

April 27, 2012

PROPOSED MERGER OF FIRST BLUE HOME FINANCE LTD. AND DHFL HOLDINGS PVT. LTD. WITH DEWAN HOUSING FINANCE LTD.

Press Release

| Dewan Housing Finance Ltd. | | | |
|------------------------------|----------------|----------------------------------|------------|
| Instruments / Facilities | Amount (Rs cr) | Ratings ¹ | Remarks |
| Long term Bank facilities | 15,814.04 | CARE AA+ (Double A Plus) | Reaffirmed |
| Fixed Deposits | 1,000 | CARE AA+ (FD) (Double A Plus | Reaffirmed |
| | | (Fixed Deposits)) | |
| Non Convertible Debentures | 2,605 | CARE AA+ (Double A Plus) | Reaffirmed |
| Subordinated Debt | 980 | CARE AA (Double A) | Reaffirmed |
| Perpetual Debt | 300 | CARE AA- (Double A Minus) | Reaffirmed |
| DHFL Holdings Pvt. Ltd. | | | |
| Short-term Non Convertible | 335 | 'In-principle CARE A1+ (SO) [In- | Reaffirmed |
| Debentures | | principle A One Plus (Structured | |
| | | Obligation)]'*# | |
| First Blue Home Finance Ltd. | | | |
| Long term Bank facilities | 2,885 | CARE AA+ (Double A Plus) | Reaffirmed |
| Non Convertible Debentures | 1,200 | CARE AA+ (Double A Plus) | Reaffirmed |
| Subordinated Debt | 225 | CARE AA (Double A) | Reaffirmed |

*'In principle' rating assigned based on indicative terms of the proposed transaction. Final rating would be assigned subject to implementation of the structure as envisaged and execution of various documents to the satisfaction of CARE.

The rating factors in the credit enhancement for servicing the proposed NCD issue, in the form of compulsorily exercisable put option on Dewan Housing Finance Corporation Ltd. (DHFL).

Dewan Housing Finance Ltd. (DHFL) has announced the merger of First Blue Home Finance Ltd (FBHFL) and DHFL Holdings Pvt. Ltd. (DHPL) into DHFL. The proposed scheme of amalgamation of FBHFL and DHPL with DHFL has received approval from the shareholders of both the companies (DHFL and FBHFL) and is pending approval from Honourable High Court.

CARE has reaffirmed the aforementioned ratings of DHFL, FBHFL and DHPL after considering the impact analysis of the proposed merger on the financial profile of the companies. A proforma consolidation of financials of the companies indicates marginal rise in overall gearing levels, however, no significant impact on financial profile and asset quality is expected. The acquisition may result in operational synergies in medium term and enable DHFL to be present in various segments of the home loan market in India by providing it access to untapped geographical regions and also the opportunity to cross sell its products.

Going forward DHFL's ability to generate operational efficiencies from the merger and maintain profitability, adequate capitalization levels and managing asset-liability mismatches are the key rating sensitivities.

The rating continues to draw comfort from DHFL's long-standing track record in housing finance business, its expertise in catering to middle and lower-middle class housing finance segment, consistent growth and comfortable profitability parameters.

About DHFL

DHFL was incorporated in 1984. Mr Kapil Wadhawan is its chairman and managing director. With more than two decades of experience, DHFL is among the oldest private sector Housing Finance Companies (HFC) in India. It is the third-largest HFC with a total asset size of around Rs.16,674 crore as on March 31, 2011.

Credit Analysis & Research Ltd., 4th Floor, Godrej Coliseum, Somaiya Hospital Road Sion East, Mumbai – 400 022. INDIA Tel # 022 6754 3456 Fax # 6754 3457

¹Complete definitions of the ratings assigned are available at www.careratings.com and in various CARE publications.



Press Release

DHFL reported a PAT of Rs.265 crore on a total income of Rs.1,451 crore during FY11(refers to the period April 01, 2010 to March 31, 2011) as compared to a PAT of Rs.151 crore on a total income of Rs.993 crore during FY10.

About DHPL

DHPL is a subsidiary of Dewan Housing Finance Ltd. The company was primarily set up to acquire 67.5% equity stake in First Blue Home Finance Limited (Formerly Deutsche Postbank Home Finance Limited) (DPHFL) by the DHFL group. The investment in FBHFL is housed in the books of DHPL. DHFL had infused equity of Rs.229 crore in this company (equity holding: 99.9%).

About FBHFL

FBHFL (formerly Deutsche Postbank Home Finance Ltd.) was incorporated in India on March 2, 1995. With the recent 100% stake sale by erstwhile BHW Holding AG, to a consortium led by Dewan Housing Finance Corporation Ltd, the company has become a subsidiary of DHFL (67.54% stake). FBHFL presently operates through a network of 40 branches and satellite offices throughout India. The top 5 states of Karnataka, Delhi, Maharashtra, Andhra Pradesh and Haryana collectively constituted around 67% of the company's total outstanding portfolio as on March 31, 2011.

