

ICICI Home Finance Company Ltd October 12, 2018

Natings				
Instruments	Amount (Rs. crore)	Ratings ¹	Rating Action	
Senior Bonds	799 (reduced from Rs.979 crore)	CARE AAA (SO)*; Stable (Triple A (Structured Obligation); Outlook: Stable)	Reaffirmed	

Details of instruments/facilities in Annexure 1

*based on Letter of comfort from ICICI Bank Ltd (rated 'CARE AAA' (Triple A), 'CARE A1+' (A One Plus). #Senior bonds of Rs. 180 crore have matured hence rating has been withdrawn.

Detailed Rationale & Key Rating Drivers

The rating factors in the strong parentage of ICICI Home Finance Company Ltd [IHFCL; a wholly-owned subsidiary of ICICI Bank (IBL)], IBL's explicit support in the form of financial and managerial assistance, the high degree of financial flexibility enjoyed by IHFCL by virtue of being IBL's subsidiary as well as its comfortable capitalization levels. The rating takes note of the moderation in profitability and asset quality of IHFCL in FY18. Ownership of IBL and continued parent support, in addition to IHFCL's ability to maintain profitability, capital adequacy and asset quality are the key rating sensitivities.

Detailed description of the key rating drivers

Key Rating Strengths

Ratings

Strong parentage and its support in the form of financial and managerial assistance

ICICI Home Finance Company Limited (IHFCL) is the wholly owned subsidiary of ICICI Bank Ltd (IBL' rated 'CARE AAA; Stable', 'CARE A1+'), one of the largest private sector banks in India. By the virtue of being the wholly owned subsidiary of IBL, the company enjoys financial flexibility. The rating further derives strength from managerial support extended to IHFCL by IBL. Some of the key senior management personnel of IHFCL have previously held key positions at IBL.

Comfortable capitalization and strong resource raising ability

As on March 31, 2018, CAR was comfortable at 23.84% (Tier I ratio of 22.44%) as compared to 26.96% (Tier I ratio of 24.61%) as on March 31, 2017 and the gearing was 5.16 times as compared to 4.69 times as on March 31,2017. In addition, the company has strong resource raising ability given its parent support. Majority of total borrowings of IHFCL are at present unsecured in nature. Rs.4221.17 crore of bonds (21% is secured and 79% unsecured in nature) which forms 53% of the total borrowings. Unsecured CP is 4%, unsecured FD 3%, and other unsecured term loans are 40% of the total borrowings.

Liquidity Profile

The liquidity position as on March 31, 2018 was moderate with negative cumulative mismatches for upto one year bucket which is within the NHB limits. However, the company has unutilised bank lines of Rs.1350 crore along with overdraft facilities by various banks and unutilised rated amounts of bonds and CP to take care of the liquidity mismatches. Further, the liquidity profile of the company derives additional strength from its parentage.

Moderation in Profitability

The total loan book grew by 7.5% Y-o-Y in FY18. Disbursements grew by 34% in FY18 in all the products except Construction Realty Finance (CRF) for which the disbursements reduced by 15% as the company saw higher delinquency in the CRF portfolio. However, interest income declined by 6.14% Y-o-Y in FY18 due to the yields falling from 11.34% in FY17 to 9.79% in FY18 because of the reduction in the CRF portfolio which yields 13-14% vis-à-vis current HL and LAP portfolio which yields 8.5-9.75%. In addition, there was an interest reversal of Rs. 13 crore due to the NPA in the CRF portfolio. The operating expense as a % of total assets increased to 1.35% in FY18 from 1.23% in FY17. The provision also increased from Rs.-4 crore in FY17 to Rs. 94 crore in FY18 of which the NPA provision increased from Rs. -0.29 crore in FY17 to Rs. 38.65 crore in FY18.

Due to lower interest income and increase in the operating expense and the increase in the provision, PAT declined to Rs. 64.25 crore in FY18 from Rs.183.26 crore in FY17. On account of the above, ROTA stood at 0.66% (FY17 2.01% and FY16 2.03%) and RONW stood at 4.05% (FY17: 11.87% and FY16: 11.91%).

¹Complete definition of the ratings assigned are available at <u>www.careratings.com</u> and other CARE publications



Moderation in asset quality

Gross NPA ratio and Net NPA ratios rose to 3.44% and 2.11% respectively as on March 31, 2018 from 1.73% and 0.74% respectively, as on March 31, 2017 due to the rise in the NPA in the CRF portfolio by 17% of the CRF loans outstanding from NIL in FY17. Thus, the company has lowered the CRF portfolio and now expanding its focus on the affordable housing segment for the coming years. It has also entered into the consumer durables segment and loan against securities to diversify the product mix.

The Net NPA to Net worth ratio stood at 12.84% [P.Y.: 4.18%] as on March 31, 2018.

Industry Prospects

HFC's are expected to maintain their good profitability on the basis of strong business growth and stable asset quality over the medium term. However, rising competition and the resultant possible dilution in credit underwriting norms, long term funding and asset quality are the key challenges for the sector. However, there are some industry concerns on the LAP book with many players witnessing substantial rise in the delinquency level.

Analytical approach: Standalone financial and business profile along with factoring in the strong linkages with its parent.

