floor, Prasad Chambers, (Shagun Mall Bldg.)

10A, Shakespeare Sarani, Kolkata - 700 071.

Cell: +91-98319 67110

Tel: +91-33- 4018 1600

E-mail: priti.agarwal@careratings.com

NEW DELHI

Ms. Swati Agrawal

13th Floor, E-1 Block, Videocon Tower,

Jhandewalan Extension, New Delhi - 110 055.

Cell: +91-98117 45677

Tel: +91-11-4533 3200

E-mail: swati.agrawal@careratings.com

PUNE

Mr. Rahul Patni

9th Floor, Pride Kumar Senate,

Plot No. 970, Bhamburda, Senapati Bapat Road,

Shivaji Nagar, Pune - 411 015.

Cell: +91-78754 33355

Tel: +91-20- 4000 9000

E-mail:rahul.patni@careratings.com

CIN - L67190MH1993PLC071691