

November 9, 2011

CARE REVISES THE RATING ASSIGNED TO THE BANK FACILITIES OF ESSAR OFFSHORE SUBSEA LTD.

Ratings Assigned

Facilities/Instruments	Amount (Rs. crore)	Ratings ¹	Remarks
Long-term Bank Facilities	17.12	'CARE A(SO)' [Single A(Structured Obligation)]	Revised from CARE A-(SO)
Short-term Bank Facilities	850.00	'CARE A2+(SO)' [A Two Plus(Structured Obligation)]	Revised from CARE A2(SO)
Long-term/Short-term Bank Facilities	50.00	'CARE A(SO)/ CARE A2+(SO)' [Single A (Structured Obligation)/A Two Plus(Structured Obligation)]	Revised from CARE A- (SO)/CARE A2(SO)
Total Instruments	917.12		

Rating Rationale

The ratings derive strength from the corporate guarantees extended by the parent company, Essar Projects India Ltd.(EPIL), in favour of lenders in respect of all the above bank facilities availed by EOSL.

The long-term rating of EPIL have been revised from CARE A- to CARE A while the short-term rating has been revised from CARE A2 to CARE A2+.

The revision in the ratings of EPIL reflect healthy growth in the turnover and profit during FY11 (refers to April 1 to March 31), the strong order book position demonstrating medium-term revenue visibility and improvement in the working capital management. The ratings are further supported by the demonstrated capability to execute contracts in diversified sectors and increasing fixed asset base.

The ratings are, however, constrained by high gearing levels, reliance on the group companies for business, fixed price nature of a large number of contracts exposing the operating profit margin to adverse movement in the input prices and high sub-contracting cost and significant corporate guarantees extended on behalf of the subsidiaries.

EPIL's ability to bag orders outside the group companies while improving the leverage profile remain the key rating sensitivities.

Company Profile

Essar Offshore Subsea Limited (EOSL) is a wholly-owned subsidiary of Essar Projects (India) Limited (EPIL; rated CARE A-/A2). EOSL is engaged in Engineering, Procurement and Construction activities (EPC) in the Oil & Gas sector (primarily offshore projects) with an order-book position of Rs.1,074 crore as on March 31, 2011.

During FY11, EOSL achieved total income of Rs.719.48 crore and PAT of Rs.93.28 crore.

¹Complete definition of the ratings assigned are available at <u>www.careratings.com</u> and in other CARE publications



About Guarantor, EPIL

EPIL (formerly known as Essar Construction India Ltd) was formed by the Essar group in the year 2000. In 2007, EPIL became a wholly-owned subsidiary of Essar Projects Ltd. – which is the holding company for project execution initiatives of the Essar group.

EPIL was floated in order to pursue the Engineering, Procurement and Construction (EPC) projects. The company has been executing projects in industrial construction such as steel plants, power plants, refinery and other industrial structures largely for its group companies.

Analyst Contact

Name: Puneet Bhatia Tel # 6754 3453 Mobile # 9820466876 Email: puneet.bhatia@careratings.com

CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries /regulators or others are welcome to write to care@careratings.com for any clarifications.

Disclaimer

CARE's ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE has based its ratings on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments.



Press Release

CARE is headquartered in Mumbai, with Offices all over India. The office addresses and contact numbers are given below:

Mr. D.R. Dogra

HEAD OFFICE: MUMBAI

Managing Director Cell : +91-98204 16002 E-mail : dr.dogra@careratings.com

Mr. P N Sathees Kumar

Exective Vice President – Marketing Mobile: +91-9820416004 mail:<u>sathees.kumar@careratings.com</u> Mr. Rajesh Mokashi Dy. Managing Director Cell : +91-98204 16001 E-mail: rajesh.mokashi@careratings.com

Mr.Ankur Sachdeva

Vice President – Marketing (SME) Mobile: +91-9819698985 E-mail: <u>ankur.sachdeva@careratings.com</u>

4th Floor, Godrej Coliseum, Somaiya Hospital Road, Off Eastern Express Highway, Sion (East), **Mumbai 400 022** Tel.: (022) 67543456 Fax: (022) 67543457 **Website: www.careratings.com**

OFFICES

Mr.Mehul Pandya	Mr.Sundara Vathanan	
Regional Manager	Regional Manager	
32 TITANIUM	Unit No. 8, I floor,	
Prahaladnagar Corporate Road,	Commander's PlaceNo. 6, Raja Ram Mohan Roy	
Satellite,	Road,	
Ahmedabad - 380 015.	Richmond Circle,	
Tel – 079 4026 5656	Bangalore - 560 025.	
Mobile - 98242 56265	Tel – 080 2211 7140	
E-mail: mehul.pandya@careratings.com	Mobile – 98803 60878	
E-mail. menui.panuya@careratings.com	E-mail: sundara.vathanan@careratings.com	
Mr. Drodoon Kurron	Mr. Ashwini Jani	
Mr. Pradeep Kumar	Ū Ū	
Regional Manager	Regional Manager	
Unit No. O-509/C, Spencer Plaza,	401, Ashoka Scintilla	
5th Floor, No. 769,	3-6-520, Himayat Nagar	
Anna Salai,	Hyderabad - 500 029	
Chennai 600 002	Tel – 040 40102030	
Tel: 044 2849 7812/2849 0811	Mobile – 91600 74789	
Mobile – 98407 54521	E-mail: ashwini.jani@careratings.com	
E-mail :Pradeep.kumar@careratings.com		
Mr. Sukanta Nag	Ms.Swati Agrawal	
Regional Manager	Regional Manager	
3 rd Floor, Prasad Chambers	3rd floor, B-47, Inner Circle	
(Shagun Mall Building)	Near Plaza CinemaConnaught Place	
10A, Shakespeare Sarani	New Delhi - 110 001.	
Kolkata - 700 071.	Tel – 011 2331 8701/2371 6199	
Tel – 033 2283 1800/1803	Mobile – 98117 45677	
Mobile – 98311 70075	E-mail :swati.agrawal@careratings.com	
E- mail: sukanta.nag@careratings.com		