Applicable Criteria <u>Criteria on assigning Outlook to Credit Ratings</u> <u>CARE's Policy on Default Recognition</u> <u>Rating Methodology: Factoring Linkages in Ratings</u> <u>Financial ratios – Financial sector</u> <u>CARE's criteria for Housing Finance Companies</u>

About the Company

ICICI Home Finance Company Ltd (IHFCL), incorporated on May 28, 1999, is a wholly-owned subsidiary of ICICI Bank Ltd (IBL – rated '**CARE AAA; Stable', 'CARE A1+'**). IHFCL caters to customer segment and geographies where IBL has no or limited presence. At the group level, this model helps cover larger scale and also brings in focus in the mortgage lending business. As informed by the IHFCL officials, it has been decided by ICICI Bank to continue to expand the business under IHFCL. IHFCL has been hiring laterally from other NBFCs/HFCs including appointing of senior personnel from ICICI Bank for various senior positions.

As on March 31, 2018, IHFCL had presence of 58 branches (63 as on Mar 31, 2017) and a staff of 330 (287 as on Mar.31, 2017). As on March 31, 2018 the loan book grew by 7.5% to Rs.9645.91 crore.

Brief Financials (Rs. crore)	FY17 (A)	FY18(A)
Total operating income	1,049	964
PAT	183	64
Interest coverage (times)	1.42	1.18
Total Assets	9,427	10,227
Net NPA (%)	0.74	2.11
ROTA (%)	2.01	0.66

A: Audited

All analytical ratios are based on CARE's Calculation.

Status of non-cooperation with previous CRA: Not Applicable

Any other information: Not Applicable

Rating History for last three years: Please refer Annexure-2

Note on complexity levels of the rated instrument: CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.

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In case of partnership/proprietary concerns, the rating assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.

Name of the Instrument	Date of Issuance	Coupon Rate	Maturity Date	ate Size of the Issue (Rs. Crore) Rating assigned along with Outlook	
Secured NCD	18-Mar-09	10.75	18-Mar-19	300	CARE AAA (SO); Stable
Secured NCD	25-Nov-09	9.29	25-Nov-19	400	CARE AAA (SO); Stable
Unsecured NCD	25-Nov-09	9.29	25-Nov-19	99	CARE AAA (SO); Stable

Annexure-1: Details of Instruments/Facilities



Annexure-2: Rating History of last three years

Sr.	Name of the	Current Ratings				Rating history		
No.	Instrument/Bank Facilities	Туре	Amount Outstanding (Rs. crore)	Rating	Date(s) & Rating(s) assigned in 2018-2019	Date(s) & Rating(s) assigned in 2017-2018	Date(s) & Rating(s) assigned in 2016-2017	Date(s) & Rating(s) assigned in 2015-2016
1.	Fixed Deposit	-	-	-		-	-	-
2.	Debt-Subordinate Debt	LT	207.00	CARE AAA (SO); Stable	1)CARE AAA (SO); Stable (31-Jul-18) 2)CARE AAA (SO); Stable (06-Jul-18)	1)CARE AAA (SO); Stable (10-Jul-17) 2)CARE AAA (SO); Stable (03-Apr-17)	1)CARE AAA (SO) (25-Jul-16)	1)CARE AAA (SO) (08-Jul-15)
3.	Borrowings- Unsecured Long Term	LT	799.00	CARE AAA (SO); Stable	1) 2)CARE AAA (SO); Stable (06-Jul-18)	1)CARE AAA (SO); Stable (10-Jul-17) 2)CARE AAA (SO); Stable (03-Apr-17)	1)CARE AAA (SO) (25-Jul-16)	1)CARE AAA (SO) (08-Jul-15)
4.	Fixed Deposit	LT	-	-	-	1)Withdrawn (03-Apr-17)	(10-Oct-16) 2)CARE AAA	AAA (FD) (SO) (18-Aug-15) 2)CARE AAA (FD)
5.	Fixed Deposit	LT	4000.00	CARE AAA (FD); Stable	1)CARE AAA (FD); Stable (31-Jul-18) 2)CARE AAA (FD); Stable (06-Jul-18)	1)CARE AAA (FD); Stable (10-Jul-17) 2)CARE AAA (FD); Stable (03-Apr-17)	1)CARE AAA (FD); Stable (30-Dec-16) 2)CARE AAA (FD) (25-Jul-16)	AAA (FD) (08-Jul-15)
6.	Borrowings- Unsecured Long Term	LT	12000.00	CARE AAA; Stable	1)CARE AAA; Stable (31-Jul-18) 2)CARE AAA; Stable (06-Jul-18)	1)CARE AAA; Stable (10-Jul-17)	1)CARE AAA; Stable (30-Dec-16) 2)CARE AAA (25-Jul-16)	(08-Jul-15)
7.	Debt-Subordinate Debt	LT	500.00	CARE AAA; Stable	1)CARE AAA; Stable (06-Jul-18)	1)CARE AAA; Stable (10-Jul-17)	1)CARE AAA; Stable (30-Dec-16) 2)CARE AAA (25-Jul-16)	(08-Jul-15)
8.	Commercial Paper	ST	4000.00	CARE A1+	1)CARE A1+ (06-Jul-18)	1)CARE A1+ (25-Sept-17)	-	-



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