Note: - Shri. V. K. Chopra, who is an Independent Director on the Board of DHFL, is a member of the Rating Committee in CARE. Shri. Chopra did not participate in the rating process or in the meeting of the Rating Committee when the rating of DHFL and FBHFL was discussed.

<u>Analyst Contact</u> Name: Ashvini Patil Tel# 022-6754 3431 Email: ashvini.patil@careratings.com

CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.

Disclaimer

CARE's ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE has based its ratings on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments.

"Credit Analysis and Research Limited proposes, subject to receipt of requisite approvals, market conditions and other considerations, to make an initial public offer of its equity shares and has filed a draft red herring prospectus ("DRHP") with the Securities and Exchange Board of India (the "SEBI"). The DRHP is available on the website of SEBI at <u>www.sebi.gov.in</u> as well as on the websites of the Book Running Lead Managers at <u>www.investmentbank.kotak.com</u>, <u>www.dspml.com</u>, <u>www.edelcap.com</u>, <u>www.iciciesecurities.com</u>, <u>www.idbicapital.com</u>, and <u>www.sbicaps.com</u>. Investors should note that investment in equity shares involves a high degree of risk and for details relating to the same, see the section titled "Risk Factors" of the DRHP."

"This press release is not for publication or distribution to persons in the United States, and is not an offer for sale within the United States of any equity shares or any other security of Credit Analysis and Research Limited. Securities of Credit Analysis and Research Limited, including its equity shares, may not be offered or sold in the United States absent registration under U.S. securities laws or unless exempt from registration under such laws.



Press Release

CARE is headquartered in Mumbai, with Offices all over India. The office addresses and contact numbers are given below:

HEAD OFFICE: MUMBAI

Mr. D.R. Dogra

Managing Director Mobile : +91-98204 16002 E-mail : dr.dogra@careratings.com

Mr. Suryanarayan Iyer Rangaswamy Senior Vice President – Marketing Mobile: +91 9867365827 mail: R Suryanarayan@careratings.com **Mr. Rajesh Mokashi** Dy. Managing Director Mobile +91-98204 16001 E-mail: rajesh.mokashi@careratings.com

Mr. Saikat Roy Senior Vice President - Marketing Mobile- +91 9820998779 Email saikat.roy@careratings.com

Mr.Ankur Sachdeva Vice President – Banks & Financial Services Mobile: +91-9819698985 E-mail: ankur.sachdeva@careratings.com

CREDIT ANALYSIS & RESEARCH LTD

HEAD OFFICE 4th Floor, Godrej Coliseum, Somaiya Hospital Road, Off Eastern Express Highway, Sion (East), Mumbai - 400 022 |Tel: +91-022- 6754 3456 | E-mail: care@careratings.com | Fax: +91-022- 6754 3457.

KOLKATA | Ms. Priti Agarwal | Cell: +91-98319 67110 | Tel: +91-33- 4018 1600/ 1602 |

E- mail: priti.agarwal@careratings.com | 3rd Flr., Prasad Chambers (Shagun Mall Bldg), 10A, Shakespeare Sarani, Kolkata -700 071

CHENNAI | **Mr. V Pradeep Kumar** | Cell: +91 9840754521 | Tel: +91-44-2849 7812/2849 0811 | Fax: +91-44-2849 0876 | Email: pradeep.kumar@careratings.com | Unit No. O-509/C, Spencer Plaza, 5th Floor, No. 769, Anna Salai, Chennai - 600 002

AHMEDABAD | Mr. Mehul Pandya | Cell: +91-98242 56265 | Tel: +91-79-40265656 | Fax: +91-79-40265657 | E-mail:mehul.pandya@careratings.com | 32, Titanium, Prahaladnagar Corporate Road, Satellite, Ahmedabad - 380 015.

NEW DELHI | Ms. Swati Agrawal | Cell: +91-98117 45677 | Tel: +91- 11- 2331 8701/ 2371 6199 |

E-mail: swati.agrawal@careratings.com | 3⁻ Floor, B -47, Inner Circle, Near Plaza Cinema, Connaught Place, New Delhi - 110 001.

BENGALURU | Mr. Dinesh Sharma | Cell: +91 9900041975| Tel: +91-80-22117140 |

E-mail: dinesh.sharma@careratings.com | Unit No. 8, I floor, Commander's Place, No. 6, Raja Ram Mohan Roy Road, (Opp. P F Office), Richmond Circle, Bangalore - 560 025.

HYDERABAD | Mr. Ashwini Kumar Jani | Cell: +91-9160074789. | Tel: +91-40-40102030 |

E-mail: ashwini.jani@careratings.com | 401, Ashoka Scintilla | 3-6-520, Himayat Nagar | Hyderabad - 500 029.

PUNE | **Mr. Rahul Patni** | Cell: +91-78754 33355 | Tel: +91-20- 4000 9000 | E-mail: rahul.patni@careratings.com | 9th Floor, Pride Kumar Senate, Plot No. 970, Bhamburda, Senapati Bapat Road, Shivaji Nagar, Pune - 411 015.